

Cleveland Public Library

January 17, 2013

Investment Review for the Period Ending 12/31/2012

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Market Review

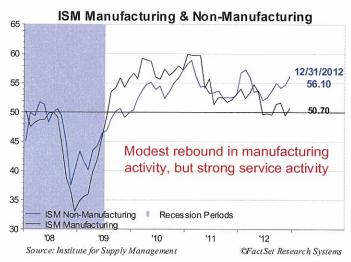


Quarterly Economic Review

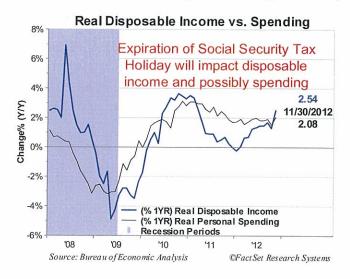
Fourth Quarter 2012

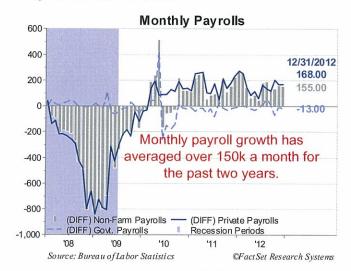
The domestic economy appears to have weathered monthly challenges in the fourth quarter of 2012 – Hurricane Sandy in October, the presidential election in November, and the fiscal cliff negotiations in December –to produce a likely 2% annualized change for the quarter. The housing market continues to show improvement as both new and existing home sales saw upward momentum, and housing starts continued to strengthen on a three-month rolling basis. Importantly, housing prices appear to be firming throughout the country, giving potential homeowners more incentive buy instead of rent. Manufacturing seems to have rebounded modestly from the effects of the hurricane, while the service sector (as measured by the nonmanufacturing purchasing manager survey) caught some wind as the quarter ended. Motor vehicle sales had an average annual rate 14.4 million in 2012, a 13% increase on the 2011 rate of 12.7 million units. Employment growth averaged about 150,000 per month for the year, which yielded a slowly improving unemployment rate.

In the last minutes of 2012 (and into the first day of 2013), the administration and Congress agreed to a deal that avoided the fiscal cliff of universal tax rate increases and fiscal spending cuts. However, instead of the grand bargain of well-reasoned spending cuts, tax reform, and revenue increases, the country watched the national leadership bicker and bluster with the end result being a tax rate increase on less than 1% of the population, a phase out of certain deductions for another 2% of tax filers, and spending cuts postponed until the debt ceiling negotiations in February. Additionally, those employed will see their two-year payroll tax holiday expire as the social security tax rate rises back to 6.2% from 4.2%.



Combined with the new health care reform taxes going into effect for earned and unearned income for those making over \$250,000, the tax increases may produce a GDP headwind for the first half of 2013, and that could keep economic growth only modestly above the 1% rate.

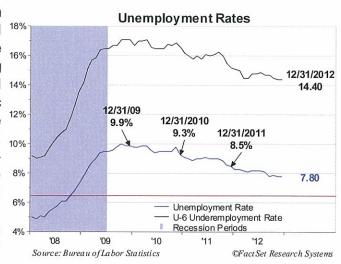




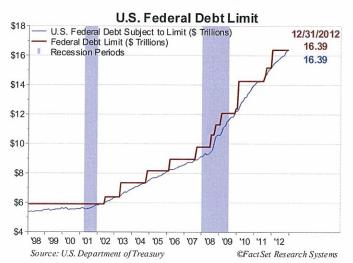


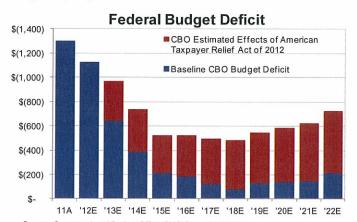
Quarterly Economic Review

Meanwhile, the Federal Reserve continued its highly accommodative monetary policy, keeping short-term interest rates close to nil and continuing its bond buying program (QE) for 2013. Additionally, the $_{16\%}$ FOMC has altered its conditions for reassessing current monetary policy from a time-horizon-based 14% policy reaching into 2015, to a more specific macroeconomic-conditions-based policy. The minutes of the December FOMC meeting indicated that the committee would maintain the current nearzero fed funds target rate as long unemployment rate is above 6.5%, or forward looking inflation projections remain below 2.5%. Interestingly, while only one member officially voted against the continued easing effort, several members indicated that they believed the asset purchase program should slow or end sometime in 2013.



While the economy dodged the full effects of the near-term fiscal cliff at year end 2012, the federal fiscal issues have been postponed merely for a few weeks as Congress and the administration must face the debt ceiling debate (late February), the sequester-driven spending cuts (March 1), and the federal budget authority lapse (end of March). Unfortunately, the protagonists in these discussions appear to have fundamentally differing views on the appropriate amount of federal outlay and revenue. Rather than reasoned compromises that give companies, consumers, and markets certainty, the economy and the capital markets are forced to endure almost monthly brinkmanship as to whether the U.S. will default on its debt and/or endure a federal government shutdown through a self-inflicted wound. It is unfortunate that these issues can't be resolved more quickly, because it appears that the economy was beginning to truly throw off the housing bubble hangover. As such, we expect another year of muddling 2-2.5% growth, an inflation rate somewhere near 2%, absent any energy price shocks, and an unemployment rate drifting down toward 7% as the year progresses.





Source: Congressional Budget Office, PNC Capital Advisors
<u>Baseline Budget</u>: An Update to the Budget & Economic Outlook: Fiscal Years 2012-2022
<u>ATRA Estimates</u>: Estimate of Budgetary Effects of H.R.8, the American Taxpayer Relief
Acto f 2012, as passed by the Senate on January 1, 2013



Total Returns Equity Indices	1Q12	2Q12	3Q12	4Q12	CY2012	Trailing 3 Year*	Trailing 5 Year*	Trailing 10 Year*	Trailing 15 Year*
S&P 500	12.59%	-2.75%	6.35%	-0.38%	16.00%	10.87%	1.66%	7.10%	4.47%
Russell 1000	12.90%	-3.12%	6.31%	0.12%	16.42%	11.12%	1.92%	7.52%	4.75%
Russell 1000 Value	11.12%	-2.20%	6.51%	1.52%	17.51%	10.86%	0.59%	7.38%	5.27%
Russell 1000 Growth	14.69%	-4.02%	6.11%	-1.32%	15.26%	11.35%	3.12%	7.52%	3.59%
Russell 2000	12.44%	-3.47%	5.25%	1.85%	16.35%	12.25%	3.56%	9.72%	5.89%
Russell 2000 Value	11.59%	-3.01%	5.67%	3.22%	18.05%	11.57%	3.55%	9.50%	7.19%
Russell 2000 Growth	13.28%	-3.94%	4.84%	0.45%	14.59%	12.82%	3.49%	9.80%	4.04%
Russell 3000	12.87%	-3.15%	6.23%	0.25%	16.42%	11.20%	2.04%	7.68%	4.81%
MSCI ACWI (USD)	12.01%	-5.36%	6.97%	3.01%	16.80%	7.19%	-0.61%	8.66%	5.01%
MSCI EAFE (USD)	10.98%	-6.85%	6.98%	6.60%	17.90%	4.04%	-3.21%	8.70%	4.79%
MSCI Emerging Market (USD)	14.13%	-8.77%	7.89%	5.61%	18.63%	4.98%	-0.61%	16.88%	9.24%

