

CLEVELAND PUBLIC LIBRARY  
 Minutes of the Regular Board Meeting  
 April 17, 2014  
 Trustees Room                      Louis Stokes Wing  
 12:00 Noon

Present: Ms. Butts, Ms. Rodriguez, Mr. Corrigan,  
 Mr. Hairston, Mr. Werner, Mr. Parker

Absent: Mr. Seifullah

Mr. Corrigan called the meeting to order at 12:14 p.m.

**Approval of the Minutes**

Ms. Butts moved approval of the minutes for the 3/20/14 Regular Board Meeting and Board Work Session. Mr. Werner seconded the motion, which passed unanimously by roll call vote.

**COMMUNICATIONS**

Director Thomas acknowledged a letters from Bernadette Walsh, Executive Director and Randy Davis, Treasurer, UpStage Players, Inc. expressing appreciation for the partnership with the Library and the use of the Lake Shore Facility auditorium for rehearsal and production space; a resolution from The Honorable Bill Patmon, Ohio State Representative, 10<sup>th</sup> District, proclaiming April 13-19, 2014 as National Library Week.

**Presentation: Safety & Protective Services 2013  
 Incident Report Overview - Timothy J. Goergen, Manager,  
 Safety & Protective Services**

Before introducing Mr. Goergen, Director Thomas stated that at each Board Meeting, education presentations will be provided around the four established priorities: Safety, Technology, Education & Preservation.

Timothy Goergen, Manager, Safety & Protective Services gave a powerpoint presentation that included but was not limited to: Organization of the communications area; Dispatch Center and call triage, centralize call response, and more efficient documentation; Changes in the last two years consisting of access control system,

REGULAR BOARD  
 MEETING and  
 BOARD WORK  
 SESSION OF  
 2/20/14;  
 Approved

LTR. FROM:  
 BERNADETTE  
 WALSH,  
 EXECUTIVE  
 DIRECTOR &  
 RANDY DAVIS,  
 TREASURER,  
 UPSTAGE  
 PLAYERS;  
 RESOLUTION  
 FROM: STATE  
 REPRESENTATIVE  
 BILL PATMON  
 Acknowledged

faster response by branch patrol, more efficient deployment of resources, staff scheduling, installation of new camera system, and better service coverage for branches; Measurements of incident reports, and activities; Branch incidents-noting branches with the highest increase and greatest decrease of incidents with monthly breakdown; Incidents categorized by type, significant events, and incident increases and trends. Finally, Mr. Goergen summarized his presentation with an overview.

Mr. Werner asked why there seemed to be a decrease in incidents during summer months.

Mr. Goergen stated that it was difficult to determine if the trend is weather related or incident related. Activities will be linked to levels of severity.

Mr. Thomas stated that by collecting data, the Knowledge Office can help determine trends.

Mr. Goergen stated that this information will assist in the deployment of resources to meet operational needs.

Mr. Goergen acknowledged the importance of treating patrons with respect while not condoning unacceptable behaviors.

Carlos Latimer, Assistant Director Public Services, Branches, stated that during the school year, conflict which may initiate in the schools can carry over into the branches.

Ms. Butts stated that information appears to be tracked and analyzed more uniformly and accurately.

In response to Ms. Butts' inquiry about specific arrests at South Branch due to drug related activity, Mr. Goergen stated that there were four arrests made.

Director Thomas stated that the library has had 669 incidents and nearly four million visits. In comparison, library incidents are minimal.

In response to Ms. Butts' inquiry about the request for protective vests for Safety & Protective Services officers, Mr. Goergen stated that discussions are being held in Local 244 negotiations.

After additional discussion, Mr. Corrigan thanked Mr. Goergen for his detailed presentation.

Various trustees acknowledged the Safety & Protective Services team and thanked them for their hard work.

**FINANCE COMMITTEE REPORT**

Ms. Rodriguez presented the following report.

Resolution to Accept Gifts for the Month of March

(See page 407)

Ms. Rodriguez moved approval of the following resolution. Mr. Werner seconded the motion, which passed unanimously by roll call vote.

WHEREAS, The Board receives gifts of moneys and library services materials from generous citizens from time to time; and

WHEREAS, Attached to this Resolution is the Gift Report itemizing the gifts received by the Library for the month of March 2014; now therefore be it

RESOLVED, That the gifts described in the Gift Report for March of 2014 be accepted upon the conditions connected with said gifts in accordance with Section 3375.40(K) of the Ohio Revised Code.

Resolution to Accept Cleveland Foundation Grant for Library Learning Centers

Ms. Rodriguez moved approval of the following resolution. Mr. Parker seconded the motion, which passed unanimously by roll call vote.

WHEREAS, The Cleveland Foundation, established in 1914, has a mission to enhance the lives of all residents of Greater Cleveland, now and for generations to come, by working together to address community needs through grantmaking, and provide leadership on key community issues; and

RESOLUTION TO  
ACCEPT GIFTS  
FOR THE  
MONTH OF  
MARCH 2014  
Approved

RESOLUTION TO  
ACCEPT  
CLEVELAND  
FOUNDATION  
FOR LIBRARY  
LEARNING  
CENTERS  
Approved

WHEREAS, Cleveland Public Library applied for a grant to expand the Learning Centers in our branches that will provide afterschool tutoring, college prep classes, and preschool music literacy classes as well as new technology in each center; and

WHEREAS, The Cleveland Foundation agreed to grant the Library \$228,500 for this purpose; now therefore be it

RESOLVED, The Cleveland Public Library Board of Trustees, pursuant to the authority set forth in R.C. §3375.40(K), hereby accepts a grant from The Cleveland Foundation, in the amount of \$228,500 for the grant period April 1, 2014 to March 31, 2015; and be it further

RESOLVED, That the Executive Director, CEO, or his designee, is authorized to enter into and execute such agreements and instruments as may be necessary or appropriate, including those in excess of \$25,000.00, to effectuate the terms and conditions of the Grant and this Resolution, which agreements and instruments shall be subject to the approval of the Library's Chief Legal Officer.

Ms. Rodriguez stated that this item was discussed at length at Finance Committee Meeting.

Third Amendment to the Year 2014 Appropriation

(See pages 408-413)

Ms. Rodriguez moved approval of the following resolution. Mr. Werner seconded the motion, which passed unanimously by roll call vote.

WHEREAS, **Ohio Revised Code** Section 5705.40 provides for the amendment of an appropriation measure when necessary; and

WHEREAS, It is now deemed necessary to amend the Year 2014 Appropriation Measure to comply with the attached April 4, 2014 Amended Official Certificate of Estimated Resources received from the Cuyahoga County Budget Commission; and

THIRD  
AMENDMENT TO  
THE YEAR 2014  
APPROPRIATION  
Approved



WHEREAS, The aggregate of all appropriation classifications does not exceed the total amount authorized by the Cuyahoga County Budget Commission; now therefore be it

RESOLVED, That the sums indicated on the attached Third Amendment to the Year 2014 Appropriation Schedule be approved.

Ms. Rodriguez stated that this item was discussed at length at Finance Committee Meeting.

Resolution to Renew the Maintenance Agreement with Tyler Technologies, Inc. for the Support and Update Licensing of the MUNIS ERP System

(See pages 414-416)

Ms. Rodriguez moved approval of the following resolution. Mr. Werner seconded the motion, which passed unanimously by roll call vote.

WHEREAS, In March, 2006, The Library entered into a system agreement with Tyler Technologies for maintenance of the Library's MUNIS ERP system, and continues to expand the functionality of the Library's ERP system implementing modules to improve efficiency; and

WHEREAS, The Library's ERP system includes Financials, Human Resources, Payroll and General Revenue and needs to continue support and to update licensing; and

WHEREAS, The effective date of termination of the current maintenance agreement with Tyler Technologies, Inc. for the support and to update licensing of the Library's MUNIS ERP system is May 16, 2014; now therefore be it

RESOLVED, That the Board of Trustees authorizes the Executive Director, CEO or his designee, to execute all documents necessary to renew the Maintenance Agreement with Tyler Technologies, Inc., subject to the Chief Legal Officer's approval, for the period May 17, 2014 through May 16, 2015 at a cost not to exceed \$58,908.57, with the expenditure being charged to the General Fund Account 13010053-53360.

RESOLUTION TO RENEW THE MAINTENANCE AGREEMENT WITH TYLER TECHNOLOGIES, INC. FOR THE SUPPORT AND UPDATE LICENSING OF THE MUNIS ERP SYSTEM  
Approved

Ms. Rodriguez stated that this item was discussed at length at Finance Committee Meeting.

Resolution to Enter Into An Agreement with Advertising Vehicles, Inc. for Taillight Bus Billboards

Ms. Rodriguez moved approval of the following resolution. Mr. Werner seconded the motion, which passed unanimously by roll call vote.

WHEREAS, The Cleveland Public Library (CPL) wants to increase its awareness of virtual services available with a CPL card such as eBooks, online classes, children's eMedia and the downloadable digital magazine service; and

WHEREAS, The Library wishes to take advantage of the benefits of mass transit advertising and its depth of reach into Cleveland's neighborhoods; now therefore be it

RESOLVED, That the Board of Trustees authorizes the Executive Director, CEO or his designee, to enter into an agreement with Advertising Vehicles, Inc. for (22) Taillight Bus Billboards for a 6 month period beginning April 30, 2014 and ending October 30, 2014 for a total cost of \$25,872.00, with the expenditure being charged to the General Fund Account 11610053-53240.

Ms. Rodriguez stated that this item was discussed at length at Finance Committee Meeting.

Resolution Authorizing Release and Consent to Distribution from the Trust of Grace Brody

(See pages 417-419)

Ms. Rodriguez moved approval of the following resolution. Mr. Hairston seconded the motion, which passed unanimously by roll call vote.

WHEREAS, In 2006, Grace F. Brody of Cleveland Heights, Ohio, executed a Restated Declaration of Trust ("Trust"), and designated the Cleveland Public Library and the Cleveland Heights-University Heights Public Library as equal remainder beneficiaries of the Trust Estate. Ms. Brody died on March 12, 2014; and

RESOLUTION TO  
ENTER INTO AN  
AGREEMENT  
WITH  
ADVERTISING  
VEHICLES, INC.  
FOR TAILLIGHT  
BUS  
BILLBOARDS

Approved

RESOLUTION  
AUTHORIZING  
RELEASE AND  
CONCENT TO  
DISTRIBUTION  
FROM THE  
TRUST OF  
GRACE BRODY

Approved

WHEREAS, The Trust designated that Ms. Brody's residence located in Cleveland Heights be made available to her son to live in upon her death, after which the residence and its contents would be distributed to the Grace F. Brody College Scholarship Fund at the Jewish Community Federation of Cleveland, now known as the Jewish Federation; and

WHEREAS, Ms. Brody's son predeceased Ms. Brody and, therefore, the gift to her son of a life estate in the residence failed. The Trust did not, however, clearly indicate whether the residence would pass to the remainder of the Trust, or be transferred to the Jewish Federation, in the event Ms. Brody's son predeceased her; and

WHEREAS, KeyBank National Association, as Trustee of the Trust, notified the Cleveland Public Library in March of this year that Ms. Brody had passed away, and that the remainder of the Trust Estate would be distributed to the Cleveland Public Library and the Cleveland Heights-University Heights Public Library in equal shares; and

WHEREAS, KeyBank also advised the Library that it intended to sell the residence and its contents, and requested that both remainder libraries waive any potential claims each might have to the proceeds of the residence or its contents upon its sale on the basis that it was Ms. Brody's intent that the residence and its proceeds should be transferred to the Jewish Foundation; and

WHEREAS, KeyBank has presented the Library with a Waiver and Release relinquishing the Library's right to any portion of the proceeds of the residence and authorizing KeyBank to distribute the proceeds to the Jewish Foundation. This Waiver and Release requires this Board's approval; now therefore be it

RESOLVED That the Board hereby approves the distribution by KeyBank of the proceeds of the residence in the Trust of Grace F. Brody to the Jewish Federation to be added to the Grace F. Brody College Scholarship Fund, and authorizes the Board President to sign the Waiver and Release attached to this Resolution. The Chief Legal Officer has reviewed and approved the legal form of the Waiver and Release.

