

CLEVELAND PUBLIC LIBRARY

Board Meeting

September 17, 2020

**RESOLUTION TO ENGAGE JAROS STRATEGY LLC FOR FUNDRAISING
CONSULTING SERVICES**

WHEREAS, On August 29, 2019, the Board of Trustees of the Cleveland Public Library authorized the Library to enter into an agreement to engage Jaros Strategy LLC (“Jaros”) for capital fundraising consulting services at a cost of \$75,000; and

WHEREAS, Jaros completed the consulting services that this Board authorized in 2019, and the Library is pleased with the services that Jaros provided during the preceding year and desires to engage Jaros to continue to provide fundraising consulting services; and

WHEREAS, At the Library’s request, Jaros submitted a proposal to assist the Library and the Cleveland Public Library Foundation in assessing the feasibility of a capital fundraising campaign, developing philanthropic support for a public art campaign, and developing a fundraising and communications strategy for a total fee of \$105,000, with \$75,000 charged to the Library and \$30,000 charged to the Foundation; and

WHEREAS, The Library Administration finds Jaros’ fee to be fair and reasonable and recommends that this Board authorize the Library to engage Jaros to provide fundraising consulting services; now therefore be it

RESOLVED, That the Board of Trustees of the Cleveland Public Library authorizes the Executive Director, CEO, or his designee, to enter into an agreement with Jaros Consulting LLC, subject to the approval of the Director of Legal Affairs, to provide fundraising consulting services for a fee not-to-exceed \$75,000 (including reimbursables) to be charged to the General Fund Account 11200053-53710 (Professional Services).