## **CLEVELAND PUBLIC LIBRARY**

## **Finance Committee**

December 18, 2018

## RESOLUTION TO PURCHASE VEHICLES FROM MIDDLETOWN FORD, INC.

- WHEREAS, The Library has determined that it is necessary to purchase four additional vehicles and that the vehicle that would best meet the Library's needs is the 2019 Ford Fusion S; and
- WHEREAS, On October 26, 2018, Middletown Ford issued a quote to the Library to provide four 2019 Ford Fusion S sedans at a cost of \$18,286 per vehicle plus delivery and registration fees, bringing the total cost for all four vehicles to \$73,974; and
- WHEREAS, The October 26, 2018 quote from Middletown Ford was offered through the State of Ohio Cooperative Purchasing program and was subject to terms of a contract negotiated by the State of Ohio; and
- WHEREAS, The contract negotiated by the State of Ohio with Middletown Ford expired on October 31, 2018, and the pricing, terms, and conditions included in the October 26, 2018 quote are no longer available through the State of Ohio Cooperative Purchasing Program; and
- WHEREAS, Middletown Ford has agreed to offer the four Ford Fusion S sedans to the Library under the same prices, terms, and conditions as it had offered through the Cooperative Purchasing program as long as the Library places its order before December 31, 2018; and
- WHEREAS, Library Administration finds Middletown Ford's price to be fair and reasonable; now therefore be it
- RESOLVED, That the Board of Trustees of the Cleveland Public Library hereby authorizes the Executive Director, CEO, or his designee, to execute such agreements and documents as may be necessary to effectuate the purchase of four Ford Fusion S sedans from Middletown Ford through the Ohio Cooperative Purchasing program for a total purchase price not to exceed \$73,974.00, subject to approval of the Chief Legal Officer, with the expenditure being charged to the General Fund account 12240057-55700 (Vehicles).

Middletown Ford Fleet Department
1750 N. Verity Parkway
Middletown, OH 45042
(513) 420-8700
ashley.hillis@middletownford.com
darco.murphy@middletownford.com

To whom it may concern,

Thank you for allowing Middletown Ford to bid on your:

| Vehicle Information Date: 10/26/2018 |      |      |        |      |            |            |              |  |
|--------------------------------------|------|------|--------|------|------------|------------|--------------|--|
| Item #                               | Year | Make | Model  | Trim | Body Style | Color      | No. of Units |  |
| 2AA                                  | 2019 | FORD | FUSION | S    | SEDAN      | BLACK/GREY | 4            |  |

| Buyer Information |                  |           |       |          |              |  |
|-------------------|------------------|-----------|-------|----------|--------------|--|
| Name              | Address          | City      | State | Zip Code | Phone Number |  |
| CLEVELAND PUBLIC  | 325 SUPERIOR AVE | CLEVELAND | ОН    |          | 216-623-2851 |  |
| LIBRARY           |                  |           |       |          |              |  |

|             | Vehicle Bid (Per Unit) | Amount Due At Inception: |                 |        |
|-------------|------------------------|--------------------------|-----------------|--------|
| Item ID No. | Description            | Selling Price            | [Down Payment:] | \$0.00 |
|             | 2019 FUSION            | \$18,286.00              |                 |        |
|             |                        | \$0.00                   |                 |        |
|             |                        | \$0.00                   |                 |        |
|             |                        | \$0.00                   | N/A             |        |
|             |                        | \$0.00                   |                 |        |
|             |                        | \$0.00                   | [Trade(s):]     |        |
|             |                        | \$0.00                   | Trade 1         | \$0.00 |
|             | ·                      | \$0.00                   |                 |        |
|             | Delivery               | \$189.00                 | Trade 2         | \$0.00 |
|             | Title Fee              | \$0.00                   | Trade 3         | \$0.00 |
|             | Reg. Fee (45-Day Tag)  | \$18.50                  |                 |        |
|             | Other Fees             | \$0.00                   |                 |        |
|             | Total Due              | \$73,974.00              | Total Credits   | \$0.00 |

We would also like to announce that we participate in the state's Minority Business Enterprise (MBE) Program. We greatly appreciate you giving Middletown Ford the opportunity to earn your business! The above quote is good for 30 days unless otherwise specified. Quotes given on vehicles on the State bid are good until the dates specified on the state bid. PLEASE NOTE: Any upfits such as Dump Bodies, Utility Bodies, Snow Plows etc. May add up to 6-8 weeks onto vehicle delivery time on state bid.

## **WE ALSO ACCEPT TRADE-INS!**

Sincerely,
Ashley Hillis, Fleet Manager
Darco Murphy, Fleet Director