

**CLEVELAND PUBLIC LIBRARY**

**Finance Committee**

November 19, 2013

**RESOLUTION AUTHORIZING THE PURCHASE OF LAPTOP AND TABLET  
VENDING KIOSKS FROM JAVA CONNECTIONS LLC**

WHEREAS, The Library's Department of Public Service has determined that it would like to provide patrons the option of checking out laptops, iPads, and other types of tablets from vending machine kiosks located in some of the Library's buildings; and

WHEREAS, The Department of Information Technology has obtained quotes from two (2) vendors which manufacture technology device vending machine kiosks, one from Java Connections LLC dba LaptopsAnytime, in the amount of \$31,247.00 to \$35,367.00 per machine (depending upon what type of devices which can be provided by the machines), and one from TechLogic dba MediaSurfer, in the amount of \$30,240.00 per machine; and

WHEREAS, The Library has determined that despite being more expensive, the machines provided by Java Connections LLC dba LaptopsAnytime, are better suited to the Library's needs for the reason that they vend laptops, iPads, mini iPads, and GoogleNexus 10 tablets, while the machines provided by Tech Logic Media Surfer only vend iPads; and

WHEREAS, The Library would like to purchase one vending machine kiosk in the amount of \$35,367.00 which vends HP 847p laptop devices and 10" iPad 4 tablets; one vending machine kiosk in the amount of \$31,247.00 which vends HP 847p laptop devices and Google Nexus 10 tablets; and one vending machine in the amount of \$31,867.00 which vends HP 847p laptops devices and iPad mini tablets, for a total amount of \$98,481.00. These vending machine kiosks will be placed in TechCentral, and the Lorain and Fleet branches; now therefore be it

RESOLVED, That the Board of Trustees authorizes the Executive Director, CEO, or his designee, to enter into an agreement with Java Connections LLC for the purchase of three (3) vending machine kiosks as described in this Resolution, in the total amount of \$98,481.00, subject to the approval of the Chief Legal Officer, with the expenditure being charged to Account 40130105-55530 (Computer Hardware).

## iPad Minis + HP Laptop Combo Kiosk Quote



Date: November 5, 2013  
Quote #7945b -- Expiration: December 31, 2013

To: Rod Houpe, CTO, Cleveland  
Public Library 325 Superior Ave.,  
N.E., Cleveland, OH 44114, P: 216-  
902-4952 Rod.Houpe@cpl.org

| Salesperson         | Job                      | Payment Terms                |
|---------------------|--------------------------|------------------------------|
| Jonathan Ruttenberg | Cleveland Public Library | 50% Down Payment, 50% Net 30 |

| Qty /<br>Category | Description                                                                                                                                                                                                               | Unit Price                                                                                                                          | Line Total                           |
|-------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|
| 1                 | <b>12-bay Combo Host Station</b> set for half HP 8470p Laptop device with 9-cell extended batteries and half iPad mini tablets. RFID 4.0 Technology. Touchscreen Monitor, Bar Code Reader. Devices furnished by customer. | \$26,950 USD                                                                                                                        | \$26,950 USD                         |
| 1                 | Annual Hardware Service Agreement. Cost based on total hardware purchase. Silver @ 3%, <b>Gold @ 6%</b> , Platinum @ 12%, Platinum Plus @15%                                                                              | See <a href="http://www.laptopsanytime.com/pdf/servicelevels_2013.pdf">http://www.laptopsanytime.com/pdf/servicelevels_2013.pdf</a> | Recommended Gold 6% @ \$1,617/yr USD |
| 1                 | <b>Mandatory</b> Annual Software License Agreement per Host Station (\$1000 per each Host of 6 or fewer devices plus \$800 for each additional 6 devices)                                                                 | \$1,800/yr. USD for 12-Bay Host                                                                                                     | \$1,800/yr USD                       |
|                   | <b>Optional</b> On-Site Installation                                                                                                                                                                                      | \$3,000 USD for 3 days                                                                                                              |                                      |
| 1                 | Custom Wooden Crate (1 per kiosk)                                                                                                                                                                                         | \$700 USD                                                                                                                           | \$700 USD                            |
| 1                 | Prepay+Add Shipping Per Crate(1 per kiosk)                                                                                                                                                                                | \$800 USD                                                                                                                           | \$800 USD                            |
|                   | Subtotal                                                                                                                                                                                                                  |                                                                                                                                     | \$31,867 USD                         |
|                   | Down payment Required                                                                                                                                                                                                     |                                                                                                                                     | \$15,933.50 USD                      |
|                   | Balance Due NET30                                                                                                                                                                                                         |                                                                                                                                     | \$15,933.50 USD                      |

