

**CLEVELAND PUBLIC LIBRARY
MONTHLY FINANCIAL STATEMENT OF FISCAL OFFICER TO BOARD OF LIBRARY TRUSTEES
FOR THE PERIOD MARCH 1 – MARCH 31, 2012**

Paulyn Krenicky

FISCAL OFFICER, BOARD OF LIBRARY TRUSTEES

Cleveland Public Library
Revenues, Expenditures and Changes in Fund Balance
For the Period Ending March 31, 2012

	<u>General Fund</u>	<u>Special Revenue</u>	<u>Capital Projects</u>	<u>Permanent</u>	<u>Agency</u>	<u>Total</u>
41 Taxes	15,233,537.39	0.00	0.00	0.00	\$ 0.00	15,233,537.39
42 Intergovernmental	4,835,651.67	661,218.16	0.00	0.00	\$ 0.00	5,496,869.83
43 Fines & Fees	106,589.40	0.00	0.00	0.00	\$ 0.00	106,589.40
44 Investment Earnings	67,124.72	3,502.17	0.00	5,034.32	\$ 0.00	75,661.21
45 Charges for Services	568,179.07	0.00	0.00	0.00	\$ 0.00	568,179.07
46 Contributions & Donations	170.00	232,274.95	30,700.00	0.00	\$ 0.00	263,144.95
48 Miscellaneous Revenue	146,327.62	5,795.00	0.00	0.00	\$ 0.00	152,122.62
Total Revenues	\$ 20,957,579.87	\$ 902,790.28	\$ 30,700.00	\$ 5,034.32	\$ 0.00	\$ 21,896,104.47
51 Salaries/Benefits	9,280,363.47	336,948.02	0.00	0.00	\$ 0.00	9,617,311.49
52 Supplies	216,840.82	2,720.65	0.00	1,813.00	\$ 0.00	221,374.47
53 Purchased/Contracted Services	2,695,971.35	412,732.35	0.00	0.00	\$ 0.00	3,108,703.70
54 Library Materials	2,289,539.89	74,952.87	0.00	11,701.11	\$ 0.00	2,376,193.87
55 Capital Outlay	96,509.15	11,500.00	413,730.26	0.00	\$ 0.00	521,739.41
57 Miscellaneous Expenses	35,969.99	22,528.00	0.00	0.00	\$ 869.84	59,367.83
Total Expenditures	\$ 14,615,194.67	\$ 861,381.89	\$ 413,730.26	\$ 13,514.11	\$ 869.84	\$ 15,904,690.77
Revenue Over/(Under) Expenditures	\$ 6,342,385.20	\$ 41,408.39	\$(383,030.26)	\$(8,479.79)	\$(869.84)	\$ 5,991,413.70
91 Sale of Capital Assets	0.00	0.00	0.00	0.00	\$ 0.00	0.00
98 Advances	50,000.00	(50,000.00)	0.00	0.00	\$ 0.00	0.00
99 Transfers	(10,000,000.00)	0.00	10,000,000.00	0.00	\$ 712.09	712.09
Total Other Sources / Uses	\$(9,950,000.00)	\$(50,000.00)	\$ 10,000,000.00	\$ 0.00	\$ 712.09	\$ 712.09
Revenue & Other Sources Over/(Under) Expenditures & Other Uses	\$(3,607,614.80)	\$(8,591.61)	\$ 9,616,969.74	\$(8,479.79)	\$(157.75)	\$ 5,992,125.79
Beginning Year Cash Balance	\$ 35,166,664.70	\$ 11,718,581.30	\$ 9,794,080.29	\$ 2,673,907.22	\$ 8,431.04	\$ 59,361,664.55
Current Cash Balance	\$ 31,559,628.23	\$ 11,709,989.69	\$ 19,411,050.03	\$ 2,665,427.43	\$ 8,273.29	\$ 65,354,368.67

Cleveland Public Library
 Certified Revenue, Appropriations and Balances
 General Fund
 For the period Ending March 31, 2012

	Certified Revenue (1)	Income To Date	Balance	Percent To Date	Percent Prior Year
PLF State Income Tax	19,837,771	4,835,652	15,002,119	24%	23%
General Property Tax	25,407,318	15,233,537	10,173,781	60%	49%
Rollback, Homestead, CAT	5,000,000	0	5,000,000	0%	4%
Federal Grants	0	0	0	0%	0%
State Aid	0	0	0	0%	31%
Fines & Fees	300,000	106,589	193,411	36%	39%
Investment Earnings	425,000	67,125	357,875	16%	11%
Services to Others-Clevnet	2,493,252	568,179	1,925,073	23%	25%
Contributions	0	170	(170)	100%	0%
Miscellaneous	706,577	146,328	560,249	21%	3%
Return of Advances Out	0	50,000	(50,000)	100%	3%
Total	\$ 54,169,919	\$ 21,007,580	\$ 33,162,338	39%	33%

	Appropriation(2)	Expended/ Encumbered	Balance	Percent To Date (3)	Percent Prior Year
Salaries/Benefits	35,445,913	9,320,088	26,125,825	26%	22%
Supplies	1,093,672	468,421	625,252	43%	46%
Purchased Services	11,260,724	7,286,076	3,974,648	65%	71%
Library Materials	12,266,927	5,367,293	6,899,634	44%	39%
Capital Outlay	329,827	122,561	207,266	37%	41%
Other	87,264	71,283	15,982	82%	73%
Sub Total	\$ 60,484,328	\$ 22,635,722	\$ 37,848,606	37%	36%
Transfers Out	10,000,000	10,000,000	0	100%	0%
Total	\$ 70,484,328	\$ 32,635,722	\$ 37,848,606	46%	36%

Note (1): Certificate from Cuyahoga County Budget Commission dated February 8, 2012.

Note (2): Amended Appropriation of \$64,169,919 plus carried forward encumbrance of \$6,314,409.

Note (3): Subtotal includes 24% expended and 13% encumbered.

Cleveland Public Library
Appropriation, Expenditures and Balances
General Fund
For the Period Ending March 31, 2012

		<u>Current Year Appropriation</u>	<u>Total Appropriated Funds</u>	<u>Current Year Expenditures</u>	<u>Encumbered and Unpaid</u>	<u>Unencumbered Balance</u>
51110	Professional Salaries	11,296,187.81	11,730,114.67	2,877,796.66	0.00	8,852,318.01
51120	Clerical Salaries	9,638,564.73	10,013,784.91	2,409,088.89	0.00	7,604,696.02
51130	Non-Clerical Salaries	354,550.82	403,880.99	341,481.83	0.00	62,399.16
51140	Buildings Salaries	3,708,667.56	3,858,989.63	907,863.40	0.00	2,951,126.23
51150	Other Salaries	1,130,370.78	1,177,772.47	257,383.07	0.00	920,389.40
51180	Severance Pay	0.00	366,811.61	367,619.10	0.00	(807.49)
51190	Non-Base Pay	0.00	4,478.72	60,145.53	0.00	(55,666.81)
51400	OPERS	3,692,829.90	3,841,959.70	964,637.97	0.00	2,877,321.73
51610	Health Insurance	3,302,962.48	3,449,403.47	811,666.01	0.00	2,637,737.46
51620	Life Insurance	11,842.56	12,834.24	2,890.20	0.00	9,944.04
51630	Workers Compensation	0.00	200,000.00	180,108.76	0.00	19,891.24
51640	Unemployment Compensation	31,836.51	49,026.85	14,358.05	34,668.80	0.00
51650	Medicare - ER	316,339.64	330,459.46	84,001.56	0.00	246,457.90
51900	Other Benefits	0.00	6,396.49	1,322.44	5,056.03	18.02
	Salaries/Benefits	<u>\$33,484,152.79</u>	<u>\$ 35,445,913.21</u>	<u>\$ 9,280,363.47</u>	<u>\$ 39,724.83</u>	<u>\$ 26,125,824.91</u>
52110	Office Supplies	48,324.90	50,175.48	10,729.38	1,513.16	37,932.94
52120	Stationery	73,700.00	109,116.10	41,795.26	4,591.75	62,729.09
52130	Duplication Supplies	56,300.00	56,525.95	10,092.80	10,236.80	36,196.35
52140	Hand Tools	100.00	141.27	43.28	0.00	97.99
52150	Book Repair Supplies	82,800.00	86,377.39	8,194.31	11,556.61	66,626.47
52210	Janitorial Supplies	87,800.00	89,940.02	27,507.40	4,006.10	58,426.52
52220	Electrical Supplies	57,500.00	58,658.85	12,487.31	16,963.29	29,208.25
52230	Maintenance Supplies	147,400.00	160,245.21	20,160.55	74,698.49	65,386.17
52240	Uniforms	9,400.00	9,701.58	976.50	945.00	7,780.08

Cleveland Public Library
Appropriation, Expenditures and Balances
General Fund
For the Period Ending March 31, 2012

	<u>Current Year Appropriation</u>	<u>Total Appropriated Funds</u>	<u>Current Year Expenditures</u>	<u>Encumbered and Unpaid</u>	<u>Unencumbered Balance</u>
52300 Motor Vehicle Supplies	81,600.00	94,327.79	19,046.93	73,633.91	1,646.95
52900 Other Supplies	371,949.32	378,462.69	65,807.10	53,434.59	259,221.00
Supplies	\$1,016,874.22	\$ 1,093,672.33	\$ 216,840.82	\$ 251,579.70	\$ 625,251.81
53100 Travel/Meetings	100,000.00	108,564.00	10,457.07	49,682.28	48,424.65
53210 Telecommunications	500,687.68	550,509.81	94,874.16	443,918.45	11,717.20
53230 Postage/Freight	123,800.00	147,706.35	26,898.87	86,702.93	34,104.55
53240 PR/Other Communications	193,500.00	218,450.50	25,325.69	67,000.55	126,124.26
53310 Building Repairs	190,000.00	195,603.50	11,816.99	9,656.00	174,130.51
53320 Machine Repairs	41,000.00	42,540.25	4,792.83	13,447.00	24,300.42
53340 Building Maintenance	174,600.00	194,453.25	21,539.80	33,117.51	139,795.94
53350 Machine Maintenance	219,272.06	297,654.31	36,642.09	39,360.82	221,651.40
53360 Computer Maintenance	947,126.00	948,643.36	577,627.58	26,143.61	344,872.17
53370 Motor Vehicle Repairs	42,000.00	44,049.10	6,920.12	8,612.15	28,516.83
53380 Contract Security	995,688.00	1,041,534.21	255,488.02	182,458.27	603,587.92
53390 Landscaping	27,000.00	29,931.50	10,695.50	13,862.00	5,374.00
53400 Insurance	440,900.00	440,900.00	2,598.00	0.00	438,302.00
53510 Rent/Leases	80,900.00	99,276.18	34,202.92	64,432.39	640.87
53520 Equipment Rental	93,017.14	136,262.11	48,680.87	42,267.37	45,313.87
53610 Electricity	2,008,900.02	2,291,167.54	467,733.12	1,822,233.84	1,200.58
53620 Gas	257,500.00	318,474.41	80,755.86	237,718.55	0.00
53630 Chilled Water	883,500.10	924,801.02	117,301.48	807,499.54	0.00
53640 Water/Sewer	87,295.03	141,122.82	49,771.93	99,950.86	(8,599.97)
53710 Professional Services	1,569,212.41	1,877,382.09	217,115.31	402,361.41	1,257,905.37
53720 Auditors Fees	732,000.00	793,092.97	545,248.88	52,899.28	194,944.81

Cleveland Public Library
Appropriation, Expenditures and Balances
General Fund
For the Period Ending March 31, 2012