Source: Standard & Poors, Russell Investments, MSCI Indices *Annualized

As of December 31, 2012



Total Returns S&P 500 Sectors	1Q12	2Q12	3Q12	4Q12	CY2012
Consumer Disc.	15.96%	-2.60%	7.45%	2.11%	23.92%
Consumer St.	5.54%	2.88%	3.84%	-1.75%	10.76%
Energy	3.88%	-5.99%	10.14%	-2.75%	4.61%
Financials	22.05%	-6.83%	6.95%	5.92%	28.82%
Health Care	9.06%	1.75%	6.16%	0.07%	17.89%
Industrials	11.31%	-3.56%	3.62%	3.70%	15.35%
Info. Tech.	21.46%	-6.68%	7.45%	-5.72%	14.82%
Materials	11.19%	-4.19%	5.10%	2.69%	14.97%
Telecom.	2.08%	14.13%	8.05%	-6.02%	18.31%
Utilities	-1.62%	6.55%	-0.53%	-2.86%	1.29%
S&P 500	12.59%	-2.75%	6.35%	-0.38%	16.00%

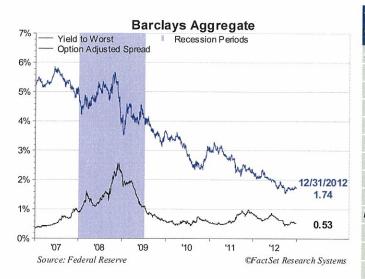
Source: Standard & Poors



Total Returns Fixed Income Indices	1Q12	2Q12	3Q12	4Q12	CY2012	Trailing 3 Year*	Trailing 5 Year*	Trailing 10 Year*	Trailing 15 Year*
Barclays Aggregate	0.30%	2.06%	1.58%	0.21%	4.21%	6.19%	5.95%	5.18%	5.96%
Barclays Intermediate Agg.	0.66%	1.32%	1.36%	0.18%	3.56%	5.22%	5.39%	4.80%	5.69%
Barclays U.S. Treasury	-1.29%	2.83%	0.57%	-0.09%	1.99%	5.84%	5.40%	4.75%	5.74%
Barclays Government	0.89%	1.76%	1.64%	0.54%	4.90%	5.53%	5.50%	4.90%	5.92%
Barclays Agencies	0.24%	1.42%	1.11%	0.22%	3.02%	4.14%	4.66%	n/a	n/a
Barclays Corporate	2.08%	2.52%	3.83%	1.06%	9.82%	8.98%	7.87%	6.33%	6.59%
Barclays U.S. MBS	0.57%	1.08%	1.13%	-0.20%	2.59%	4.72%	5.67%	5.08%	5.83%
Barclays CMBS	3.46%	0.86%	3.83%	1.22%	9.66%	11.86%	7.40%	5.77%	n/a
Barclays ABS	0.83%	1.33%	1.23%	0.22%	3.66%	4.88%	4.66%	3.93%	5.17%
Barclays High Yield	5.34%	1.83%	4.53%	3.29%	15.81%	11.86%	10.34%	10.62%	7.11%
Barclays Municipal	1.75%	1.88%	2.32%	0.67%	6.78%	6.57%	5.91%	5.10%	5.42%

Source: Barclays Capital * Annualized

As of December 31, 2012



Total Returns Corporate Indices	1Q12	2Q12	3Q12	4Q12	CY2012
By Ratings Quality:					
AAA Rated	-0.96%	3.59%	1.87%	-0.70%	3.78%
AA Rated	1.37%	2.32%	2.27%	0.16%	6.25%
A Rated	2.02%	2.76%	3.73%	0.74%	9.55%
BAA Rated	2.45%	2.26%	4.32%	1.66%	11.10%
BA Rated	4.39%	2.31%	4.37%	2.80%	14.59%
B Rated	4.93%	1.78%	4.42%	3.60%	15.53%
CAA Rated	8.15%	1.05%	4.82%	3.32%	18.34%
CA-D Rated	13.00%	-1.83%	9.33%	6.97%	29.72%
By Sector:				Production of the second	
Industrial	0.76%	2.67%	3.26%	0.68%	7.55%
Utilility	-0.07%	3.66%	3.23%	0.57%	7.53%
Financial	5.07%	1.93%	5.05%	1.90%	14.65%

Source: Barclays Capital

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Investment Guidelines



Cleveland Public Library Investment Guidelines

Asset Allocation

TV OI III ai	
<u>Position</u>	Range
60%	50%-70%
40%	30%-50%
	0% - 5%
	60%

The portfolio's gross allocation shall not deviate outside of the above ranges without prior approval from the Library.

Equities

	<u>Target</u>	<u>Range</u>
Large Capitalization	85%	70-100%
Small Capitalization	10%	0-20%
International Equities	5%	0-10%

Equity investments should be broadly diversified. No more than 5% of the equity portfolio, based on market value, shall be invested in any one company. Short sales, private securities, letter stock, commodities, and put and call contracts are expressly prohibited. Mutual Funds are acceptable alternatives to separately managed portfolios.

The equity benchmark is the S&P 500.

Fixed Income

Allowable fixed income investments include readily marketable issues of the U.S. Government and its Agencies, U.S. Government guaranteed issues, and the readily marketable debt securities of U.S. corporations.

The fixed income portion of the portfolio is further limited in that holdings must carry a credit rating of at least A or equivalent at the time of purchase.

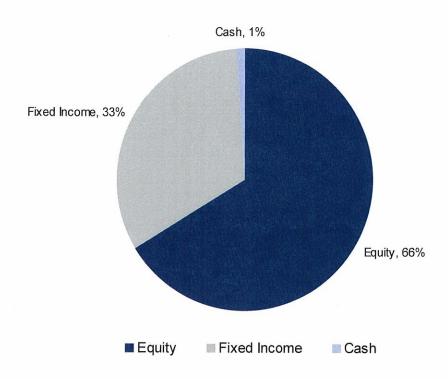
The fixed income benchmark is the Barclays Intermediate Government/Credit Bond Index.



Account Review



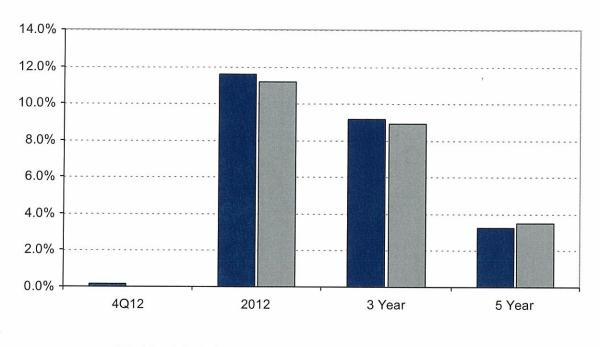
Asset Allocation Summary (as of 12/31/2012)



	Market Value	Current Weight	Target Range	Difference
Equity	\$11,102,514	66%	50% -	+6%
Fixed Income	\$5,529,808	33%	30% - 50%	-7%
Cash	\$138,233	1%	0% - 5%	+1%
Total Portfolio	\$16,770,554	100%	100%	0%



Portfolio Performance (as of 12/31/2012)



■ Total Portfolio Peformance	■ S&P 500 / Barlclays Int Govt / Credit (60/40)
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	4Q12	2012	3 Year	5 Year
Total Portfolio Performance	0.16%	11.58%	9.15%	3.24%
S&P 500 / Barclays Intermediate Govt/Credit (60/40)	-0.08%	11.16%	8.89%	3.51%

Total Equities	0.18%	15.94%	11.54%	1.06%
S&P 500 Index	-0.38%	16.00%	10.87%	1.66%
MSCI EAFE Index (Net)	6.57%	17.32%	3.56%	-3.69%

Total Fixed Income	-0.15%	4.05%	5.05%	5.45%
Barclays Intermediate Govt/Credit Index	-0.10%	3.89%	5.19%	5.18%



Mutual Fund Performance (as of 12/31/2012)

	4 th QTR	2012	3 Yr	5 Yr	Equity Allocation
PNC Large Cap Advantage - Core S&P 500	-1.50% -0.38%	13.75% 16.00%	11.40% 10.87%	2.43% 1.66%	66.3%
PNC Large Cap Value Fund Russell 1000 Value	-1.54% 1.52%	13.48% 17.51%	10.28% 10.86%	-0.94% <i>0.59</i> %	8.1%
PNC Small Cap Core Fund Russell 2000	4.37% 1.85%	22.19% 16.35%	16.90% 12.25%	5.26% 3.56%	17.3%
PNC International Equity Fund MSCI EAFE Net	7.14% 6.57%	23.47% 17.31%	6.21% 3.56%	-1.70% -3.69%	8.3%

Performance data is presented on a fiscal year basis. Returns for periods greater than one year have been annualized. The mutual fund performance reflects the performance of the Fund and may not be representative of actual holding periods or portfolio returns.

