

**CLEVELAND PUBLIC LIBRARY**

**Board Meeting**  
January 17, 2017

**RESOLUTION TO ENTER INTO AN AGREEMENT WITH BUSINESS SMARTS  
FOR HARDWARE MAINTENANCE**

- WHEREAS, The effective date of termination of the current hardware maintenance agreement with Business Smarts for the Library's Hewlett Packard ("HP") printers, desktop stations and servers is January 31, 2017; and
- WHEREAS, The Library desires to utilize HP-approved support for its HP equipment in order to resolve problems reliably and to avoid a situation in which a non-HP maintenance vendor would be unable to resolve a problem because of its unfamiliarity with the operating system; and
- WHEREAS, Business Smarts is an Elite HP Partner that provides in-house service for printers, desktop stations and industry standard server support; and
- WHEREAS, Business Smarts has installed the larger components, knows the Library's complex configuration, including CLEVNET, and demonstrates the ability to provide the services in a timely manner, and the Library is satisfied with the quality of their services; now therefore be it
- RESOLVED, That the Board of Trustees authorizes the Executive Director, CEO or his designee, to enter into a Maintenance Agreement with Business Smarts, subject to the Chief Legal Officer's approval, for the period February 1, 2017 through January 31, 2018, at a cost not to exceed \$72,617.59, with the expenditure being charged to the General Fund Account 13010053-53360.



**business smarts**  
 INTEGRATING KNOWLEDGE & TECHNOLOGY

**Business Smarts**  
 6770 West Snowville  
 Brecksville, OH 44141  
 Phone (440) 526-2471  
 Fax (240) 358-7179

**SERVICE QUOTE**

Quote # AAAQ6151  
 Date 01/10/17  
 Sales Rep. Jerry Short

**Quote To:**

Cleveland Public Library  
 Bill Hood  
 325 Superior Ave  
 Cleveland, Oh 44114

**Cpl Contract Eff 2/1/2017**

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
<b>Laser Printers</b>								
1								
2	1	44685G	JPRC94H00S	LJ 9050	NBD	13 00 00	\$54.90	\$54.90
3	1	44685G	JPRL89Y06K	LJ 9050	NBD	13 00 00	\$54.90	\$54.90
4	1	11455208	CN24N1K020	DesignJet Z3200PS	NBD	09 00 00	\$53.43	\$53.43
5	1	10244178	SG08R39019	DesignJet T1200	NBD	09 00 00	\$185.69	\$185.69
6								
<b>Branch Servers</b>								
7								
<b>Intel Servers</b>								
8								
9	0	98089D	EA28KZRZ3C	ML350 G3 * End of Service Life	4HR	13 00 00	\$45.92	
10	0	98089D	EA3YKZRZ38	ML350 G3 * End of Service Life	4HR	13 00 00	\$45.92	
11								
12	1	15597G	USM5100441	ML350 G4	4HR	13 00 00	\$30.75	\$30.75