	<u>Current Year Appropriation</u>	<u>Total Appropriated Funds</u>	<u>Current Year Expenditures</u>	<u>Encumbered and Unpaid</u>	<u>Unencumbered Balance</u>
53800 Library Material Control	279,500.00	416,340.61	49,274.51	86,770.83	280,295.27
53900 Other Purchased Services	0.00	2,263.75	209.75	9.00	2,045.00
Purchased/Contracted Services	\$9,987,398.44	\$ 11,260,723.64	\$ 2,695,971.35	\$ 4,590,104.64	\$ 3,974,647.65
54110 Books	2,906,000.00	3,741,672.54	744,602.47	716,476.61	2,280,593.46
54120 Continuations	514,000.00	967,682.73	160,519.58	596,512.44	210,650.71
54210 Periodicals	1,105,000.00	1,834,712.58	555,732.65	273,169.39	1,005,810.54
54220 Microforms	205,000.00	225,950.65	1,354.32	21,921.00	202,675.33
54310 Video Media	1,459,999.99	1,522,637.31	272,991.61	274,997.84	974,647.86
54320 Audio Media - Spoken	208,000.00	240,157.63	43,215.21	45,796.72	151,145.70
54325 Audio Media - Music	566,000.01	663,685.36	141,571.72	113,879.60	408,234.04
54350 Computer Media	225,500.00	50,418.51	1,723.45	14,387.06	34,308.00
54500 Database Services	950,766.85	1,425,001.60	317,380.92	321,029.26	786,591.42
54530 eMedia	1,052,000.00	1,247,000.00	12,957.84	575,345.71	658,696.45
54600 Interlibrary Loan	0.00	6,859.33	1,051.15	5,408.85	399.33
54710 Bookbinding	29,000.00	56,490.76	1,510.74	25,980.02	29,000.00
54720 Preservation Services	60,000.00	134,962.23	25,274.24	53,398.72	56,289.27
54730 Preservation Boxing	8,000.00	9,940.85	3,128.31	2,753.76	4,058.78
54790 Preservation Reformatting	100,000.00	139,755.10	6,525.68	36,695.93	96,533.49
Library Materials	\$9,389,266.85	\$ 12,266,927.18	\$ 2,289,539.89	\$ 3,077,752.91	\$ 6,899,634.38
55510 Furniture	129,000.00	150,227.38	4,050.00	17,477.37	128,700.01
55520 Equipment	91,266.25	135,790.32	48,902.99	8,194.75	78,692.58
55530 Computer Hardware/Software	0.00	43,809.14	43,556.16	380.00	(127.02)
Capital Outlay	\$220,266.25	\$ 329,826.84	\$ 96,509.15	\$ 26,052.12	\$ 207,265.57

Cleveland Public Library
Appropriation, Expenditures and Balances
General Fund
For the Period Ending March 31, 2012

	Current Year Appropriation	Total Appropriated Funds	Current Year Expenditures	Encumbered and Unpaid	Unencumbered Balance
57100 Memberships	54,460.00	54,460.00	32,175.00	9,100.00	13,185.00
57200 Taxes	500.00	859.06	138.44	300.00	420.62
57500 Refunds/Reimbursements	17,000.00	31,945.31	3,656.55	25,912.78	2,375.98
Miscellaneous Expenses	\$71,960.00	\$ 87,264.37	\$ 35,969.99	\$ 35,312.78	\$ 15,981.60
Advances	\$0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
59900 Transfers Out	0.00	10,000,000.00	10,000,000.00	0.00	0.00
Transfers	\$0.00	\$ 10,000,000.00	\$ 10,000,000.00	\$ 0.00	\$ 0.00
TOTAL	<u>\$54,169,918.55</u>	<u>\$ 70,484,327.57</u>	<u>\$ 24,615,194.67</u>	<u>\$ 8,020,526.98</u>	<u>\$ 37,848,605.92</u>

Cleveland Public Library
Revenue, Expenditures and Changes in Fund Balances
For the Period Ending March 31, 2012

	<u>Beginning Year Balance</u>	<u>Year to Date Receipts</u>	<u>Year to Date Expenditures</u>	<u>Year to Date Encumbrances</u>	<u>Unencumbered Balance</u>
101 General Fund	35,166,664.70	21,007,579.87	24,615,194.67	8,020,526.98	23,538,522.92
Total General Fund	\$ 35,166,664.70	\$ 21,007,579.87	\$ 24,615,194.67	\$ 8,020,526.98	\$ 23,538,522.92
201 Anderson	201,289.06	0.00	0.00	0.00	201,289.06
202 Endowment for the Blind	1,611,009.14	0.00	11,500.00	0.00	1,599,509.14
203 Founders	4,495,884.53	0.00	5,419.67	40,276.00	4,450,188.86
204 Kaiser	42,737.60	0.00	0.00	0.00	42,737.60
205 Kraley	147,618.65	0.00	0.00	0.00	147,618.65
206 Library	165,217.27	5,241.98	500.00	0.00	169,959.25
207 Pepke	92,820.86	0.00	0.00	0.00	92,820.86
208 Wickwire	1,052,526.56	3,502.17	495.00	9,535.00	1,045,998.73
209 Wittke	63,041.28	0.00	0.00	0.00	63,041.28
210 Young	2,915,857.05	11,158.72	0.00	0.00	2,927,015.77
225 Friends	5,690.49	0.00	1,700.56	4,049.28	(59.35)
226 Judd	7,784.12	47,654.25	33,400.84	48,636.15	(26,598.62)
228 Lockwood Thompson Memorial	400,544.73	0.00	89,653.79	239,795.11	71,095.83
229 Ohio Center for the Book	58.00	900.00	0.00	0.00	958.00
230 Schweinfurth	45,609.07	5,320.00	8,215.00	0.00	42,714.07
242 Cleveland NCA Kiosk	9,673.78	0.00	0.00	0.00	9,673.78
243 Gates Foundation	57,867.98	0.00	0.00	0.00	57,867.98
244 Harvard CS Kiosk Project	7,333.38	0.00	0.00	0.00	7,333.38
251 OLBPD-Library for the Blind	10,108.00	377,049.00	374,122.57	20,963.24	(7,928.81)
252 LSTA-Know It Now	266,747.87	123,110.71	146,336.01	154,330.69	89,191.88
254 MyCom	72,377.13	166,853.45	239,230.58	0.00	0.00
255 PNC-Grow Up Great	46,784.75	0.00	807.87	1,202.89	44,773.99
256 Learning Centers	0.00	162,000.00	0.00	0.00	162,000.00
Total Special Revenue Funds	\$ 11,718,581.30	\$ 902,790.28	\$ 911,381.89	\$ 518,788.36	\$ 11,191,201.33
401 Building & Repair	9,794,080.29	10,030,700.00	413,730.26	2,178,671.39	17,232,378.64

Cleveland Public Library
Revenue, Expenditures and Changes in Fund Balances
For the Period Ending March 31, 2012

	<u>Beginning Year Balance</u>	<u>Year to Date Receipts</u>	<u>Year to Date Expenditures</u>	<u>Year to Date Encumbrances</u>	<u>Unencumbered Balance</u>
Total Capital Project Funds	\$ 9,794,080.29	\$ 10,030,700.00	\$ 413,730.26	\$ 2,178,671.39	\$ 17,232,378.64
501 Abel	170,820.28	0.00	0.00	0.00	170,820.28
502 Ambler	1,637.27	0.00	0.00	0.00	1,637.27
503 Beard	111,925.14	791.83	1,813.00	0.00	110,903.97
504 Klein	3,879.68	0.00	0.00	0.00	3,879.68
505 Malon/Schroeder	217,903.54	0.00	0.00	0.00	217,903.54
506 McDonald	133,815.54	0.00	0.00	0.00	133,815.54
507 Ratner	65,522.18	0.00	0.00	0.00	65,522.18
508 Root	28,221.12	0.00	0.00	0.00	28,221.12
509 Sugarman	173,406.28	(36.78)	0.00	0.00	173,369.50
510 Thompson	120,259.47	0.00	0.00	0.00	120,259.47
511 Weidenthal	4,822.62	0.00	0.00	0.00	4,822.62
512 White	1,641,694.10	4,279.27	11,701.11	1,224.30	1,633,047.96
Total Permanent Funds	\$ 2,673,907.22	\$ 5,034.32	\$ 13,514.11	\$ 1,224.30	\$ 2,664,203.13
901 Unclaimed Funds	8,431.04	712.09	869.84	0.00	8,273.29
Others	\$ 8,431.04	\$ 712.09	\$ 869.84	\$ 0.00	\$ 8,273.29
Total All Funds	\$ 59,361,664.55	\$ 31,946,816.56	\$ 25,954,690.77	\$ 10,719,211.03	\$ 54,634,579.31

**Cleveland Public Library
 Depository Balance Detail
 For the Period Ending March 31, 2012**

Balance of All Funds	\$ 65,354,368.67
Chase-Checking	7,924.24
PNC-Checking	0.00
KeyBank-Concentration Acct	0.00
KeyBank-Checking (ZBA)	4,594,426.33
KeyBank-MC/VISA	17,336.97
Fifth Third - Checking	693,879.34
Petty Cash	330.00
Change Fund	5,420.00
KeyBank-Payroll Account (ZBA)	176.84
KeyBank-Savings Bond Acct	0.00
Cash in Library Treasury	\$ 5,319,493.72
PNC - Money Market	10,017.29
PNC - Investments	34,191,164.32
PNC/Allegiant Money Market	187,646.56
KeyBank - Victory Fund	0.00
STAR OHIO Investment	12,672,511.16
Investments	\$ 47,061,339.33
PNC Endowment Acct	12,973,535.62
Endowment Account	\$ 12,973,535.62
Cash in Banks and On Hand	\$ 65,354,368.67

Total portfolio value

Total portfolio value on March 30	\$16,223,061.67
Total portfolio value on January 1	15,017,835.70
Total change in value	\$1,205,225.97

www.pnc.com

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Investment policy and market outlook

Investment objective: 60% Equity 40% Fixed

Bulletin board

For the security of your PNC accounts, the Bank is only required to act upon written instructions received by your account officer. We encourage you not to send instructions via: telephone, telephone voice messaging, facsimile transmission, telex, electronic mail or other forms of telephonic or electronic communications, as they may be insecure and are not monitored 24 hours a day, seven days a week. Please do not email confidential information relating to your account to your account officer through the public Internet.

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CLEVELAND PUBLIC LIBRARY
ATTN JOAN L TOMKINS
325 SUPERIOR AVE
CLEVELAND OH 44114-1271



NOTICE OF LIMITATION OF LIABILITY - Trust Accounts

An action for breach of trust based on matters disclosed in a trust accounting or other written reports of the trustee - such as this statement - may be subject to a statute of limitations, limiting your right to sue, measured as follows, from either the date the trust accounting, statement or written report is mailed or received. If you have questions regarding your rights, please contact your attorney.