Mutual Fund Annualized Performance (as of 12/31/2012)

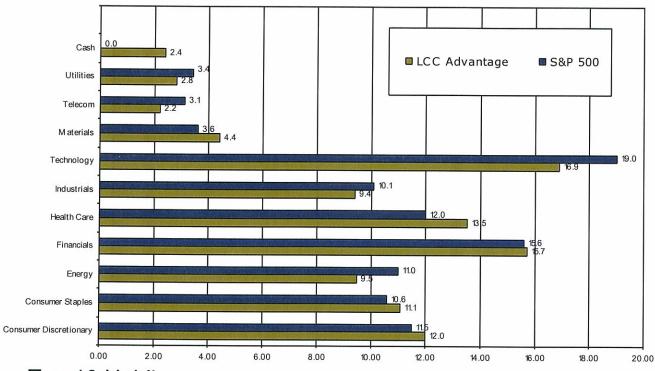


Portfolio Statistics (as of 12/31/2012)

Portfolio Valuation

	Number of Holdings	Dividend Yield
PNC Large Cap Core Advantage	66	2.0%
S&P 500	500	2.1%

Sector Allocation



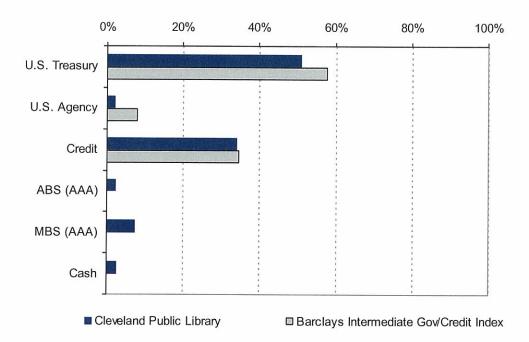
Top 10 Holdings

S	ecurity Name	Wgt.
1	Apple Inc	3.6%
2	Exxon Mobil Corp	3.4%
3	General Electric Co	2.6%
4	JPMorgan Chase & Co	2.4%
5	Chevron Corp	2.3%

S	ecurity Name	Wgt.
6	AT&T	2.2%
7	Wells Fargo & Co	2.2%
8	Home Depot Inc	2.2%
9	Pfizer Inc	2.0%
10	Comcast Corp	2.0%



Fixed Income Allocation (as of 12/31/2012)



	Market Value	Current Weight	Index Weight*	Difference
U.S. Treasury	\$2,823,779	51.1%	57.5%	-6.4%
U.S. Agency	\$124,201	2.2%	8.0%	-5.8%
Credit	\$1,889,300	34.2%	34.6%	-0.4%
ABS (AAA rated)	\$128,894 2.3%		0.0%	+2.3%
MBS (AAA rated)	\$415,967	7.5%	0.0%	+7.5%
Cash	\$147,667	2.7%	0.0%	+2.7%
Total Portfolio	\$5,529,808	100.0%	100.0%	-

^{*}Barclays Intermediate Gov/Credit Index

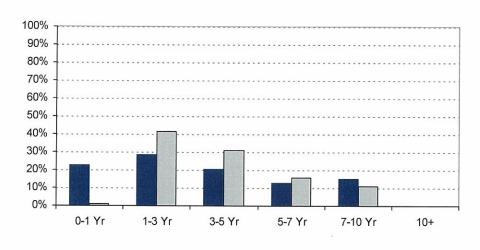


Fixed Income Structure (as of 12/31/2012)

Portfolio Statistics

	Duration	YTM	Avg. Life	Avg. Coupon
Cleveland Public Library	3.48 yrs	0.98%	3.81 yrs	3.02%
Barclays Intermediate Gov/Credit Index	3.89 yrs	1.04%	4.20 yrs	2.76%

Weighted Average Life Buckets



■ Cleveland Public Library

■ Barclays Intermediate Gov/Credit Index

Quality Allocation

	AAA	AA	Α	BBB
Cleveland Public Library	69%	8%	23%	0%
Barclays Intermediate Gov/Credit Index	69%	4%	14%	13%



Holdings (as of 12/31/2012)

