

CLEVELAND PUBLIC LIBRARY

Board Meeting

April 16, 2020

**RESOLUTION AUTHORIZING AGREEMENT WITH AED VENTURES, LLC FOR
PURCHASE OF AUTOMATIC EXTERNAL DEFIBRILLATORS**

WHEREAS, The Cleveland Public Library is dedicated to providing a healthy, safe, and secure environment for its staff and patrons alike and maintains automatic external defibrillators (AEDs) at each Library location in case of emergency; and

WHEREAS, The Library bought 39 AED units between 2010 and 2013 and installed them system-wide. These units came with a seven-year warranty and are now nearing the end of their useful lives; and

WHEREAS, In 2019, the Library replaced 13 of the AEDs with new Physio-Control LIFEPAK CR Plus fully-automatic AEDs and now desires to replace the remaining 26 AEDs with the same model to ensure uniformity at all Library locations; and

WHEREAS, The Library sought and received the following three quotes for the new AED units: AED Ventures, LLC (\$29,978); UniFirst First Aid Corporation d/b/a Green Guard (\$30,849); and W.W. Grainger, Inc. (\$45,405.36); and

WHEREAS, The Library Administration recommends purchasing the AEDs from AED Ventures, LLC as AED Ventures, LLC offers not only the lowest price, but is also offering a total rebate of \$3,900 for turning in the remaining 26 AED units; now therefore be it

RESOLVED, That this Board authorizes the Executive Director, CEO or his designee, to enter into an agreement with AED Ventures, LLC d/b/a AEDventure for the purchase of automatic external defibrillators at a total cost of \$29,978 and to include a rebate of \$3,900 in exchange for the Library's 26 existing AED units, with such expenditure to be charged to the General Fund Account 12100055-55520 (Equipment), and which agreement shall be subject to the approval of the Chief Legal Officer.

AEDventure

3867 W. Market Street - Suite 118
Akron, OH 44333 US
(330) 903-0880
doug@AEDventure.com



Proposal

ADDRESS

Sherry Parker
Cleveland Public Library
325 Superior Avenue
Cleveland, OH 44114

SHIP TO

Sherry Parker
Cleveland Public Library
17001 Lakeshore Blvd
Cleveland, Ohio 44110

PROPOSAL # E-5051

DATE 03/02/2020

EXPIRATION DATE 04/03/2020

SALES ASSOCIATE

Doug Huffman

PHONE NUMBER

(216) 902-4963

DESCRIPTION	QTY	RATE	AMOUNT
*80403-000149 Physio-Control LIFEPAK CR Plus Fully Automatic AED Kit. Energy Protocols: 200-300-360J. Each AED Kit includes: two (2) Pair Adult QUIK-PAK" Electrodes with REDIPAK" preconnect system, one (1) CHARGE-PAK", one (1) Quick Reference instruction card installed in the device, one (1) reference manual CD, one (1) orientation DVD, one (1) soft side carrying case, one (1) Ambu® Res-Cue Mask® First Responder kit, one (1) AED program implementation starter kit, Free Prescription and 8-year AED warranty.	26	1,795.00	46,670.00
*Executive Discount \$642.00 off discount per aed per Doug	26	-642.00	-16,692.00
*Non-profit status Non-profit organizations - tax exempt ID info MUST be submitted to: sales@aedventure.com or faxed to: 1-888-861-7120 or sales tax will be charged accordingly	1	0.00	0.00
*AED Trade in Physio AED Trade In Program Rebate of \$150.00 per Cardiac Science G3 aed done through Physio direct via internet rebate. Total rebate would be \$3900.00 at 26 aed's traded in.	1	0.00	0.00
*Shipping and Handling Free FedEx Ground shipping on all orders over \$99	1	0.00	0.00

Thank you for giving us the opportunity to serve your organization! We appreciate your business.

TOTAL

\$29,978.00



3499
Rider Trail
South
St. Louis
Missouri
63045
314.344.1100

Sherry Parker
Occupational Health and Safety Officer
Property Management
Cleveland Public Library
325 Superior Avenue
Cleveland, OH 44114-1271

March 2, 2020

Sherry,

Below is a quote for 26 AEDs

Physio-Control LifePak CR Plus AED (fully-auto)

Includes – AmbuRescue Mask, Prescription, and 8 year warranty

Total for 26 units - \$30,849

Providing
Product
and
Service
Excellence



Customer Quotation

To:

CLEVELAND PUBLIC LIBRARY
 17001 LAKE SHORE BLVD
 CLEVELAND OH 44110-1017

Information

Date 01/15/2020
 Customer Account Number 801994526
 Grainger Quote Number 43733424
 Customer Job Number
 Contract Number
 Grainger Representative Nicholas Jones
 Phone Number
 Fax Number
 Email
 Grainger Tax ID 36-1150280

Item	Description Manufacturer Name & Model	Cat. Pg. #	Qty	\$ Quote	Ext. Price	Start Date	Exp. Date
454H54	Plus Full-Auto AED Package,4-3/16" H PHYSIO CONTROL 80403-000149 Country of Origin: USA	1836	26	1746.36*	45,405.36	---	---
Total \$					45,405.36		

***Price quoted is either your earned price or contract price. This price may be subject to change without notice.**
 All orders are subject to the terms and conditions in your current contract with Grainger or to Grainger's current Terms of Sale as set forth on Grainger.com

Thank You!
 Visit us at grainger.com