EXHIBIT 7

CLEVELAND PUBLIC LIBRARY

Finance Committee
December 13, 2011

RESOLUTION TO PURCHASE GRAPHICS COPIERS AND SCANNER, INCLUDING A SERVICE AGREEMENT

WHEREAS, On December 21, 2006, the Board of Trustees of the Cleveland Public Library authorized the Director to enter into a <u>60 month lease and maintenance agreement with the Xerox Corporation</u> for the Graphic Department's production equipment; and

WHEREAS, The effective date of termination of the Lease and Maintenance Agreement is January 18, 2012; and

WHEREAS Library management evaluated and reviewed options to replace the current production equipment, which have been used to reproduce the Library's promotional materials; and

WHEREAS, The Library will increase the quality of its printed materials and incorporate green technologies by lowering power consumption, using higher yield toner bottles designed for easy recycling, and incorporating biomass, an organic resource that reduces the impact of the toner on the environment; and

WHEREAS, The Library management has compared the quality, digital productivity, and affordability of a total of three (3) vendors to lease and/or purchase digital equipment; and

WHEREAS The Library management recommends the purchase a digital color and black and white copier/printer and scanner along with a service agreement from Blue Technologies, Inc.; now therefore be it

RESOLVED, That the Board of Trustees authorizes the Director to enter into a Purchase Agreement, subject to the Chief Legal Officer's approval, to purchase the Konica Minolta bizhub PRO 1051, the Konica Minolta bizhub PRO C6000, software to convert current files, and training for staff for a cost of $109,600, with the expenditure being charged to the Building and Repair Fund Account 40116205-55520; now therefore be it further

RESOLVED That the Board of Trustees authorizes the Director to enter into a Service Agreement, subject to the Chief Legal Officer's approval, which includes all parts, labor and travel for all emergency service, preventative maintenance for the above purchased equipment, at an estimated annual cost not to exceed $30,000, with the expenditure being charged to the General Fund Account 11620053-53350.

Graphics Production Equipment Proposal - November 28, 2011

	Blue Techologies	Xerox	Oce	
Purchase Price	$ 109,600.00	$ 191,876.00	$ 252,219.50	$ 252,219.50
B&W Copies	.0035 per page	.0039 per page	Included	.0042 per page
Color Copies	.043 per page	.039 per page	Included	.0583 per page
B&W Copies	.008 per page	.0099 per page	Included	.0132 per page
Service/Maintenance				
B&W Copies (Estimated)	125,000	75,000	0	125,000
Color Copies (Estimated)	46,000	46,000	0	46,000
B&W Copies (Estimated)	680	680	0	680
B&W Copies Estimated Cost	437.50	292.50	0.00	525.00
Color Copies Estimated Cost	1,978.00	1,794.00	0.00	2,681.80
B&W Estimated Copies Cost	5.44	6.73	0.00	8.98
Monthly Estimated Service Charge	0.00	740.00	6,422.00	357.50
Total Estimated Monthly Cost	$ 2,420.94	$ 2,833.23	$ 6,422.00	$ 3,573.28
Service/Maintenance Estimated Annual Amount	$ 29,051.28	$ 33,998.78	$ 77,064.00	$ 42,879.31
5 Year Projected Maintenance Cost	$ 145,256.40	$ 169,993.92	$ 385,320.00	$ 214,396.56
Total 5 Year Projected Cost	$ 254,856.40	$ 361,869.92	$ 637,539.50	$ 466,616.06

Blue Technologies

visit us at www.btohio.com

KONICA MINOLTA
bizhub
C452

Cleveland	Akron/Canton	Columbus
5885 Grant Ave • Cleveland 44105	5701 Mayfair Rd • Canton 44720	530 Lakeview Plaza Dr • Worthington 43085
ph 216.271.4800 • fx 216.271.0084	ph 330.499.9300 • fx 330.499.9455	ph 614.575.1999 • fx 614.575.1915

Ship to:			Bill to:	
Company	Cleveland Public Library		Company	Cleveland Public Library
Address	325 Superior Avenue, N.E.		Address	525 Superior Avenue, N.E.
City	Cleveland		City	Cleveland
State, Zip	OH 44114		State, Zip	Ohio 44114
Phone	216-623-2959		Office Contact	Cathy Poilpre
Fax			Email Address	Cathy.poilpre@cpl.org

Qty	Description	Item No.	Total
	Purchase Price		**$109,600**
1	KM bizhub PRO 1051 with		Included
	PF-703, RU-506, FS-521, SD-506		
1	KM bizhub PRO C6000 with		Included
	DF-622, PH-102, HD-514, HT-504,		
	LU-202, IC-413, FS-612		
1	MicroPress Solo with true PCL,		Included
	Single Port NIC and extended		
	Warranty.		
1	90 Day RDO print license		Included
		Subtotal	

Equipment Pickup

Model _____

☐ Leasing Co. _____

OR

☐ Release of Ownership if there are no lease obligations

Signature _____

☐ BT to buy out existing lease # _____.