	PUBLIC LIE	BRARY ENDOWMENT								As of Decen	nber 31, 2012
SHARES (UNITS)	TICKER	SECURITY DESCRIPTION	COUPON/ MAT DATE	MARKET VALUE	TAX COST	RECENT PRICE	ANNUAL DIVIDEND		YIELD	% ASSET CLASS	% OF PORTFOLIO
EQUITIES											
LARGE CAP C		NARY									
3,870	cmcsa	Comcast Corp Cl A		144,583	91,662	37.36	0.65	2,516	1.7	1.3%	0.9%
4,120 g 2,580 h		Gannett Co Inc		74,201	77,011	18.01	0.80	3,296	4.4	0.7%	0.4%
2,100 I		Home Depot Inc Limited Inc		159,573 98,826	114,306 58,601	61.85 47.06	1.16 1.00	2,993 2,100	1.9 2.1	1.4% 0.9%	1.0%
2,870 r	m	Macy's Inc		111,987	80,515		0.80	2,100	2.1	1.0%	0.6% 0.7%
870 p		Polaris Industries Inc		73,211	71,769	84.15	1.48	1,288	1.8	0.7%	0.4%
820 p 980 r		PVH Corp Ross Stores Inc		91,028 53,008	80,321 60,363	111.01 54.09	0.15 0.56	123 549	0.1	0.8%	0.5%
1,520 c	dis	Walt Disney Co		75,681	68,161	49.79	0.60	912	1.0 1.2	0.5% 0.7%	0.3% 0.5%
CONSUMERS		REHUNARI		882,099	702,708			16,072	1.8	7.9%	5.3%
1,230 b	oud	Anheuser-Busch InBev NV Sponsored ADR		107,514	86,883	87.41	1.29	1,590	1.5	1.0%	0.6%
3,820 k		Coca-Cola Co		138,475	116,921	36.25	1.02	3,896	2.8	1.2%	0.8%
1,120 n 1,310 p		McCormick & Company Inc Philips Morris International Inc		71,154	72,395	63.53	1.24	1,389	2.0	0.6%	0.4%
1,980 p		Procter & Gamble Co		109,568 134,422	119,975 119,116	83.64 67.89	3.40 2.25	4,454 4,451	4.1 3.3	1.0% 1.2%	0.7% 0.8%
1,970 h	nsy	The Hershey Company		142,273	95,442	72.22	1.52	2,994	2.1	1.3%	0.8%
1,240 v		Whole Foods Market Inc		113,038 816,445	79,151 689,884	91.16	0.56	694 19,469	0.6 2.4	1.0% 7.4%	0.7%
ENERGY				010,440	555,004			15,409	2.4	1.4%	4.9%
1,590 c		Chevron Corp		171,943	117,972	108.14	3.60	5,724	3.3	1.5%	1.0%
1,270 e		Ensco Pic Ci A		75,286	72,744	59.28	1.48	1,873	2.5	0.7%	0.4%
2,870 x 1,170 n		Exxon Mobil Corp National Oilwell Varco Inc		248,399 79,970	210,960 58,238	86.55 68.35	2.28	6,544	2.6	2.2%	1.5%
3,750 s	u	Suncor Energy Inc		123,675	101,788	32.98	0.48 0.53	562 1,989	0.7 1.6	0.7% 1.1%	0.5% 0.7%
TOTAL ENERG	a Y			699,271	561,702			16,692	2.4	6.3%	4.2%
FINANCIAL 1,850 a	ХD	American Express Co		106,338	82,261	57.48	0.80	1,480	1.4	1.00/	0.00/
1,210 c		Capital One Financial Corp		70,095	74,506	57.93	0.20	242	0.3	1.0% 0.6%	0.6% 0.4%
1,460 c		Chubb Corp		109,967	65,699	75.32	1.64	2,394	2.2	1.0%	0.7%
2,850 c 1,880 d		Citigroup Inc Discover Financial Services		112,746	117,474	39.56	0.04	114	0.1	1.0%	0.7%
1,150 e		Equity Residential		72,474 65,171	66,740 52,499	38.55 56.67	0.40 1.35	752 1,553	1.0 2.4	0.7% 0.6%	0.4% 0.4%
6,090 fit	tb	Fifth Third Bancorp		92,568	87,787	15.20	0.40	2,436	2.6	0.8%	0.6%
4,015 jp		JPMorgan Chase & Co		176,536	120,122	43.97	1.20	4,818	2.7	1.6%	1.1%
820 m 2,210 m		M&T Bank Corp Moody's Corp		80,745	72,586	98.47	2.80	2,296	2.8	0.7%	0.5%
4,710 w	fc	Wells Fargo & Co		111,207 160,988	88,925 130,507	50.32 34.18	0.64 0.88	1,414 4,145	1.3 2.6	1.0% 1.5%	0.7% 1.0%
TOTAL FINANC				1,158,835	959,107			21,644	1.9	10.4%	6.9%
HEALTH CARE 970 ag		Allergan Inc		00.070						75400000	
820 cc		Cooper Companies Inc		88,978 75,834	46,065 79,780	91.73 92.48	0.20 0.06	194 49	0.2	0.8% 0.7%	0.5%
2,080 cd		Covidien Plc		120,099	98,074	57.74	1.04	2,163	1.8	1.1%	0.5% 0.7%
2,040 jn 1,380 m		Johnson & Johnson		143,004	131,661	70.10	2.44	4,978	3.5	1.3%	0.9%
3,090 m		Merck & Co Mylan Inc		56,497 84,821	51,763 73,742	40.94	1.68	2,318	4.1	0.5%	0.3%
5,980 pf		Pfizer Inc		149,972	97,642	27.45 25.08	0.00 0.88	5,262	0.0 3.5	0.8% 1.4%	0.5% 0.9%
2,980 rm	nd	ResMed Inc		123,879	94,434	41.57	0.68	2,026	1.6	1.1%	0.7%
883 sh 1,330 ur		Shire Plc ADR		81,395	64,413	92.18	0.46	406	0.5	0.7%	0.5%
TOTAL HEALTH		United Health Group Inc		72,139 996,618	36,310 773,885	54.24	0.85_	1,131 18,528	1.6 1.9	9.0%	0.4% 5.9%
NDUSTRIALS											
1,000 m		3M Company		92,850	87,379	92.85	2.36	2,360	2.5	0.8%	0.6%
1,570 ba 9,100 ge		Boeing Co General Electric Co		118,315	114,931	75.36	1.76	2,763	2.3	1.1%	0.7%
1,160 pli		Pall Corp		191,009 69,902	177,907 73,503	20.99 60.26	0.68 1.00	6,188 1,160	3.2 1.7	1.7% 0.6%	1.1% 0.4%
976 un	ηp	Union Pacific Corp		122,703	72,594	125.72	2.40	2,342	1.9	1.1%	0.4%
1,190 ut: FOTAL INDUST		United Technologies Corp		97,592 692,370	57,724 584,039	82.01	2.14_	2,547 17,360	2.6 2.5	0.9%	0.6%
NFORMATION		ngy		002,010	004,000		-	17,300	2.5	6.2%	4.1%
1,110 ac	n	Accenture Plc Cl A		73,815	76,004	66.50	1.62	1,798	2.4	0.7%	0.4%
500 aa	****	Apple Inc		266,086	47,317	532.17	10.6	5,300	2.0	2.4%	1.6%
5,920 cs 4,580 en		Cisco Systems Inc E M C Corp		116,322	113,163	19.65	0.56	3,315	2.8	1.0%	0.7%
2,580 eb		eBay Inc		115,874 131,572	82,500 91,844	25.30 51.00	0	0	0.0	1.0% 1.2%	0.7% 0.8%
110 go	og	Google Inc		77,812	48,535	707.38	0	0	0.0	0.7%	0.8%
3,360 int		Intel Corp		69,283	60,061	20.62	0.9	3,024	4.4	0.6%	0.4%
550 ibr 2,675 ms		International Business Machines Microsoft Corp		105,353	61,848	191.55	3.4	1,870	1.8	0.9%	0.6%
2,390 ord		Oracle Corp		71,447 79,635	44,938 48,182	26.71 33.32	0.92 0.24	2,461 574	3.4 0.7	0.6% 0.7%	0.4% 0.5%
2,190 qc	om	Qualcomm Inc		135,471	122,670	61.86	1_	2,190	1.6	1.2%	0.8%
OTAL INFORM	IATION TEC	HNULUGY		1,242,669	797,063		-	20,532	1.7	11.2%	7.4%
7									PI	1C	
7									CAPI	TAL AT	OVISORS
											CHOCK

Holdings (as of 12/31/2012)