Mr. Werner asked for clarification on this item.

Mr. Corrigan stated that Cleveland Public Library and the Cleveland Heights-University Heights Public Library are equal remainder beneficiaries of the Trust Estate. Unfortunately, the documents did not provide instructions on the distribution if Ms. Brody's son predeceased. Key Bank recommends that the original intent of the testator was for the proceeds of the residence be distributed to the Jewish Foundation.

Joyce Dodrill, Chief Legal Officer, stated that exclusive of the residence, the remainder would be around \$700,000 to be divided between Cleveland Public Library and Cleveland Heights-University Heights Library.

Mr. Corrigan gave background on Ms. Brody as well as highlights of her significant contributions.

**FISCAL  
OFFICER'S  
REPORT**

Submitted

Fiscal Officer's Report

(See pages 420-469)

**REPORT ON  
INVESTMENTS**

Submitted

Report on Investments

(See page 470)

**REPORT ON  
CONFER. &  
TRAVEL  
EXPENDITURES**

Submitted

Report on Conference and Travel Expenditures

(See pages 471-472)

**PURCHASES  
FROM \$5,000-  
\$25,000, 1/1/14-  
3/31/14**

Submitted

Purchases from \$5,000-\$25,000 for the period 1/1/14-3/31/14

(See page 473)

**PRUCHASES  
EXCEEDING  
\$25,000, 1/1/14-  
3/31/14**

Submitted

Purchases Exceeding \$25,000 for the period 1/1/14-3/31/14

(See page 474)

**FEE PAID FOR  
LEGAL ADVICE  
AND SERVICES  
TO OGLETREE**

Submitted

Fee Paid for Legal Advice and Services to Ogletree

(See page 475)

**HUMAN RESOURCES COMMITTEE REPORT**

In Mr. Seifullah's absence, Mr. Parker presented the following report.

Regular Employee Report

(See pages 476-478)

Mr. Parker moved approval of the Regular Employee Report. Ms. Rodriguez seconded the motion, which passed unanimously by roll call vote.

Retirement Recognition Citation

Mr. Parker moved approval of the following resolution. Ms. Rodriguez seconded the motion, which passed unanimously by roll call vote.

A Citation has been issued for the following staff members on the occasion of their retirement:

Ann Palomo (24 years of service), Library Systems Application Manager, Grade K - Information Technology/Clevnet, retires 4/30/2014

Maureen T. Mullin (30 years of service, Subject Department Manager - Large, Grade L - Science & Technology, retires 4/30/2014

Be it resolved that the citation for the above staff members be presented by the Board of Trustees in appreciation of their faithful and dedicated service given to the Library by them be recorded in the minutes of this meeting, and

Be it further resolved that the citation be sent to them forthwith if they are not present at this meeting of the Board of Trustees.

Mr. Parker submitted the following reports.

Report on Paid Sick Time

(See page 479)

REGULAR  
EMPLOYMENT  
REPORT  
Approved

RETIREMENT  
RECOGNITION  
CITATION  
Approved

REPORT ON  
PAID SICK TIME  
Submitted

**AFFIRMATIVE  
ACTION PLAN  
REPORT**  
Submitted

Affirmative Action Plan Report

(See page 480)

**INSURANCE  
SUMMARY  
REPORT**  
Submitted

Insurance Summary Report

(See page 481)

**COMMUNITY SERVICES**

Mr. Werner submitted the following report.

**MONTHLY  
ACTIVITY  
REPORT**  
Submitted

Monthly Activity Report

(See pages 482-488)

Mr. Werner thanked Anastasia Diamond-Ortiz for providing the chart that reflects residential fixed high-speed connections per 1,000 households in Cuyahoga County.

**COMPARATIVE  
STATEMENT  
OF ANNUAL  
STATISTICS  
2013**  
Submitted

Comparative Statement of Annual Statistics 2013

(See pages 489-495)

**BUILDING  
STATUS  
UPDATE**  
Presented

Building Status Update

Myron Scruggs, Director of Property Management, stated the boilers are working in the Main library and the steam conversion project continues to progress. It is anticipated that the Eastman Reading Garden be opened to the public around May 1 weather permitting.

Mr. Werner stated that the CPL150 Ad Hoc Committee, composed of Ms. Butts, Ms. Rodriguez and Mr. Seifullah, will be meeting in May. Mr. Diamond and Ms. Diamond-Ortiz have been working with Kent State University's Cleveland Urban Design Collaborative and Enlightenment Consulting Group on proposals that will be shared at the May Board Meeting.

**DIRECTOR'S  
REPORT**  
Presented

**DIRECTOR'S REPORT**

Before presenting his report, Director Thomas acknowledged Maureen Mullin, Manager, Business,

Economics and Labor Department, as the winner of the 2014 WOW! Employee Recognition Empowerment Award. Ms. Mullin exemplifies herself as a leader with an empowering attitude in developing the skills and talents of those she supervises. Because Ms. Mullin was unable to attend the Board Meeting, Director Thomas indicated that he would present the award to Ms. Mullin at her upcoming retirement celebration. Finally, Director Thomas thanked Ms. Rodriguez for representing the Library at the Cleveland Film Festival.

### **Monthly Statistics**

Circulation for the month of March was 562,792. This is a decrease of 1% from last year's March circulation of 569,987. The bad news is that circulation activity was down because of a record breaking cold winter that has tremendously affected our attendance and thus our circulation. The good news is that we did experience an increase in eMedia numbers, and our circulation, attendance and computer sessions have bounced back from some pretty bad numbers in January and February.

The number of computer sessions for March was down from March of 2013 as well. A decline also in line with the weather issues we faced. There were 98,797 sessions this year in comparison to last year's total of 91,064. The number of hours in use for our computers actually increased slightly from 69,529 in March of 2013 to 69,551 in 2014. The addition of TechCentral and other technologies throughout the branches at the end of 2012, will lead to stable computer usage numbers in 2014.

Attendance for the month of March was 290,163. This is less than a 1% decrease from last year's attendance number of 292,420. Programs such as Writers and Readers and the Mini Maker Faire helped mitigate the activity loss due to weather.

### **Celebrating Cultural Diversity**

For a second year in a row the Cleveland Public Library was a community sponsor for a film shown in the Cleveland International Film Festival. The year's film, *Zip & Zap and the Marble Gang* is a Spanish language film that chronicles the story of a group of preteen troublemakers who uncover a mystery deep inside the catacombs of a reformatory called the Hope Re-Education

Center. Trustee **Maritza Rodriguez** gave opening remarks at the March 27<sup>th</sup> screening of the film.

The Library began the month with its annual Lunar New Year Celebration. In the event various community groups and Chinese schools performed before an audience of 453 patrons.

On March 15, National Book Award winner Jesmyn Ward visited the Library as a part of the Writers & Readers Series. A group of approximately thirty 11<sup>th</sup> and 12<sup>th</sup> graders from Glenville High School met privately with the author for a Q&A prior to the event. The private meeting was a result of their participation in a book discussion on the *Salvage the Bones* that was coordinated by Youth Outreach & Programming Coordinator, **Nichole Shabazz**. Each Glenville student attended the program was given a free signed copy of the book.

Foreign Literature Manager **Milos Markovic** hosted the official opening of CPL's Chinese Corner on March 28<sup>th</sup>. Director Thomas, the visiting Director of the Confucius Institute at Cleveland State University, and guests participated in the official opening ceremony of this language and cultural learning center.

#### **MAJOR PROGRAMS**

On Saturday, March 29 the Cleveland Public Library (CPL) and Ingenuity Cleveland hosted the 2014 Cleveland Mini Maker Faire (CMMF). This year's fair focused on the Cleveland areas rich culture of innovation, invention, creativity, and making things. One hundred makers participated in the event (up from 50 in 2013), and approximately 4,000 people attended the event over an 8 hour period. This year's fair was made possible by generous support from Cuyahoga Arts & Culture.

Fine Arts and Special Collections Manager, **Pam Eyerdam** hosted the 13<sup>th</sup> Annual *Progress with Chess Tournament* in coordination with the Cleveland Municipal School District. Over 500 students in grades three through eight attended the tournament on March 26<sup>th</sup> and 27<sup>th</sup>. Participating students competed for scholarship money for their schools while at the same time learning good sportsmanship and developing critical thinking skills. Ms. Eyerdam was assisted by the Fine Arts and Special



Collections staff, other main library staff, branch staff, and CPL retirees who volunteered to help with the program.

## **EXHIBITS**

### ***Cleveland Play House/Playhouse Square Exhibits***

Literature Department Senior Subject Librarian **Jean Collins** selected and displayed materials on *Clybourne Park* (Cleveland Playhouse, March 21<sup>st</sup> -April 13<sup>th</sup>) and *As You Like It* (Great Lakes Theatre, April 2014)

### ***Great Lakes Theatre & Shakespeare Program & Exhibit***

Getting a head start in March and running throughout the "Shakespeare Month" of April, the Literature Department & Ohio Center for the Book is hosting an exhibit of costumes and artifacts from Great Lakes Theater productions, as well as Shakespeare materials from CPL's collections. Senior Subject Librarian Jean Collins helped coordinate the exhibit with assistance from Chris Fornadel of Great Lakes Theatre and the CPL Graphics Department.

### ***William Shakespeare's 450<sup>th</sup> Birthday Celebration***

The opening reception for the William Shakespeare's 450<sup>th</sup> Birthday Celebration and exhibit featured Shakespeare scholar and author Diana Price. Price is the author of *Shakespeare's Unorthodox Biography: New Evidence of an Authorship Problem*. The Reception which was held on Saturday, March 22<sup>nd</sup> was sponsored by the Literature Department who coordinated the event and also provided refreshments for the thirty-five attendees.

### **Research That's Possible Only at Main Library**

- A professor of English from the University of North Carolina at Greensboro inquired about sixteenth and seventeenth-century English attitudes toward Romania (what would then have been known as Dacia or Wallachia) and the Turks - Special Collections has an extensive collection on the Romani.
- A research request for the song by Cole Porter from the Eyman Dance Collection entitled "Old Fashioned Garden" was received. CPL is one of 3 public libraries to own this music score.

## **Strategic Plan**

### **Our Mission:**

We are "The People's University," the center of learning for a diverse and inclusive community.

### **Our Strategic Priorities:**

1. Form communities of learning
2. Fight community deficits
3. Ready for the future: CPL 150
4. Cultivate a global perspective
5. Innovate for efficient and sustainable operations

### **Meetings and Activities**

- I provided remarks for CPL's Lunar New Year program.
- I attended the Mayor's State of the City.
- I provided remarks at the Friend's Legislative Breakfast.
- I attended the Public Library Association's conference in Indianapolis.

### **CLEVNET**

March's total OverDrive CLEVNET eMedia collection circulation was 113,470, significantly up from last year's total of 88,528. CPL has 8064 total followers on Twitter and the Facebook page currently has 6,347 fans.

## **GRANTS & DEVELOPMENT**

### Awarded Grants

Received notice of \$228,500 award from The Cleveland Foundation in support of the Learning Centers at CPL Branches.

### Submitted Grants

American Library Association (ALA) Libraries Transforming Communities Public Innovators Cohort - submitted application to receive an \$8,000 grant and 18 months of team-based professional development in community engagement.

