

**CLEVELAND PUBLIC LIBRARY**

**Finance Committee**

February 18, 2014

**RESOLUTION TO ENTER INTO AN AGREEMENT WITH BUSINESS SMARTS  
FOR HARDWARE MAINTENANCE**

WHEREAS, The effective date of termination of the current hardware maintenance agreement with Business Smarts for the Library's Hewlett Packard ("HP") printers, desktop stations and servers is January 31, 2014; and

WHEREAS, The Library desires to utilize HP approved support for its HP equipment in order to resolve problems reliably and to avoid a situation in which a non-HP maintenance vendor would be unable to resolve a problem because of its unfamiliarity with the operating system. Business Smarts is an Elite HP Partner that provides in-house service for printers, desktop stations and industry standard server support; and

WHEREAS, Business Smarts has installed the larger components, knows the Library's complex configuration, including CLEVNET, and demonstrates the ability to provide the services in a timely manner, and the Library is satisfied with the quality of their services; now therefore be it

RESOLVED, That the Board of Trustees authorizes the Executive Director, CEO or his designee, to enter into a Maintenance Agreement with Business Smarts, subject to the Chief Legal Officer's approval, for the period February 1, 2014 through January 31, 2015 at a cost not to exceed \$57,079.00, with the expenditure being charged to the General Fund Account 13010053-53360.



Business Smarts  
 6770 West Snowville  
 Brecksville, OH 44141

Phone (440) 526-2471  
 Fax (240) 358-7179

**SERVICE QUOTE**

Quote # AAAQ5503-01  
 Date 01/13/14  
 Sales Rep. Jerry Short

**Quote To:**

Cleveland Public Library  
 Bill Hood  
 325 Superior Ave  
 Cleveland, Oh 44114

**Cpl Contract Eff 2/1/2014**

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
1				<b>Laser Printers</b>				
2	2	44685G	List	LJ 9050	NBD	13 00 00	\$47.92	\$95.83
3				<b>Branch Servers</b>				
4				<b>Intel Servers</b>				
5	1	98089D	EA28KZRZ3C	ML350 G3 *	4HR	13 00 00	\$34.00	\$34.00
6	1	98089D	EA3YKZRZ38	ML350 G3 *	4HR	13 00 00	\$34.00	\$34.00
7								
8	1	98103D	D209FRW1K104	DL380 G2	4HR	13 00 00	\$86.25	\$86.25
9	1	98103D	D218JZG1K533	DL380 G2	4HR	13 00 00	\$86.25	\$86.25
10	1	98103D	D218JZG1K535	DL380 G2	4HR	13 00 00	\$86.25	\$86.25
11	1	15597G	USM5100441	ML350 G4	4HR	13 00 00	\$24.33	\$24.33
12	1	15597G	USM541V019	ML350 G4	4HR	13 00 00	\$24.33	\$24.33

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
13	1	52049N	2UX83000PB	DL380 G5	4HR	13 00 00	\$46.17	\$46.17
14	1	52049N	2UX80206TT	DL380 G5	4HR	13 00 00	\$46.17	\$46.17
15	1	52049N	2UX802074A	DL380 G5	4HR	13 00 00	\$46.17	\$46.17
16	<b>Branch Servers</b>							
17	11	16006G	LIST	ML350 G4p	4HR	13 00 00	\$24.33	\$267.67
18	<b>Rackmount Tape Library</b>							
19	1	09501B	MXA042905S	LTO AUTOLDR	4HR	13 00 00	\$47.50	\$47.50
20	1	17990G	USE8060008	1u USB Tape Array	4HR	13 00 00	\$13.67	\$13.67
21	<b>Desktops</b>							
22	58	981886	LIST	6000 Pro AIO	NBD	13 00 00	\$6.58	\$381.83
23	10	981886	LIST	8000e	NBD	13 00 00	\$6.58	\$65.83
24	107	981886	LIST	8200e	NBD	13 00 00	\$6.58	\$704.42
25	<b>New Servers</b>							
26	10	U0J92PE	LIST	ML330	4HR	13 00 00	\$18.17	\$181.67
27	<b>MyCloud Renewal</b>							
28	150	10484509		Microsoft Windows Virtual Desktop Access - Subscription license ( 1 month ) - 1 device - additional product - MOLP: Open Value - Win - Single Language	UPDATE	N/A	\$8.61	\$1,292.00
29	150	10501469		Microsoft Virtual Desktop Infrastructure Standard Suite - Subscription license ( 1 month ) - 1 device - promo, additional product - MOLP: Open Volume - Win - Single Language - with Microsoft Desktop Optimization Pack	UPDATE	N/A	\$0.55	\$82.25
30	120	2511482	LIST	6360t Mobile Thin Client	NBD	09 00 00	\$9.25	\$1,110.00
31								

Ln #	Qty	Part Num	Serial No	Description	Service Level	Hours	Unit Cost	Month Cost
						Monthly Total		\$4,756.58
						Yearly Invoice		\$57,079.00
						<b>Total</b>		<b>\$57,079.00</b>

Pricing conforms to Ohio State WSCA schedule