SHARES SACIUM				National Art Annual State	学研究是民族组	DAMES OF STREET	TOTAL STREET, SANS		extrem bile (b)	THE DOLLAR	
Mathematical	CLEVELAND PUBLIC	LIBRARY ENDOWMENT								As of Decen	nber 31, 2012
Part									YIELD		
Column C	MATERIALS										
PACE						99.87	1	770	1.0	0.7%	0.5%
Table Part											
Tell-Ecomonication Services											
March Marc	TOTAL MATERIALS					. 00.02	0.00				
TOTAL INTERESONATION SERVICES	TELECOMMUNICATIO	N SERVICES									
14-10-19/18-19-19-19-19-19-19-19-19-19-19-19-19-19-						. 33.71	1.76				
1.50 1.50	UTILITIES										
Money Marker Sp. File Sp. F							1.57	2,198	2.8	0.7%	0.5%
Monte Market Sp. 641 Market M		Wisconsin Energy Corp				36.85	1.2				
Part	MONEY MADVET			200,010	147,213			0,434	3.1	1.9%	1.2%
Description Property Proper		PNC Treasury Money Market		165 533	165 522	1.00	0.00	47	0.0	4.50/	4.004
TOTAL LANGE OF INFORMATION TOTAL COUNTY FUNDS PACKET OF INFORMATION TOTAL COUNTY FUNDS		Dividend Accrual				1.00	0.00				
Column C	TOTAL MONEY MARKI	ET .		174,940	174,940		-	17			
Process Proc	TOTAL LARGE CAP CO	PRE		7,361,113	5,806,740		:-	148,589	2.0	66.3%	43.9%
Page											
1333, 333 pock 1334 1345											
TOTAL EQUITYES 11,102,514 8,269,422 1,1657 0,0 33,7% 22,3%	138,363 ppcix	PNC Small Cap Fund									
ASSET BACKED SECURITIES A-941 24312-acr Honds Auto Rac Owner Trust Ser 2010-2 Cl A3 1.40% Due 03-18-14 8.421 8.400 100.24 1131 0.3 0.2% 0.1% 0.0%	TOTAL EQUITY FUNDS						-				
### BACKED SECURITIES	TOTAL EQUITIES			11.102.514	8.268.422		_	170 246	0.0	100.0%	CC 20/
March May Ma	FIXED INCOME						-	110,2-10	0.0	100.076	00.276
19,332 438134acr 10,000 37819br 10,000 40,000 10,	ASSET BACKED SECU	RITIES									
Procedure Proc				8,421	8,400	100.24		113	0.3	0.2%	0.1%
Accused Income											0.1%
TOTAL ASSET BACKED SECURITIES 10,000 637452/ln5	54495 (00.0000) 1.00.4000	Accrued Income	A 1.360% Due 06-17-20		99,961	101.01		1,360	1.2		
10,000 637432lm6 Automatical Rural Utilities Cooperative Finance 5.500% Due 07-13-13 10,201 10,000 102-51 550 0.5 0.2 0.1 15,000 10,	TOTAL ASSET BACKET	SECURITIES			127,692		-	1,691	1.0		
25.000 9130170x8 20.000 91912feaw 20.000	CORPORATE BONDS										
1,000				10,251	10,000	102.51		550	0.5	0.2%	0.1%
20,000 1912168W0 Coca-Cola Co											0.1%
20,000 976656ca4 Wisconsin Electric Power 6,000% Due 04-01-14 21,349 19,981 108.75 1,200 0,6 0,4% 0,1% 15,000 89114cas 6 Toronto-Dominion Bank 1,375% Due 07-14-14 15,197 15,035 101.32 266 0.5 0.3% 0,1% 35,000 61747wak5 Morgan Stanley 2,875% Due 07-14-14 15,197 15,035 101.32 266 0.5 0.3% 0,1% 35,000 61747wak5 Morgan Stanley 2,875% Due 07-14-15 15,003 81,000 89 5.5 0.4% 0,1% 25,000 87674eax4 15,000 83632abi; Province of Ontario Canada 1,150% Due 03-15-15 21,846 109.27 1,202 14, 0.4% 0,1% 25,000 82832abi; Province of Ontario Canada 1,150% Due 03-15-15 21,846 109.27 1,202 14, 0.4% 0,1% 35,000 61832abi; Province of Ontario Canada 0,950% Due 05-26-15 15,133 14,997 101.29 143 0,4 0.2% 15,000 63866hb4 Bank of Montreal 0,780% Due 09-11-15 30,125 30,000 100.42 234 -1.4 0.5% 0,1% 15,000 69604b2 Bank of Montreal 0,780% Due 09-11-15 30,125 30,000 100.42 234 -1.4 0.5% 0,1% 15,000 69604b2 Bank of Montreal 0,800% Due 10-26-15 15,133 14,996 100.35 128 0,7 0.3% 15,000 00440ear7 Ace INA Holdings Inc 2,800% Due 11-23-15 15,604 57,085 11,095 22,000 100.42 234 -1.4 0.5% 0,1% 20,000 11680bank Dederated UTREC 3,275% Due 01-15-16 21,334 21,429 106.67 640 1,1 0.0% 0,1% 20,000 61680bank Nederated UTREC 3,275% Due 01-15-16 21,334 21,429 106.67 640 1,1 0.0% 0,1% 20,000 61680bank Nederated UTREC 3,275% Due 01-15-16 22,134 21,429 106.67 640 1,1 0.0% 0,1% 20,000 61680bank Nederated UTREC 3,275% Due 01-15-16 21,150 1,1 0.0% 0,1 0,1 0,1 0,1 0,1 0,1 0,1 0,1 0,1 0,1											
15,000 8814cas			6.000% Due 04-01-14	21,349	19,961	106.75					
20,000 87612eaxy											
35,000 6174/wish 20,000 1798/frak 20,000 1808/frak 20,000 1808/f	20,000 87612eax4	Target Corp									
25,000 780081267 Royal Bank of Canada 1150% Due 03-13-16 20,277 24,982 101.09 288 0.7 0.5% 0.2% 15.000 6386323abj2 Province of Ontario Canada 0.950% Due 05-26-15 15,193 14,997 101.29 143 0.4 0.3% 0.1% 15.000 6386604be2 General Electric Company 0.850% Due 10-09-15 15,093 14,997 101.29 143 0.4 0.3% 0.1% 15.000 638604be2 General Electric Company 0.850% Due 10-09-15 15,093 14,996 100.35 128 0.7 0.3% 0.1% 15.000 6370-125 120,000 0556654pd								1,006			
15,000 68323abi 2 Province of Ontario Canada 0.950% Due 0.92-615 15,193 14,997 101.29 143 0.4 0.3% 0.1%											
Sank of Montreal 0,780% Due 09-11-15 30,125 30,000 100,42 234 -1,4 0,5% 0,2%	15,000 68323abj2	Province of Ontario Canada									
Ace INA Holdings Inc								234	-1.4	0.5%	
Procter & Gamble Co 4.850% Due 12-15-15 56,046 57,065 112.09 2,425 0.7 1.0% 0.1%											
20,000 059569qd0 BP Capital Markets Pic 3.200% Due 03-11-16 21,334 21,429 106.67 640 1.1 0.4% 0.1% 20,000 299903ch3 Monsanto Co 2.750% Due 04-15-16 21,150 19,957 105.75 550 1.0 0.4% 0.1% 20,000 298903ch3 Wachovia Corp 5.625% Due 10-15-16 22,924 21,051 114.62 1.125 1.6 0.4% 0.1% 20,000 298903ch3 20,000 21686cad2 Rabobank Nederland UTREC 3.375% Due 01-19-17 21,486 20,641 107.43 675 1.5 0.4% 0.1% 20,000 25929db6 20,000 25929d		Procter & Gamble Co									