Projects in Development

- CPL and The Friends of CPL hosted elected officials and other invited outside guests for a breakfast event to discuss current events at CPL.
- Submitted Year End Report for Cleveland Foundation Lockwood Thompson Fund and Judd Fund.
- Developed Funding Plan for 2014 Literary Lots, began work on application to Better World Books Literacy and Education in Action Program (LEAP).
- Developed Funding Plan for Digital Hub.
- Worked with Friends of CPL to discuss opportunities for capacity-building grants and began work on an application to the William J. and Dorothy K. O'Neill Foundation.

Other

## Letters of Support:

- For UpStage Players 20<sup>th</sup> Anniversary celebration and performance of Godspell.
- For Confucius Institute at Cleveland State University in support of their request for the Hanban performance troupe to participate in local festivities to celebrate the 2015 Chinese New Year in Cleveland

**PUBLIC SERVICES**Programs, Services & Exhibits

During the month of March the Library hosted a total of 118 programs. Educational programming and services, not included in the above totals, accounted for approximately 129 adult education classes, and 882 hours of after-school tutoring; 252 hours of intensive reading instruction for grades K-3 and 630 hours of homework help for grades K-8. After-school snacks were served M-Th. at 14 branch locations.

On March 15 the Hough Branch hosted Legal Aid @ Your Library workshop where 54 patrons received legal consultations from a team of volunteer attorneys and Legal Aid staff.

Centers for Medicare & Medicaid Services (CMS) offered enrollment assistance sessions at 6 locations for 21 days in March. During the month of March the offered benefit clinics in neighborhood branches, as of March 31, benefit clinics have completed 36+ applications for food assistance and other social services. Cuyahoga County Board of Elections conducted outreach in the Louis Stokes Wing; 30 poll worker applications, 11 voter registration cards complete, 17 absentee ballots were complete during their visit. On March 18 the American Red Cross held a blood drive in the LSW Auditorium in which they exceed their goal by 1 pint.

The Library began the month with its annual Lunar New Year Celebration. In the event various community groups and Chinese schools performed before an audience of 453 patrons.

On March 15, National Book Award winner Jasmyin Ward visited the Library as a part of the Writers & Readers Series. A group of approximately 30 11<sup>th</sup> and 12<sup>th</sup> graders from Glenville High School met privately with the author for a Q&A prior to the event. The private meeting was a result of their participation in a book discussion on the *Salvage the Bones* that was coordinated by Youth Outreach & Programming Coordinator, Nichole Shabazz. Each Glenville student attended the program was given a free signed copy of the book.

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Total programming/educational services related expenditures for March totaled \$ 11,602.30. As of March 31 the Library has generated \$9,975.00 in income from the rental of the LSW auditorium, Lakeshore auditorium and other meeting room spaces throughout the system.

#### *Lunar New Year*

On March 1<sup>st</sup> Foreign Literature Department Manger Milos Markovic and LBPH Library Assistant Doris Yee co-hosted CPL's annual Lunar New Year Celebration in coordination with Outreach and Programming Services.

#### *GED Classes & Learning Express Library*

Business, Economic and Labor Librarian, Susan Mullee taught GED classes on March 3<sup>rd</sup>, 17<sup>th</sup> and 31<sup>st</sup> to CPL patrons. Using the research database Learning Express Library, she instructed students how to use the new High School Equivalency Center. This database features an interactive element which allows students to experience a GED test simulation.

#### *Mini Maker Faire*

Staff members from many areas of main library participated in the Mini Maker Faire coordinated by Outreach and Programming Services. Main staff members assisted with logistics, helping the vendors and program participants, and also by providing coordinating materials and displays in public areas. The Youth Services Department hosted the Maker Kids portion of the workshops which included: Replay for KidsWorkshop, Camp Toyland, STEmpowerkids, MakerGrlz, and Make a connection with the Great Lakes Science Center featuring the world famous Banana Piano.

#### *Progress with Chess Tournament*

Fine Arts and Special Collections Manager, Pam Eyerdam hosted the 13<sup>th</sup> Annual *Progress with Chess Tournament* in coordination with the Cleveland Municipal School District. Over 500 students in grades three through eight attended the tournament on March 26<sup>th</sup> and 27<sup>th</sup>. Participating students competed for scholarship money for their schools while at the same time learning good sportsmanship and developing critical thinking skills. Ms. Eyerdam was assisted by the Fine Arts and Special Collections staff, other main library staff, branch staff, and CPL retirees who volunteered to help with the program.

*Music at Main*

CIM Strings Quartet members Erik Theodor-Danciu, David Laikrovich, Ignacio Cuello, and Eric Graff performed selections by Robert Schumann, Tchaikovsky, Beethoven, and Gershwin on March 1<sup>st</sup> for nearly two dozen CPL patrons. Julian Muller delighted the crowd with a special performance of his own composition entitled "*Temperaments.*"

*Chinese Corner*

Foreign Literature Manager Milos Markovic hosted the official opening of CPL's Chinese Corner on March 28<sup>th</sup>. Director Thomas, the visiting Director of the Confucius Institute at Cleveland State University, and guests participated in the official opening ceremony of this language and cultural learning center.

*Genealogy and Family History Clinic*

The History and Geography Department hosted a Genealogy Clinic on March 8<sup>th</sup>. These ongoing monthly clinics continue to be well attended drawing both beginner and advanced researchers.

*Rewriting the Masquerade*

Comic book scholar Valentino Zullo led a discussion of women's history, feminism, and the emergence of the female superhero in the 20<sup>th</sup> century in the Literature Department on March 19<sup>th</sup> as part of Nation Women's History Month.

*Cleveland Play House/Playhouse Square Exhibits*

Literature Department Senior Subject Librarian Jean Collins selected and displayed materials on *Clybourne Park* (Cleveland Playhouse, March 21<sup>st</sup> -April 13<sup>th</sup>) and *As You Like It* (Great Lakes Theatre, April 2014)

*Great Lakes Theatre & Shakespeare Program & Exhibit*

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*William Shakespeare's 450<sup>th</sup> Birthday Celebration*

The opening reception for the William Shakespeare's 450<sup>th</sup> Birthday Celebration and exhibit featured Shakespeare scholar and author Diana Price. Price is the author of *Shakespeare's Unorthodox Biography: New Evidence of an Authorship Problem*. The Reception which was held on Saturday, March 22<sup>nd</sup> was sponsored by the Literature Department who coordinated the event and also provided refreshments for the thirty-five attendees.

*Cleveland Boxing Memories: A Conversation with Jerry Fitch*

Senior Subject Librarian Mark Moore coordinated this well attended author visit to the Sports Research Center on March 27<sup>th</sup>.

## MEETING ROOMS and SCHEDULING

In March a total of 349 meeting room requests were processed by the OPS department, with a total of 9,843 estimated attendees. This number includes reservations placed for meeting room space in each of the 27 branches, Main Library and Technical Services. Forty-three AV requested were filled for both Branches and Main Library.

## BOOKMOBILE/ON THE ROAD TO READING

Meetings with the United States Postal Service (USPS) were held with Chief Financial Officer, Carrie Krenicky, Accounting/Purchasing Manager, Dave Swinerton, and Mobile Services Manager, Rhonda Pai to discuss new delivery options for the Homebound Program.

Outreach*March Class Visits*

Youth Services staff members Maria Estrella and Kristen Schmidt coordinated the visits and tours of students from Hersey Middle School and Miles Elementary schools. Students from New Tech West High School and Cleveland Montessori also visited main library in March and Youth Services Manager, Annisha Jeffries talked with students from various Cleveland Metropolitan Schools who were participating in the City Year spelling Bee that was held in the Louis Stokes Wing on Thursday, March 6<sup>th</sup>.

*Poetry Out Loud State Finals*

The Ohio Center for the Book became an acknowledged partner in the statewide Poetry Out Loud Competition this year. Literature Department Manager Amy Dawson attended the competition on March 8<sup>th</sup> at the Ohio Dominican University.

*Islamic Calligraphy at Cleveland Clinic*

Fine Arts & Special Collections Manager Pam Eyerdam and Special Collections Librarian Stacie Brisker presented a program on CPL's collection of Islamic Calligraphy on March 5<sup>th</sup> at the Cleveland Clinic. The presentation was in conjunction with an exhibit at the Cleveland Clinic called *Three Generations* that focused on contemporary Islamic artwork.

*Foreign Literature Outreach Programs*

The partnership between CPL and the International Services Center resulted in four ESOL class with forty-two student attendees during the month of March.

Research That's Possible Only at Main Library

- A professor of English from the University of North Carolina at Greensboro inquired about sixteenth- and seventeenth-century English attitudes toward Romania (what would then have been known as Dacia or Wallachia) and the Turks - Special Collections has an extensive collection on the Romani.
- A research request for the song by Cole Porter from the Eyman Dance Collection entitled "*Old Fashioned garden*" was received. CPL is one of 3 public libraries to own this music score.
- A request was made for information from *Modern Opening Chess Theory as Surveyed in Busum 1969*.
- Graduate students from Kent State University along with their professor, Dr. Miriam Kahn's visited Special Collections to research the 1695 book *An Essay on the Memory of the Late Queen* (by Gilbert Burnet) and the 1698 book *A New Discovery of a Vast Country in America* (by Louis Hennipin). The class assignment was to study the physical aspects of these rare books. Special Collections works with Dr. Kahn to supplement her courses taught at Kent State.
- Retrieved articles concerning the 1928 presidential election results for the Cleveland area as



requested by a professor at South Texas College..

- A patron emailed the Microform Center asking about rum running on the Great Lakes during Prohibition.

### Staff Development

Government Documents Senior Clerk Erick Walker attended the "*Violent Intruder Response Strategies*" class held at the Lakeshore facility.

AV/Lending Manager Kenyatta Abrams worked with several other staff members to develop and present Branch Clerk training during the weeks of March 24<sup>th</sup>-27<sup>th</sup> at CPL Carnegie West, CPL-Rice, CPL Eastman, and CPL-MLK branches

Literature Department Staff Members Jean Collins, Steve Capuozzo and Amy Dawson and Fine Arts & Special Collections Staff Members, Pam Eyerdam and Stacie Briskar attended a March 20<sup>th</sup> Webinar on Identification of 19<sup>th</sup> Century book bindings hosted by the Ohio Library Council.

Materials Handling Manager, Daniel Oreskovic, attended NEO-RLS workshop *A Day for Page Supervisors* on March 20<sup>th</sup>.

Social Science Subject Librarian Helena Travka attended Ohio Library Council Chapter Conference, in Kent, Ohio on March 26<sup>th</sup>.

Children's Librarian, Maria Estrella attended a panel discussion at the City Club on March 25th about how organizations PRE4CLE and Universal pre-k (UPK) are working to make high quality, universal preschool a reality in Cleveland and across Cuyahoga County.

### Other Main Library News

The Schweinfurth exhibit catalog *Uncompromising Architect of Cleveland's Valiant Age* won the Ohio Museum Association's Visual Communication Award!

Science & Technology Senior Subject Department Librarian James Bettinger attended Patent and Trademark Annual Training in Alexandria, Virginia. It was from March

24th-27th, and was required by the U.S. Patent and Trademark Office because the library is a Federal Depository.

Under the direction of Manager Dan Oreskovic and Supervisor Ron Hill, the Shipping Department had another excellent month of no backlogged materials. They shipped out 2,672 boxes, bags and totes to CLEVNET libraries and 4,748 totes to CPL Branches.

#### BRANCHES

Addison Branch manager Magnolia Peters attended the Ward 7 Community meeting at Fatima Family Center. Information was shared regarding Free Computer Classes, Writers and Readers Series, Zinio, Kids Café and Youth Tutoring.

Collinwood Branch manager Caroline Peak hosted the Ohio Alliance of Black School Educators at the branch on March 8. Peak attended regular monthly meetings of the East Cleveland/Collinwood Collaborative 3/18; Block Club 3/19 and District Safety Meeting 3/19.