Not to Exceed: $_____ ☐ Keep   ☐ Return

☐ BT to upgrade lease # _____.

Not to exceed $ _____ ☐ Keep   ☐ Return

Other Information:
The bizhub PRO 1051 is covered under the terms of the "Commitment to Excellence" for seven years or 7 million pages.
The bizhub PRO C6000 is covered under the terms of the "Commitment to Excellence for seven years or 4 million pages.

Qty	Description	Item No.	Price	Total
	Connected: Yes			
	Print / Scan Set-Up (includes loading & test of drivers on 5 MacIntosh computers)	7INM01		Included
	Loading of Print Drivers on Additional PC's	7INM01		Included
	Subtotal			

Service is covered by the monthly plans which are summarized on the back of this order form

Purchaser agrees to purchase/lease items described above in the terms hereof. Purchaser shall execute any documents and take any action necessary to complete any lease transaction described above and acknowledges that the lessor of the equipment may be a third party leasing company.

Sales Representative : Chris Petsche

Installation Date: ASAP

Purchaser's Name: Cleveland Public Library   Title _____

Authorized Signature X_____ Date _____

This order is firm and binding and may not be revoked by purchaser unless Blue Technologies, Inc. fails to accept it within seven days of the date of the purchaser's signature above.

Authorized Signature X_____

This order is not binding on Blue Technologies, Inc. unless and until signed by its president. No person other than the president has the authority to alter the printed terms hereof or to bind the company to any oral or written promise, representation, or agreement.

Accepted _____

By _____ Title _____ Date _____

Customer Status

☐ Current Customer Upgrade

☐ Current Customer New

☐ Other BT Customer

x New Customer

Total of Order _____

Dealer Preparation   n/a

Sales Tax _____

Less Deposit _____

Balance _____

Konica Minolta bizhub PRESS C6000 PRO

Status: Current

Manufacturing Status: New

Console, Full-color copier, MF
Dry, dual component toner

Dataquest Segment:	NA
SRP/Street Price:	$49,590/None
Domestic Intro Date:	October 2010
OEM:	Konica Minolta Business (China)
Also Sold As:	Develop ineo+ 6000
Distribution:	Dealers and branches
Max Monthly Duty Cycle:	280,000 impressions

■ MULTIFUNCTION MODES:

Copier:	Std	Fax:	No	
Internet Fax:	No	Network Fax:	No	
Network Printer:	Opt	PC Fax:	No	
Printer:	No	Scanner:	Opt	

■ GENERAL SPECS/PAPER HANDLING:

First Copy Time:	6.5 sec
Multicopy (Ltr/Lgl/Ldgr):	60 cpm color/60 cpm black
Warm-up Time:	6.5 min
Std Paper Source(s):	Triple drawer
Std Paper Capacity:	500/500/500 sheets
Paper Weights:	64 to 300 gsm
Bypass/Paper Weights:	Opt 250-sheet/Info not avail
Max Paper Sources/Cap:	5/7,500 sheets
Max Original Size:	11 x 17
Min/Max Output Size:	5-1/2 x 8-1/2/13 x 19.2
Copy Resolution:	600 x 600 dpi
Std/Max System Memory:	6 x 160-GB HD/6 x 160-GB HD
Duplex:	Auto (1:2,2:2,2:1)
Capacity/Paper Sizes:	Unlimited/5-1/2 x 8-1/2 to 13 x 19.2
Document Feeder:	Opt RADF
Speed/Capacity:	Info not avail/100 orig
Paper Weights:	13 to 56 lbs
Sorter (Bins/Capacity):	None
Stapler Sorter:	None
Bins/Stapling Cap:	Not applicable
Stapling Positions:	Not applicable
Finisher:	Opt finishers
Tray/Stapling Pos(s):	2,600, 3,200, 3,100/50, 100, 50/3