DC: 1 year from mailing	IL: 3 years from receipt	OH: 2 years from mailing
DE: 2 years from receipt	MI: 1 year from mailing	PA: 30 months from receipt
FL: 6 months from receipt	MO: 1 year from mailing	VA: 1 year from mailing
		WI: 2 years from mailing

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Summary

Portfolio value

Income		Principal		Total	
Income on March 30	\$276,127.37	Principal on March 30	\$15,946,934.30	Total portfolio value on March 30	\$16,223,061.67
Income on January 1	205,542.39	Principal on January 1	14,812,293.31	Total portfolio value on January 1	15,017,835.70
Change in value	\$70,584.98	Change in value	\$1,134,640.99	Total change in value	\$1,205,225.97

Portfolio value by asset class

Income	Value Mar. 30	Value Jan. 1	Change in value	Tax cost*
Cash and cash equivalents	\$276,127.37	\$205,542.39	\$70,584.98	\$276,127.37
Principal	Value Mar. 30	Value Jan. 1	Change in value	Tax cost*
Cash and cash equivalents	\$42,084.08	\$120,649.80	-\$78,565.72	\$42,084.08
Fixed income	5,090,762.41	5,069,119.22	21,643.19	4,985,897.08
Equities	10,814,087.81	9,622,524.29	1,191,563.52	7,834,977.76
Total	\$16,223,061.67	\$15,017,835.70	\$1,205,225.97	\$13,139,086.29

* We use tax cost to calculate the cost of your portfolio. When this information is not available for all assets, your portfolio's tax cost may be understated. To determine if we have tax cost information for all your assets, call Lauren Middleton your Account Advisor.



Summary

Change in account value

	This period	From Jan. 1, 2012
Beginning account value	\$15,065,820.75	\$15,065,820.75
Additions		
Investment income	\$81,588.40	\$81,588.40
Disbursements		
Cash distributions	-\$58,900.00	-\$58,900.00
Fees and charges	- 11,003.36	- 11,003.36
Change in value of investments	1,193,540.93	1,193,540.93
Net accrued income	- 7,247.34	- 7,247.34
Ending account value	\$16,263,799.38	\$16,263,799.38

Gain/loss summary

	Net realized gain/loss		Net unrealized gain/loss*
	This period	From Jan. 1, 2012	Since acquisition
Fixed income	\$30,786.12	\$30,786.12	\$104,865.33
Equities	72,716.00	72,716.00	2,979,110.05
Total	\$103,502.12	\$103,502.12	\$3,083,975.38

* All unrealized gain/loss information is based on tax cost. When this information is not available for all assets, your portfolio's tax cost may be understated. To determine if we have tax cost information for all your assets, call Lauren Middleton your Account Advisor.

Accrued income summary

Accrued income on March 30	\$40,737.71
Accrued income on January 01	47,985.05
Net accrued income	-\$7,247.34

Investment income summary

	This period	From Jan. 1, 2012	Estimated annual income	Accrued income this period
Income-cash and cash equivalents	\$7.03	\$7.03	\$31.82	\$2.62
Interest-fixed income	46,437.64	46,437.64	163,960.87	34,016.77
Dividends-equities	35,143.73	35,143.73	156,179.27	6,718.32
Total	\$81,588.40	\$81,588.40	\$320,171.96	\$40,737.71

Summary

Transaction summary - measured by cash balance

	Income		Principal	
	This period	From Jan. 1, 2012	This period	From Jan. 1, 2012
Beginning cash balance	\$106,901.00	\$106,901.00	-\$106,901.00	-\$106,901.00
Additions				
Investment income	\$81,588.34	\$81,588.34	\$0.06	\$0.06
Sales and maturities	-	-	1,906,530.05	1,906,530.05
Disbursements				
Distributions	-	-	-\$58,900.00	-\$58,900.00
Purchases	- 84,723.47	- 84,723.47	- 1,833,491.62	- 1,833,491.62
Fees and charges	- 11,003.36	- 11,003.36	-	-
Ending cash balance	\$92,762.51	\$92,762.51	-\$92,762.51	-\$92,762.51
Change in cash	-\$14,138.49	-\$14,138.49	\$14,138.49	\$14,138.49

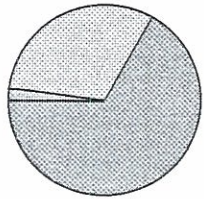
Transaction summary - measured by tax cost

	This period	From Jan. 1, 2012
Beginning tax cost	\$13,023,899.13	\$13,023,899.13
Additions		
Purchases	\$1,918,215.09	\$1,918,215.09
Disbursements		
Sales	-\$1,803,027.93	-\$1,803,027.93
Change in cash		
Ending tax cost	\$13,139,086.29	\$13,139,086.29



Analysis

Asset allocation



	Mar. 30, 2012
■ Cash and cash equivalents	1.96 %
Mutual funds	1.96 %
■ Fixed income	31.38 %
Corporate	14.58 %
US treasury	9.89 %
Agency	6.78 %
Other	0.13 %
■ Equities	66.66 %
Stock	44.03 %
Mutual funds	22.63 %

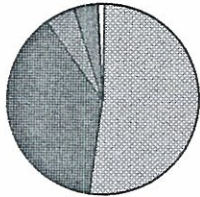
Equity sectors

	Market value	% of equities	% of total portfolio
Industrials	\$674,057.08	9.44 %	4.16 %
Consumer discretionary	919,687.85	12.88 %	5.67 %
Consumer staples	736,354.30	10.31 %	4.54 %
Energy	745,224.90	10.43 %	4.59 %
Financial	991,514.30	13.88 %	6.11 %
Materials	258,238.60	3.62 %	1.59 %
Information technology	1,511,524.23	21.16 %	9.32 %
Utilities	248,604.60	3.48 %	1.53 %
Health care	900,235.35	12.60 %	5.55 %
Telecommunication services	157,400.50	2.20 %	0.97 %
Total	\$7,142,841.71	100.00 %	44.03 %

Analysis

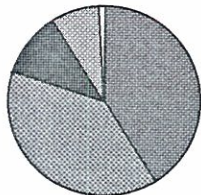
Bond analysis

Bond rating



	Market Value	% of bonds	% of total portfolio
Moody's Aaa	\$2,626,430.30	51.59 %	16.19 %
Moody's Aa1	46,199.13	0.91 %	0.29 %
Moody's Aa2	263,203.05	5.17 %	1.62 %
Moody's Aa3	227,547.70	4.47 %	1.40 %
Other	1,927,382.23	37.86 %	11.88 %

Maturity schedule



Market value [% of bonds maturing in]	% of bonds	Corporate	US treasury and agency	Municipal	Other
Less than 1 year	8.43 %	\$147,025.25 (34.25 %)	\$282,299.10 (65.75 %)	- (-)	- (-)
1 - 5 years	38.83 %	966,821.35 (48.92 %)	1,009,680.65 (51.08 %)	- (-)	- (-)
6 - 10 years	41.36 %	1,251,465.15 (59.44 %)	832,872.03 (39.56 %)	- (-)	21,241.38 (1.01 %)
11 - 15 years	0.73 %	- (-)	36,949.97 (100.00 %)	- (-)	- (-)
16 or more years	10.66 %	- (-)	542,407.53 (100.00 %)	- (-)	- (-)



Detail

Portfolio - income

Cash and cash equivalents

Uninvested cash

Description	Market value last period	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Quantity	Current price per unit						
UNINVESTED CASH		92,762.510	\$92,762.51 \$1.0000	0.58 %	\$92,762.51 \$1.00				

Mutual funds - money market

Description	Market value last period	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Quantity	Current price per unit						
PNC TREASURY MONEY MARKET FUND #431	\$98,641.39	136,925.640	\$136,925.64 \$1.0000	0.85 %	\$136,925.64 \$1.00		0.01 %	\$13.69	\$1.18
ADVANTAGE PORTFOLIO									
PNC TREASURY MONEY MARKET FUND #431		46,439.220	46,439.22 1.0000	0.29 %	46,439.22 1.00		0.01 %	4.64	0.36
PNC CAPITAL ADVISOR									
Total mutual funds - money market			\$183,364.86	1.13 %	\$183,364.86		0.01 %	\$18.33	\$1.54
Total cash and cash equivalents			\$276,127.37	1.70 %	\$276,127.37		0.01 %	\$18.33	\$1.54

Detail

Portfolio - principal

Cash and cash equivalents

Uninvested cash

Description	Market value last period	Current market value	% of total portfolio	Total tax cost	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Quantity	Current price per unit		Avg. tax cost per unit				
UNINVESTED CASH	- 92,762.510	-\$92,762.51 \$1.0000	- 0.58 %	-\$92,762.51 \$1.00				

Mutual funds - money market

Description	Market value last period	Current market value	% of total portfolio	Total tax cost	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Quantity	Current price per unit		Avg. tax cost per unit				
PNC TREASURY MONEY MARKET FUND #431	\$77,553.42 54,749.810	\$54,749.81 \$1.0000	0.34 %	\$54,749.81 \$1.00		0.02 %	\$5.48	\$0.35
PNC CAPITAL ADVISOR								
PNC TREASURY MONEY MARKET FUND #431	149,997.38 80,096.780	80,096.78 1.0000	0.50 %	80,096.78 1.00		0.02 %	8.01	0.73
21-75-073-4453885								
Total mutual funds - money market		\$134,846.59	0.83 %	\$134,846.59		0.01 %	\$13.49	\$1.08
Total cash and cash equivalents		\$42,084.08	0.26 %	\$42,084.08		0.03 %	\$13.49	\$1.08



Detail

Fixed income
 Corporate bonds

Description (Cusip)	Market value last period	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Quantity	Current price per unit						
AT&T INC NOTES 05.800% DUE 02/15/2019 RATING: A2 (00206RAR3) PNC CAPITAL ADVISOR	\$35,515.20	30,000	\$35,622.00 \$118.7400	0.22 %	\$32,307.45 \$107.69	\$3,314.55	4.89 %	\$1,740.00	\$222.33
AT&T INC SR UNSEC 02.400% DUE 08/15/2016 RATING: A2 (00206RAY8) PNC CAPITAL ADVISOR	5,135.10	5,000	5,168.15 103.3630	0.04 %	4,983.65 99.67	184.50	2.33 %	120.00	15.33
ABBOTT LABORATORIES SR UNSEC 05.125% DUE 04/01/2019 RATING: A1 (002824AU4) PNC CAPITAL ADVISOR	11,600.10	10,000	11,785.60 117.8560	0.08 %	10,896.60 108.97	889.00	4.35 %	512.50	256.25
ACE INA HOLDINGS COM GTS 02.600% DUE 11/23/2015 RATING: A3 (00440EAN7) PNC CAPITAL ADVISOR	15,274.35	15,000	15,604.05 104.0270	0.10 %	14,986.05 99.91	618.00	2.50 %	390.00	138.67
AMERIPRISE FINANCIAL INC SR UNSEC 07.300% DUE 06/28/2019 RATING: A3 (03076CAD8) PNC CAPITAL ADVISOR	18,088.95	15,000	18,163.65 121.0910	0.12 %	17,786.55 118.58	377.10	6.03 %	1,095.00	282.87

Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period Quantity	Current market value	% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Current price per unit						
ANHEUSER-BUSCH INBEV WOR CO GUARNT SERIES WI 07.750% DUE 01/15/2019 RATING: A3 (03523TBE7) PNC CAPITAL ADVISOR	15,000	19,554.15 130.3610	0.13 %	19,637.25 130.92	- 83.10	5.95 %	1,162.50	245.42
BB&T CORPORATION SR UNSEC 06.850% DUE 04/30/2019 RATING: A2 (05531FAB9) PNC CAPITAL ADVISOR	18,253.65 15,000	18,438.75 122.9250	0.12 %	18,414.30 122.76	24.45	5.58 %	1,027.50	430.98
BHP BILLITON FIN USA LTD ISIN US055451AK46 SEDOL B7337P8 01.875% DUE 11/21/2016 RATING: A1 (055451AK4) PNC CAPITAL ADVISOR	20,203.60 20,000	20,218.60 101.0930	0.13 %	19,893.80 99.47	324.80	1.86 %	375.00	135.42
BP CAPITAL MARKETS PLC CO GUARNT ISIN US05565QBQ01 SEDOL B59MXG8 03.200% DUE 03/11/2016 RATING: A2 (05565QBQ0) PNC CAPITAL ADVISOR	20,000	21,154.00 105.7700	0.14 %	21,429.40 107.15	- 275.40	3.03 %	640.00	355.56
BMW VEHICLE LEASE TRUST SERIES 2010-1 CLASS A3 01.180% DUE 04/15/2013 RATING: AAA (055669AC9) PNC CAPITAL ADVISOR	50,375.00 37,514.330	37,795.69 100.7500	0.24 %	37,508.47 99.98	287.22	0.82 %	307.62	13.67



Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period	Current market value	-% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Quantity	Current price per unit						
BNP PARIBAS SEDOL B3TJ495 ISIN US05567LU545 03.600% DUE 02/23/2016 RATING: AA3 (05567LU54) PNC CAPITAL ADVISOR	23,442.50 20,000	20,210.20 101.0510	0.13 %	20,015.60 100.08	194.60	3.57 %	720.00	76.00
BMW VEHICLE OWNER TRUST SERIES 2011-A CLASS A3 00.760% DUE 08/25/2015 RATING: AAA (05573WAC9) PNC CAPITAL ADVISOR	54,814.10 55,000	55,086.35 100.1570	0.34 %	54,992.06 99.99	94.29	0.76 %	418.00	6.97
BANK OF AMERICA CORP SR UNSEC 05.750% DUE 12/01/2017 RATING: BAA1 (060505DP6) PNC CAPITAL ADVISOR	23,824.00 25,000	26,725.75 106.9030	0.17 %	26,745.50 106.98	- 19.75	5.38 %	1,437.50	479.17
BANK OF MONTREAL SR UNSEC US06366QGN16 VAR% DUE 04/29/2014 RATING: AA2 (06366QGN1) PNC CAPITAL ADVISOR	29,802.90 30,000	29,982.90 99.9430	0.19 %	30,063.30 100.21	- 80.40	1.03 %	306.93	52.83
BERKSHIRE HATHAWAY INC SR UNSEC 03.750% DUE 08/15/2021 RATING: AA2 (084670BC1) PNC CAPITAL ADVISOR	10,386.20 30,000	31,026.60 103.4220	0.20 %	31,115.00 103.72	- 88.40	3.63 %	1,125.00	143.75

Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period	Current market value		% of total portfolio	Total tax cost		Current yield	Estimated annual income	Accrued income
		Quantity	Current price per unit		Avg. tax cost per unit	Unrealized gain/loss			
BOEING CAPITAL CORP SR UNSEC CALL 7/15/18 @100 02.900% DUE 08/15/2018 RATING: A2 (097014AM6) PNC CAPITAL ADVISOR	20,742.80	20,000	21,022.60 105.1130	0.13 %	19,901.40 99.51	1,121.20	2.76 %	580.00	74.11
BOTTLING GROUP LLC SR UNSECURED 05.125% DUE 01/15/2019 RATING: AA3 (10138MAK1) PNC CAPITAL ADVISOR	29,103.75	25,000	29,100.25 116.4010	0.18 %	27,951.45 111.81	1,148.80	4.41 %	1,281.25	270.49
CAMPBELL SOUP CO SR UNSEC 04.250% DUE 04/15/2021 RATING: A2 (134429AW9) PNC CAPITAL ADVISOR	27,882.50	25,000	27,432.25 109.7290	0.17 %	24,872.50 99.49	2,559.75	3.88 %	1,062.50	489.93
CANADIAN NATL RAILWAY ISIN US136375BV35 SEDOL B6X9JJ7 02.850% DUE 12/15/2021 RATING: A3 (136375BV3) PNC CAPITAL ADVISOR	20,158.40	20,000	19,846.00 99.2300	0.13 %	19,840.00 99.20	6.00	2.88 %	570.00	215.33
PROGRESS ENERGY CAROLINA 1ST MTG 05.300% DUE 01/15/2019 RATING: A1 (144141CZ9) PNC CAPITAL ADVISOR	23,464.80	20,000	23,511.00 117.5550	0.15 %	19,981.60 99.91	3,529.40	4.51 %	1,060.00	223.78



Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period	Current market value	% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Quantity	Current price per unit						
CATERPILLAR FIN SERV CRP NOTES SERIE MTN 07.050% DUE 10/01/2018 RATING: A2 (14912L4D0) PNC CAPITAL ADVISOR	25,385.80 20,000	25,450.80 127.2540	0.16 %	24,384.00 121.92	1,066.80	5.55 %	1,410.00	3.92
CISCO SYSTEMS INC SR UNSEC 04.950% DUE 02/15/2019 RATING: A1 (17275RAE2) PNC CAPITAL ADVISOR	23,134.20 20,000	23,097.80 115.4890	0.15 %	21,772.70 108.86	1,325.10	4.29 %	990.00	126.50
CITIGROUP INC SR UNSEC 06.010% DUE 01/15/2015 RATING: A3 (172967FA4) PNC CAPITAL ADVISOR	41,903.60 40,000	43,401.20 108.5030	0.27 %	43,892.40 109.73	- 491.20	5.54 %	2,404.00	707.84
CITIBANK CREDIT CARD ISSUANCE TR SERIES 2009-A5 CLASS A5 02.250% DUE 12/23/2014 RATING: AAA (17305EER2) PNC CAPITAL ADVISOR	100,875.00 100,000	100,950.00 100.9500	0.63 %	102,578.12 102.58	- 1,628.12	2.23 %	2,250.00	612.50
COCA-COLA CO/THE SR UNSEC VAR % DUE 05/15/2012 RATING: AA3 (191216AQ3) PNC CAPITAL ADVISOR	10,008.00 10,000	10,004.10 100.0410	0.07 %	10,000.00 100.00	4.10	0.56 %	55.26	7.06

Detail

Fixed income

Corporate bonds

Description (Cusip)	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Market value last period	Current price per unit						
CONCOPHILLIPS BONDS 05.200% DUE 05/15/2018 RATING: A1 (20825CAN4) PNC CAPITAL ADVISOR	17,455.95	17,864.40	0.12 %	17,447.25 116.32	417.15	4.37 %	780.00	294.67
RABOBANK NEDERLAND UTREC ISIN US21686CAD20 SEDOL B5MKX70 03.375% DUE 01/19/2017 RATING: AAA (21686CAD2) PNC CAPITAL ADVISOR	20,000	20,422.60 102.1130	0.13 %	20,640.65 103.20	- 218.05	3.31 %	675.00	135.00
CREDIT SUISSE SUB NOTES ISIN US22546 SEDOL B5PGKF2 05.400% DUE 01/14/2020 RATING: AA2 (22546QAD9) PNC CAPITAL ADVISOR	23,407.75 25,000	25,877.75 103.5110	0.16 %	25,340.75 101.36	537.00	5.22 %	1,350.00	288.75
JOHN DEERE CAPITAL CORP SR UNSECURED SER MTN 05.350% DUE 04/03/2018 RATING: A2 (24422EQR3) PNC CAPITAL ADVISOR	29,366.25 25,000	29,666.25 118.6650	0.19 %	24,923.50 99.69	4,742.75	4.51 %	1,337.50	661.32
WALT DISNEY COMPANY NTS SERIES B 05.875% DUE 12/15/2017 RATING: A2 (25468PCB0) PNC CAPITAL ADVISOR	24,252.20 20,000	24,310.60 121.5530	0.15 %	24,573.00 122.87	- 262.40	4.84 %	1,175.00	345.97



Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period	Current market value	% of total portfolio	Total tax cost		Current yield	Estimated annual income	Accrued income
	Quantity	Current price per unit		Avg. tax cost per unit	Unrealized gain/loss			
E I DU PONT DE NEMOURS BONDS 05.00% DUE 07/15/2013 RATING: A2 (263534BU2) PNC CAPITAL ADVISOR	15,982.20	15,840.75	0.10 %	14,851.20	989.55	4.74 %	750.00	158.33
DUKE ENERGY CAROLINAS 1ST MORTGAGE 05.250% DUE 01/15/2018 RATING: A1 (26442CAC8) PNC CAPITAL ADVISOR	11,794.50	11,754.30	0.08 %	9,966.00	1,788.30	4.47 %	525.00	110.83
GENERAL DYNAMICS CORP CO GUARNT CALL 04/15/21 @100 03.875% DUE 07/15/2021 RATING: A2 (369550AR9) PNC CAPITAL ADVISOR	21,564.60	21,540.00	0.14 %	19,967.00	1,573.00	3.60 %	775.00	163.61
GENERAL ELEC CAP CORP SR UNSEC 05.500% DUE 01/08/2020 RATING: AA2 (36962G4J0) PNC CAPITAL ADVISOR	76,742.40	62,450.85	0.39 %	59,312.90	3,137.95	4.85 %	3,025.00	697.43
GENERAL ELEC CAP CORP FDIC GUARANTEED 02.125% DUE 12/21/2012 RATING: AAA (36967HAV9) PNC CAPITAL ADVISOR	117,096.45	116,523.75	0.72 %	115,578.20	945.55	2.10 %	2,443.75	678.82

Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period Quantity	Current market value	% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Current price per unit						
GEORGIA POWER COMPANY NOTES 05.400% DUE 06/01/2018 RATING: A3 (373334JK8) PNC CAPITAL ADVISOR	23,636.20 20,000	23,379.40 116.8970	0.15 %	22,065.80 110.33	1,313.60	4.62 %	1,080.00	360.00
GOLDMAN SACHS GROUP INC SR NOTES 06.150% DUE 04/01/2018 RATING: A1 (38141GFM1) PNC CAPITAL ADVISOR	41,060.40 25,000	26,970.00 107.8800	0.17 %	24,859.25 99.44	2,110.75	5.71 %	1,537.50	768.75
GOOGLE INC SR UNSEC 02.125% DUE 05/19/2016 RATING: AA2 (38259PAC6) PNC CAPITAL ADVISOR	20,805.80 20,000	20,784.20 103.9210	0.13 %	19,890.80 99.45	893.40	2.05 %	425.00	155.83
HSBC HOLDING PLC SUB NTS 05.250% DUE 12/12/2012 RATING: A1 (404280AB5) PNC CAPITAL ADVISOR	20,396.40 20,000	20,497.40 102.4870	0.13 %	21,475.60 107.38	- 978.20	5.13 %	1,050.00	317.92
HSBC HOLDINGS PLC SR UNSEC ISIN US404280AK50 SEDOL B61GQ88 05.100% DUE 04/05/2021 RATING: AA2 (404280AK5) PNC CAPITAL ADVISOR	21,243.80 20,000	21,631.60 108.1580	0.14 %	20,116.80 100.58	1,514.80	4.72 %	1,020.00	498.67



Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period Quantity	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Current price per unit	Current price per unit						
HEWLETT PACKARD CO SR UNSEC 03.750% DUE 12/01/2020 RATING: A3 (428236BF9) PNC CAPITAL ADVISOR	29,512.50 30,000	29,886.00 99.6200	29,886.00 99.6200	0.19 %	30,036.30 100.12	- 150.30	3.77 %	1,125.00	375.00
HOME DEPOT INC SR UNSEC ST CONVENTION 04.400% DUE 04/01/2021 RATING: A3 (437076AW2) PNC CAPITAL ADVISOR	15,000	16,805.70 112.0380	16,805.70 112.0380	0.11 %	17,137.05 114.25	- 331.35	3.93 %	660.00	330.00
HONDA AUTO REC OWNER T SERIES 2010-2 CLASS A3 01.340% DUE 03/18/2014 RATING: AAA (43812KAC7) PNC CAPITAL ADVISOR	38,257.37 29,447.690	29,521.31 100.2500	29,521.31 100.2500	0.19 %	29,444.10 99.99	77.21	1.34 %	394.60	14.25
HONDA AUTO RECEIVABLES OWNER TR SERIES 2011-1 CLASS A3 01.130% DUE 10/15/2014 RATING: AAA (43813TAC7) PNC CAPITAL ADVISOR	29,919.00 30,000	29,975.70 99.9190	29,975.70 99.9190	0.19 %	29,998.66 100.00	- 22.96	1.14 %	339.00	16.01
HONEYWELL INTERNATIONAL SR UNSEC 04.250% DUE 03/01/2021 RATING: A2 (438516BA3) PNC CAPITAL ADVISOR	22,571.80 20,000	22,623.40 113.1170	22,623.40 113.1170	0.14 %	19,949.40 99.75	2,674.00	3.76 %	850.00	70.83

Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period Quantity	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Current price per unit	Current market value						
INTEL CORP SR UNSEC 03.300% DUE 10/01/2021 RATING: A1 (458140AJ9) PNC CAPITAL ADVISOR	15,768.30 15,000	15,455.25 103.0350		0.10 %	14,964.30 99.76	490.95	3.21 %	495.00	264.00
JPMORGAN CHASE & CO SUB NT 06.125% DUE 06/27/2017 RATING: A1 (46625HGN4) PNC CAPITAL ADVISOR	5,457.20 5,000	5,676.05 113.5210		0.04 %	5,627.85 112.56	48.20	5.40 %	306.25	79.97
JPMORGAN CHASE & CO NTS 06.300% DUE 04/23/2019 RATING: AA3 (46625HHL7) PNC CAPITAL ADVISOR	30,000	34,759.20 115.8640		0.22 %	35,259.00 117.53	- 499.80	5.44 %	1,890.00	829.50
JOHNSON & JOHNSON SR NTS 05.150% DUE 07/15/2018 RATING: AAA (478160AU8) PNC CAPITAL ADVISOR	54,158.85 45,000	54,124.20 120.2760		0.34 %	51,646.05 114.77	2,478.15	4.29 %	2,317.50	489.25
KIMBERLY-CLARK SR NTS 07.500% DUE 11/01/2018 RATING: A2 (494368BD4) PNC CAPITAL ADVISOR	26,489.20 20,000	26,776.20 133.8810		0.17 %	25,076.90 125.39	1,699.30	5.61 %	1,500.00	625.00



Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period	Current market value	% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Quantity	Current price per unit						
MCDONALDS CORP SR UNSEC SERIES MTN 05.000% DUE 02/01/2019 RATING: A2 (58013MEG5) PNC CAPITAL ADVISOR	35,520.90 30,000	35,002.80 116.6760	0.22 %	33,582.75 111.94	1,420.05	4.29 %	1,500.00	250.00
MELLON FUNDING CORP CO GUARNT 05.500% DUE 11/15/2018 RATING: A1 (585515AE9) PNC CAPITAL ADVISOR	33,479.10 30,000	34,065.90 113.5530	0.21 %	33,233.40 110.78	832.50	4.85 %	1,650.00	623.33
MERCEDES-BENZ AUTO LEASE TRUST SERIES 2012-A CLASS A3 00.880% DUE 11/17/2014 RATING: N/A (58768TAC0) PNC CAPITAL ADVISOR	50,000	50,081.50 100.1630	0.31 %	49,997.24 99.99	84.26	0.88 %	440.00	11.00
MERCEDES-BENZ AUTO REC SERIES 2011-1 CLASS A3 00.850% DUE 03/16/2015 RATING: AAA (587728AC0) PNC CAPITAL ADVISOR	50,025.00 50,000	50,025.00 100.0500	0.31 %	49,998.56 100.00	26.44	0.85 %	425.00	18.89
MERRILL LYNCH & CO NOTES SERIES MTN 06.875% DUE 04/25/2018 RATING: BAA1 (59018YN64) PNC CAPITAL ADVISOR	14,785.35 15,000	16,653.15 111.0210	0.11 %	16,275.00 108.50	378.15	6.20 %	1,031.25	446.87

Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period Quantity	Current market value		% of total portfolio	Total tax cost		Current yield	Estimated annual income	Accrued income
		Current price per unit	Current		Avg. tax cost per unit	Unrealized gain/loss			
METLIFE INC SR UNSEC SERIES A 06.817% DUE 08/15/2018 RATING: A3 (59156RAR9) PNC CAPITAL ADVISOR	17,788.65 15,000	18,412.05 122.7470		0.12 %	15,052.50 100.35	3,359.55	5.56 %	1,022.55	130.66
METLIFE INC GLOBAL 07.717% DUE 02/15/2019 RATING: A3 (59156RAT5) PNC CAPITAL ADVISOR	18,759.90 15,000	18,858.90 125.7260		0.12 %	18,319.65 122.13	539.25	6.14 %	1,157.55	147.91
MICROSOFT CORP SR NOTES 03.000% DUE 10/01/2020 RATING: AAA (594918AH7) PNC CAPITAL ADVISOR	36,991.50 35,000	36,876.35 105.3610		0.23 %	34,697.60 99.14	2,178.75	2.85 %	1,050.00	525.00
MIDAMERICAN ENERGY CO SR NTS 05.300% DUE 03/15/2018 RATING: A2 (595620AH8) PNC CAPITAL ADVISOR	29,183.50 25,000	29,193.50 116.7740		0.18 %	28,105.75 112.42	1,087.75	4.54 %	1,325.00	58.89
MONSANTO CO SR UNSEC ST CONVENTION 02.750% DUE 04/15/2016 RATING: A1 (611662BM8) PNC CAPITAL ADVISOR	21,000.60 20,000	20,967.20 104.8360		0.13 %	19,957.40 99.79	1,009.80	2.63 %	550.00	253.61



Detail

Fixed income
 Corporate bonds

Description (Cusip)	Market value last period	Current market value	% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Quantity	Current price per unit						
MORGAN STANLEY SR UNSEC 02.875% DUE 07/28/2014 RATING: A2 (61747WAK5) PNC CAPITAL ADVISOR	33,087.95 35,000	34,825.35 99.5010	0.22 %	33,843.35 96.70	982.00	2.89 %	1,006.25	176.09
NATIONAL RURAL UTIL COOP NOTES 05.500% DUE 07/01/2013 RATING: A1 (637432LM5) PNC CAPITAL ADVISOR	10,715.60 10,000	10,598.80 105.9880	0.07 %	9,984.40 99.84	614.40	5.19 %	550.00	137.50
NISSAN AUTO RECEIVABLES OWNER SERIES 2011-B CLASS A3 00.950% DUE 02/16/2016 RATING: AAA (65475QAC5) PNC CAPITAL ADVISOR	49,878.50 50,000	50,028.00 100.0560	0.31 %	49,991.60 99.98	36.40	0.95 %	475.00	21.11
ORACLE CORP SR UNSEC 05.000% DUE 07/08/2019 RATING: A1 (68389XAG0) PNC CAPITAL ADVISOR	23,481.20 20,000	23,341.80 116.7090	0.15 %	19,925.40 99.63	3,416.40	4.29 %	1,000.00	230.56
PECO ENERGY CO 1ST REF MORT 05.350% DUE 03/01/2018 RATING: A1 (693304AL1) PNC CAPITAL ADVISOR	11,792.50 10,000	11,809.70 118.0970	0.08 %	9,983.20 99.83	1,826.50	4.54 %	535.00	44.58

Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Quantity	Current price per unit						
PRIVATE EXPORT FUNDING US GOVT GTD 02.250% DUE 12/15/2017 RATING: AAA (742651DK5) PNC CAPITAL ADVISOR	26,073.00	25,000	25,880.50 103.5220	0.16 %	24,937.75 99.75	942.75	2.18 %	562.50	165.63
PROCTER & GAMBLE CO BDS 04.850% DUE 12/15/2015 RATING: AA3 (742718BZ1) PNC CAPITAL ADVISOR	57,204.00	50,000	56,992.50 113.9850	0.36 %	57,065.00 114.13	- 72.50	4.26 %	2,425.00	714.03
PUBLIC SERVICE COLORADO 1ST MTG CALL 5/15/20 @ 100 03.200% DUE 11/15/2020 RATING: A2 (744448CD1) PNC CAPITAL ADVISOR	15,577.65	15,000	15,512.70 103.4180	0.10 %	14,938.95 99.59	573.75	3.10 %	480.00	181.33
ROYAL BANK OF CANADA SER MTN ISIN US78008T2C70 01.150% DUE 03/13/2015 RATING: AA1 (78008T2C7) PNC CAPITAL ADVISOR	25,000		24,957.75 99.8310	0.16 %	24,992.00 99.97	- 34.25	1.16 %	287.50	13.58
SANOFI-AVENTIS ISIN US80105NAG07 SEDOL B5NP244 04.000% DUE 03/29/2021 RATING: A2 (80105NAG0) PNC CAPITAL ADVISOR	16,612.20	15,000	16,357.20 109.0480	0.11 %	15,102.30 100.68	1,254.90	3.67 %	600.00	3.33



Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period Quantity	Current market value	% of total portfolio	Total tax cost	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Current price per unit		Avg. tax cost per unit				
SIMON PROPERTY GROUP INC SR UNSEC CALL 6/15/17 @ 100 02.150% DUE 09/15/2017 RATING: A3 (828807CJ4) PNC CAPITAL ADVISOR	25,000	24,646.25 98.5850	0.16 %	24,953.50 99.81	- 307.25	2.19 %	537.50	26.87
TARGET CORP SR UNSEC VAR % DUE 07/18/2014 RATING: A2 (87612EAX4) PNC CAPITAL ADVISOR	20,003.80 20,000	20,042.20 100.2110	0.13 %	19,983.52 99.92	58.68	0.59 %	116.54	23.96
TORONTO DOMINION BANK ISIN US89114QAA67 SEDOL B523H44 01.375% DUE 07/14/2014 RATING: AAA (89114QAA6) PNC CAPITAL ADVISOR	15,174.90 15,000	15,262.95 101.7530	0.10 %	15,034.65 100.23	228.30	1.36 %	206.25	44.11
TOYOTA MOTOR CREDIT CORP SR UNSEC 02.800% DUE 01/11/2016 RATING: AA3 (89233P4R4) PNC CAPITAL ADVISOR	26,007.25 25,000	26,140.75 104.5630	0.17 %	24,965.25 99.86	1,175.50	2.68 %	700.00	155.56
UNITED PARCELL SERVICE SR NOTES 05.500% DUE 01/15/2018 RATING: AA3 (911312AH9) PNC CAPITAL ADVISOR	30,058.75 25,000	29,951.50 119.8060	0.19 %	28,283.25 113.13	1,668.25	4.60 %	1,375.00	290.28

Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Quantity	Current price per unit						
US BANCORP SR UNSEC 02.200% DUE 11/15/2016 RATING: AA3 (91159HHB9) PNC CAPITAL ADVISOR	20,224.20	20,389.20	101.9460	0.13 %	19,948.80 99.74	440.40	2.16 %	440.00	180.89
VERIZON COMMUNICATIONS BONDS 05.500% DUE 02/15/2018 RATING: A3 (92343VAL8) PNC CAPITAL ADVISOR	23,407.40	23,421.00	117.1050	0.15 %	23,314.40 116.57	106.60	4.70 %	1,100.00	140.56
VERIZON COMMUNICATIONS SR NOTES 08.750% DUE 11/01/2018 RATING: A3 (92343VAQ7) PNC CAPITAL ADVISOR	13,502.30	13,565.40	135.6540	0.09 %	13,470.40 134.70	95.00	6.46 %	875.00	364.58
VIRGINIA ELEC & POWER CO SR UNSECURED 05.400% DUE 04/30/2018 RATING: A3 (927804FF6) PNC CAPITAL ADVISOR	17,906.85	17,780.85	118.5390	0.11 %	16,703.55 111.36	1,077.30	4.56 %	810.00	339.75
WACHOVIA CORP SUB NTS 05.625% DUE 10/15/2016 RATING: A3 (929903CH3) PNC CAPITAL ADVISOR	21,765.00	22,272.20	111.3610	0.14 %	21,051.00 105.26	1,221.20	5.06 %	1,125.00	518.75



Detail

Fixed income
Corporate bonds

Description (Cusip)	Market value last period	Current market value	% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Quantity	Current price per unit						
WAL-MART STORES INC SR NOTES 05.800% DUE 02/15/2018 RATING: AA2 (931142CJ0) PNC CAPITAL ADVISOR	24,612.20 20,000	24,297.40 121.4870	0.15 %	21,017.40 105.09	3,280.00	4.78 %	1,160.00	148.22
WAL-MART STORES INC SR UNSEC 03.625% DUE 07/08/2020 RATING: AA2 (931142CU5) PNC CAPITAL ADVISOR	10,923.20 15,000	16,099.65 107.3310	0.10 %	15,491.70 103.28	607.95	3.38 %	543.75	125.36
WELLS FARGO COMPANY SR UNSEC 05.625% DUE 12/11/2017 RATING: A2 (949746NX5) PNC CAPITAL ADVISOR	17,023.35 15,000	17,410.20 116.0680	0.11 %	16,937.55 112.92	472.65	4.85 %	843.75	257.81
WESTPAC BANKING CORP SR UNSEC ISIN US961214BN23 03.000% DUE 08/04/2015 RATING: AA2 (961214BN2) PNC CAPITAL ADVISOR	30,349.20 30,000	31,052.10 103.5070	0.20 %	30,199.80 100.67	852.30	2.90 %	900.00	142.50
WISCONSIN ELEC PWR NOTES 06.000% DUE 04/01/2014 RATING: A2 (976656CA4) PNC CAPITAL ADVISOR	22,091.60 20,000	22,072.40 110.3620	0.14 %	19,961.20 99.81	2,111.20	5.44 %	1,200.00	600.00

Detail

Fixed income

Corporate bonds

Description (Cusip)	Market value last period	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Quantity	Current price per unit						
WORLD OMNI AUTO RECEIVABLES TR SERIES 2011-A CLASS A4 01.910% DUE 04/15/2016 RATING: AAA (98158KAD1) PNC CAPITAL ADVISOR	44,997.75	44,997.75	99.9950	0.28 %	44,998.00 100.00	- 0.25	1.92 %	859.50	38.20
Total corporate bonds		\$2,365,311.75		14.58 %	\$2,292,395.23	\$72,916.52	3.46 %	\$81,731.55	\$21,867.69

Treasury bonds

Description (Cusip)	Market value last period	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Quantity	Current price per unit						
US TREASURY NOTES 04.250 % DUE 08/15/2013 RATING: AAA (912828BH2) PNC CAPITAL ADVISOR	\$404,639.20	\$469,056.70	\$105.4060	2.90 %	\$477,904.75 \$107.39	- \$8,848.05	4.04 %	\$18,912.50	\$2,390.04
USA TREASURY NOTE 02.375% DUE 08/31/2014 RATING: AAA (912828LK4) PNC CAPITAL ADVISOR	321,344.95	277,171.45	104.5930	1.71 %	279,057.03 105.31	- 1,885.58	2.28 %	6,293.75	547.28
USA TREASURY NOTES 03.000% DUE 09/30/2016 RATING: AAA (912828LP3) PNC CAPITAL ADVISOR	165,397.50	136,327.50	109.0620	0.85 %	133,026.57 106.42	3,300.93	2.76 %	3,750.00	1,885.25
USA TREASURY NOTES 01.375% DUE 01/15/2013 RATING: AAA (912828MG2) PNC CAPITAL ADVISOR	182,221.20	20,181.20	100.9060	0.13 %	19,921.87 99.61	259.33	1.37 %	275.00	58.17



Detail

Treasury bonds

Description (Cusip)	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Market value last period	Current price per unit						
USA TREASURY NOTES 01.375% DUE 05/15/2013 RATING: AAA (912828NC0) PNC CAPITAL ADVISOR	Quantity 50,000	50,625.00 101.2500	0.32 %	50,792.97 101.59	- 167.97	1.36 %	687.50	260.65
USA TREASURY NOTES 02.625% DUE 08/15/2020 RATING: AAA (912828NT3) PNC CAPITAL ADVISOR	75,490.10 145,000	152,815.50 105.3900	0.95 %	155,856.25 107.49	- 3,040.75	2.50 %	3,806.25	481.01
USA TREASURY NOTES 01.250% DUE 10/31/2015 RATING: AAA (912828PE4) PNC CAPITAL ADVISOR	87,177.70 75,000	76,500.00 102.0000	0.48 %	73,596.10 98.13	2,903.90	1.23 %	937.50	394.06
USA TREASURY NOTES 01.875% DUE 10/31/2017 RATING: AAA (912828PF1) PNC CAPITAL ADVISOR	45,000	46,553.85 103.4530	0.29 %	46,972.27 104.38	- 418.42	1.82 %	843.75	354.65
USA TREASURY NOTES 02.625% DUE 01/31/2018 RATING: AAA (912828PT1) PNC CAPITAL ADVISOR	130,743.60 155,000	166,600.20 107.4840	1.03 %	167,929.88 108.34	- 1,329.68	2.45 %	4,068.75	681.85
USA TREASURY NOTES 02.500% DUE 08/15/2021 RATING: AAA (912828RC6) PNC CAPITAL ADVISOR	82,000.00 125,000	124,843.75 99.8750	0.77 %	125,187.90 100.15	- 344.15	2.13 %	2,656.25	335.68
USA TREASURY NOTES 00.250% DUE 09/30/2018 RATING: AAA (912828RH5) PNC CAPITAL ADVISOR	30,000	29,784.30 99.2810	0.19 %	30,174.61 100.58	- 390.31	0.26 %	75.00	0.41

Detail

Treasury bonds

Description (Cusip)	Market value last period	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Quantity	Current price per unit						
USA TREASURY NOTES 01.375% DUE 01/31/2019 RATING: AAA (912828SD3) PNC CAPITAL ADVISOR		55,000	53,822.45 97.8590	0.34 %	54,742.19 99.53	- 919.74	1.41 %	756.25	126.73
Total treasury bonds			\$1,604,281.90	9.89 %	\$1,615,162.39	- \$10,880.49	2.68 %	\$43,062.50	\$7,515.78

Agency bonds

Description (Cusip)	Market value last period	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Quantity	Current price per unit						
BANK OF AMERICA CORP FDIC GUARANTEED 03.125% DUE 06/15/2012 RATING: AAA (06050BAA9) PNC CAPITAL ADVISOR	\$25,318.50	25,000	\$25,144.25 \$100.5770	0.16 %	\$25,509.75 \$102.04	- \$365.50	3.11 %	\$781.25	\$230.03
CITIBANK NA FDIC GUAR 01.750% DUE 12/28/2012 RATING: AAA (17314JAT0) PNC CAPITAL ADVISOR	40,573.60	40,000	40,431.60 101.0790	0.25 %	40,829.20 102.07	- 397.60	1.74 %	700.00	180.83
FEDERAL HOME LN BANK BNDS 04.125% DUE 12/13/2019 RATING: AAA (3133XVRK9) PNC CAPITAL ADVISOR	28,987.75	25,000	28,770.00 115.0800	0.18 %	27,620.00 110.48	1,150.00	3.59 %	1,031.25	309.37



Detail

Agency bonds

Description (Cusip)	Market value last period Quantity	Current market value	% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Current price per unit						
FEDERAL HOME LOAN MTG CORP NOTES 02.375% DUE 01/13/2022 RATING: AAA (3137EADB2) PNC CAPITAL ADVISOR	65,000	63,790.35 98.1390	0.40 %	64,770.80 99.65	- 980.45	2.43 %	1,543.75	334.48
FEDERAL NATL MTG ASSN POOL #255031 04.500% DUE 12/01/2018 NOT RATED (31371LHG7) PNC CAPITAL ADVISOR	78,695.52 67,598.960	72,676.99 107.5120	0.45 %	68,021.47 100.63	4,655.52	4.19 %	3,041.95	261.95
FEDERAL NATL MTG ASSN POOL #357707 05.000% DUE 02/01/2035 NOT RATED (31376KKU9) PNC CAPITAL ADVISOR	55,782.75 47,200.090	51,064.36 108.1870	0.32 %	46,060.65 97.59	5,003.71	4.63 %	2,360.00	203.22
FEDERAL NATL MTG ASSN POOL #AH9719 04.500% DUE 04/01/2041 NOT RATED (3138ABYR4) PNC CAPITAL ADVISOR	147,335.45 131,358.029	139,854.27 106.4680	0.87 %	136,786.82 104.13	3,067.45	4.23 %	5,911.11	509.01
FEDERAL NATL MTG ASSN POOL #826905 05.000% DUE 08/01/2035 NOT RATED (31407CU62) PNC CAPITAL ADVISOR	55,858.36 48,513.170	52,469.90 108.1560	0.33 %	47,694.52 98.31	4,775.38	4.63 %	2,425.66	208.88
FEDERAL NATL MTG ASSN POOL # 888459 04.500% DUE 08/01/2020 NOT RATED (31410GB44) PNC CAPITAL ADVISOR	43,065.24 36,601.410	39,442.41 107.7620	0.25 %	35,749.30 97.67	3,693.11	4.18 %	1,647.06	141.83

Detail

Agency bonds

Description (Cusip)	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Market value last period Quantity	Current price per unit						
FEDERAL NATL MTG ASSN POOL # 902804 05.000% DUE 11/01/2021 NOT RATED (31411BAD5) PNC CAPITAL ADVISOR	56,802.81 49,457.100	53,772.23 108.7250	0.34 %	48,332.70 97.73	5,439.53	4.60 %	2,472.86	212.94
FEDERAL NATL MTG ASSN POOL #949445 05.000% DUE 06/01/2023 NOT RATED (31413MHW0) PNC CAPITAL ADVISOR	40,693.76 34,102.420	36,949.97 108.3500	0.23 %	36,526.89 107.11	423.08	4.62 %	1,705.12	146.83
FEDERAL NATL MTG ASSN POOL #AB2077 04.000% DUE 01/01/2041 NOT RATED (31416XJX9) PNC CAPITAL ADVISOR	157,146.08 145,862.024	154,635.62 106.0150	0.96 %	144,004.55 98.73	10,631.07	3.78 %	5,834.48	502.41
FEDERAL NATL MTG ASSN POOL # AB2275 04.500% DUE 02/01/2041 NOT RATED (31416XQ52) PNC CAPITAL ADVISOR	49,710.48 45,047.060	48,470.64 107.6000	0.30 %	46,123.97 102.39	2,346.67	4.19 %	2,027.12	174.56
FEDERAL NATL MTG ASSN POOL #AE6344 04.500% DUE 11/01/2040 NOT RATED (31419HBN1) PNC CAPITAL ADVISOR	97,781.91 89,138.232	95,912.74 107.6000	0.60 %	91,965.59 103.17	3,947.15	4.19 %	4,011.22	345.41
GMAC LLC FDIC GUARANTEED VAR % DUE 12/19/2012 RATING: AAA (36186CBG7) PNC CAPITAL ADVISOR	75,141.00 75,000	75,135.00 100.1800	0.47 %	75,195.75 100.26	- 60.75	0.48 %	355.24	11.84