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
13	1	15597G	USM541V019	ML350 G4	4HR	13 00 00	\$30.75	\$30.75
14	1	52049N	2UX83000PB	DL380 G5	NBD	13 00 00	\$41.25	\$41.25
15	1	52049N	2UX80206TT	DL380 G5	NBD	13 00 00	\$41.25	\$41.25
16	1	52049N	2UX802074A	DL380 G5	NBD	13 00 00	\$41.25	\$41.25
17				<b>Rackmount Tape Library</b>				
18	1	17990G	USE8060008	1u USB Tape Array	NBD	13 00 00	\$14.61	\$14.61
19				<b>Data Protector</b>				
20	2			Data Protector Starter Pak	NBD		\$75.17	\$150.33
21	10	U0J92PE		ML330	NBD	13 00 00	\$16.83	\$168.33
22				<b>MyCloud Renewal</b>				
23	150	DB8054-12MO		AE VDA SNGL LANG SUB VL OLV NL 12MO AP PER DEV			\$8.41	\$1,261.50
24	150	PA7794-12MO		AE OLV SNGL LANG 12MO SUB VL VDI STE W/ MDOP NL AP PER DEV			\$1.84	\$276.13
25	0	2511482		6360t Mobile Thin Client	NBD	09 00 00	\$9.04	
26				<b>New 2016</b>				
27	25	UW9810		ML310E HP Foundation Care - 1 Year Post Warranty - Service - 24 x 7 - On-site - Maintenance -	4HR	24 24 24	\$10.92	\$272.92
28	14	2511482		4540s Laptop Care Pack Hardware Support Post Warranty - 1 Year - Warranty - 9 x 5 Next Business Day - On-site -	NBD	09 00 00	\$10.08	\$141.17
29	6	1047425		8570 Laptop Care Pack - 1 Year - Service - 9 x 5 - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$18.75	\$112.50
30	1	1047425		Folio Laptop Care Pack - 1 Year - Service - 9 x 5 - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$18.75	\$18.75
31	1	3461924		Spectra Laptop CarePack - 1 Year - Warranty - 9 x 5 - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$15.98	\$15.98
32				<b>New 2017</b>				

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
33	230	1038412	LIST	800g1 HP Warranty - 1 Year - Warranty - 9 x 5 - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$7.13	\$1,639.90
34	99	1038412	LIST	400g1 aio HP Warranty - 1 Year - Warranty - 9 x 5 - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$7.13	\$705.87
35	11	3128726	LIST	2230 WS HP Care Pack Hardware Support Post Warranty - 1 Year Extended Service - Warranty - Next Business Day - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$8.67	\$95.33
36	22	2511482	LIST	450 pro Laptop Care Pack Hardware Support Post Warranty - 1 Year - Warranty - 9 x 5 Next Business Day - On-site -	NBD	09 00 00	\$10.08	\$221.83
37	2	1038412	LIST	800g1 aio HP Warranty - 1 Year - Warranty - 9 x 5 - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$7.55	\$15.10
38	4	1047425	LIST	Folio Laptop Care Pack - 1 Year - Service - 9 x 5 - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$18.75	\$75.00
39	3	2511480	LIST	Zbook HP Care Pack Hardware Support - 1 Year - Service - Business Hour - On-site - Maintenance - Parts & Labor - Electronic and Physical Service(Business Hour, Next Business Day)	NBD	09 00 00	\$17.33	\$52.00
40	1	3461924	LIST	HP CarePack - 1 Year - Warranty - 9 x 5 - On-site - Maintenance - Parts & Labor - Physical Service	NBD	09 00 00	\$15.17	\$15.17
41	3	3366424	LIST	m602dn HP Care Pack - 1 Year - Warranty - 9 x 5 Next Business Day - Technical - Electronic Service(Next Business Day)	NBD	09 00 00	\$10.83	\$32.50
42	18	10241317	LIST	P3015dn HP Care Pack - 1 Year Extended Service - Service - Next Business Day - Maintenance - Physical Service(Next Business Day)	NBD	09 00 00	\$6.42	\$115.50
43	9			AE OLV SNGL LANG 12MO SUB VL VDI STE W/MDOP NL AP PER DEV			\$1.87	\$16.84
44	9			AE VDA SNGL LANG SUB VL OLV NL 12MO AP PER DEV			\$11.12	\$100.04

Monthly Total \$6,051.47

Yearly Invoice \$72,617.59

**Total \$72,617.59**

This document is an offer by Business Smarts (an authorized Hewlett Packard reseller) to sell to Cleveland Public Library a Hewlett Packard maintenance service agreement for the products listed herein.

The term of this agreement is for one year beginning February 1, 2017. The cost of this agreement is \$72,617.59 and is to be paid within 30 days of the beginning of the contract or within 30 days after invoicing, whichever is later.

This agreement is governed by Hewlett Packard's standard terms and conditions for the United States which is attached. Technical descriptions of the services are also attached to this document.

Business Smarts



Cleveland Public Library

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