Other:
Opt staple finisher (FS-521) has two trays (3,000/200) and staples up to 100 sheets; opt booklet finisher (FS-612) has two trays (2,500/100), V folding up to 20 sheets (80 pages) and center/letter folding with opt post-sheet insertion; opt finisher FS-531 has two trays (100/3,000); opt booklet-making unit (SD-506) saddle stitches, face trims and V folds up to 50 pages to produce 200-page booklets; opt folding and punch unit (FD-503) offers six types of folds (half fold, z-fold, gate fold, letter fold in, letter fold out, double parallel fold) and hole punching; large capacity stacking unit (LS-505) holds up to 5,000 sheets of unfinished output -- two units can be installed in tandem; optional Perfect Binder (PB-503) binds up to 300 sheet or 30 mm; up to 500 paper types can be cataloged

■ SECURITY SPECS:

Network User Authentication:	Yes
IP Address Filtering:	Yes
MAC Address Filtering:	Yes
HDD Overwrite:	Yes
Max Overwrites:	Info not avail
HDD Encryption:	Info not avail
Secure Print:	Yes
Encrypted Secure Print:	Yes
Encrypted PDF Mode (Encrypted Scanning):	Yes
IPsec:	Yes
Secure Sockets Layer (SSL):	Yes
SNMPv3:	Yes
Transport Layer Security:	Yes
Other:	

■ MULTIFUNCTIONALITY:

Connectivity Specs:

Client OS Support:	Info not avail
Parallel Interface:	None
PC Fax/Print/Scan:	Not applicable
Serial Interface:	None
PC Fax/Print/Scan:	Not applicable
USB Interface:	Std 2.0
PC Fax/Print/Scan:	No/Info not avail/Info not avail
Network Interface:	Opt Ethernet
Interface Type:	10/100/1000BaseTX
LAN Fax/Print/Scan:	No/Yes/Yes
Networks Supported:	

NetWare:	No		Windows NT:	No
AppleTalk:	Yes		UNIX:	Info not avail
AS/400:	Info not avail		Other:	

Printer Specs:

Engine Mfr/Model:	Konica Minolta/bizhub PRESS C6000
Compatibility:	PC, Mac
Speed:	60 ppm color/60 ppm black
Max Print Area:	12.6 x 18.9
Enhanced Resolution:	1200 x 1800 dpi
Unenhanced Resolution:	1200 x 1200 dpi
Std/Max Printer Memory:	4-GB RAM, 2 x 250-GB HD/4-GB RAM, 2 x 250-GB HD
Controller Mfr/Model:	Konica Minolta/IC-601
Processor/Bits/MHz:	Core2 Duo/Info not avail/2.8 GHz
PDL/PCL:	PCL 5c/6, Adobe PostScript 3
Controller Mfr/Model:	EFI/IC-306 (Fiery System 9)
Processor/Bits/MHz:	Core2 Duo Q9400/Info not avail/2.66 GHz
PDL/PCL:	Adobe PostScript 3
Controller Mfr/Model:	Creo/IC-307
Processor/Bits/MHz:	Core i7-860/Info not avail/3.46 GHz
PDL/PCL:	Adobe PostScript 3

Other: Standard/max memory for EFI Fiery IC-306 external print controller, 2-GB RAM, 160-GB HDD; file formats supported by the IC-306 include Adobe PS level 1-3, Adobe PDF 1.5-1.7 (Adobe Acrobat 6 to 9), PDF/X-1a, 3 and 4, encapsulated PS (EPS), MS Office (DOC, XLS, PPT, PUB (via Hot Folders) -- optional file formats supported include JPEG, DCS 2.0, CT/LW, 1-bit TIFF, TIFF, TIFF/IT and PDF2Go; standard/max memory for IC-307 Creo print controller is 2-GB system memory and 3-GB image memory plus 500-GB system and user and 1-TB memory; file formats supported by Creo IC-307 include PS, EPS, PDF 1.8 (CPSI 3017), TIFF, JPEG (excluding progressive JPEG and JPEG 2000) and IPDS (Transaction Power Kit only) - variable data supported includes PPML 2.2 and VPS (Creo Variable Print Specification 1.5); Creo IC-307 controller includes keyboard, mouse and 19"/483 mm monitor; a fourth controller, EFI IC-413 Fiery System 9 embedded controller uses an Intel E5300, 2.6 GHz processor with 2-GB RAM and a 160-GB SATA HDD -- supports Adobe PostScript 3 and enhanced PCL 5/6 PDLs and variable data that includes FreeForm, Record and Set Level Finishing, VDP Record Range Printing and Define Record Length; Konica Minolta's IC-601 embedded controller includes ColorCentro a new color management tool and JobCentro a utility to help manage jobs in queue

Scanner and Image Management Specs:

Connection Type:	Network
Technology/Speed:	CCD/40 ipm color, 40 ipm black
Max Resolution:	600 x 600 dpi
TWAIN Compatible:	Yes
Scan Destinations:	

E-mail:	Yes		I-fax:	No
FTP:	Yes		SMB:	Yes
HDD:	Yes		URL:	No
LDAP Support:	Yes			

Scan/Image Software:	Info not avail
OCR Software:	Info not avail
File Mgmt Software:	Info not avail

Other: File formats include TIFF (single and multipage) and PDF

INA: Information was not available from manufacturer. NA: Not applicable.
Specs were obtained from manufacturer/distributor and not confirmed by BLI testing.

Konica Minolta bizhub PRESS C6000 PRO

Manufacturing Status: New

**Console, Full-color copier, MF
Dry, dual component toner**

■ COPIER FEATURES:

Automatic Features: AES, AMS, APS, AS, ASO, ATS

Book Copy:	Yes	Job Programs:	INA
Booklet Mode:	Std	Job Time:	Yes
Color:	Std	Language:	Std
Copy Control:	1,000	Margin Shift:	Yes
Covers:	Std	Neg/Pos:	Yes
Editing:	Std	OHP Interleaving:	Yes
Energy-Save:	Yes	Photo Mode:	Yes
Erase:	Std	Poster Mode:	Yes
Image Insert:	Yes	Preset R/E:	3R, 3E
Image Overlay:	Std	Program Ahead:	Std
Image Repeat:	Yes	Sheet Insertion:	Std
Image Rotate:	Std	Stamping:	Std
Interrupt:	Yes	Timer:	Yes
Job Build:	Yes	2-in-1:	Std
XY Zoom:	Yes		

Zoom Range: 25 to 400 (0.1%)

■ OTHER FEATURES:

Single color, black, full color and auto color modes; printed, photo paper, copied and inkjet original type selection; mixed-size originals; copying on tabs; glossy and matte modes; image quality adjustment modes include adjusting red, green and blue colors, image density, background removal, bleed prevention, color tones, saturation, brightness, sharpness, contrast, image distinction, plus more; shortcut keys; frame and center erase; image centering; set numbering, page numbering and date and time stamps; sample mode

■ ADDITIONAL INFORMATION:

Control Panel:	Color touch-screen control panel monitor w/hard keys
Quantity Selector:	1 to 9,999 (0 to 9 keypad)
Message Display:	Yes
Help Key:	Yes
Dimensions (HxWxD):	42.36" x 29.9" x 39"
Weight (Base Unit):	784.9 lbs
Power Requirements:	208-240 V, 22 A
Energy Used While Power Off:	Info not avail
Energy Used in Power Save Mode:	9.2W
Energy Used in Ready Mode:	Info not avail
Energy Used While Copying:	Info not avail
Energy Used While Printing:	Info not avail
Energy Used While Scanning:	Info not avail
Max Power Consumption:	Info not avail
TEC Value:	Info not avail
Dedicated Outlet:	Required
Energy Star Compliant:	Info not avail
Operating Noise Level:	Info not avail

■ COMMENTS:

8 bit print resolution; 12 x 18 full bleed on 13 x 19.2 paper; uses Simitri HD color polymerized toner contribute to improved image quality; Image Density Control (IDC) sensor maintains consistent color quality from first proof to last print; precise gradation correction with Color Density Control (CDC) sensor; 15"/381 mm color LCD touch screen display; vacuum-belt feeding; operator replaceable unit management (ORUM); Frequency Modulated (FM) screen technology ensures output with smooth gradations and fine line reproduction; available in many different configurations

Facsimile Specs:

Scanner Technology:	Not applicable
Compression Method:	Not applicable
Modem Speed:	Not applicable
Max TX Resolution:	Not applicable
Gray Scale/Halftones:	Not applicable
Std/Max Fax Memory:	Not applicable
Min/Max Orig Size (WxL):	Not applicable
Max Paper/Print Width:	Not applicable
Correct-Order Output:	Not applicable
Batch Files:	Not applicable
Polling:	Not applicable
Effective Scan Width:	Not applicable
Battery Backup:	Not applicable
Relay Request:	Not applicable
Confid TX/RX:	Not applicable
Smoothing:	Not applicable
Dual Lines:	Not applicable
Timers:	Not applicable
Multi Access:	Not applicable
Transf	