Detail

Agency bonds

Description (Cusip)	Market value last period Quantity	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Current price per unit	Current						
GOLDMAN SACHS GROUP INC FDIC GUARANTEED 03.250% DUE 06/15/2012 RATING: AAA {38146FAA9} PNC CAPITAL ADVISOR	15,202.80	15,090.30	100.6020	0.10 %	15,581.40 103.88	- 491.10	3.24 %	487.50	143.54
JPMORGAN CHASE & CO FDIC GUARANTEED 02.125% DUE 06/22/2012 RATING: AAA {481247AE4} PNC CAPITAL ADVISOR	10,088.10 10,000	10,039.00 100.3900		0.07 %	9,995.00 99.95	44.00	2.12 %	212.50	58.44
JPMORGAN CHASE & CO FDIC GTD 02.125% DUE 12/26/2012 RATING: AAA {481247AM6} PNC CAPITAL ADVISOR	96,748.00 95,000	96,277.75 101.3450		0.60 %	96,461.10 101.54	- 183.35	2.10 %	2,018.75	532.73
Total agency bonds		\$1,099,927.38		6.78 %	\$1,057,229.46	\$42,697.92	3.51 %	\$38,566.82	\$4,508.30

Other fixed income assets

Description (Cusip)	Market value last period Quantity	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Current price per unit	Current						
ONTARIO (PROVINCE OF) ISIN US68323AAU88 SEDOL B55GFM4 03.000% DUE 07/16/2018 RATING: AA1 {68323AAU8} PNC CAPITAL ADVISOR	20,000	\$21,241.38 \$106.2069		0.14 %	\$21,110.00 \$105.55	\$131.38	2.83 %	\$600.00	\$125.00
Total fixed income		\$5,090,762.41		31.38 %	\$4,985,897.08	\$104,865.33	3.22 %	\$163,960.87	\$34,016.77

Detail

Equities

Stocks

Consumer discretionary

Description (Symbol)	Market value last period	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Quantity	Current price per unit						
BORG WARNER INC. (BWA)	\$67,564.40		\$89,400.40	0.56 %	\$80,761.50	\$8,638.90	0.57 %	\$508.80	
ADVANTAGE PORTFOLIO	1,060		\$84.3400		\$76.19				
COMCAST CORPORATION CL A (CMCSA)	91,757.70		116,138.70	0.72 %	91,662.11	24,476.59	2.17 %	2,515.50	
ADVANTAGE PORTFOLIO	3,870		30.0100		23.69				
DOLLAR TREE INC (DLTR)	123,418.35		140,317.65	0.87 %	45,147.30	95,170.35			
ADVANTAGE PORTFOLIO	1,485		94.4900		30.40				
HOME DEPOT INC (HD)			114,706.80	0.71 %	98,498.05	16,208.75	2.31 %	2,644.80	
ADVANTAGE PORTFOLIO	2,280		50.3100		43.20				
LIMITED BRANDS INC (LTD)	84,735.00		100,800.00	0.63 %	58,601.06	42,198.94	2.09 %	2,100.00	
ADVANTAGE PORTFOLIO	2,100		48.0000		27.91				
MACY'S INC (M)	118,100.60		145,809.10	0.90 %	102,957.67	42,851.43	2.02 %	2,936.00	734.00
ADVANTAGE PORTFOLIO	3,670		39.7300		28.05				
MATTEL INC (MAT)	93,551.20		113,434.20	0.70 %	72,970.95	40,463.25	3.69 %	4,178.80	
ADVANTAGE PORTFOLIO	3,370		33.6600		21.65				
MCDONALD'S CORP (MCD)	101,333.30		99,081.00	0.62 %	85,698.13	13,382.87	2.86 %	2,828.00	
ADVANTAGE PORTFOLIO	1,010		98.1000		84.85				
Total consumer discretionary			\$919,687.85	5.67 %	\$636,296.77	\$283,391.08	1.93 %	\$17,711.90	\$734.00

Consumer staples

Description (Symbol)	Market value last period	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
		Quantity	Current price per unit						
HERBALIFE LTD (HLF)			\$77,078.40	0.48 %	\$80,253.76	-\$3,175.36	1.31 %	\$1,008.00	
ADVANTAGE PORTFOLIO	1,120		\$68.8200		\$71.66				
COCA COLA CO (KO)	95,858.90		137,658.60	0.85 %	113,070.22	24,588.38	2.76 %	3,794.40	948.60
ADVANTAGE PORTFOLIO	1,860		74.0100		60.79				
THE HERSHEY COMPANY (HSY)	121,706.60		120,820.10	0.75 %	95,441.96	25,378.14	2.48 %	2,994.40	
ADVANTAGE PORTFOLIO	1,970		61.3300		48.45				
KRAFT FOODS INC - A (KFT)	75,093.60		76,400.10	0.48 %	68,763.28	7,636.82	3.06 %	2,331.60	582.90
SEDOL 2764296 ISIN US50075N1046	2,010		38.0100		34.21				
ADVANTAGE PORTFOLIO									



Detail

Consumer staples		Current market value	%	Total tax cost	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
Description (Symbol)	Market value last period	Current price per unit	of total portfolio	Avg. tax cost per unit				
	Quantity							
LAUDER ESTÉE COS INC (EL)	113,443.20	125,118.80	0.78 %	96,185.25	28,933.55	0.85 %	1,060.50	
CL A	2,020	61.9400		47.62				
ADVANTAGE PORTFOLIO								
PROCTER & GAMBLE CO (PG)	132,752.90	96,110.30	0.60 %	79,028.73	17,081.57	3.13 %	3,003.00	
ADVANTAGE PORTFOLIO	1,430	67.2100		55.27				
WAL-MART STORES INC (WMT)	99,799.20		0.01 %					663.83
ADVANTAGE PORTFOLIO		61.2000						
WHOLE FOODS MKT INC (WFM)	86,279.20	103,168.00	0.64 %	79,150.85	24,017.15	0.68 %	694.40	
ADVANTAGE PORTFOLIO	1,240	83.2000		63.83				
Total consumer staples		\$736,354.30	4.54 %	\$611,894.05	\$124,460.25	2.02 %	\$14,886.30	\$2,195.33
Energy		Current market value	%	Total tax cost	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
Description (Symbol)	Market value last period	Current price per unit	of total portfolio	Avg. tax cost per unit				
	Quantity							
CHEVRON CORPORATION (CVX)	\$208,544.00	\$210,131.60	1.30 %	\$145,424.11	\$64,707.49	3.03 %	\$6,350.40	
ADVANTAGE PORTFOLIO	1,960	\$107.2100		\$74.20				
CONOCOPHILLIPS (COP)	80,157.00	83,611.00	0.52 %	78,997.88	4,613.12	3.48 %	2,904.00	
ADVANTAGE PORTFOLIO	1,100	76.0100		71.82				
EXXON MOBIL CORP (XOM)	243,261.20	248,915.10	1.54 %	210,960.35	37,954.75	2.17 %	5,395.60	
ADVANTAGE PORTFOLIO	2,870	86.7300		73.51				
NATIONAL OILWELL VARCO INC (NOV)	97,905.60	135,099.00	0.84 %	82,710.68	52,388.32	0.61 %	816.00	
ADVANTAGE PORTFOLIO	1,700	79.4700		48.65				
NOBLE ENERGY INC (NBL)		67,468.20	0.42 %	70,173.14	-2,704.94	0.90 %	607.20	
ADVANTAGE PORTFOLIO	690	97.7800		101.70				
Total energy		\$745,224.90	4.59 %	\$588,266.16	\$156,958.74	2.16 %	\$16,073.20	

Detail

Financial		Current market value	%	Total tax cost	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
Description (Symbol)	Market value last period Quantity	Current price per unit	of total portfolio	Avg. tax cost per unit				
INVESCO LTD (IVZ)		\$104,013.00	0.65 %	\$101,212.57	\$2,800.43	1.84 %	\$1,911.00	
ISIN BMG491BT1088 SEDOL B28XP76	3,900	\$26.6700		\$25.95				
ADVANTAGE PORTFOLIO								
AMERICAN EXPRESS CO (AXP)	75,943.70	102,412.20	0.64 %	77,572.84	24,839.36	1.39 %	1,416.00	
ADVANTAGE PORTFOLIO	1,770	57.8600		43.83				
BANK OF AMERICA CORP (BAC)	25,075.60	43,160.70	0.27 %	74,511.46	- 31,350.76	0.42 %	180.40	
ADVANTAGE PORTFOLIO	4,510	9.5700		16.52				
CHUBB CORP (CB)	101,061.20	100,900.60	0.63 %	65,699.13	35,201.47	2.38 %	2,394.40	598.60
ADVANTAGE PORTFOLIO	1,460	69.1100		45.00				
CITIGROUP INC (C)	52,356.90	72,734.50	0.45 %	84,668.04	- 11,933.54	0.11 %	79.60	
ADVANTAGE PORTFOLIO	1,990	36.5500		42.55				
EQUITY RESIDENTIAL (EQR)	65,584.50	72,013.00	0.45 %	52,498.88	19,514.12	2.16 %	1,552.50	388.13
SH BEN INT REIT	1,150	62.6200		45.65				
ADVANTAGE PORTFOLIO								
JPMORGAN CHASE & CO (JPM)	119,866.25	165,757.90	1.03 %	103,384.92	62,372.98	2.61 %	4,326.00	
ADVANTAGE PORTFOLIO	3,605	45.9800		28.68				
MOODY'S CORP (MCO)	55,908.80	80,411.00	0.50 %	74,371.51	6,039.49	1.53 %	1,222.40	
ADVANTAGE PORTFOLIO	1,910	42.1000		38.94				
PRICE T ROWE GROUP INC (TROW)		92,726.00	0.58 %	84,402.31	8,323.69	2.09 %	1,931.20	
ADVANTAGE PORTFOLIO	1,420	65.3000		59.44				
WELLS FARGO & COMPANY (WFC)	96,735.60	157,385.40	0.98 %	127,014.03	30,371.37	1.41 %	2,212.80	
ADVANTAGE PORTFOLIO	4,610	34.1400		27.55				
Total financial		\$991,514.30	6.11 %	\$845,335.69	\$146,178.61	1.74 %	\$17,226.30	\$986.73

Health care		Current market value	%	Total tax cost	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
Description (Symbol)	Market value last period Quantity	Current price per unit	of total portfolio	Avg. tax cost per unit				
COVIDIEN PLC (COV)	\$93,620.80	\$113,734.40	0.71 %	\$98,050.72	\$15,683.68	1.65 %	\$1,872.00	
ISIN IE00B68SQD29 SEDOL B68SQD2	2,080	\$54.6800		\$47.14				
ADVANTAGE PORTFOLIO								
ALLERGAN INC (AGN)	108,797.60	118,333.20	0.73 %	56,700.15	61,633.05	0.21 %	248.00	
ADVANTAGE PORTFOLIO	1,240	95.4300		45.73				



