

CLEVELAND PUBLIC LIBRARY

Finance Committee
January 15, 2013

**RESOLUTION TO ENTER INTO AN AGREEMENT WITH BUSINESS SMARTS
FOR HARDWARE MAINTENANCE**

WHEREAS, The effective date of termination of the current hardware maintenance agreement with Business Smarts for the Library's Hewlett Packard ("HP") printers, desktop stations and servers is January 31, 2013; and

WHEREAS, The Library needs to utilize HP approved support for its HP equipment in order to resolve problems reliably and avoid the potential of a different vendor to blame the operating system manufacturer instead of resolving the problem. . Business Smarts is an Elite HP Partner that provides in- house service for printers, desktop stations and industry standard server support; and

WHEREAS, Business Smarts has installed the larger components, knows the Library's complex configuration, including CLEVNET, and demonstrates the ability to provide the services in a timely manner, and the Library is satisfied with the quality of their services; now therefore be it

RESOLVED, That the Board of Trustees authorizes the Executive Director, CEO or his designee, to enter into a Maintenance Agreement with Business Smarts, subject to the Chief Legal Officer's approval, for the period February 1, 2013 through January 31, 2014 at a cost not to exceed \$80,486, with the expenditure being charged to the General Fund Account 13010053-53360.



Business Smarts
6770 West Snowville
Brecksville, OH 44141

Phone (440) 526-2471
Fax (240) 358-7179

Quote To:

Cleveland Public Library
Bill Hood
325 Superior Ave
Cleveland, Oh 44114

SERVICE QUOTE

Quote # AAAQ5227
Date 12/18/12
Sales Rep Jerry Short

Cpl Contract Eff 2/1/2013

C = Contract
P = Package

Ln #	Qty	Part Num	Serial No	Description	Service Level	Type	Hours	Unit Cost	Month Cost
Laser Printers									
2	2	4488G	List	LJ 9050	NBD	C	13 00 00	\$52.17	\$104.33
3	1	08052	List	LJ CP3505	NBD	C	13 00 00	\$10.08	\$10.08
Intel Servers									
5	1	978330	D029DKJ1K051	ML370 G1	4HR	C	13 00 00	\$93.83	\$93.83
6	1	978330	D008DKG1K022	ML370 G1	4HR	C	13 00 00	\$93.83	\$93.83
7	1	978344	D140FSB1K048	DL380 G1	4HR	C	13 00 00	\$93.83	\$93.83
8	1	978344	D143FSB1K065	DL380 G1	4HR	C	13 00 00	\$93.83	\$93.83
9	1	978330	D050FLB1K657	ML370 G1	4HR	C	13 00 00	\$93.83	\$93.83
10	1	978330	D050FLB1K237	ML370 G1	4HR	C	13 00 00	\$93.83	\$93.83
11	1	978330	D035DKH1L161	ML370 G1	4HR	C	09 00 00	\$93.83	\$93.83
12	1	978344	D102FD41K016	DL380 G1	4HR	C	13 00 00	\$93.83	\$93.83

Ln #	Qty	Part Num	Serial No	Description	Service Level	Type	Hours	Unit Cost	Month Cost
13	1	978344	D104FSB1K662	DL380 G1	4HR	C	13 00 00	\$93.83	\$93.83
14	1	98103D	D225JZG2D413	DL380 G2	4HR	C	13 00 00	\$93.83	\$93.83
15	1	978344	D128FSB1L001	DL380 G1	4HR	C	13 00 00	\$93.83	\$93.83
16	1	98103D	D209FRW1K104	DL380 G2	4HR	C	13 00 00	\$93.83	\$93.83
17	1	98103D	D218JZG1K583	DL380 G2	4HR	C	13 00 00	\$93.83	\$93.83
18	1	98103D	D218JZG1K585	DL380 G2	4HR	C	13 00 00	\$93.83	\$93.83
19	1	98089D	EA28KZRZ3C	ML350 G3	4HR	C	13 00 00	\$37.00	\$37.00
20	1	98089D	EA3YKZRZ38	ML350 G3	4HR	C	13 00 00	\$37.00	\$37.00
21	1	15597G	USM5100441	ML350 G4	4HR	C	13 00 00	\$26.50	\$26.50
22	1	15597G	USM541V019	ML350 G4	4HR	C	13 00 00	\$26.50	\$26.50
23	1	52049N	2UX83000PB	DL380 G5	4HR	C	13 00 00	\$50.25	\$50.25
24	1	52049N	2UX80206TT	DL380 G5	4HR	C	13 00 00	\$50.25	\$50.25
25	1	52049N	2UX802074A	DL380 G5	4HR	C	13 00 00	\$50.25	\$50.25
26				Branch Servers					
27	11	16006G	LIST	ML350 G4p	4HR		13 00 00	\$26.50	\$291.50
28	20	L38161	LIST	ML350 G3	4HR	C	13 00 00	\$37.00	\$740.00
29				Rackmount Tape Library					
30	1	06507B	MAXA042905S	LTO AUTOLDR	4HR	C	13 00 00	\$47.50	\$47.50
31	1	17990G	USE8060008	1u USB Tape Array	4HR	C	13 00 00	\$14.92	\$14.92
32				Desktops					
33	92	981886	LIST	800be	NBD	C	13 00 00	\$7.17	\$659.33
34	54	981830	LIST	MS21B	NBD	C	13 00 00	\$8.67	\$468.00

Ln #	Qty	Part Num	Serial No	Description	Service Level	Type	Hours	Unit Cost	Month Cost
35				New Servers					
36	10	U0J92PE	LIST	ML330	4HR	C	13 00.00	\$19.58	\$195.83
37				MyCloud Renewal					
38	150	10484509		Microsoft Windows Virtual Desktop Access - Subscription license (1 month) - 1 device - additional product - MQLP: Open Value - Win - Single Language	UPDATE	P	N/A	\$8.61	\$1,292.00
39	150	10501469		Microsoft Virtual Desktop Infrastructure Standard Suite - Subscription license (1 month) - 1 device - promo, additional product - MQLP; Open Volume - Win - Single Language - with Microsoft Desktop Optimization Pack	UPDATE	P	N/A	\$0.55	\$82.25
40	120	2511482	LIST	63601 Mobile Thin Client	NBD	C	09 00.00	\$10.08	\$1,210.00
41									

Monthly Total \$6,707.17

Yearly Invoice \$80,486.00

Total \$80,486.00