Konica Minolta bizhub PRO 1051

Manufacturing Status: New

Console, Monochrome copier, MF
Dry, dual component toner

Dataquest Segment:	6
SRP/Street Price:	$62,590/None
Domestic Intro Date:	August 2009
OEM:	Konica Minolta Business (China/Japan)
Also Sold As:	Develop ineo 1200
Distribution:	Dealers and branches
Max Monthly Duty Cycle:	2,000,000 impressions

■ MULTIFUNCTION MODES:

Copier:	Std	Fax:	No
Internet Fax:	No	Network Fax:	No
Network Printer:	Std	PC Fax:	No
Printer:	No	Scanner:	Std

■ GENERAL SPECS/PAPER HANDLING:

First Copy Time:	3 sec
Multicopy (Ltr/Lgl/Ldgr):	105/Info not avail/60 cpm
Warm-up Time:	8 min
Std Paper Source(s):	Dual drawer
Std Paper Capacity:	1,500/1,500 sheets
Paper Weights:	Info not avail
Bypass/Paper Weights:	None
Max Paper Sources/Cap:	8/14,000 sheets
Max Original Size:	11 x 17
Min/Max Output Size:	7.17 x 5.472/12.76 x 18.23
Copy Resolution:	600 x 600 dpi
Std/Max System Memory:	2-GB RAM, 160-GB+ HD/2-GB RAM, 160-GB+ HD
Duplex:	Auto (1:2,2:2,2:1)
Capacity/Paper Sizes:	Unlimited/5-1/2 x 8-1/2 to info not avail
Document Feeder:	Std RADF
Speed/Capacity:	105 opm/100 orig
Paper Weights:	13 to 53 lbs
Sorter (Bins/Capacity):	None
Stapler Sorter:	None
Bins/Stapling Cap:	Not applicable
Stapling Positions:	Not applicable
Finisher:	Opt finisher
Tray/Stapling/Pos(s):	3,200/100/8

Other:
Opt paper-feed unit adds three drawers that utilize vacuum feed technology; up to two large capacity stacking units can be added to allow easy transfer of unfinished output to other finishing devices; large capacity stacking unit holds 5,000 sheets each--two can be added for a total output capacity of 10,000 sheets; opt FS-521 stapling unit has two trays (3,000/200); opt folding and punching unit has two 500-sheet trays, hole punching, folding (half-, z- and gate fold modes, letter fold in, letter fold out and double-parallel folds) and subtray for up to 200 sheets; opt booklet making unit features saddle stitching, trimming, folding (multi letter fold in and half fold--up to 5 sheets) and booklet making of up to 50 sheets (200 pages); Perfect Binding units use hot melt glue binding system--book stacking capacity of up to 3,300 sheets; opt GBC Punch Unit with changeable die sets for letter-size sheets

■ SECURITY SPECS:

Network User Authentication:	Yes
IP Address Filtering:	Yes
MAC Address Filtering:	Info not avail
HDD Overwrite:	Yes
Max Overwrites:	8
HDD Encryption:	Yes
Secure Print:	Yes
Encrypted Secure Print:	Yes
Encrypted PDF Mode (Encrypted Scanning):	Info not avail
IPsec:	Yes
Secure Sockets Layer (SSL):	Yes
SNMPv3:	Yes
Transport Layer Security:	Yes
Other:	

■ MULTIFUNCTIONALITY:

Connectivity Specs:

Client OS Support:	Win 2000, XP, Server 2003, Vista, Mac OS 10.2, 10.4, 10.5
Parallel Interface:	Std
PC Fax/Print/Scan:	No/No/No
Serial Interface:	None
PC Fax/Print/Scan:	Not applicable
USB Interface:	None
PC Fax/Print/Scan:	Not applicable
Network Interface:	Std Ethernet
Interface Type:	10/100/1000BaseT
LAN Fax/Print/Scan:	No/Yes/Yes
Networks Supported:	

NetWare:	Yes	Windows NT:	Yes
AppleTalk:	Yes	UNIX:	Yes
AS/400:	Yes	Other:	

Printer Specs:

Engine Mfr/Model:	Konica Minolta/bizhub PRO 1051
Compatibility:	PC, Mac
Speed:	105 ppm
Max Print Area:	12.36 x 18.11
Enhanced Resolution:	Not applicable
Unenhanced Resolution:	1200 x 1200 dpi
Std/Max Printer Memory:	Shared
Controller Mfr/Model:	Konica Minolta/Info not avail
Processor/Bits/MHz:	Pentium M/Info not avail/2 GHz
PDL/PCL:	PCL5e/6, Adobe PostScript 3
Controller Mfr/Model:	EFI/MicroPress Version 8
Processor/Bits/MHz:	Info not avail
PDL/PCL:	Adobe PostScript 3
Controller Mfr/Model:	Not applicable
Processor/Bits/MHz:	Not applicable
PDL/PCL:	Not applicable