Detail

Description (Symbol)	Market value last period	Current market value	% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Quantity	Current price per unit						
Health care								
BRISTOL MYERS SQUIBB CO (BMY)	81,052.00	77,625.00	0.48 %	71,669.15	5,955.85	4.03 %	3,128.00	
ADVANTAGE PORTFOLIO	2,300	33.7500		31.16				
JOHNSON & JOHNSON (JNJ)	158,047.80	158,963.60	0.98 %	150,400.12	8,563.48	3.46 %	5,494.80	
ADVANTAGE PORTFOLIO	2,410	65.9600		62.41				
MERCK & CO INC (MRK)	52,026.00	52,992.00	0.33 %	51,762.83	1,229.17	4.38 %	2,318.40	579.60
ADVANTAGE PORTFOLIO	1,380	38.4000		37.51				
PFIZER INC (PFE)	129,407.20	135,417.10	0.84 %	94,563.11	40,853.99	3.89 %	5,262.40	
ADVANTAGE PORTFOLIO	5,980	22.6450		15.81				
RESMED INC (RMD)		78,511.40	0.49 %	79,115.52	- 604.12			
ADVANTAGE PORTFOLIO	2,540	30.9100		31.15				
SHIRE PLC (SHPGY)	66,807.70	60,924.25	0.38 %	43,632.18	17,292.07	0.48 %	290.64	242.86
SPONSORED ADR	643	94.7500		67.86				
ADVANTAGE PORTFOLIO								
UNITEDHEALTH GROUP INC (UNH)	89,196.80	103,734.40	0.64 %	47,449.42	56,284.98	1.11 %	1,144.00	
ADVANTAGE PORTFOLIO	1,760	58.9400		26.96				
Total health care		\$900,235.35	5.55 %	\$693,343.20	\$206,892.15	2.20 %	\$19,758.24	\$822.46
Industrials								
CATERPILLAR INC (CAT)		\$113,976.40	0.71 %	\$119,154.41	- \$5,178.01	1.73 %	\$1,968.80	
ADVANTAGE PORTFOLIO	1,070	\$106.5200		\$111.36				
CUMMINS INC (CMI)	58,093.20	97,232.40	0.60 %	52,954.26	44,278.14	1.34 %	1,296.00	
ADVANTAGE PORTFOLIO	810	120.0400		65.38				
DOVER CORP (DOV)	92,880.00	100,704.00	0.63 %	79,569.18	21,134.82	2.01 %	2,016.00	
ADVANTAGE PORTFOLIO	1,600	62.9400		49.73				
GENERAL ELECTRIC CO (GE)	87,042.60	97,540.20	0.61 %	82,219.49	15,320.71	3.39 %	3,304.80	826.20
ADVANTAGE PORTFOLIO	4,860	20.0700		16.92				
JOY GLOBAL INC (JOY)	62,225.10	61,005.00	0.38 %	78,924.71	- 17,919.71	0.96 %	581.00	
ADVANTAGE PORTFOLIO	830	73.5000		95.09				

Detail

Industrials		Current market value	%	Total tax cost	Current	Estimated	Accrued	
Description (Symbol)	Market value last period	Current price per unit	of total portfolio	Avg. tax cost per unit	Unrealized gain/loss	annual income	income	
	Quantity							
UNION PACIFIC CORP (UNP)	103,397.44	104,900.48	0.65 %	72,594.08	32,306.40	2,342.40	585.60	
ADVANTAGE PORTFOLIO	976	107.4800		74.38				
UNITED TECHNOLOGIES CORP (UTX)	86,977.10	98,698.60	0.61 %	57,724.27	40,974.33	2,284.80		
ADVANTAGE PORTFOLIO	1,190	82.9400		48.51				
Total industrials		\$674,057.08	4.16 %	\$543,140.40	\$130,916.68	2.05 %	\$13,793.80	\$1,411.80
Information technology		Current market value	%	Total tax cost	Current	Estimated	Accrued	
Description (Symbol)	Market value last period	Current price per unit	of total portfolio	Avg. tax cost per unit	Unrealized gain/loss	annual income	income	
	Quantity							
APPLE INC (AAPL)	\$255,150.00	\$377,716.50	2.33 %	\$38,121.64	\$339,594.86			
ADVANTAGE PORTFOLIO	630	\$599.5500		\$60.51				
CISCO SYSTEMS INC (CSCO)	76,659.20	125,208.00	0.78 %	113,162.52	12,045.48	1,894.40		
ADVANTAGE PORTFOLIO	5,920	21.1500		19.12				
EMC CORP (EMC)	88,529.40	136,850.40	0.85 %	82,500.29	54,350.11			
ADVANTAGE PORTFOLIO	4,580	29.8800		18.01				
EBAY INC (EBAY)	62,783.10	76,383.00	0.48 %	70,978.02	5,404.98			
ADVANTAGE PORTFOLIO	2,070	36.9000		34.29				
GOOGLE INC-CL A (GOOG)	167,934.00	121,835.60	0.76 %	74,921.55	46,914.05			
ADVANTAGE PORTFOLIO	190	641.2400		394.32				
INTEL CORP (INTC)	104,032.50	120,613.35	0.75 %	76,684.99	43,928.36	3,603.60		
ADVANTAGE PORTFOLIO	4,290	28.1150		17.88				
INTERNATIONAL BUSINESS MACHS (IBM)	126,877.20	143,968.50	0.89 %	74,611.50	69,357.00	2,070.00		
CORP	690	208.6500		108.13				
ADVANTAGE PORTFOLIO								
MICROSOFT CORP (MSFT)	137,198.60	170,467.68	1.06 %	88,784.92	81,682.76	4,228.00		
ADVANTAGE PORTFOLIO	5,285	32.2550		16.80				
ORACLE CORP (ORCL)	107,730.00	69,692.40	0.43 %	40,115.23	29,577.17	573.60		
ADVANTAGE PORTFOLIO	2,390	29.1600		16.79				
QUALCOMM (QCOM)	111,041.00	168,788.80	1.05 %	135,978.23	32,810.57	2,132.80		
ADVANTAGE PORTFOLIO	2,480	68.0600		54.83				
Total information technology		\$1,511,524.23	9.32 %	\$795,858.89	\$715,665.34	0.96 %	\$14,502.40	



Detail

Materials

Description (Symbol)	Market value last period	Current market value	% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Quantity	Current price per unit						
CELANESE CORP-SERIES A (CE)	\$74,816.30	\$78,044.20	0.49 %	\$38,077.68	\$39,966.52	0.52 %	\$405.60	
ADVANTAGE PORTFOLIO	1,690	\$46.1800		\$22.53				
EASTMAN CHEM CO (EMN)		78,568.80	0.49 %	81,834.95	-3,266.15	2.02 %	1,580.80	395.20
ADVANTAGE PORTFOLIO	1,520	51.6900		53.84				
FMC CORPORATION NEW (FMC)	70,552.80	101,625.60	0.63 %	83,617.23	18,008.37	0.69 %	691.20	172.80
ADVANTAGE PORTFOLIO	960	105.8600		87.10				
Total materials		\$258,238.60	1.59 %	\$203,529.86	\$54,708.74	1.04 %	\$2,677.60	\$568.00

Telecommunication services

Description (Symbol)	Market value last period	Current market value	% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Quantity	Current price per unit						
AT&T INC (T)	\$70,156.80	\$72,453.60	0.45 %	\$57,332.52	\$15,121.08	5.64 %	\$4,083.20	
ADVANTAGE PORTFOLIO	2,320	\$31.2300		\$24.71				
VODAFONE GROUP PLC (VOD)	86,052.10	84,946.90	0.53 %	83,758.67	1,188.23	5.17 %	4,390.10	
SPONSORED ADR NEW	3,070	27.6700		27.28				
ADVANTAGE PORTFOLIO								
Total telecommunication services		\$157,400.50	0.97 %	\$141,091.19	\$16,309.31	5.38 %	\$8,473.30	

Utilities

Description (Symbol)	Market value last period	Current market value	% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Quantity	Current price per unit						
NORTHEAST UTILITIES (NU)	\$66,008.10	\$67,929.60	0.42 %	\$59,196.36	\$8,733.24	3.17 %	\$2,150.25	
ADVANTAGE PORTFOLIO	1,830	\$37.1200		\$32.35				
OGE ENERGY CORP (OGE)	70,320.40	66,340.00	0.41 %	57,020.23	9,319.77	2.94 %	1,946.80	
ADVANTAGE PORTFOLIO	1,240	53.5000		45.98				
WISCONSIN ENERGY CORP (WEC)	113,620.00	114,335.00	0.71 %	70,743.17	43,591.83	3.42 %	3,900.00	
ADVANTAGE PORTFOLIO	3,250	35.1800		21.77				
Total utilities		\$248,604.60	1.53 %	\$186,959.76	\$61,644.84	3.22 %	\$7,997.05	
Total stocks		\$7,142,841.71	44.03 %	\$5,245,715.97	\$1,897,125.74	1.86 %	\$133,100.09	\$6,718.32

Detail

Mutual funds - equity

Description (Symbol)	Current market value		% of total portfolio	Total tax cost Avg. tax cost per unit	Unrealized gain/loss	Current yield	Estimated annual income	Accrued income
	Market value last period Quantity	Current price per unit						
PNC INTERNATIONAL EQUITY FUND (PIUIX) CLASS I FUND 409 21-75-073-4453885	\$752,753.06 58,808.833	\$865,077.93 \$14.7100	5.34 %	\$548,138.46 \$9.32	\$316,939.47	1.19 %	\$10,291.55	
PNC SMALL CAP CORE FUND (PPCIX) CLASS I FUND #426 21-75-073-4453885	1,676,961.33 138,363.146	1,894,191.47 13.6900	11.68 %	1,204,589.33 8.71	689,602.14			
PNC LARGE CAP VALUE FUND (PLIVX) CLASS I 21-75-073-4453885	827,141.65 62,378.707	911,976.70 14.6200	5.63 %	836,534.00 13.41	75,442.70	1.41 %	12,787.63	
Total mutual funds - equity		\$3,671,246.10	22.63 %	\$2,589,261.79	\$1,081,984.31	0.63 %	\$23,079.18	
Total equities		\$10,814,087.81	66.66 %	\$7,834,977.76	\$2,979,110.05	1.44 %	\$156,179.27	\$6,718.32
Total portfolio		\$16,223,061.67	100.00 %	\$13,139,086.29	\$3,083,975.38	1.97 %	\$320,171.96	\$40,737.71



Detail

Transaction detail

	Income this period	Principal this period
Beginning cash balance	\$106,901.00	-\$106,901.00

Additions

Investment income

Activity	Description	Payable date	Post date	Quantity	Amount per unit	Income	Principal
Interest	NATIONAL RURAL UTIL COOP NOTES 05.500% DUE 07/01/2013 PNC CAPITAL ADVISOR	01/01/12	01/03/12	10,000	\$0.0275	\$275.00	
Dividend	MACY'S INC ADVANTAGE PORTFOLIO	01/03/12		3,670	0.1000	367.00	
Interest	PNC TREASURY MONEY MARKET FUND #431 PNC CAPITAL ADVISOR	12/31/11	01/03/12	81,011.360		0.48	
Dividend	UNION PACIFIC CORP ADVANTAGE PORTFOLIO	01/02/12	01/03/12	976	0.6000	585.60	
Interest	PNC TREASURY MONEY MARKET FUND #431 21-75-073-4453885	12/31/11	01/03/12	149,997.380		1.22	
Dividend	WAL-MART STORES INC ADVANTAGE PORTFOLIO	01/03/12		1,670	0.3650	609.55	
Interest	PNC TREASURY MONEY MARKET FUND #431 ADVANTAGE PORTFOLIO	12/31/11	01/03/12	98,138.140		0.76	
Interest	USA TREASURY NOTES 02.625% DUE 01/31/2018 PNC CAPITAL ADVISOR	01/04/12		5,000	0.0112	56.00	