East 131<sup>st</sup> street Branch Manager Ginaya Willoughby attended the Case Western Reserve Speaker's series on March 27, "Public Libraries in the Digital Age." Cleveland Food Bank representative Nicole Niehoff visited the branch on March 20 to discuss healthy eating habits with the children

Garden Valley Branch Manager Rena Hunter reports that two book clubs have been launched with the support of branch staff: Sistuhs in Motion to Read Book Club began with *Baggage Claim* by David E. Talbert. The Rainbow Terrace Book Club began with *PHD to Ph. D* by Elaine Richardson.

Glenville Branch hosted local author Bessie Davis on March 22. Davis led a discussion on her book "*I'm Not Trying to Save all the Children, Just Yours and Mine.*"

Harvard-Lee's Learning Center, Rockin the 2-1-6 held their final program session on March 6. Thirty-six people were in attendance. Branch manager Harriette Parks presented and fielded questions during the March 11 Leadership Team meeting held at the branch.

Hough Branch hosted local author Bessie Davis to kick off Women's History Month. Tech Central staff taught youth how to make "virtual music" on hand-held computer systems as well as conducted weekly computer classes for adults. Branch manager Donna Willingham attended the community Ward 7 meeting

Martin Luther King Jr. Branch has on display (March 8 through April 26, 2014) the MLK Women's Exhibition entitled "Life Cycles of Women

Memorial Nottingham Branch hosted a meeting of the Vital Neighborhood Statistics Department on March 5. Youth Services Library Assistant Alfonzo Daniels attended a workshop given by the Lakeshore Development Corporation on how to better serve the community on March 15.

Rice Branch Manager Ali Boyd continues to represent the library at neighborhood meetings this month. The United Black Fund meeting is being held at the Rice Branch on March 26.

Union Branch manager Marcie Williams attended the Branch Manager's and East Team meeting. Ms. Williams attended the Public Library Association conference in Indianapolis, Indiana this month.

Woodland Branch staff welcomed Adela Garcia as the new Children's Librarian. Ms. Garcia has made contact with Alfred Benesch, East Tech and some local daycares. At the Eastman Branch many patrons are taking advantage of the tax preparation for low/moderate income individuals/families that is provided by the VITA organization. This service is provided on Thursdays and Saturdays and every day there are people lined up waiting for the library to open so they can have their taxes done free of charge.

At the Fleet Branch a celebration of was conducted for Dr. Seuss's birthday, PBS presented a live character of the author on March 8 at the Branch. Seventy parents and children attended the program.

The Green Machine Science experiments continue to go extremely well at the Fulton Branch. The children were totally engaged; they planted seeds and then watched their plants grow. The adults were able to receive information from several

information tables held through the month: TRI-C Educational Opportunity Centers, Stockyard, Brooklyn Centre, Fulton CDC and the Cleveland Foodbank.

The Jefferson Branch will unveil a Little Free Library thanks to the Ohio Center for the Book. The Little Free Library has been on display at the Jefferson Branch with information about the Little Free Library movement.

In addition to the usual youth services activities held at the Rockport Branch, staff hosted 2 scavenger hunts which were enthusiastically and well attended. Youth Services Librarian Cassandra Feliciano attended Literacy Night at Artemus Ward Elementary School where she read and sang to about 63 students. March was branch manager Katie Ringenbach's first full month at CPL during which time she has worked with branch staff to familiarize herself with current branch practices.

The South Branch had the first of a series of a new program called Smart Art. This particular session dealt with artist Vincent Van Gogh. The participants learned about the artist and his artwork. Following this they had the opportunity to paint in the manner of the artist. The program was quite successful and enjoyed by a mixed age audience.

March began with the continuation of weeding at South Brooklyn through the juvenile fiction but more focus was shifted to the weeding of the DVDs & Blu-rays, both being done by the Branch Manager, Luigi Russo, with help of Pages Nelson Morales & Maria Medina. Also being weeded are the adult paperbacks by Adult Library Assistant Anna Kaufman Ford, and the adult Books on CD by Library Assistant Computer Emphasis (LACE) Cheryl Williamson.

The young artists at Sterling created a mural in the meeting room to celebrate the first day of Spring. March was a busy month for the 1st and 2nd graders from Marion-Sterling. The children celebrated Dr. Seuss's Birthday, St. Patrick's Day, First Day of Spring, an early April Fools Day and Marvin Benton's birthday during their weekly reading visits. Tech Central held a Making Video Slideshows Maker Lab. Thanks to our America Reads/CSU tutors for continuing to provide tutoring during their Spring Break.

Walz Branch was very much a community deficit fighter during March. The branch furnished after school meals on a Monday through Friday basis, provided 2 types of tutoring on a Monday-Thursday schedule. Walz also provided GED instruction twice a week. Walz had assistors for the Affordable health care act and representatives from the Ohio Benefits bank and the Cleveland Foodbank all offering assistance to patrons.

The parking lot at West Park was beyond capacity throughout March due to Monday tax dates with the AARP tax professionals, Saturday CCA tax prep, the concluding days of our regular story time before the Summer Reading Program starts, as well as other various activities and meetings happening at the branch. Circulation continues to be steady. A major weeding project concluded recently, making the branch appear lighter and more browse-able. Branch Manager Michael Dalby led a book discussion with 15 seniors at Gunning Recreation Center.

#### OHIO LIBRARY FOR THE BLIND AND PHYSICALLY DISABLED

In March, OLBDP circulated 54,075 books and magazines directly to patrons. OLBDP registered 137 new readers to the service. The BARD circulation statistics were not available at the time this report was being written.

OLBDP will be part of the first group of NLS network libraries to upload locally produced audio books to the BARD service. NLS is prepared to begin receiving network-produced audio books for posting on the Braille and Audio Reading Download (BARD) website through a pilot evaluation process. Libraries who wish to submit audio books for BARD must participate in the pilot. The pilot process will be conducted in three phases: evaluation, upload, and verification. OLBDP will send "Joe Tait: It's been a Real Ball" by Terry Pluto since this book has been produced according to the most recent NLS requirements for locally produced digital talking books. Once the book has been uploaded to BARD, it will be available to all NLS network libraries and readers across the U.S. who access BARD.

OLBDP has been working with the State Library of Ohio Talking Book Program to revise our Ohio braille and talking book service loan policy. The current loan policy is dated. Each network library is required to have a written policy regarding loan of books and

playback equipment that is approved by the library's administering agency and NLS and is provided in appropriate formats to every registered borrower. The loan policy will also be included in the revised OLBDP reader's handbook scheduled for release later this year.

OLBDP will have a service advertisement featured in the Golden Age Centers 2014 Cleveland guide. OLBDP Library Assistant Ken Redd worked with the Golden Age Centers of America who offered OLBDP a free advertisement in their annual magazine that reaches over 100,000 seniors in Cleveland and the Greater Bedford area.

OLBDP Librarian Michelle Makkos, OLBDP Senior Clerk Mark McCarter, and OLBDP Library Assistant Ken Redd provided information and talks about the service at the Murtis Taylor Low Vision Group on February 6<sup>th</sup>; Westlake Low Vision Group on February 7<sup>th</sup>; Ohio Chapter of Paralyzed Vets on February 21<sup>st</sup>; and the Medina Vets Resource Fair on February 24<sup>th</sup>.

TechCentral

#### MC<sup>2</sup>STEM School Internship Partnership Update

CJ Lynce and Sam Tripodis held interviews for two student interns as part of the partnership with the MC<sup>2</sup>STEM School and Youth Opportunities Unlimited program. Catherine Bautista and Marques Ortiz were selected as the successful candidates, and will begin their Internship on April 1. They will be interning in the MakerSpace and TechCentral between 12-20 hours per week, for 8-10 weeks.

#### Cleveland Mini Maker Faire 2014

The 2<sup>nd</sup> ever Cleveland Mini MakerFaire was held on April 26. As part of the event, TechCentral had a number of events throughout the day including:

- Live Green Screen Photos
- Laser Engraved Commemorative Name Plates
- Refreshed TechToyBox display, including a Gesture Based Computing display
- Making Duct-Tape Wallets MakerLab (2)
- Making 3D PaperCraft MakerLab (2)

Approximately 2000 people visited TechCentral during the Mini Maker Faire; five times that of a 'normal' Saturday door-count. Additionally, TechCentral provided equipment and resources for OPS and other Maker Faire participants that day.

### Visits and Community Engagement

TechCentral offered a Microsoft Excel class series for 10 students from Max Hayes High School on Thursdays in March. The class was originally scheduled for the Lorain Branch, but due to a conflict in meeting rooms, the location was changed to the Carnegie West Branch.

CJ Lynce provided a tour of TechCentral and the MakerSpace for a group of local legislators and other guests on March 7.

Suzi Perez participated in CPL's "Book Cart Drill Team" for the St. Patrick's Day Parade on March 17.

Sam Tripodis visited Collinwood High School on March 19 and gave a presentation on TechCentral and the various services offered throughout the CPL system.

CJ Lynce attended the John Carroll University Science Olympiad on March 22, and demonstrated TechCentral's 3D printing service for students and families participating in the event.

CJ Lynce met with Felton Thomas, Executive Director/CEO, John Skrtic, Director of Public Services, and Tara Strum, Cleveland Startup Weekend, on March 27 to discuss ways that Cleveland Public Library and TechCentral can help to support the Cleveland Startup Weekend event on April 11-13.

### Meetings, Professional Development, and Outreach

CJ Lynce met with Rekiat Olayiwola, Fleet Branch Manager, and Don Shepka, Ohio Desk on March 3, to discuss possible furniture options for the TechCentral Satellite location at Fleet Branch.

CJ Lynce met with Cathy Poilpre, Assistant Marketing & Communications Administrator, and Erika McLaughlin, Strategy Design Partners, on March 3 to discuss options for supplementing the main Cleveland Public Library

twitter account with additional information from TechCentral. TechCentral staff will be maintaining a separate twitter handle, @techcentral\_cpl, to tweeting information and news specific to TechCentral.

CJ Lynce met with Beth Hatch, Virtual Services Manager, and George Lenzer, IT/CLEVNET, on March 10 to discuss the timeline for Office365 rollout, as well as perceived training needs.

Sam Tripodis and Denise Williams-Riseng met with Annisha Jefferies, Manager, Youth Services, and Nichole Shabazz, Outreach and Programming, on March 18 to discuss ways of utilizing the *Internet Safety for Families* presentation developed by TechCentral. Denise Williams-Riseng will be presenting the information as part of the next Youth Services meeting.

CJ Lynce met with a number of IT/CLEVNET staff members on March 20 to discuss the requirements for an online, self-service version of the myCloud orientation.

CJ Lynce and Terry Metter presented at the Ohio Library Counsel's Northeast Chapter Conference on March 26 as panelists for a session on *Creation Spaces in Libraries*.

#### TechCentral Staff Changes

Traci Hlafka, former Library Assistant, Computer Emphasis, Walz Branch, transferred laterally to the position of Library Assistant, Computer Emphasis, PTR, TechCentral and began in the TechCentral department on March 10.

#### TECHNICAL SERVICES

Patricia Lowrey, Director of Technical Services along with Dawn Grattino, Senior Catalog Librarian and Lisa Kowalczyk, Technical Services Librarian, spent many days in contract negotiations during March. Ms. Lowrey met with Beth Hatch, the new Virtual Services Manager on March 12 and gave her a tour of the facility. Sandy Jelar Elwell and the Acquisitions staff organized a Pizza Sale to benefit Harvest for Hunger on March 14. The pizzas were donated by Technical Services Managers and the sale raised \$184. Technical Services Managers



met individually with Kristy Frieden for leadership development coaching.