*Thank you for your business!*

## iPad + HP Laptop Combo Kiosk Quote

Date: November 5, 2013  
Quote #7945a -- Expiration: December 31, 2013



To: Rod Houpe, CTO, Cleveland  
Public Library 325 Superior Ave.,  
N.E., Cleveland, OH 44114, P: 216-  
902-4952 Rod.Houpe@cpl.org

| Salesperson         | Job                      | Payment Terms                |
|---------------------|--------------------------|------------------------------|
| Jonathan Ruttenberg | Cleveland Public Library | 50% Down Payment, 50% Net 30 |

| Qty / Category | Description                                                                                                                                                                                                                         | Unit Price                                                                                                                          | Line Total                           |
|----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|
| 1              | <b>12-bay Combo Host Station</b> set for half HP 8470p Laptop device with 9-cell extended batteries and half regular 10" iPad 4 tablets.. RFID 4.0 Technology, Touchscreen Monitor, Bar Code Reader. Devices furnished by customer. | \$26,950 USD                                                                                                                        | \$26,950 USD                         |
| 1              | Annual Hardware Service Agreement. Cost based on total hardware purchase. Silver @ 3%, <b>Gold @ 6%</b> , Platinum @ 12%, Platinum Plus @15%                                                                                        | See <a href="http://www.laptopsanytime.com/pdf/servicelevels_2013.pdf">http://www.laptopsanytime.com/pdf/servicelevels_2013.pdf</a> | Recommended Gold 6% @ \$1,617/yr USD |
| 1              | ILS Integration and Testing (SIP-2)                                                                                                                                                                                                 | 1-time \$3,500 USD (regardless of # kiosks or locations)                                                                            | \$3,500 USD                          |
| 1              | <b>Mandatory</b> Annual Software License Agreement per Host Station (\$1000 per each Host of 6 or fewer devices plus \$800 for each additional 6 devices)                                                                           | \$1,800/yr. USD for 12-Bay Host                                                                                                     | \$1,800/yr USD                       |
|                | <b>Optional</b> On-Site Installation                                                                                                                                                                                                | \$3,000 USD for 3 days                                                                                                              |                                      |
| 1              | Custom Wooden Crate (1 per kiosk)                                                                                                                                                                                                   | \$700 USD                                                                                                                           | \$700 USD                            |
| 1              | Prepay+Add Shipping Per Crate(1 per kiosk)                                                                                                                                                                                          | \$800 USD                                                                                                                           | \$800 USD                            |
|                |                                                                                                                                                                                                                                     | Subtotal                                                                                                                            | \$35,367 USD                         |
|                |                                                                                                                                                                                                                                     | Down payment Required                                                                                                               | \$17,683.50 USD                      |
|                |                                                                                                                                                                                                                                     | Balance Due NET30                                                                                                                   | \$17,683.50 USD                      |

*Thank you for your business!*

## Google Nexus 10 + HP Laptop Combo Kiosk Quote

 Date: November 5, 2013  
 Quote #7945c -- Expiration: December 31, 2013

 To: Rod Houpe, CTO, Cleveland  
 Public Library 325 Superior Ave.,  
 N.E., Cleveland, OH 44114, P: 216-  
 902-4952 Rod.Houpe@cpl.org

| Salesperson         | Job                      | Payment Terms                |
|---------------------|--------------------------|------------------------------|
| Jonathan Ruttenberg | Cleveland Public Library | 50% Down Payment, 50% Net 30 |

| Qty /<br>Category     | Description                                                                                                                                                                                                                     | Unit Price                                                                                                                          | Line Total                                          |
|-----------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|
| 1                     | <b>12-bay Combo Host Station</b> set for half HP 8470p Laptop device with 9-cell extended batteries and half Google Nexus 10 tablets. RFID 4.0 Technology. Touchscreen Monitor, Bar Code Reader. Devices furnished by customer. | \$24,950 USD                                                                                                                        | \$24,950 USD                                        |
| 1                     | 1-Time NRE for designing case around Google Nexus 10 (new model for LaptopsAnytime)                                                                                                                                             | \$1,500 USD<br>(Normally charge \$4,500)                                                                                            | \$1,500 USD<br>[Reward for purchasing 3 stations]   |
| 1                     | Annual Hardware Service Agreement. Cost based on total hardware purchase. Silver @ 3%, <b>Gold @ 6%</b> , Platinum @ 12%, Platinum Plus @ 15%                                                                                   | See <a href="http://www.laptopsanytime.com/pdf/servicelevels_2013.pdf">http://www.laptopsanytime.com/pdf/servicelevels_2013.pdf</a> | Recommended Gold 6% @ \$1,497/yr USD                |
| 1                     | <b>Mandatory</b> Annual Software License Agreement per Host Station (\$1000 per each Host of 6 or fewer devices plus \$800 for each additional 6 devices)                                                                       | \$1,800/yr. USD for 12-Bay Host                                                                                                     | \$1,800/yr USD                                      |
| 1                     | <b>Optional</b> On-Site Installation and On-Site Training                                                                                                                                                                       | \$3,000 USD for 3 days                                                                                                              | Cost Waived as Reward for Purchasing three stations |
| 1                     | Custom Wooden Crate (1 per kiosk)                                                                                                                                                                                               | \$700 USD                                                                                                                           | \$700 USD                                           |
| 1                     | Prepay+Add Shipping Per Crate(1 per kiosk)                                                                                                                                                                                      | \$800 USD                                                                                                                           | \$800 USD                                           |
| Subtotal              |                                                                                                                                                                                                                                 |                                                                                                                                     | \$31,247 USD                                        |
| Down payment Required |                                                                                                                                                                                                                                 |                                                                                                                                     | \$15,623.50 USD                                     |
| Balance Due NET30     |                                                                                                                                                                                                                                 |                                                                                                                                     | \$15,623.50 USD                                     |

