

**CLEVELAND PUBLIC LIBRARY**

**Finance Committee**

December 13, 2022

**RESOLUTION AUTHORIZING UPGRADES TO LOUIS STOKES WING  
PUBLIC ELEVATORS**

WHEREAS, On September 26, 2019, the Board of Library Trustees authorized the Library to enter into an agreement with KONE Inc. through the U.S. Communities cooperative purchasing program for maintenance to the elevators located in the Main Library, Louis Stokes Wing, Carnegie West, Eastman, Martin Luther King, Jr., and South Brooklyn branches, and the Lakeshore Facility; and

WHEREAS, The Chief Operating Officer recommends that the Library upgrade the elevators in the Main Library and Louis Stokes Wing by retrofitting them with rope grippers, which serve as an enhanced safety feature; and

WHEREAS, The Chief Operating Officer further recommends that these upgrades be undertaken in a phased approach with two elevators per year being upgraded until all of the elevators in the Main Library and Louis Stokes Wing are complete; and

WHEREAS, On March 15, 2022 this Board approved a resolution authorizing upgrades to the Louis Stokes Wing staff elevators, and the Library's FY2022 budget allows for completing the valuable safety upgrades to the Louis Stokes Wing public elevators; and

WHEREAS, KONE submitted a quote to the Library to upgrade the three public elevators in the Louis Stokes Wing with rope grippers for a total fee of \$109,675.64, which fee reflects the discounted rate through the U.S. Communities cooperative purchasing program; and

WHEREAS, KONE has an existing competitively bid contract for elevator maintenance and repair services through the U.S. Communities Government Purchase Alliance, an OMNIA Partner, that encompasses KONE's retrofitting of the elevators with rope grippers; and

WHEREAS, Pursuant to Ohio Revised Code Section 9.48, political subdivisions such as the Library are not required to engage in competitive bidding when purchasing materials and services through participation in joint purchasing programs in which contracts with the suppliers have been procured through competitive bidding; now therefore be it

**EXHIBIT 11**

RESOLVED, That the Board of Trustees of the Cleveland Public Library hereby authorizes the expenditure of \$109,675.64 with KONE Inc. for upgrades to the three public elevators located in the Louis Stokes Wing, with the expenditure being charged to the General Fund account 12100053-53310 (Building Repairs), and authorizes the Executive Director, CEO or his designee to execute any instruments or agreements as are necessary to effectuate such expenditure, which shall be subject to the approval of the Director of Legal Affairs.

11/04/2022

CLEVELAND PUBLIC LIBRARY  
325 Superior Ave  
Cleveland, 44114-1271

Attn: Mr. Oliver Reyes

Re: CPL LSW #1, #2, #3

Dear Oliver Reyes,

The safety, performance and reliability of your vertical transportation equipment are important to us. We understand the value of the equipment to your building and know that the following areas are important to you:

- Passenger and employee safety
- Code compliance
- Performance and reliability
- Accessibility
- Aesthetics
- Eco-efficiency



Therefore, based on our detailed equipment evaluation, we thank you for the opportunity to submit the following proposal to you which will help improve your equipment in one or more of the above areas. Our trained service technicians will follow proven performance procedures to perform the recommended work in a safe, professional manner designed specifically for each piece of equipment.

Upon your approval, please sign and return the following proposal to our local Branch Office for processing.

Should you have any questions regarding this agreement, or if we can be of any further assistance, please contact me at +14405461100.

Sincerely,

Judy Nowak  
Sr Sales Consultant  
KONE Inc.



# KONE Care™

PEOPLE FLOW REPAIR AND UPGRADE PROPOSAL

11/04/2022

CLEVELAND PUBLIC LIBRARY  
325 Superior Ave  
Cleveland, 44114-1271  
USA

ATTN: Oliver Reyes

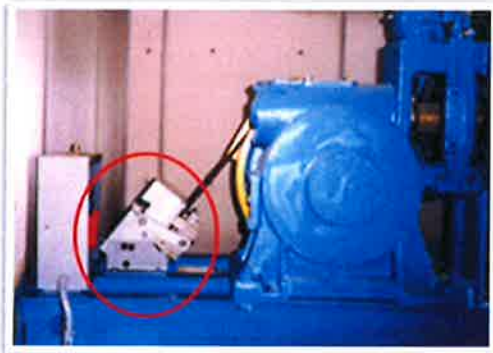
Re: CPL LSW #1, #2, #3

KONE Inc.  
6670 W. Snowville Road  
BRECKSVILLE, OH 44141-3242  
Tel +14405461100  
Fax +14405461106  
www.kone.com  
judy.nowak@kone.com

## Description of Work

We propose to furnish and install the labor, materials, tools and supervision to perform the following work on the #1, #2 and #3 elevators located at the Louis Stokes Wing.

We will furnish and install a rope gripper which is a device used to grab elevator suspension ropes to stop the elevator in the event of a mechanical or electrical failure. The rope gripper gently applies gripping pressure to the ropes without damaging the ropes, machine or sheave. This is a safety feature which prevents the elevator from over speeding in the up direction or leaving the floor with the doors open, and if the elevator leaves the floor with the doors opened. Protection is assured even when slipping traction occurs.



## Benefits:

- Improves safety which reduces your claims risk
- Complies with code

## Price

Our total price to perform the above-mentioned work amounts to: \$109,675.64

Labor- 240 MH x \$222.58/HR = \$53,419.20

Material 10% Profit + 15% Overhead from List = \$56,256.44

Our price includes applicable labor, material and permit fees. This proposal is not binding on KONE until approved by an authorized KONE representative. Pricing is subject to KONE's attached Terms and Conditions for tendered repairs and, by signing below, Purchaser hereby agrees to these Terms and Conditions. Price is valid for 30 days from the date of this proposal.

**THE CUSTOMER UNDERSTANDS THAT THIS IS A FIXED PRICE PROPOSAL. SUPPORTING DOCUMENTATION FOR MATERIALS AND/OR LABOR SHALL NOT BE A CONDITION PRECEDENT IN ORDER FOR PAYMENT IN FULL TO BE MADE TO KONE.**

*The agreed delivery times for the project may need to be extended because of delays caused by measures undertaken to stop the spreading of the Coronavirus (2019-nCoV) epidemic, such as mandatory holiday extensions and transportation restrictions imposed by authorities in China and other countries, and the availability of personnel, logistics providers and supply chains, due to the epidemic.*

**Down Payment**

The above quoted price is based on a fifty percent (50%) down payment, due before the order will be processed. No material will be ordered and work shall not commence until applicable down payment is received. Once the proposal is signed and loaded into our system a down payment invoice will be issued.

ACCEPTANCE: The foregoing Agreement is hereby signed and accepted in duplicate on behalf of CLEVELAND PUBLIC LIBRARY

Respectfully submitted by,  
KONE Inc.

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
Judy Nowak, Sr Sales Consultant

\_\_\_\_\_  
(Print Name)

\_\_\_\_\_  
(Approved By) Authorized Representative

\_\_\_\_\_  
(Print Title)

\_\_\_\_\_  
Title

Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_