High Demand: Staff cataloged 550 titles, and added 8,823 items; they ordered 984 titles and 9,994 items. Staff members were also able to process 944 items for the Acquisitions Department.

Several staff took the NEO-RLS webinar "Co-workers are Customers, Too. " All staff participated in one-hour civility training on March 19, given by the Human Resources Department. Summer Salem, Technical Services Associate, was trained to work on the college bestsellers, in order to help the Collection Management Department. Carole Brachna, Manager, began to work with Holds Reorder List, to get popular items to patrons more quickly.

Shelf/Shipping: Darryl Pless volunteered to assist the Preservation department in making phase boxes. Stephen Wohl joined the Staff Development Day Committee and attended two meetings. Mr. Wohl attended a NEO-RLS workshop titled "A Day for Page Supervisors" which was held in Hudson. It was an opportunity for Page Supervisors across numerous library systems to get together and discuss strategies for interviewing, hiring, training and the challenges and importance of the Page role with the library.

The staff of the Lake Shore Shelf/Shipping Department sent 75 items to the Main Library for requests and 145 items to fill holds. Main Library received 594 telescopes, the Branches received 913 telescopes, CLEVENET received 142 telescopes, CASE received 20 telescopes CSU received 10 telescopes and Tri-C received 7 telescopes. A total of 1,686 telescopes were shipped out. The Technicians sent 15,903 new items to the Acquisitions and High Demand Departments.

Preservation: Preservation staff met with Corey Kern, SEIU representative to discuss the department's move to the Main Library. Elizabeth Bardossy represented the Preservation staff at a later meeting with SEIU, Human Resources and Cleveland Public Library (CPL) administrators. Alicia Naab volunteered to act as secretary to the Staff Development Day committee and will help organize this year's event on June 6th. Preliminary planning revolves around the theme of Diversity. Ms. Naab also worked with the committee

responsible for Harvest for Hunger and donated gift baskets to be raffled off. Ms. Massey made donations to these prize baskets as well.

Gloria Massey trained Darryl Pless from Lakeshore Shipping to make protective boxes in Preservation. Mr. Pless is now helping alleviate the backlog of materials to be boxed when his work in Shipping permits. Renee Pride prepared four Works Progress Administration (WPA) prints for an exhibit to be held at The Union Club this summer.

Howard Agriesti photographed a large map of West Boulevard Brookside Park circa 1900. While on site, Mr. Agriesti also digitized several other important art pieces, including a large and colorful print of an Audubon blue jay. The items were added to the Digital Gallery and the blue jay print is already the most viewed item in the digital art collection. A total of 354 items were added to the Digital Gallery in March bringing the collection to 46,858 items.

Catalog: Librarians began adding call numbers to more WorldCat records, rather than modifying the records only in the local database. This will reduce the number of records missing call numbers if they are replaced by the OCLC WorldShare Metadata Collection Manager MARC record delivery. Librarians cataloged 3,529 titles and added 3,495 items for Cleveland Public Library.

Dawn Grattino viewed an Ohio Library Council webinar, "There ain't anything in this world that sells a book like a pretty cover: identifying 19th-century publishers' bookbinding's." Amei Hu attended two workshops held in conjunction with the Council on East Asian Libraries (CEAL) annual meeting, one about Chinese, Japanese, and Korean (CJK) name authority headings, and one about electronic resources standards and best practices for CJK content. Staff enjoyed a Salad Lunch planned by Diana Olivares as part of the CPL FIT committee Biggest Mover East vs. West Challenge.

Collection Management: Ms. Mocsiran distributed discretionary ordering procedures to 4 newly hired or promoted Branch Managers and follow-up was conducted over the phone to answer any questions they had.

During March, Ms. Mommers ordered 262 DVD titles for the Branches and the AV Department. Ms. Mommers ordered

2,916 DVDs totaling \$65,999 for the Branch collections and 606 DVDs totaling \$14,585 for the Audio-Visual Department. Ms. Mommers ordered 205 CD titles for the Branches and the Popular Library. Ms. Mommers ordered 1,344 CDs totaling \$16,508 for the Branch collections and 135 CDs totaling \$1,780 for the Popular Library. Bonnie Bolton selected a total of 210 titles for Main Library and Branch juvenile collections this month. Ms. Bolton ordered 1,889 juvenile books totaling \$22,297 for the Branch collections and 210 juvenile books totaling \$2,744 for the Main Library's children's collection. Ms. Bolton also processed 72 Branch discretionary lists for young adult and juvenile titles and submitted them to Acquisitions or High Demand.

Collection Management staff processed 61 telescopes by relocating the floating materials to the branches and college collections at Case Western Reserve University (CWRU), Cleveland State University (CSU), and Cuyahoga Community College Metro Campus (CCC).

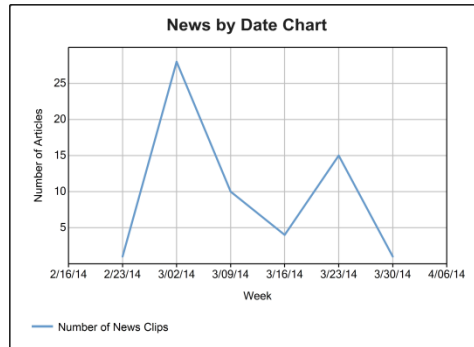
Materials Processing: The Associates cataloged 1,470 new titles for the Cleveland Public Library and added 1,710 records for the CLEVNET libraries. The Associates and Sr. Clerks added 4,914 items. The Technicians worked on 23,423 items.

Christon Hicks trained YoLanda Lawler in cataloging Books on CD and DVDs. Elizabeth Hegstrom with Andrea Johnson from the Catalog Department and Dawntae Jackson from HR interviewed candidates for the Technical Services Senior Clerk position.

Acquisitions: Acquisitions staff met several times throughout the month to plan and coordinate Harvest for Hunger fundraisers at Lake Shore. Leslie Pultorak, Acquisitions Librarian, located a new vendor for Romanian language materials and placed a test order.

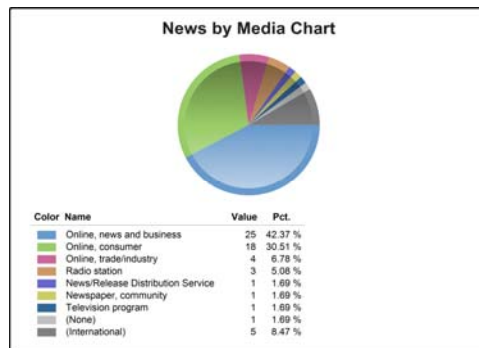
The Acquisitions Department ordered a total of 6,678 titles and 9,285 items (including periodical subscriptions and serial standing orders); received 14,114 items, 1,596 periodicals, and 325 serials; added 731 periodical items, 130 serial items, 611 paperbacks, and 1,747 comics; and processed a total of 1,790 invoices.

## MARKETING & COMMUNICATIONS



Media coverage for the month of March included 60 print and online publications as well as TV and radio. The full report, available in the Marketing Department, shows ad values of \$24,816.14 with a news circulation audience of 89,864 people. In March, the online print media outlets that

featured CPL events and programs received 16,076,648 unique visitors.



The Library began online advertising with *Belt Magazine* linking to the CPL website and Face Book for Writers & Readers. Online ads for Jesmyn Ward and Rabbi Telushkin ran on cleveland.com and mobile site; Print ads for Jesmyn Ward appeared in *Phenomenal Women*,

*Campus Observer*, *Ohio Life News* and *La Prensa*; TechCentral was promoted in the TedX Program Guide; Mini Maker Faire was promoted in *Campus Observer* and *Scene Magazine* and cleveland.com mobile; Sports Research Center in the *Indians Baseball Yearbook*; CPL ad reproduced in pocket spring sports calendars for East Tech, Collinwood, and Glenville high schools; radio spots ran on WZAK 93.1 and 90.3 WCPN for Jesmyn Ward and 90.3 WCPN and WKSU Kent for Maker Faire; Online News and Business was the media category that most featured Cleveland Public Library in March.

Cathy Poilpre worked with Falls Communications to complete 2013 Report to the Community.

Search Engine Marketing with cleveland.com resulted in the CPL ad being viewed 7,113 times on average per week, which resulted in an average of 654 clicks to website per week. *Public library* was the most clicked-through phrase.

## March-SOCIAL MEDIA

The top 5 most clicked on links from BOTH Facebook & Twitter:

1. March 8th: Meet Beth, our new staff member that is sharing with you what she is reading (Read in the CLE page)
2. March 25th: "Seed Library at Cleveland Public Library branches is source of free heirloom seeds" (Link to [cleveland.com](http://cleveland.com) article about seed library)
3. March 10th: Join us on March 19th for: "Rewriting the Masquerade: Batwoman, Feminism, and the Female Superhero" (link to event page)
4. March 18th: Congratulations to our writer-in-residence, @chefsawyer, a finalist for the 2014 James Beard Award for Best Chef: (Link to Scene Magazine article about Chef Sawyer)
5. March 15th: Do you want to learn computer skills (Link to TechCentral classes page)

Top 5 most engaging posts on Facebook (includes likes, comments, etc.):

1. March 25th: Link to [cleveland.com](http://cleveland.com) article about the Seed Library
2. March 9th: Promotion of Spelman College Jazz Ensemble
3. March 10th: Join us on March 19th for: "Rewriting the Masquerade: Batwoman, Feminism, and the Female Superhero"
4. March 4th: In honor of Women's History Month, who are your favorite female authors?
5. March 28th: Last minute reminder for Mini Maker Faire

## GRAPHICS

Graphics staff designed, printed, and distributed 184 items in March in addition to graphics for the library website, and 4 staff newsletters, UpNext monthly program guide and MyBranch fliers.

Promotional and printed pieces included: Mini Maker Fair, promotion for Rabbi Telushkin, I Feel Exhibit; Cleveland Play House bookmarks for *As You Like It*, and *Informed Consent*; branding for Summer Reading Club; wrap designs for mobile charging stations; Graphics put up an exhibit at the MLK Branch for Women's History Month, printed the OLBPD Handbook and *Dimensions* newsletter,

and wrapped 30 barrels for Harvest for Hunger, assembled packets for Legislative Day, designed Board presentation for Enlightenment Consulting Group.

WEBWARE [www.cpl.org](http://www.cpl.org) and other CPL sites

Twitter followers are up from 5,414 in 2013 to 8,064 currently. Facebook fans are up from 5,081 in 2013 to 6,347 currently. Downloads of books in an electronic format (eBooks) were up from 88,528 in 2013 to 113,470 currently.

Library News on the [cpl.org](http://cpl.org) homepage featured pages built for the following news item: National Book Award Winning-Author Jesmyn Ward Coming to Cleveland Public Library; Cleveland Public Library Board of Trustees Meeting; Cleveland Public Library Welcomes Acclaimed Speaker & Author Rabbi Joseph Telushkin; and Ohio Poem in Your Pocket Day.

During the month of March, the following new events, programs, and information were promoted on pages of [cpl.org](http://cpl.org): Writers & Readers--Rabbi Telushkin; Mini-Maker Faire; Ohio Poem in Your Pocket Day; Shakespeare's 450th Birthday Celebration Events; I Feel exhibit; Brown Bag Book Club kick-off: House of Horrors; and Zinio; ArtLab.

6 Popular Topic pages were updated with new book lists in March.

The 31st "Off the Shelf" (March 2014 issue) was sent out on March 7, 2014, to a distribution list of 3934. This issue featured: Exciting Authors Coming to Cleveland Public Library: Jesmyn Ward and Rabbi Joseph Telushkin; A Musical Evening at Martin Luther King, Jr. Branch: Spelman College Jazz Ensemble Performance; Cleveland Mini Maker Faire Returns to Cleveland Public Library; Rewriting the Masquerade: Batwoman, Feminism, and the Female Superhero. The following new releases were promoted: Uganda Be Kidding Me by Chelsea Handler; The Walking Dead: the Fall of the Governor: Part Two by Robert Kirkman, Jay Bonansinga; and Success Through Stillness: Meditation Made Simple by Russell Simmons, with Chris Morrow. The following events were promoted: I Feel: Understanding Emotions Together; Celebrating William Shakespeare's 450th Birthday; Brown Bag Book Club; Seed Library: Basic Vegetable Gardening; and

Cleveland Boxing Memories: A Conversation with Jerry Fitch.