*Thank you for your business!*

Prepared For: Rod Houpe  
 Chief Technology Officer  
 Cleveland Public Library  
 325 Superior Avenue  
 Cleveland, OH 44114  
 (216) 623-2854

11/4/2013  
 Quote Number 120310 SW 1

| QTY             | PN       | Media Surfer Products and Services                    | Individual Item Cost | Total Costs (USD) |
|-----------------|----------|-------------------------------------------------------|----------------------|-------------------|
| <b>Hardware</b> |          |                                                       |                      |                   |
| 1               | 45007487 | Media Surfer Kiosk (no cradles or iPads)              | \$25,000             | \$25,000.00       |
| 16              | 45007640 | Media Surfer Cradle (with iPads supplied by customer) | \$265                | \$4,240.00        |
|                 | 25019618 | iPad2                                                 | \$399.00             | \$0.00            |

**Notes**

This is the place to write additional notes etc

**Shipping**

|                                                             |         |                           |                       |                    |
|-------------------------------------------------------------|---------|---------------------------|-----------------------|--------------------|
| 1                                                           | SHIP US | Shipping US - Estimated†† | \$1,000               | \$1,000.00         |
|                                                             |         |                           | <b>Sub Total</b>      | <b>\$30,240.00</b> |
|                                                             |         |                           | <b>Total Discount</b> | <b>\$0.00</b>      |
|                                                             |         |                           | <b>Taxes @</b>        | <b>\$0.00</b>      |
| <i>Prices contained in this quote are good for 90 days.</i> |         |                           | <b>Total Costs</b>    | <b>\$30,240.00</b> |

| Software Support Agreements (First Year Included) |                                      |             |
|---------------------------------------------------|--------------------------------------|-------------|
| No. of Kiosks                                     | Annual Software Support is Required  | Annual Cost |
| 1                                                 | Annual software support after year 1 | \$500       |

| Optional Extended Hardware Maintenance (First Year Warranty Included)                      |          |                                                   |                              |               |         |
|--------------------------------------------------------------------------------------------|----------|---------------------------------------------------|------------------------------|---------------|---------|
| <i>Requires pre-payment of total number of years for discounted replacement warranties</i> |          |                                                   |                              |               |         |
| \$3,750                                                                                    | year 2   | Maintenance agreements<br>(from date of purchase) | Realized savings of pre-paid | Total Savings |         |
| \$7,250                                                                                    | year 2-3 |                                                   |                              | 3 years       | \$250   |
| \$10,625                                                                                   | year 2-4 |                                                   |                              | 4 years       | \$625   |
| \$13,875                                                                                   | year 2-5 |                                                   |                              | 5 years       | \$1,125 |

† Software support is required starting in year two.

†† Shipping charges estimated based on all quoted products shipping at the same time F.O.B. originating facility. Multiple shipments result in increased charge. Payment of all applicable duties and taxes are the responsibility of the purchasing entity.

**Payment Terms :**

A payment of \$15,000/kiosk is due within thirty (30) days of the order confirmation date.

If the library purchases iPads from Tech Logic, payment in full for the iPads is due within thirty (30) days of the order confirmation date.

The order balance is due within thirty (30) days of the shipment date.

1.5% interest charge per month will be charged on past due accounts, to the extent permitted by law.

**Notes:**

- 1) SIP or SIP2 is required and needs to be acquired. Please ensure that the SIP & ILS implementations are of the latest versions.
- 2) The SIP interface which integrates self check systems with ILS software is provided by the ILS vendor.

**\*\*Pricing based on market exchange rate on current date: 11/4/2013**  
 Exchange Rate \$1.00 USD = 1.2369

**The prevailing exchange rate will apply at time of order.**

Applied GST Rate 5%