

CLEVELAND PUBLIC LIBRARY

Finance Committee

February 17, 2011

AGREEMENT FOR TELECOMMUNICATION SERVICES

WHEREAS, Cleveland Public Library is eligible to participate in the Schools and Libraries Universal Service Discount Program, which provides reimbursement for selected telecommunication costs; and

WHEREAS, Cleveland Public Library filed FCC Form 470: Description of Services Requested and Certification Form as required for participation in the discount program; and

WHEREAS, The following vendor presented proposals for needed services:

<u>Vendor</u>	<u>Item</u>	<u>Term</u>	<u>Est. Annual Cost</u>
AT&T	Opt-E-Man Service Fiber network between 29 CPL Buildings/Locations	60 Months	\$191,142

BE IT RESOLVED, That the Board of Library Trustees authorizes the Director, or his designee, to execute agreements for telecommunication services and to pursue all possible discounts available through the School and Libraries Universal Service Discount Program.

Opt-e-Man Network Proposal:



Customer Name: Cleveland Public Library
Customer Contact: Larry Finnegan, Systems Engineer
Address: 325 Superior Avenue
City, St, Zip Cleveland, OH 44114
Date Created: 1/12/2011

Account Manager: Scott Daniels, 216-263-6656
Technical Sales Engr: Bob Grebenc, 216-822-4040

Term of Agreement: 60-Months

Site #	Customer Facility	Site Address	Service Type	Monthly Investment	NRC
Main	Cleveland Public Library	325 Superior Avenue	1G Port	\$ 314.50	
			500M CIR(Silver)	\$ 851.00	
			Total	\$ 1,165.50	
Branch #1		3545 Fulton Road	10/100 Port	\$ 212.75	
			10M CIR(Silver)	\$ 314.50	
			Total	\$ 527.25	
Branch #2		8216 Lorain Avenue	10/100 Port	\$ 212.75	
			10M CIR(Silver)	\$ 314.50	
			Total	\$ 527.25	
Branch #3		5806 Woodland Avenue	10/100 Port	\$ 212.75	
			10M CIR(Silver)	\$ 314.50	
			Total	\$ 527.25	
Branch #4		11602 Lorain Avenue	10/100 Port	\$ 212.75	
			10M CIR(Silver)	\$ 314.50	
			Total	\$ 527.25	
Branch #5		7201 Kinsman Road	10/100 Port	\$ 212.75	
			10M CIR(Silver)	\$ 314.50	
			Total	\$ 527.25	
Branch #6		3706 W. 25th Street	10/100 Port	\$ 212.75	
			10M CIR(Silver)	\$ 314.50	
			Total	\$ 527.25	
Branch #7		7224 Broadway Avenue	10/100 Port	\$ 212.75	
			10M CIR(Silver)	\$ 314.50	
			Total	\$ 527.25	
Branch #8		1900 Fulton Road	10/100 Port	\$ 212.75	
			10M CIR(Silver)	\$ 314.50	
			Total	\$ 527.25	
Branch #9		3096 Scranton Road	10/100 Port	\$ 212.75	
			10M CIR(Silver)	\$ 314.50	
			Total	\$ 527.25	
Branch #10		1566 Crawford Road	10/100 Port	\$ 212.75	
			10M CIR(Silver)	\$ 314.50	
			Total	\$ 527.25	
Branch #11		17109 Lake Shore Boulevard	10/100 Port	\$ 212.75	
			10M CIR(Silver)	\$ 314.50	
			Total	\$ 527.25	



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Branch #12	11535 Shaker Boulevard	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #13	2200 E. 30th Street	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #14	3463 E. 93rd Street	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #15	3805 W. 157th Street	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #16	16918 Harvard Avenue	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #17	856 E. 152nd Street	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #18	850 Jefferson Street	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #19	601 Lakeside Avenue East	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #20	7910 Detroit Avenue	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #21	4303 Pearl Road	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #22	1962 Stokes Boulevard	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #23	4421 W. 140th Street	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #24	6901 Superior Avenue	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #25	10200 Superior Avenue	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #26	11900 St. Clair Avenue	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50



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Branch #27	1400 Kinsman Road	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
Branch #28	3830 E. 131st Street	Total	\$	527.25
		10/100 Port	\$	212.75
		10M CIR(Silver)	\$	314.50
		Total	\$	527.25
Opt-e-Man Network Monthly Recurring Cost				\$15,928.50

Notes:

The Opt-e-Man rates are expressly conditioned upon customer simultaneously renewing the ADTS-e, POTS and Master Discount Agreement. Opt-e-Man annual commitment level will be established at \$191,142.

Currently, \$10,612 is the amortized monthly recurring rate of the initial \$475,000 non-recurring charge covering a 60-month amortization schedule. If the OEM Agreement is renewed with an effective date of July 1, 2011 the monthly amortized monthly recurring rate times six months for a total of \$63,672 will become a cost savings.

If AT&T's existing Opt-e-Man Agreement is cancelled and not replaced with the above Opt-e-Man Agreement, early termination of the existing Opt-e-Man Agreement will result in termination liability amounting to fifty percent of the monthly recurring charges times the number of months remaining. Early disconnection of the Opt-e-Man Network with an effective date of July 1, 2011 will result in termination liability of \$43,050.