On March 4<sup>th</sup> a page was built for Read in the CLE Feature Reader Rabbi Telushkin.

On March 5<sup>th</sup> the Statistical Insight and Kompass databases' new URLs were added to the Research Databases page and also added to Squid and EZproxy.

On March 7<sup>th</sup> the Off the Shelf e-newsletter was built and sent out.

On March 7<sup>th</sup> the news story Cuyahoga County: Library Mecca - Community Discussion (C. Ellen Connelly, Felton Thomas, and Nancy Levin) was posted.

On March 17<sup>th</sup> the Marquis Whose Who database was removed from the Research Databases page.

On March 18<sup>th</sup> the Board of Trustees page was updated with new pictures.

On March 18<sup>th</sup> Flashdance: The Musical, April 1-13, 2014 was added to the Theater Popular Topic PlayhouseSquare page and Clybourne Park, March 21 - April 13, 2014 was added to the Cleveland Play House page.

On March 20<sup>th</sup> the Harvest for Hunger donation link and story were posted to Staff Center homepage.

On March 25<sup>th</sup> the OLBDP Dimensions Newsletter issue #34 was posted to the OLBDP section.

On March 27<sup>th</sup> working with the Literature Department Ohio Poem in Your Pocket Day was promoted and [cpl.org/poem](http://cpl.org/poem) was set up to download this year's poems (PDF).

On March 31<sup>st</sup> the 2013 Annual Report (Interactive Version and PDF) were uploaded and linked from the Annual Reports & Strategic Plan page.

### **PROPERTY MANAGEMENT**

The Property Management office completed numerous branch inspections and continues to monitor utility bills. We continue to meet with and monitor the work of the

contractors working on the gas conversation project for LSW and Main. We are attending weekly meetings with Bostwick Design Partnership to develop a Digital Hub at Main.

Maintenance Mechanics continue to maintain the buildings for the safety and comfort of patrons and staff. New pneumatic damper actuators were installed on all ceiling mounted (HVAC) vav boxes and the existing thermostats were all recalibrated at Glenville. A bad bearing assembly on the hot water pump was replaced at Jefferson. Several units' damper actuators were replaced, checked operation of vav boxes #19 and #20 that supply the meeting room and worked with contractor to replace a bad 6" isolation valve on the boiler at Lakeshore. A water filter was installed on the geo thermal water system at Langston Hughes. Data lines were run for two new people counters and access control at the entrance to LSW. Installed four new VFD's for the return fans for the HVAC system, replaced lamps and track lighting fixtures in the auditorium, and installed new LED recessed lights in old incandescent recessed lights fixtures at LSW. Replaced fan motor for fan cool unit, and installed temporary electric heating unit to keep the room warm during single digit weather in shelving department at Main. The roof drain was snaked out; filters and fan belts were replaced on the main HVAC unit at MLK. A new electric hand dryer was installed, all lamps and ballasts were upgraded to be more energy efficient and LED lighting was installed to replace incandescent at Rockport and Sterling.

The Carpenters and Painters installed a Little Free Library at Jefferson. Doors were repaired at Fleet, South, Woodland, Rockport, and Union. Painting continues at LSW and Main.

The Garage serviced vehicles, #4, #9, #10, #11, #17, #20, #24, and #25. Snow removal and repair of snow blowers was completed as needed.



**SAFETY & PROTECTIVE SERVICES**

## Protective Services

## Activity

| Month    | Total Dispatch Activities | Ave per day | Total Alarms | Branch Emergencies | Branch Visits | Downtown Campus Incidents | Incident Reports Generated | CPL access activities |
|----------|---------------------------|-------------|--------------|--------------------|---------------|---------------------------|----------------------------|-----------------------|
| Mar 2014 | 5,531                     | 213         | 179          | 36                 | 284           | 201                       | 47                         | 70                    |
| Feb 2014 | 5,524                     | 240         | 177          | 35                 | 278           | 158                       | 41                         | 69                    |
| Jan 2014 | 5,426                     | 226         | 199          | 21                 | 260           | 209                       | 45                         | 76                    |
| Dec 2013 | 6,250                     | 272         | 239          | 34                 | 224           | 254                       | 58                         | 86                    |
| Nov 2013 | 6,407                     | 267         | 257          | 44                 | 211           | 229                       | 84                         | 425                   |
| Oct 2013 | 5,648                     | 226         | 301          | 42                 | 262           | 144                       | 63                         | 61                    |
| Sep 2013 | 6,371                     | 265         | 270          | 20                 | 251           | 140                       | 36                         | 204                   |
| Aug 2013 | 7,134                     | 264         | 263          | 23                 | 265           | 216                       | 37                         | 242                   |
| Jul 2013 | 6,264                     | 241         | 149          | 21                 | 239           | 167                       | 67                         | 198                   |
| Jun 2013 | 5,671                     | 236         | 38           | 49                 | 224           | 180                       | 52                         | 340                   |
| May 2013 | 5,474                     | 211         | 42           | 25                 | 377           | 257                       | 59                         | N/A                   |
| Apr 2013 | 4,525                     | 185         | 36           | 30                 | 466           | 297                       | 71                         | N/A                   |
| Mar 2013 | 3,791                     | 145         | 25           | 40                 | 564           | 188                       | 52                         | N/A                   |

## Special Attention, Special Events, and Significant Incidents

- 03/24-27/2014 SPS De-escalation training for branch clerks
- 03/2014 Lake Shore Upstage Players
- 03/26-27/2014 Main Chess Tournament
- 03/28/2014 Rice Branch College Open House
- 03/29/2014 Main Maker Faire

#### Protective and Fire Systems

- The Library Board of Trustees Approved replacement of the Fire System at the Lake Shore Facility. The plans have been submitted to and approved by the city and installation is complete. Fire system was inspected and is now in service.
- The Access Control Systems at Lake Shore, Downtown, Rice and Garden Valley Branches have been completed and verified by SPS.

#### Contract Security

- There has been some staffing issues at the branches and continues to be addressed by G4S.

#### Administration

- Interviews will be conducted for Safety & Protective Services Officer positions if there are qualified candidates.

### **INFORMATION TECHNOLOGY & CLEVNET**

#### Accomplishments This Period:

##### KnowItNow24x7 (KIN24x7):

The Statewide Coordinator presented two programs with 60+ people attending altogether at the Ohio Library Council Northeast Chapter Conference. KnowItNow24x7 promotional materials were also distributed and questions answered about the service.

##### Virtual Services and Web:

(See Web statistics)

##### Software:

(No updates related to strategic initiatives to report at this time)

#### Key Items in Progress This Period:

##### Converged Technologies and Software:

Ann Palomo will retire at the end of April 2014. Hilary Prisyblla will serve as the interim Manager while a search is conducted.

Website Stats:

CPL.ORG

Visits

236,727



Unique Visitors

181,434



Pageviews

426,350



Pages / Visit

1.80



Avg. Visit Duration

00:02:13



Bounce Rate

66.29%



% New Visits

72.02%



Cleveland

Public Library 300,903

70.58%

- [www.cpl.org](http://www.cpl.org)

|    |  |        |       |
|----|--|--------|-------|
| 2. | Home   | 16,216 | 3.80% |
| 3. | Research Databases - Cleveland Public Library          | 10,560 | 2.48% |
| 4. | Branch Locations - Branches - Cleveland Public Library | 4,583  | 1.07% |
| 5. | MyTunes  | 4,100  | 0.96% |
| 6. | Books, Movies & More - Cleveland Public Library        | 3,993  | 0.94% |
| 7. | Locations & Hours - Cleveland Public Library           | 3,977  | 0.93% |
| 8. | header include   | 3,696  | 0.87% |
| 9. | My Account - Cleveland Public Library                  | 3,507  | 0.82% |


10. Research & Learning - Cleveland Public Library 3,373 0.79%

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CPL.BIBLIOCOMMONS.COM - this data is very relevant considering is it not just the catalog but a discovery tool. Since 60% of our traffic goes to this site.


Visits

90,367




Unique Visitors

35,974



Pageviews

808,630




Pages / Visit

8.95




Avg. Visit Duration

00:05:48




Bounce Rate

12.54%



% New Visits

30.62%



|    |   |         |        |
|----|---|---------|--------|
| 1. | (not set)   | 250,956 | 31.03% |
| 2. | Search   Cleveland Public Library   BiblioCommons       | 167,388 | 20.70% |
| 3. | CLEVNET   | 91,587  | 11.33% |
| 4. | Log In   Cleveland Public Library   BiblioCommons       | 67,864  | 8.39%  |
| 5. | Active Holds   Cleveland Public Library   BiblioCommons | 42,137  | 5.21%  |
| 6. | Checked Out   Cleveland Public Library   BiblioCommons  | 38,494  | 4.76%  |
| 7. | My CLEVNET   Cleveland Public Library   BiblioCommons   | 35,965  | 4.45%  |

|     |                           |        |       |
|-----|---------------------------|--------|-------|
|     | Recent Activity           |        | 3.78% |
| 8.  | Cleveland Public Library  | 30,592 |       |
|     | BiblioCommons             |        |       |
| 9.  | Movies   Cleveland Public | 3,166  | 0.39% |
|     | Library   BiblioCommons   |        |       |
| 10. | Recently Returned         | 2,591  | 0.32% |
|     | Cleveland Public Library  |        |       |
|     | BiblioCommons             |        |       |

Mr. Corrigan adjourned the meeting at 1:07 p.m.

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Thomas D. Corrigan  
President

---

Maritza Rodriguez  
Vice President

## GIFT REPORT FOR MARCH 2014

LIBRARY SERVICE MATERIALS

| DESCRIPTION                            | QUANTITY   |              |
|--|------------|--------------|
|  | Month      | Year to date |
| Books                                  | 1,127      | 1,869        |
| Periodicals                            | 17         | 17           |
| Publishers Gifts                       | 0          | 0            |
| Non-Print Materials                    | <u>102</u> | <u>203</u>   |
| <b>TOTAL LIBRARY SERVICE MATERIALS</b> | 1,246      | 2,089        |

MONEY GIFTS

| FUND                                | PURPOSE      | AMOUNT    |              |
|-------------------------------------|--------------|-----------|--------------|
|                                     |              | Month     | Year to date |
| General Fund                        | Unrestricted | \$ 121    | \$ 5,163     |
| Building & Repair Fund              | Restricted   | 0         | 50,000       |
| Library Fund                        | Unrestricted | 0         | 0            |
| Library Fund                        | Restricted   | 660       | 1,585        |
| Library Fund - Oral History Project | Restricted   | 0         | 0            |
| Endowment for the Blind             | Restricted   | 0         | 0            |
| Young Fund                          | Restricted   | 12,066    | 12,066       |
| Friends Fund                        | Restricted   | 0         | 0            |
| Gates Fund                          | Restricted   | 0         | 0            |
| Schweinfurth Fund                   | Restricted   | 0         | 11,888       |
| Ohio Center fo the Book             | Restricted   | 0         | 900          |
| Judd Fund                           | Restricted   | 52,697    | 52,697       |
| Lockwood Thompson Fund              | Restricted   | 0         | 0            |
| PNC - Grow up Great                 | Restricted   | 0         | 0            |
| MetLife - Fit for Life              | Restricted   | 0         | 0            |
| Learning Centers                    | Restricted   | 0         | 0            |
| Founders Fund                       | Unrestricted | 0         | 0            |
| Founders Fund                       | Restricted   | <u>0</u>  | <u>0</u>     |
| <b>TOTAL MONEY GIFTS</b>            |              | \$ 65,544 | \$ 134,299   |

SUMMARY

| CATEGORY                  | DONORS    |              | QUANTITY  |              |
|---------------------------|-----------|--------------|-----------|--------------|
|                           | Month     | Year to date | Month     | Year to date |
| Library Service Materials | 18        | 51           | 1,246     | 2,089        |
| Money Gifts               | <u>20</u> | <u>45</u>    | <u>20</u> | <u>45</u>    |
| <b>TOTAL GIFTS</b>        | 38        | 96           | 1,266     | 2,134        |

Form Prescribed by the Bureau of Inspection and Supervision of Public Offices.  
County Auditor's Form No. 139

**AMENDED OFFICIAL CERTIFICATE OF ESTIMATED RESOURCES**

Based on 82.09% current collection of current levy for previous tax year.