Other: Direct TIFF and PDF printing; Printgrove JT software suite(optimizes print workflow using job tickets)

Scanner and Image Management Specs:

Connection Type:	Network
Technology/Speed:	CCD/105 ipm
Max Resolution:	600 x 600 dpi
TWAIN Compatible:	Yes

Scan Destinations:

E-mail:	Yes	I-fax:	No
FTP:	Yes	SMB:	Yes
HDD:	Yes	URL:	No
LDAP Support:	Yes		

Scan/Image Software:	Info not avail
OCR Software:	Info not avail
File Mgmt Software:	Info not avail

Other: File formats include PDF, TIFF, secured PDF, XPS

INA: Information was not available from manufacturer. NA: Not applicable.
Specs were obtained from manufacturer/distributor and not confirmed by BLI testing.

Konica Minolta bizhub PRO 1051

Manufacturing Status: New

**Console, Monochrome copier, MF
Dry, dual component toner**

■ COPIER FEATURES:

Automatic Features: AES, AMS, APS, AS, ASO, ATS

Book Copy:	Yes	Job Programs:	30
Booklet Mode:	Std	Job Time:	Yes
Color:	No	Language:	Std
Copy Control:	1,000	Margin Shift:	Yes
Covers:	Std	Neg/Pos:	Yes
Editing:	Std	OHP Interleaving:	Yes
Energy-Save:	Yes	Photo Mode:	Yes
Erase:	Std	Poster Mode:	No
Image Insert:	Yes	Preset R/E:	4R, 4E
Image Overlay:	Std	Program Ahead:	500
Image Repeat:	Yes	Sheet Insertion:	Std
Image Rotate:	Std	Stamping:	Std
Interrupt:	Yes	Timer:	Yes
Job Build:	Yes	2-in-1:	Std
XY Zoom:	Yes		

Zoom Range: 25 to 400 (0.1%)

■ OTHER FEATURES:

Frame erase, fold erase and frame and fold erase; chapterization; repeat image; centering; watermarks; page numbering; date and time stamp; tab copying; proof copy; mixed-size original detection

■ ADDITIONAL INFORMATION:

Control Panel:	Color touch-screen control panel monitor w/hard keys
Quantity Selector:	1 to 9,999 (0 to 9 keypad)
Message Display:	Yes
Help Key:	Yes
Dimensions (HxWxD):	48.5" x 39" x 30.7"
Weight (Base Unit):	827 lbs
Power Requirements:	208-240 V, 24 A
Energy Used While Power Off:	Info not avail
Energy Used in Power Save Mode:	Info not avail
Energy Used in Ready Mode:	Info not avail
Energy Used While Copying:	Info not avail
Energy Used While Printing:	Info not avail
Energy Used While Scanning:	Info not avail
Max Power Consumption:	Info not avail
TEC Value:	Info not avail
Dedicated Outlet:	Required
Energy Star Compliant:	Info not avail
Operating Noise Level:	Info not avail

■ COMMENTS:

Available in many different system configurations; uses LED technology; Konica Minolta's Tone Curve Utility allows user to change RIP adjustments such as screening and tone curves for optimum print quality; device houses two toner cartridges; transfer belt technology ensures greater precision in the front to back registration; operator-replaceable units minimize downtime; LED print head; Solo, Plus and Max versions of Micropress Version 8 controller available

Facsimile Specs:

Scanner Technology:	Not applicable
Compression Method:	Not applicable
Modem Speed:	Not applicable
Max TX Resolution:	Not applicable
Gray Scale/Halftones:	Not applicable
Std/Max Fax Memory:	Not applicable
Min/Max Orig Size (WxL):	Not applicable
Max Paper/Print Width:	Not applicable
Correct-Order Output:	Not applicable
Batch Files:	Not applicable
Polling:	Not applicable
Effective Scan Width:	Not applicable
Battery Backup:	Not applicable
Relay Request:	Not applicable
Confid TX/RX:	Not applicable
Smoothing:	Not applicable
Dual Lines:	Not applicable
Timers:	Not applicable
Multi Access:	Not applicable
Transfer Hub:	Not applicable
Dialing Capabilities:	
Broadcasting (Grps/Dest):	Not applicable
Redial Attempts/Intervals:	Not applicable
One Touch/Speed Dial:	Not applicable
Other:	

