

CLEVELAND PUBLIC LIBRARY

Finance Committee

December 18, 2012

**RESOLUTION TO ENTER INTO A NEW AGREEMENT
WITH CORVUS RECYCLING**

- WHEREAS, On June 16, 2011, the Board of Trustees of the Cleveland Public Library authorized the Library to enter into an agreement (the "Agreement") with Corvus Recycling LLC ("Corvus") to recycle or reuse all discarded, unsellable library service materials, and to refurbish and resell these materials all at no cost to the Library. The Agreement expired on June 15, 2012; and
- WHEREAS, The Agreement provided that Corvus would turn over 20% of the net proceeds of the sale of library service materials to the Friends of the Library on a monthly basis; and
- WHEREAS, The Agreement also provided that in consideration for Corvus' services, the Library would agree to purchase certain items, including janitorial tissue, multipurpose copy, printer paper, and mailing and shipping supplies from Corvus, provided the products were at least 5% lower in price than the lowest price quoted to the Library by another vendor, among other factors; and
- WHEREAS, Because of the 5% discount requirement, the Library made very few purchases from Corvus during the term of the Agreement; and
- WHEREAS, Corvus has indicated to the Library that it has been losing revenue under the Agreement, and that in order to continue to accept and recycle discarded and unsellable library service materials at no cost to the Library, it must increase its sales of products to the Library or charge the Library for recycling services; and
- WHEREAS, In accord with its Strategic Plan that emphasizes alignment with the City's Sustainable Cleveland 2019 Initiative, the Library would like to pursue new business processes that promote the loop of recycling and re-use; and

WHEREAS, The Library desires to reestablish its previous arrangement with Corvus for a period of one (1) year (subject to a 30-day termination provision), and to expand the agreement to provide that the Library commit to purchasing all of its stockroom supply items (e.g., janitorial tissue, paper towels, garbage can liners) from Corvus (with the exception of stockroom supplies for the Graphics Department); and

WHEREAS, The Library proposes to report to the Board of Trustees after a period of six (6) months on the overall cost effectiveness to the Library of its commitment to purchase stockroom supply items from Corvus; now therefore be it

RESOLVED, That the Board of Trustees authorizes the Executive Director, CEO, or his designee, to negotiate and enter into a one (1) year agreement with Corvus Recycling, LLC (subject to a 30-day termination provision), and to execute any amendments or other documents necessary or appropriate to effectuate the agreement in accordance with this Resolution, subject to review and approval by the Library's Chief Legal Officer.