Revised Code 5705.36 (Library)

Office of the Budget Commission, Cuyahoga County, Ohio.

Cleveland, Ohio

April 4, 2014

to the Board of Library Trustees of the Cleveland Library

The following is the amended official certificate of estimated resources for the fiscal year beginning January 1st, 2014, as revised by the Budget Commission of said County, which shall govern the total of appropriate appropriations made at any time during such fiscal year:

| Fund                    | Unencumbered Balance Jan. 1, 2014 | General Property Tax | PLF L.L.G.S.F.       | Other Sources        | Total                 |
|-------------------------|-----------------------------------|----------------------|----------------------|----------------------|-----------------------|
| General Fund            | 25,333,479.28                     | 26,140,418.63        | 19,744,566.12        | 5,794,196.00         | 77,012,660.03         |
| Special Revenue         | 12,423,156.93                     |                      |                      | 3,188,974.32         | 15,612,131.25         |
| Capital                 | 12,134,881.64                     |                      |                      | 3,689,751.00         | 15,824,632.64         |
| Permanent               | 2,352,183.39                      |                      |                      | 136,590.00           | 2,488,773.39          |
| Agency                  | 10,449.41                         |                      |                      | 0.00                 | 10,449.41             |
| <b>Totals/Subtotals</b> | <b>52,254,150.65</b>              | <b>26,140,418.63</b> | <b>19,744,566.12</b> | <b>12,809,511.32</b> | <b>110,948,646.72</b> |

|                     |            |                          |
|---------------------|------------|--------------------------|
| <i>Mark Parks</i>   | Budget     | <i>Colin E. Leavelle</i> |
| <i>Anna Johnson</i> | Commission | <i>[Signature]</i>       |



## CLEVELAND PUBLIC LIBRARY

325 Superior Avenue • Cleveland, Ohio 44114 • 216.623.2800 • www.cpl.org

Sent via email April 4, 2014

Mr. Bryan Dunn, Department Manager  
Cuyahoga County Budget Commission  
1219 Ontario Street/Room 121  
Cleveland, Ohio 44113

Dear Bryan:

Please issue an Amended Certificate of Estimated Resources with an increase in Other Sources – Special Revenue by \$251,045.16 relating to the Cleveland Foundation Grants for the Learning Centers fund - \$228,500; Library fund - \$1,200; Judd fund - \$11,633; and the Lockwood Thompson fund – \$9,712.16, as summarized below.

| Fund Category   | Unencumbered Balance as of January 1, 2014 | Property Tax & PLF                   | Other Sources           | Total Resources Available for Expenditures |
|-----------------|--|--------------------------------------|-------------------------|--|
| General Fund    | \$25,333,479.28                            | \$ 26,140,418.63<br>\$ 19,744,566.12 | \$ 5,794,196.00         | \$ 77,012,660.03                           |
| Special Revenue | \$12,423,156.93                            |                                      | \$ 3,188,974.32         | \$ 15,612,131.25                           |
| Capital         | \$12,134,881.64                            |                                      | \$ 3,689,751.00         | \$ 15,824,632.64                           |
| Permanent       | \$ 2,352,183.39                            |                                      | \$ 136,590.00           | \$ 2,488,773.39                            |
| Agency          | \$ 10,449.41                               |                                      |                         | \$ 10,449.41                               |
| <b>TOTAL</b>    | <b>\$52,254,150.65</b>                     | <b>\$ 45,884,984.75</b>              | <b>\$ 12,809,511.32</b> | <b>\$ 110,948,646.72</b>                   |

Thank you for your assistance.

Very truly yours,

Carrie Krenicky  
Chief Financial Officer

**Board of Library Trustees**

Thomas D. Corrigan, President • Maritza Rodriguez, Vice President • Alan Seifullah, Secretary  
Alice G. Butts • John M. Hairston, Jr. • Anthony T. Parker • Rick Werner  
Felton Thomas, Jr., Director



**CLEVELAND PUBLIC LIBRARY**  
**2014 APPROPRIATION: THIRD AMENDMENT**  
**APRIL 17, 2014**

**GENERAL FUND**

| <b>CERTIFIED REVENUE</b>  | <b>Prior Certificate<br/>(1)</b> | <b>Increase/<br/>Decrease</b> | <b>Amended<br/>Certificate (2)</b> |
|---------------------------|----------------------------------|-------------------------------|------------------------------------|
| Cash January 1            | 25,333,479.28                    | 0.00                          | 25,333,479.28 (3)                  |
| Taxes - General Property  | 24,140,418.63                    | 0.00                          | 24,140,418.63                      |
| Public Library Fund (PLF) | 19,744,566.12                    | 0.00                          | 19,744,566.12                      |
| State Rollbacks/CAT       | 3,375,390.00                     | 0.00                          | 3,375,390.00                       |
| Federal Aid               | 0.00                             | 0.00                          | 0.00                               |
| State Aid                 | 0.00                             | 0.00                          | 0.00                               |
| Fines and Fees            | 370,000.00                       | 0.00                          | 370,000.00                         |
| Earned Interest           | 157,213.00                       | 0.00                          | 157,213.00                         |
| Services                  | 3,366,741.00                     | 0.00                          | 3,366,741.00                       |
| Unrestricted Gifts        | 5,000.00                         | 0.00                          | 5,000.00                           |
| Miscellaneous             | 544,352.00                       | 0.00                          | 544,352.00                         |
| Return of Advances        | (24,500.00)                      | 0.00                          | (24,500.00)                        |
| <b>TOTAL RESOURCES</b>    | <b>77,012,660.03</b>             | <b>0.00</b>                   | <b>77,012,660.03</b>               |

| <b>APPROPRIATION</b>              | <b>Prior<br/>Appropriation</b> | <b>Increase/<br/>Decrease</b> | <b>Amended<br/>Appropriation</b> |
|-----------------------------------|--------------------------------|-------------------------------|----------------------------------|
| Salaries/Benefits                 | 34,563,233.00                  | 0.00                          | 34,563,233.00                    |
| Supplies                          | 1,045,967.00                   | 0.00                          | 1,045,967.00                     |
| Purchased/Contracted<br>Services  | 9,967,408.00                   | 0.00                          | 9,967,408.00                     |
| Library Materials/<br>Information | 8,212,942.00                   | 0.00                          | 8,212,942.00                     |
| Capital Outlay                    | 417,180.00                     | 0.00                          | 417,180.00                       |
| Other Objects                     | 100,665.00                     | 0.00                          | 100,665.00                       |
| <b>SUBTOTAL OPERATING</b>         | <b>54,307,395.00</b>           | <b>0.00</b>                   | <b>54,307,395.00</b>             |
| Transfers/Advances                | 3,500,000.00                   | 0.00                          | 3,500,000.00                     |
| <b>TOTAL APPROPRIATION</b>        | <b>57,807,395.00</b>           | <b>0.00</b>                   | <b>57,807,395.00</b>             |

**CLEVELAND PUBLIC LIBRARY**  
**2014 APPROPRIATION: THIRD AMENDMENT**  
**APRIL 17, 2014**

SPECIAL REVENUE FUNDS

| CERTIFIED REVENUE          | Prior Certificate<br>(1)                | Increase/<br>Decrease | Amended<br>Certificate (2)                |
|----------------------------|---|-----------------------|---|
|                            | 15,361,086.09                           | 251,045.16            | 15,612,131.25                             |
| APPROPRIATION              | Prior Fund<br>Balance/<br>Appropriation | Increase/<br>Decrease | Amended<br>Fund Balance/<br>Appropriation |
| Anderson                   | 227,679.49                              | 0.00                  | 227,679.49                                |
| Endowment for the Blind    | 1,950,380.05                            | 0.00                  | 1,950,380.05                              |
| Founders                   | 2,796,864.64                            | 0.00                  | 2,796,864.64                              |
| Kaiser                     | 52,715.36                               | 0.00                  | 52,715.36                                 |
| Kraley                     | 175,707.71                              | 0.00                  | 175,707.71                                |
| Library                    | 181,106.14                              | 1,200.00              | 182,306.14                                |
| Pepke                      | 113,590.85                              | 0.00                  | 113,590.85                                |
| Wickwire                   | 1,257,315.72                            | 0.00                  | 1,257,315.72                              |
| Wittke                     | 77,635.21                               | 0.00                  | 77,635.21                                 |
| Young                      | 3,658,741.64                            | 0.00                  | 3,658,741.64                              |
| Friends                    | 24,500.00                               | 0.00                  | 24,500.00                                 |
| Judd                       | 195,000.00                              | 11,633.00             | 206,633.00                                |
| Lockwood Thompson          | 159,689.06                              | 9,712.16              | 169,401.22                                |
| Ohio Center for the Book   | 975.00                                  | 0.00                  | 975.00                                    |
| Schweinfurth               | 116,651.08                              | 0.00                  | 116,651.08                                |
| LSTA-OLBPD                 | 1,508,194.00                            | 0.00                  | 1,508,194.00                              |
| LSTA-Know It Now           | 347,782.64                              | 0.00                  | 347,782.64                                |
| MyCom                      | 0.00                                    | 0.00                  | 0.00                                      |
| Learning Centers           | 0.00                                    | 228,500.00            | 228,500.00                                |
| <b>TOTAL APPROPRIATION</b> | <b>12,844,528.59</b>                    | <b>251,045.16</b>     | <b>13,095,573.75</b> (4)                  |

CAPITAL PROJECTS FUND

| CERTIFIED REVENUE | Prior Certificate<br>(1)                | Increase/<br>Decrease | Amended<br>Certificate (2)                |
|-------------------|---|-----------------------|---|
|                   | 15,824,632.64                           | 0.00                  | 15,824,632.64                             |
| APPROPRIATION     | Prior Fund<br>Balance/<br>Appropriation | Increase/<br>Decrease | Amended<br>Fund Balance/<br>Appropriation |
| BUILDING & REPAIR | 15,824,632.64                           | 0.00                  | 15,824,632.64                             |