Supplies/Maintenance:

DR-011 Black drum (A0THP10): $546; Yield: 1,000,000
TN-011 Black toner cartridge (A0TH030): $111; Yield: 119,000
DV-011 Black developer (A0TH500): $345; Yield: 1,000,000
PM Schedule: 750,000

Options:

PF-702 Paper-feed unit 3 x 2,000 sheets (A0GCWY1): $6,090
PF-703 Paper-feed unit vacuum feed (A0GDWY1): $9,980
HT-505 Dehumidifier for paper-feed unit (A15AWY1): $1,995
FS-521 Finisher 3,200-sheet stapling (A0GYWY2): $7,140
PI-PFU Paper-feed unit connection kit (A0GFWY1): $4,920
PB-502 Perfect Binder (A0V9W11): $36,750
PB-503 Perfect Binder (A15XW11): $42,300
PP-701 Pre-printed paper feed enhance kit (A08RWY1): $1,260
DS-506 Punch 11 hole Velobind (A0NGW11): $1,400
DS-502 Punch 19 hole Cerlox (A0NCW11): $1,400
DS-504 Punch 21 hole wire bind (A0NEW11): $1,400
DS-507 Punch 32 hole Proclick (A0NHW11): $1,400
DS-503 Punch 32 hole wire bind (3A0NDW11): $1,400
DS-505 Punch 44 hole color coil (A0NFW11): $1,400
DS-501 Punch unit 3 hole (1A0NAW11): $1,400
FD-503 Punch unit and multi-fold (A0H0W11): $17,850
GP-501 Punch unit GBC (A0N9W11): $17,200
LC-501 Stacker additional cart (A1AHWY1): $840
LS-505 Stacker high capacity with roll away cart (A0H1W12): $17,325
SD-506 Trimmer with saddle-stitch unit (A0H2WY2): $26,250
MicroPress Max Enterprise print server: $48,690
MicroPress Max print server: $42,410
MicroPress Plus print server: $25,990
MicroPress Solo print server: $12,990
HD-511 Removable HDD inner case (A0W5WY1): $1,330
RH-101 Removable HDD kit (RH-101): $3,290
Power filter (ESP PT80-120TM-L630): $2,295
RU-506 Relay unit (A0GEWY1): $2,980

BLI
BUYERS LAB

Service Agreement – Equipment / Print Controller
Konica Minolta bizhub

The **Blue Technologies, Inc.** Monthly Meter Plan provides full service on all covered equipment. The service agreement includes all parts, labor and travel for all emergency service, preventative maintenance for MFD's. Copies made during the billing period will be invoiced at the monthly rates for the progressive volumes listed below.

The Print Controller Monthly Plan provides all maintenance, parts, labor, and travel for emergency service, all scans, and software upgrades for print controller. Monthly base fee listed below will be invoiced with monthly meters.

KM bizhub PRO 1051-   **.0035 per page**

KM bizhub PRO C6000 -   **.043 per color page**
                                           .008 per black and white page

TRAINING -- Customer is entitled to unlimited training for as long as they own equipment.

EMERGENCY SERVICE — All parts and labor are provided to original owner/lessee during normal business hours (8:30 am – 5:00 pm) Monday through Friday

PREVENTATIVE MAINTENANCE — At the manufacturer's recommended preventative maintenance cycle, Blue Technologies, Inc. will install Konica Minolta brand consumable supplies at no additional charge.

LOANER — If Blue Technologies, Inc. cannot repair your machine on your premises, Blue Technologies, Inc. will provide a loaner copier until repairs can be made, at no additional charge. **NOTE: See Blue Technologies, Inc. COMMITMENT TO EXCELLENCE program for our 7 year continuous service commitment.**

NETWORK INSTALLATION & SERVICE POLICIES – Blue Technologies, Inc. will install printing and scanning functionality into a network ready environment. Additional services to create or correct network environment will be billed at prevailing network rates. Service after installation caused by changes in the operating environment (including, but not limited to, operating systems, network software, servers, software applications, new systems and hardware or software upgrades) will be billed at our prevailing network rate.

REQUIRED FOR CANCELLATION OF SERVICE AGREEMENT
60 day written notice required for cancellation of Service Agreement. All cancelled contracts where supplies are included will receive a final invoice for any toner and developer residing in machine and any unused supplies not returned at the time of cancellation, at manufacturer's suggested retail pricing.