20,000 929903ch3 20,000 21686cad2 21,000 21686cad2 21,000 21626cad2 21,000 21,00									1.1	0.4%	0.1%
20,000 21686cad2											
15,000 35229406 Sear Stearns Cos Inc 5,550% Due 01-22-17 11,277 11,389 112,77 555 2.2 0.2% 0.1% 0.1% 0.1% 0.0% 0.1% 0.1% 0.0% 0.1% 0.1% 0.1% 0.1% 0.0% 0.1% 0.1% 0.1% 0.1% 0.0% 0.1% 0.1% 0.1% 0.0% 0.1% 0.1% 0.1% 0.0% 0.1% 0.1% 0.1% 0.1% 0.0% 0.1% 0.1% 0.1% 0.1% 0.1% 0.1% 0.1% 0.1% 0.2% 0.1% 0			3.375% Due 01-19-17	21,486	20,641						
5,000 46625hgn4										0.2%	0.1%
25,000 828807cj4 Simon Property Group LP 2.150% Due 09-15-17 25,931 24,954 103.73 538 1.3 0.5% 0.2% 55,000 78011dack Royal Bank of Canada 1.200% Due 09-19-17 55,132 54,995 100.24 660 1.2 1.09% 0.3% 15,000 14916rab0 1.25,000 14916rab0 1.25,00											
25,000 89233p6s0 Toyota Motor Credit Corp 1.250% Due 10-05-17 25,178 25,028 100.71 313 1.1 0.55% 0.2% 15,000 14916rabo Catholic Health Initiatives 1.600% Due 11-01-17 15,161 14,996 101.07 240 1.4 0.3% 0.1% National Oliwell Varco Inc 1.350% Due 12-01-17 15,095 14,985 100.64 203 1.2 0.3% 0.1% 20,000 166764aa8 Chevron Corp 1.104% Due 12-05-17 20,140 20,000 100.70 221 1.0 0.3% 0.1% 25,000 064159be5 Bank of Nova Scotia 1.375% Due 12-15-17 24,409 24,573 122.05 1,175 1.3 0.4% 0.1% 25,000 064159be5 Duke Energy Carolinas 5.250% Due 01-15-18 11,937 9,966 119.37 525 1.3 0.2% 0.1% 10,000 26442cac8 25,000 911312ah9 20,000 92343val8 Verizon Communications Inc 5.500% Due 01-15-18 30,038 28,283 120.15 1,375 1.3 0.5% 0.2% 0.1% 10,000 693304al1 Peco Energy Co 5.350% Due 02-15-18 24,017 23,314 120.09 1,100 1.4 0.4% 0.1% 25,000 595620ah8 25,000 24422eqr3 Midamerican Energy Co 5.350% Due 03-01-18 12,034 9,983 120.34 535 1.3 0.26% 0.1% 0.1% 0.1% 0.1% 0.1% 0.1% 0.1% 0.1			2.150% Due 09-15-17	25,931	24,954	103.73		538			
15,000 14916rab0											
15,000 637071al5 National Oliwell Varco Inc 1.350% Due 12-01-17 15,095 14,985 100.64 203 1.2 0.3% 0.1% 20,000 166764aa8	15,000 14916rab0	Catholic Health Initiatives									
20,000 25488pcb0 Walt Disney Co 5.875% Due 12-15-17 24,409 24,573 122.05 1,175 1.3 0.4% 0.1% 25,000 084159be5 Bank of Nova Scotia 1.375% Due 12-18-17 25,035 24,972 100.14 344 1.4 0.4% 0.1% 10,000 26442cac8 20,000 29,343val8 10,000 20,343val8 10,0			1.350% Due 12-01-17	15,095	14,985	100.64		203	1.2	0.3%	
25,000 064159be5 Bank of Nova Scotia 1.375% Due 12-18-17 25,035 24,972 100.14 344 1.4 0.5% 0.1% 10,000 26442cac8 Duke Energy Carolinas 5.250% Due 01-15-18 11,937 9,966 119.37 525 1.3 0.2% 0.1% 10,000 693304al1 0.000 693304al1 0.000 693304al1 0.000 693804al1 0.0000 693804al1 0.000 693804al1 0.000 693804al1 0.000 693804al1 0.000 69380											0.1%
10,000 26442cac8 Duke Energy Carolinas 5.250% Due 01-15-18 11,937 9,966 119.37 5.25 1.3 0.2% 0.1% 25,000 911312ah9 United Parcel Service Inc 5.500% Due 01-15-18 30,038 28,283 120.15 1,375 1.3 0.5% 0.2% 0.1% 0.000 92343val8 Verizon Communications Inc 5.500% Due 02-15-18 24,017 23,314 120.09 1,100 1.4 0.4% 0.1% 0.1% 0.000 693304al1 25,000 595620ah8 Midamerican Energy Co 5.350% Due 03-01-18 12,034 9,983 120.34 535 1.3 0.2% 0.1% 0.1% 0.1% 0.1% 0.1% 0.1% 0.1% 0.1	25,000 064159be5	Bank of Nova Scotia									
20,000 92343val8					9,966	119.37		525	1.3	0.2%	0.1%
10,000 693304al1 Peco Energy Co 5.350% Due 03-01-18 12,034 9,983 120.34 535 1.3 0.2% 0.1% 25,000 595620ah8 Midamerican Energy Co 5.300% Due 03-15-18 29,879 28,106 119.51 1,325 1.4 0.5% 0.2% 25,000 24422eqr3 15,000 5918yn64 15,000 927804ff6 15,000 20825can4 20,000 373334jk8 Georgia Power Co 5.400% Due 06-01-18 24,101 22,066 120.51 1,080 1.4 0.4% 0.1%											
25,000 595620ah8 Midamerican Energy Co 5.300% Due 03-15-18 29,879 28,106 119.51 1,325 1.4 0.5% 0.2% 25,000 24422eqr3 15,000 5918yn64 15,000 5918yn64 15,000 20825can4 20,000 373334jk8 Georgia Power Co 5.400% Due 06-01-18 24,101 22,066 120.51 1,080 1.4 0.4% 0.1%	10,000 693304al1	Peco Energy Co									
15,000 59018yn64 Merrill Lynch & Co Inc 6.875% Due 04-25-18 18,082 16,275 120.55 1,031 2.7 0.3% 0.2% 15,000 927804ff6 Virginia Electric and Power Co 5.400% Due 04-30-18 18,123 16,704 120.82 810 1.3 0.3% 0.1% 15,000 20825can4 ConocoPhillips 5.200% Due 05-15-18 17,753 17,447 118.35 780 1.6 0.3% 0.1% 20,000 373334jk8 Georgia Power Co 5.400% Due 06-01-18 24,101 22,066 120.51 1,080 1.4 0.4% 0.1%			5.300% Due 03-15-18	29,879	28,106	119.51		1,325	1.4	0.5%	0.2%
15,000 927804ff6 Virginia Electric and Power Co 5,400% Due 04-30-18 18,123 16,704 120.82 810 1.3 0.3% 0.1% 15,000 20825can4 ConocoPhillips 5,200% Due 05-15-18 17,753 17,447 118.35 780 1.6 0.3% 0.1% 20,000 373334jk8 Georgia Power Co 5,400% Due 06-01-18 24,101 22,066 120.51 1,080 1.4 0.4% 0.1%											
15,000 20825can4 ConocoPhillips 5.200% Due 05-15-18 17,753 17,447 118.35 780 1.6 0.3% 0.1% 20,000 373334jk8 Georgia Power Co 5.400% Due 06-01-18 24,101 22,066 120.51 1,080 1.4 0.4% 0.1%	15,000 927804ff6	Virginia Electric and Power Co	5.400% Due 04-30-18								
21,101 1,000 1,4 0,4% 0,1%					17,447	118.35		780	1.6	0.3%	0.1%
	20,000 0/0004110	Soorgia i Ower CO	J.+00% Due 06-01-18	24,101	22,066	120.51					0.1%

