

CLEVELAND PUBLIC LIBRARY

Board Meeting

September 26, 2019

**RESOLUTION TO RATIFY AGREEMENT WITH BRAVO WELLNESS LLC FOR
WELLNESS INCENTIVE PROGRAM SERVICES**

WHEREAS, On October 18, 2012, the Board of Trustees of the Cleveland Public Library authorized an agreement with BRAVO Wellness LLC (“BRAVO”) to provide Wellness Incentive Program services on behalf of the Library for a three-year period; and

WHEREAS, On September 17, 2015 and September 13, 2016, this Board authorized the Library to execute agreements with BRAVO to provide Wellness Incentive Program services on behalf of the Library for one year terms, and on May 18, 2017, this Board authorized the Library to execute an agreement with BRAVO to provide Wellness Incentive Program services for two years through 2019; and

WHEREAS, Effective July 8, 2017, the Library entered into the amendment to the agreement with BRAVO extending the Wellness Incentive Program Services through July 8, 2019; and

WHEREAS, Effective May 1, 2019, the Cleveland Public Library entered into an amendment to the agreement approved by this Board on May 18, 2017 to cover BRAVO’s 2019 wellness screenings, which amendment extended the term of the agreement through December 31, 2020 at no additional cost to the Library; and

WHEREAS, The Executive Director hereby requests that the Board of Trustees of the Cleveland Public Library ratify the amendment entered into with BRAVO extending the term of the agreement through December 31, 2020; now therefore be it

RESOLVED, That the Board of Trustees of the Cleveland Public Library hereby ratifies and approves the agreement entered into with BRAVO Wellness LLC to extend the current term of the agreement through December 31, 2020.

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**AMENDMENT NO: 2
TO
THE CLIENT SERVICES AGREEMENT**

This Amendment (this "Amendment") to the Client Services Agreement is made by and between **Bravo Wellness, LLC**, ("Bravo") and **Cleveland Public Library**. ("Employer").

BACKGROUND

WHEREAS, Bravo and Client are parties to a Client Services Agreement ("Agreement") dated July 8, 2015, as amended on July 8, 2017.

WHEREAS, Bravo and Client desire to amend Exhibit A of the Agreement dated **July 8, 2015**;

NOW, THEREFORE, Bravo and Employer agree as follows:

1. Any capitalized term used and not defined in this Amendment shall have the same meaning ascribed to such term in the Agreement.
2. The term of the Agreement shall extend to December 31, 2020.
3. Section 4 of Exhibit A of the Agreement shall be deleted in its entirety and replaced with the following:

Current Cycle

Beginning Date	May 1, 2018
Program Impact Period	January 1, 2019 – December 31, 2019

Next Service Cycle

Beginning Date	May 1, 2019
Program Impact Period	January 1, 2020 – December 31, 2020

4. The screening Addendum titled 'Bravo On-site Screening Venipuncture Pre-bundled' dated June 19, 2018 shall be deleted in its entirety and replaced with the Addendum set forth herein.
5. This Amendment shall be effective May 1st, 2019.
6. All other terms or provision of the Agreement, as amended, not modified by this Amendment or any other amendments or addenda shall remain unchanged. If there is a conflict between this amendment and the Agreement, the terms of this Amendment will govern.

Bravo Wellness LLC

By: _____

Printed Name: James R. Pshock

Cleveland Public Library

By: _____

Printed Name: Felton Thomas

Title: Founder and CEO

Date: 9/3/19

Title: Director, CEO

Date: 6-20-19

Addendum

Exam One Screenings

CLIENT has chosen to engage Bravo Wellness and their sub-contracted screening provider to conduct on-site biometric screenings. Fees outlined herein are subject to increases made by the applicable third-party solution provider and shall be provided to CLIENT in writing at least thirty (30) days prior to the effective date.

Definition of Screening Event

A Screening Event ("Event") is defined as Screenings conducted at one location for one day with no longer than a 1-hour break in between screenings.

- o The Event will be billed based on the number of participants *per day* so long as there is not more than an hour break between screenings. For example, if the day one count is twenty-four (24), the Fee would be billed the \$500 small event fee. If day two has two hundred (200) participants, day two would be billed at the thirty plus (30+) Fee.

Screening outside of Standard Service Hours

- o Screening Events outside of the Standard Service hours will incur a surcharge as outlined in the table below.
- o If any of the screenings are outside of the Standard Service hours, the surcharge will apply. For example, if a screening session is from 3pm to 8pm, where after 7pm is off hours, the entire session while staff are on site for set up, screenings, and clean-up (2pm to 8:30pm) will be billed with the surcharge.

Service Pricing

The Fee per participant per Screening Event is based upon the greater of final commitment count (locked down/ final commitment count occurs ten (10) business days before the Event) or the actual number who attend each Screening Event, whichever is greater. If no final counts are provided prior to the deadline, the original submitted estimates will be used for staffing, supplies, and invoicing. Additional Screening Events will incur additional fees if required by no fault of the screening provider.

Screening pricing options includes the following:

Lead Time: 30 days prior to registration open date.

Final commitment count: Required 10 (ten) business days prior to the event start date, at the earlier of 1) the event's planned start time, or 2) 10am Eastern.

Example# 1: If the Event is to start on Tuesday, Oct 24 at 6am, the final estimated amount is due by Tuesday, October 10, at 6am, but no later than 10 am Eastern.

Example #2: If the Event is to start on Tuesday, Oct 24 at 3 pm, the final estimated amount is due by Tuesday, October 10, at 10 am Eastern.

Travel cost included: for all events locations within 25 miles of city limits with a population of 50,000 or greater. For Alaska, Hawaii, and all Events outside this range, additional charges apply. Quote will be provided upon request.

Staffing matrix: Minimum 4-hour event for 20+ participants. 12-minute screenings appointments/ 5 per hour per examiner.

Any 20+ participant event scheduled with less than 4 hours may be subject to additional charges.

Standard hours: 6 am to 7 pm local time Monday – Friday

Permit Fees: included in all states except NV \$4,00/location.

Cancellation penalty: 50% if within 10 business days of event, 100% if within 48 hours of event.

All prices are per participant, unless otherwise noted.

In home/remote screening	\$125 for 1 participant Or \$170 (\$85 each) for 2 participants
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Venipuncture EXPANDED Package

- Test values: Blood Pressure, height, weight, BMI, waist circumference, pulse, Total Cholesterol, HDL, LDL, Triglycerides, glucose.
- 1 Privacy screen per station
- Site manager for all Events of 30+
- Serum Cotinine
- Expanded blood test panel: total protein, albumin, globulin, A/G ratio, BUN, creatinine, alkaline phosphatase, ALT, (SGPT), AST (SGOT), GGT, and total bilirubin.

Size of Event. Participant count as determined by the greater of final estimated amount vs. actual screened.	Venipuncture
Less than 30	\$59 plus \$500 per event
Event with 30+	\$59 per participant

Additional tests available	Venipuncture
A1c	\$15.00
PSA	\$18.00
TSH	\$15.00
CBC (complete blood count)	\$15.00

additional services available	
Site Manager	Standard Package: \$85/hr. Expanded Package: 30+ events = Included. Less than 30 = \$85/hr.
Receptionist	\$50/hr.
Extra Examiner per Event	\$85/hr.
Extra Time per Event (when extra time is added to Event beyond normal staffing matrix)	\$85/hr.
Off Standard Hours Surcharge	20% surcharge
Privacy Screens	Standard Package: \$20 per screen Expanded Package: 1 screen per station is included. If additional screens are requested, they are \$20 each.
Pre-Site visits may be arranged to check supplies	\$125 per event