Name of Company: Cleveland Public Library

Authorized Signature _____ Date _____

The Commitment to EXCELLENCE
is the most important reason

Blue Technologies' 5-point pledge is put into place to protect the customer after the acquisition is complete covering product performance, product service, supplies, easy acquisition and customer service.

Product Performance Commitment

The equipment performance you expect, or a free replacement — guaranteed.

Blue Technologies is committed to providing superb equipment backed by excellent service. That's why every copier/printer acquired from Blue Technologies is backed by our Product Performance Commitment.

We pledge copy quality and equipment reliability up to 7-years or 7 million copies. If your copier/printer can't be repaired at your location, we'll provide you with a loaner copier/printer of equal or greater capability while yours is being repaired off-site at no charge.

If your copier/printer can't be made to perform like new, we'll replace it with a new machine of equal or greater capability absolutely free. At that time, Blue Technologies will reaffirm its commitment to you by starting a brand new 7-year reliability pledge.*

Service Commitment

Fast repair service or credit on your next purchase—guaranteed.

Our Service Commitment is simple. If your equipment ever needs service, we respond quickly and fix it right the first time. We pledge a service response time of less than **five hours** on emergency calls. If, for whatever reason, we are unable to meet this pledge, we'll give you a 10% credit on your next Blue Technologies invoice.

To ensure we fix the equipment right the first time, our certified technicians use only factory authorized parts, technical upgrades and a customer-friendly dispatch system that results in maximum equipment uptime, more productivity and less aggravation.

Supply Commitment

Factory authorized, top quality, supplies and replacement parts— guaranteed.

To keep your equipment and company operating at its optimum performance level, Blue Technologies guarantees to use only genuine manufacturer's supplies at the competitive prices in the marketplace.

As your authorized service vendor, Blue Technologies will maintain at our warehouses all the supplies you need, when you need them!

* Continuous subscriptions to Blue Technologies' service and supply program required. MFP doing less than 50 pages per minute are covered for 7-years or 2 million copies (whichever comes first.) MFP doing 50 to 70 pages per minute are covered for 7-years or 4 million copies (whichever comes first). Black and white MFP's at speeds of 70-90ppm will be guaranteed for 7 years or 7 million copies (whichever comes first). Production black & white equipment at speeds greater than 90 ppm and color equipment at speeds of 65ppm or greater will be guaranteed for the lease term only.

why you will decide to buy from Blue Technologies

Easy Acquisition Commitment

Flexible, leasing upgrades—guaranteed.

There are two main reasons why most companies choose to replace their equipment: changes in technology or changes in their business needs. Blue Technologies has flexible and upgradable leasing programs that will help you access new equipment and meet the growing needs of your business. We offer our upgrade programs without penalty to you.

We Put It In Writing

The Blue Technologies Commitment to Excellence guarantees more than just product performance. It also guarantees the performance of our people. As a locally owned company, our employees live and work in the same communities as our customers. This is our five-point pledge of reliability, accountability and total customer satisfaction, guaranteed – in writing.

Complete Satisfaction Commitment

A satisfied customer is not loyal; only a completely satisfied customer is loyal.

Blue Technologies is committed to the highest level of customer satisfaction possible and provides quick, expert assistance to all your questions and concerns– the first time! One call—one dedicated person. Just call our Customer Satisfaction Representative for answers regarding: service, billing, leasing, supplies and deliveries. Best of all we'll respond to you within three hours. Guaranteed! That's why Blue Technologies' Complete Satisfaction Commitment pledges to you, our valued customer, satisfaction unparalleled in the industry.

How We Assure Our Pledges

Blue Technologies invests in different programs to make sure that when you have a problem it is solved quickly and correctly—the first time.

- **ADS** (Automated Dispatch System) provides additional service safeguards and procedures to minimize downtime. Service calls can be placed by phone, fax, e-mail, or our website. Simultaneously, the call is dispatched to a technician via cellular technology.
- **BEI Services** (Business Equipment Information) promotes optimal technician account servicing and maintenance. Service data is collected and sorted monthly providing our Director of Service the feedback to reward service excellence or provide enhanced training as needed. Ultimately, our technicians are rewarded for keeping your equipment and your company— up and running.
- **OMD** (Optimizing Management Decisions) is specifically designed for the office equipment industry and utilizes exception and suspect reporting. All departments from service to account receivables use OMD for daily operational procedures. For example, one feature is setup to flag machines that experience an excess of three service calls within a specified time.
- **OnBase®** in our daily business operations allows a secure reference to documents electronically. Our workflow application tracks and monitors orders as they move through our processes. Supervisors receive e-mail notifications to confirm complete or open tasks.