Holdings (as of 12/31/2012)

CLEVELAND P	UBLIC LIB	RARY ENDOWMENT								As of Decer	mber 31, 2012
SHARES (UNITS)	TICKER	SECURITY DESCRIPTION	COUPON/ MAT DATE	MARKET VALUE	TAX		ANNUAL DIVIDEND		VIELD	% ASSET	% OF PORTFOLIO
CORPORATE B	RONDS			•ALGE	0001	PRICE	DIVIDEND	INCOME	TIELD	CLASS	PORTFOLIO
45,000 47		Johnson & Johnson	5.150% Due 07-15-1	8 54,607	51,646	121.35		2,318	1.2	1.0%	0.3%
20,000 68		Province of Ontario Canada	3.000% Due 07-16-1					600		0.4%	0.3%
20,000 09 20,000 14	97014am6	Boeing Capital Corp	2.900% Due 08-15-1			107.82		580		0.4%	0.1%
20,000 49		Caterpillar Financial Services Corp Kimberly-Clark Corp	7.050% Due 10-01-18 7.500% Due 11-01-18			128.68 133.39		1,410		0.5%	0.2%
30,000 58	35515ae9	Mellon Funding Corp	5.500% Due 11-15-18					1,500 1,650		0.5% 0.6%	0.2% 0.2%
25,000 10		Bottling Group LLC	5.125% Due 01-15-19	9 29,519	27,951	118.08		1,281		0.5%	0.2%
20,000 14 30,000 58		Progress Energy Carolinas McDonald's Corp	5.300% Due 01-15-19 5.000% Due 02-01-19					1,060		0.4%	0.1%
30,000 00		AT&T Inc	5.800% Due 02-15-19		33,583 32,307	116.49 122.70		1,500 1,740		0.6% 0.7%	0.2% 0.2%
20,000 17		Cisco Systems Inc	4.950% Due 02-15-19	23,676		118.38		990		0.4%	0.1%
20,000 59 30,000 46		MetLife Global Funding I JPMorgan Chase & Co	7.717% Due 02-15-19			131.10		1,543	2.3	0.5%	0.2%
20,000 05		BB&T Corp	6.300% Due 04-23-19 6.850% Due 04-30-19			123.38 127.34		1,890 1,370		0.7%	0.2%
15,000 03	076cad8	Ameriprise Financial Inc	7.300% Due 06-28-19		17,787	129.30		1,095		0.5% 0.4%	0.2% 0.1%
20,000 68 15,000 82		Oracle Corp	5.000% Due 07-08-19		19,925	120.09		1,000		0.4%	0.1%
15,000 29		Shell International Finance BV Emerson Electric Co	4.300% Due 09-22-19 4.875% Due 10-15-19		17,594 18,048	115.85		645		0.3%	0.1%
30,000 36	962g4j0	General Electric Capital Corp	5.500% Due 01-08-20		32,531	119.72 118.37		731 1,650	1.8 2.6	0.3% 0.6%	0.1% 0.2%
35,000 93		Wal-Mart Stores Inc	3.625% Due 07-08-20	38,908	38,042	111.17		1,269	2.0	0.7%	0.2%
10,000 26 35,000 59		Duke Energy Indiana Inc Microsoft Corp	3.750% Due 07-15-20		10,901	110.74		375	2.2	0.2%	0.1%
15,000 74		Public Service Co of Colorado	3.000% Due 10-01-20 3.200% Due 11-15-20		34,698 14,939	107.92 109.10		1,050 480	1.9 1.9	0.7%	0.2%
30,000 42		Hewlett-Packard Co	3.750% Due 12-01-20		30,036	96.89		1,125	4.2	0.3% 0.5%	0.1% 0.2%
20,000 43 15,000 80		Honeywell International Inc	4.250% Due 03-01-21		19,949	116.90		850	2.0	0.4%	0.1%
15,000 43		Sanofi-Aventis Home Depot Inc	4.000% Due 03-29-21 4.400% Due 04-01-21		15,102	113.98		600	2.2	0.3%	0.1%
20,000 40		HSBC Holdings Plc	5.100% Due 04-05-21		17,137 20,117	117.94 118.09		660 1,020	2.0	0.3% 0.4%	0.1% 0.1%
25,000 38		Google Inc	3.625% Due 05-19-21	27,821	27,883	111,28		906	2.2	0.5%	0.1%
20,000 369 30,000 084		General Dynamics Corp Berkshire Hathaway Inc	3.875% Due 07-15-21		19,967	112.17		775	2.3	0.4%	0.1%
25,000 458		Intel Corp	3.750% Due 08-15-21 3.300% Due 10-01-21		31,115 25,507	110,16 106,04		1,125 825	2.4	0.6%	0.2%
20,000 136		Canadian National Railways	2.850% Due 12-15-21		19,840	104.87		570	2.5	0.5% 0.4%	0.2% 0.1%
20,000 037 20,000 377		Apache Corp	3.250% Due 04-15-22		20,152	105.98		650	2.5	0.4%	0.1%
15,000 911		GlaxoSmithKline Capital Inc US Bancorp	2.850% Due 05-08-22 2.950% Due 07-15-22		19,864 15,149	103.87		570	2.4	0.4%	0.1%
25,000 665	5859an4	Northern Trust Corp	2.375% Due 08-02-22		24,929	101.02 98.81		443 594	2.8	0.3% 0.4%	0.1%
10,000 071	1813bf5	Baxter International Inc	2.400% Due 08-15-22	9,893	9,957	98.93		240	2.5	0.2%	0.1%
TOTAL CORPOR	ATE BON	Accrued Income		18,315						0.3%	0.1%
				1,889,300	1,784,059			65,819	1.5	34.2%	11.3%
U.S. AGENCIES											
25,000 313 25,000 313		Federal Home Loan Mortgage Corp	1.750% Due 05-30-19		24,995	103.45		438	1.2	0.5%	0.2%
65,000 313		Federal Home Loan Bank Federal Home Loan Mortgage Corp	4.125% Due 12-13-19 2.375% Due 01-13-22		27,620 64,771	118.51 104.47		1,031	1.3	0.5%	0.2%
		Accrued Income	2.01070 240 01 10 22	810	04,771	104.47		1,544	1.8	1.2% 0.0%	0.4%
TOTAL U.S. AGE	NCIES			124,201	117,386			3,013	1.6	2.2%	0.7%
MORTGAGE BAG	CKED SEC	URITIES									
27,064 314		FNMA 15yr Pool #888459	4.500% Due 08-01-20	29,187	26,434	107,85		1,218	0.7	0.5%	0.2%
46,338 313		FNMA 15yr Pool #AL0578	3.500% Due 08-01-26	49,184	49,357	106.14		1,622	1.2	0.9%	0.3%
78,396 314 61,396 313		FNMA 15 yr Pool #AB6373 FNMA 30yr Pool #AH3765	3,000% Due 10-01-27 4,000% Due 01-01-41	82,858	83,103	105.69		2,352	2.5	1.5%	0.5%
131,234 314		FNMA 30yr Pool #AB2077	4.000% Due 01-01-41	67,051 144,759	65,760 129,563	109.21 110.31		2,456 5,249	0.8 0.6	1.2% 2.6%	0.4%
37,820 314		FNMA 30yr Pool #AB2275	4.500% Due 02-01-41	41,670	38,724	110.18		1,702	0.9	0.8%	0.9%
TOTAL MORTGA		Accrued Income		1,257			72	300 VCS		0.0%	0.0%
		ED SECORITIES		415,967	392,941			14,599	1.1	7.5%	2.5%
U.S. TREASURIE											
165,000 912 125,000 912		United States Treasury Note United States Treasury Note	1.375% Due 05-15-13		166,378	100.46		2,269	0.10	3.0%	1.0%
655,000 912		United States Treasury Note	1.125% Due 06-15-13 4.250% Due 08-15-13	125,566 671,552	125,629 699,532	100.45 102.53		1,406 27,838	0.10	2.3%	0.7%
95,000 912	828pb0	United States Treasury Note	0.500% Due 10-15-13	95,245	95,263	100.26		475	0.20 0.20	12.1% 1.7%	4.0% 0.6%
660,000 912 115,000 912		United States Treasury Note	2.375% Due 08-31-14	683,357	688,977	103.54		15,675	0.20	12.4%	4.1%
140,000 912		United States Treasury Note United States Treasury Note	1.250% Due 08-31-15 1.250% Due 10-31-15	117,794 143,555	117,895 141,574	102.43 102.54		1,438	0.30	2.1%	0.7%
120,000 912	828lp3 l	United States Treasury Note	3.000% Due 09-30-16	131,147	129,300	102.54		1,750 3,600	0.40	2.6% 2.4%	0.9% 0.8%
10,000 9128		United States Treasury Note	1.875% Due 10-31-17	10,563	10,544	105,63		188	0.70	0.2%	0.1%
100,000 9128 40,000 9128		United States Treasury Note United States Treasury Note	2.625% Due 01-31-18	109,438	108,866	109.44		2,625	0.70	2.0%	0.7%
45,000 9128		Jnited States Treasury Note	1.375% Due 09-30-18 1.250% Due 01-31-19	41,119 45,816	40,255 44,789	102.80 101.81		550 563	0.90	0.7%	0.2%
185,000 9128	828nt3 (United States Treasury Note	2.625% Due 08-15-20	203,154	199,699	109.81		4,856	1.00 1.30	0.8% 3.7%	0.3% 1.2%
50,000 9128 130,000 9128		United States Treasury Note	2.125% Due 08-15-21	52,563	50,995	105.13		1,063	1.50	1.0%	0.3%
70,000 9128		Jnited States Treasury Note Jnited States Treasury Note	2.000% Due 02-15-22 1.625% Due 08-15-22	134,438	133,374	103.41		2,600	1.60	2.4%	0.8%
	, A	Accrued Income	1.025 % Due 00-13-22	69,541 23,165	68,816	99.34		1,138	1.70	1.3% 0.4%	0.4% 0.1%
TOTAL U.S. TREA	SURIES			2,823,779	2,821,887		-	68,031	0.5	51.1%	16.8%
MONEY MARKET	FUNDS							♠ Ø			1775
147,667		PNC Treasury Money Market		147,667	147,667	1.00	0.00	15	0.0%	2.79/	0.00/
TOTAL MONEY M				147,667	147,667	1.00	0.00 _	15 15	0.0%	2.7%	0.9%
TOTAL FIXED INC	OME			E E20 000			unace construction of the				
CASH	The state of the s			5,529,808	5,391,631			153,167	2.8%	100.0%	33.0%
138,233	F	PNC Treasury Money Market		139 222	138 222	1.00	0.00	2.2	0.001	400 000	
TOTAL CASH				138,233 138,233	138,233 138,233	1.00	0.00 _	14	0.0%	100.0%	0.8%
GRAND TOTAL							_				
CIONID TOTAL				16,770,554	13,798,286		_	323,427	1.9%		100.0%



Summary Disclosure

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Opinions, estimates, forecasts and statements of financial market trends that are based on current market conditions constitute our judgment and are subject to change without notice. The views and strategies described may not be suitable for all investors. Indices do not include fees or operating expenses and are not available for actual investment. The information contained herein employs proprietary projections of expected returns, as well as estimates of their future volatility.

The relative relationships and forecasts contained herein are based upon proprietary research, developed through analysis of historical data and capital markets theory. These estimates have certain inherent limitations and, unlike an adual performance record, they do not reflect actual trading, liquidity constraints, fees or other costs. References to future net returns are not promises or even estimates of actual returns that a client portfolio may achieve. The forecasts contained herein are for illustrative purposes only and are not to be relied upon as advice or interpreted as a recommendation.

Performance results are gross of investment management fees and do not reflect the deduction of custody fees, where applicable. All returns are net of execution costs and exclude the effect of any income taxes. The deduction of an advisory fee reduces an investor's return. Actual account performance will vary depending on individual portfolio security selection and the applicable fee schedule. Performance results are shown based on time weighted rates of return calculated on a monthly basis. The monthly rate of return for an eligible account is the percentage change in the market value of the account during the month, taking into account the effect of any cash additions or withdrawals that occur during the month.

The value of investments and the income form them may fluctuate and your investment is not guaranteed. Past performance is no guarantee of future results. Please note current performance may be higher or lower than the performance data shown. Please note that investments in foreign markets are subject to special currency, political and economic risks. Exchange rates may cause the value of underlying overseas investments to go down or up. Investments in emerging markets may be more volatile than other markets and the risk to your capital is therefore greater. Also, the economic and political situations may be more volatile than in established economies and these may adversely influence the value of investments made.

Performance results reflect the reinvestment of interest, dividends and realized capitals gains, and include cash, cash equivalents, convertible securities, and preferred securities, if applicable. Trade-date accounting methods are used. The U.S. dollar is the currency used to calculate performance. Dividends and interest are recorded on an accrual basis, and are net of all applicable foreign withholding taxes, if any. Investments are priced using an independent pricing service.

When mutual fund performance is presented in this review, it is annualized performance data presented on a fiscal year basis. It is represented by the largest portfolio managed under the fund style, as of the stated date, and is for illustration purposes only. Returns for periods greater than one year have been annualized. The mutual fund performance reflects the performance of the Fund and may not be representative of actual holding periods or portfolio returns. Portfolio holdings are subject to change at any time.

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Market Outlook and Strategy

Economy

- It is our view that the economy and corporate earnings will provide stability as a backdrop for the markets in the wake
 of continued risks threatening to derail the sustainability of recovery.
- The global economic backdrop includes: a U.S. economy that has markedly improved and stands to benefit from housing in 2013, policy improvements in the Eurozone, and the emerging markets, led by China, which at present seem to be escaping the grasp of slowdown and look to be pointed toward growth.
- We believe investors should continue to expect volatility because the markets are likely to continue to struggle with both the economic outlook and the systemic risks from the Eurozone crisis.
- While there has been some improvement in the Eurozone debt situation, we expect news out of Europe to unsettle
 the markets from time to time in 2013.
- It is our view that the U.S. economy will continue on a path of recovery. Recent economic reports have confirmed that the U.S improvement, though restrained, has managed to remain in place despite outside macroeconomic pressures.
- Uncertainty remains high for 2013 via equity market volatility, federal fiscal policy, escalating tension in the Middle East, China's economic landing, European weakness and credit market conditions.
- The outlook for housing appears promising, and while it is likely to be a small contributor in the overall picture in 2013, it can help provide an offset to slowdowns in other areas.
- Our view is that business investment spending will pick up in 2013, supporting the labor market recovery and broader economic growth. A key reason for this is that we believe some of the impediments to businesses investing will diminish in 2013. Specifically, we expect there to be more clarity surrounding the U.S. fiscal policy, which should help companies plan expenses and growth. We also believe that Europe will make progress toward a longer-term solution for addressing its sovereign debt crisis. These expectations, combined with firming emerging market growth and still-low borrowing costs, should provide the impetus for business investment and potentially stronger job growth over the near term.
- Uneven economic data in the United States and slower growth in China are also likely to be on most investors' radar screens.

Equity Strategy

- High-quality dividend paying stocks are preferred as a method of risk control against unexpected shocks to the economic system.
- Dividend-focused stocks are one of the better risk/reward opportunities due to large and growing corporate cash holdings, a rising dividend environment, and decreased volatility.
- The historically steep slopes on the yield-curve are also supportive of value style outperformance relative to growth.
- The dividend yield on the S&P 500 now competes favorably with the 10-Year Treasury.
- With cash on the sidelines waiting for less uncertainty, we believe the return of confidence would likely send investors back to stocks, which would buoy momentum.
- Although we are expecting volatility to remain high over the near term, the longer-term prospects for growth leave us positive regarding stocks relative to bonds and cash.
- Domestic large cap equities more attractive than small cap equities due to more conservative earnings expectations in a slower economic backdrop, a higher dividend yield, strong cash positions on balance sheets, and a greater discount on valuation metrics.
- Given low expected economic growth forecasts, it may be difficult for companies to exceed lofty analyst expectations.
 As a result, earnings expectations for the S&P 500 may continue to trend lower.

Fixed Income Strategy

- Monetary policy remains stimulative, with Fed favoring full employment mandate over inflation vigilance. Fed funds rate increase extended to mid-2015.
- Investors need to be aware of the interest rate risk in their portfolios as duration extends to obtain more yield.
- Shorter-term rates to exhibit lower volatility than longer-term rates.
- Global Bonds should be utilized in order to benefit from currency exposure, higher economic growth outside the United States, and higher interest rates abroad.
- The inclusion of global bonds can also be seen as a defensive against U.S. interest rates. This is an expression of our
 view that yields will rise over time as the current economic soft patch and flight to safety fade.