**CLEVELAND PUBLIC LIBRARY**  
**2014 APPROPRIATION: THIRD AMENDMENT**  
**APRIL 17, 2014**

PERMANENT FUNDS

| CERTIFIED REVENUE          | Prior Certificate<br>(1)                | Increase/<br>Decrease | Amended<br>Certificate (2)                |
|----------------------------|---|-----------------------|---|
|                            | 2,488,773.39                            | 0.00                  | 2,488,773.39                              |
| APPROPRIATION              | Prior Fund<br>Balance/<br>Appropriation | Increase/<br>Decrease | Amended<br>Fund Balance/<br>Appropriation |
| Abel                       | 200,360.08                              | 0.00                  | 200,360.08                                |
| Ambler                     | 1,762.16                                | 0.00                  | 1,762.16                                  |
| Beard                      | 116,077.37                              | 0.00                  | 116,077.37                                |
| Klein                      | 4,241.71                                | 0.00                  | 4,241.71                                  |
| Malon/Schroeder            | 150,419.23                              | 0.00                  | 150,419.23                                |
| McDonald                   | 155,435.69                              | 0.00                  | 155,435.69                                |
| Ratner                     | 75,581.33                               | 0.00                  | 75,581.33                                 |
| Root                       | 28,593.92                               | 0.00                  | 28,593.92                                 |
| Sugarman                   | 44,156.65                               | 0.00                  | 44,156.65                                 |
| Thompson                   | 103,022.96                              | 0.00                  | 103,022.96                                |
| Weidenthal                 | 5,385.24                                | 0.00                  | 5,385.24                                  |
| White                      | 1,596,253.30                            | 0.00                  | 1,596,253.30                              |
| Beard Anna Young           | 7,483.75                                | 0.00                  | 7,483.75                                  |
| <b>TOTAL APPROPRIATION</b> | <b>2,488,773.39</b>                     | <b>0.00</b>           | <b>2,488,773.39</b> (6)                   |

AGENCY FUND

| CERTIFIED REVENUE      | Prior Certificate<br>(1)                | Increase/<br>Decrease | Amended<br>Certificate (2)                |
|------------------------|---|-----------------------|---|
|                        | 10,449.41                               | 0.00                  | 10,449.41                                 |
| APPROPRIATION          | Prior Fund<br>Balance/<br>Appropriation | Increase/<br>Decrease | Amended<br>Fund Balance/<br>Appropriation |
| <b>UNCLAIMED FUNDS</b> | <b>10,449.41</b>                        | <b>0.00</b>           | <b>10,449.41</b>                          |

CLEVELAND PUBLIC LIBRARY  
2014 APPROPRIATION: THIRD AMENDMENT  
APRIL 17, 2014

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- (1) Certificate dated March 11, 2014
- (2) Certificate dated April 4, 2014
- (3) \$25,333,479.28 unencumbered cash carried forward includes the repayment of advances to be made from OLBPD of \$60,000 and MyCom of \$94,640 to produce the carryover balance available for appropriation in 2014; plus \$6,974,062.88 encumbered cash.
- (4) \$12,423,156.93 unencumbered cash carried forward includes the repayment of advances to be made from OLBPD of \$60,000 and MyCom of \$94,640 to produce the carryover balance available for appropriation in 2014; plus \$389,613.80 encumbered cash. \$3,164,474.32 additional revenue. Non-expendable principal amounts of \$2,492,057.50 in Anderson, Founders and Wickwire Funds are included in the certified fund balances but are not included in appropriated amounts.  
( $\$12,423,156.93 + \$3,164,474.32 - \$2,492,057.50 = \$13,095,573.75$ )
- (5) \$12,134,881.64 unencumbered cash carried forward; plus \$1,784,550.29 encumbered cash. \$3,500,000 transfer from General Fund. \$189,751 additional revenue.  
( $\$12,134,881.64 + \$3,500,000 + \$189,751 = \$15,824,632.64$ )
- (6) \$3,136,499.75 unencumbered cash carried forward; plus \$3,510.93 encumbered cash.





Remittance  
Tyler Technologies, Inc.  
(FEIN 75-2303920)  
P.O. Box 203556  
Dallas, TX 75320-3556

## THIS IS NOT AN INVOICE PROFORMA

Empowering people who serve the public®

### Questions

Tyler Technologies - ERP & Schools  
Phone: 1-800-772-2260 Press 2, then 1  
Fax: 1-866-673-3274  
Email: ar@tylertech.com

| Company | Order No. | Date       | Page   |
|---------|-----------|------------|--------|
| 045     | 53403     | 04/08/2014 | 1 of 3 |

To: CLEVELAND PUBLIC LIBRARY  
ATTN: SANDRA KUBAN  
325 SUPERIOR AVENUE  
CLEVELAND, OH 44114

Ship To: CLEVELAND PUBLIC LIBRARY  
ATTN: SANDRA KUBAN  
325 SUPERIOR AVENUE  
CLEVELAND, OH 44114

| Customer Grp/No. | Customer PO# | Payment Terms | Currency Code | Ship Via | Salesperson Cd |
|------------------|--------------|---------------|---------------|----------|----------------|
| 1 1618           |              | Net 30        | USD           | ELEC     |                |

| No. Item/ Description/ Comments  | Drop Ship | # Users | Quantity | U/M | Unit Price | Disc % | Total Cost |
|--|-----------|---------|----------|-----|------------|--------|------------|
| Contract No.: CLEVELAND PUBLIC LIBRARY   |           |         |          |     |            |        |            |
| 1 Renewal: MUNSUPPORT-D-GL<br>SUPPORT & UPDATE LICENSING - ACCTG/GL/BUDGET/AP<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months         | No        | 1       | 1        | EA  | 13,895.46  | .00    | 13,895.46  |
| 2 Renewal: MUNSUPPORT-D-AR<br>SUPPORT & UPDATE LICENSING - ACCOUNTS RECEIVABLE<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months        | No        | 1       | 1        | EA  | 2,925.37   | .00    | 2,925.37   |
| 3 Renewal: MUNSUPPORT-C-AT<br>SUPPORT & UPDATE LICENSING - APPLICANT TRACKING<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months         | No        | 1       | 1        | EA  | 1,263.52   | .00    | 1,263.52   |
| 4 Renewal: MUNSUPPORT-D-BMI<br>SUPPORT & UPDATE LICENSING - INTERFACE TO BMI TRACKING<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months | No        | 1       | 1        | EA  | 1,010.58   | .00    | 1,010.58   |
| 5 Renewal: MUNSUPPORT-D-PO<br>SUPPORT & UPDATE LICENSING - PURCHASE ORDERS<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months            | No        | 1       | 1        | EA  | 3,191.30   | .00    | 3,191.30   |
| 6 Renewal: MUNSUPPORT-D-CM<br>SUPPORT & UPDATE LICENSING - CONTRACT MANAGEMENT<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months        | No        | 1       | 1        | EA  | 1,569.06   | .00    | 1,569.06   |
| 7 Renewal: MUNSUPPORT-D-GASB<br>SUPPORT & UPDATE LICENSING - GASB 34 REPORT WRITER<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months    | No        | 1       | 1        | EA  | 2,925.37   | .00    | 2,925.37   |
| 8 Renewal: MUNSUPPORT-D-GB<br>SUPPORT & UPDATE LICENSING - GENERAL BILLING<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months            | No        | 1       | 1        | EA  | 1,329.70   | .00    | 1,329.70   |
| 9 Renewal: MUNSUPPORT-C-HR<br>SUPPORT & UPDATE LICENSING - HUMAN RESOURCES MANAGEMENT<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months | No        | 1       | 1        | EA  | 2,641.91   | .00    | 2,641.91   |



**Remittance**  
 Tyler Technologies, Inc.  
 (FEIN 75-2303920)  
 P.O. Box 203556  
 Dallas, TX 75320-3556

**THIS IS NOT AN INVOICE  
 PROFORMA**

| Company | Order No. | Date       | Page   |
|---------|-----------|------------|--------|
| 045     | 53403     | 04/08/2014 | 2 of 3 |

**Empowering people who serve the public®**

**Questions**  
 Tyler Technologies - ERP & Schools  
 Phone: 1-800-772-2260 Press 2, then 1  
 Fax: 1-866-673-3274  
 Email: ar@tylertech.com

| No. Item/ Description/ Comments  | Drop Ship | # Users | Quantity | U/M | Unit Price | Disc % | Total Cost |
|--|-----------|---------|----------|-----|------------|--------|------------|
| 10 Renewal: MUNSCRYW-D<br>SUPPORT & UPDATE LICENSING - CRYSTAL REPORTS<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months                      | No        | 1       | 1        | EA  | 1,484.84   | .00    | 1,484.84   |
| 11 Renewal: MUNSUPPORT-D-OFF<br>SUPPORT & UPDATE LICENSING - MUNIS OFFICE<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months                   | No        | 1       | 1        | EA  | 1,063.77   | .00    | 1,063.77   |
| 12 Renewal: MUNSUPPORT-C-PR<br>SUPPORT & UPDATE LICENSING - PAYROLL<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months                         | No        | 1       | 1        | EA  | 5,398.68   | .00    | 5,398.68   |
| 13 Renewal: MUNSUPPORT-D-PA<br>SUPPORT & UPDATE LICENSING - PROJECT ACCOUNTING<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months              | No        | 1       | 1        | EA  | 2,659.44   | .00    | 2,659.44   |
| 14 Renewal: MUNSUPPORT-D-FA<br>SUPPORT & UPDATE LICENSING - FIXED ASSETS<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months                    | No        | 1       | 1        | EA  | 3,191.30   | .00    | 3,191.30   |
| 15 Renewal: MUNSUPPORT-D-REQ<br>SUPPORT & UPDATE LICENSING - REQUISITIONS<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months                   | No        | 1       | 1        | EA  | 2,659.44   | .00    | 2,659.44   |
| 16 Renewal: MUNSUPPORT-D-PORTAL<br>SUPPORT & UPDATE LICENSING - ROLE TAILORED DASHBOARD<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months     | No        | 1       | 1        | EA  | 1,952.72   | .00    | 1,952.72   |
| 17 Renewal: MUNSUPPORT-C-TIMEKEE<br>SUPPORT & UPDATE LICENSING - TIMEKEEPING INTERFACE<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months      | No        | 1       | 1        | EA  | 758.11     | .00    | 758.11     |
| 18 Renewal: MUNSUPPORT-D-TM<br>SUPPORT & UPDATE LICENSING - TREASURY MANAGEMENT<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months             | No        | 1       | 1        | EA  | 2,659.44   | .00    | 2,659.44   |
| 19 Renewal: MUNFM-SUP-D<br>TYLER FORM PROCESSING SUPPORT<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months                                    | No        | 1       | 1        | EA  | 2,954.91   | .00    | 2,954.91   |
| 20 Renewal: MUNSUPPORT-D-EER<br>SUPPORT & UPDATE LICENSING - EMPLOYEE EXPENSE REIMBURSEMENT<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months | No        | 1       | 1        | EA  | 1,190.70   | .00    | 1,190.70   |



Empowering people who serve the public®

Remittance  
Tyler Technologies, Inc.  
(FEIN 75-2303920)  
P.O. Box 203556  
Dallas, TX 75320-3556

## THIS IS NOT AN INVOICE PROFORMA

| Company | Order No. | Date       | Page   |
|---------|-----------|------------|--------|
| 045     | 53403     | 04/08/2014 | 3 of 3 |

### Questions

Tyler Technologies - ERP & Schools  
Phone: 1-800-772-2260 Press 2, then 1  
Fax: 1-866-673-3274  
Email: ar@tylertech.com

| No. Item/ Description/ Comments   | Drop Ship | # Users | Quantity | U/M | Unit Price | Disc % | Total Cost |
|---|-----------|---------|----------|-----|------------|--------|------------|
| 21 Renewal: MUNSUPPORT-D-INV<br>SUPPORT & UPDATE LICENSING - INVENTORY<br>Maintenance Plan: ; Start: 05/17/2014, End: 05/16/2015; Term: 12 months | No        | 1       | 1        | EA  | 2,182.95   | .00    | 2,182.95   |

Does not include any applicable taxes

Order Total: **58,908.57**

We would like to continue on the current maintenance plan

- Our Purchase Order is enclosed
- Our Purchase Order is \_\_\_\_\_.
- Purchase Order is not required to be invoiced

**AN INVOICE WILL BE SENT AFTER CONFIRMATION OF ORDER**

Comments:



Waiver and Release

1. KeyBank National Association ("KeyBank") is the Trustee of the "Restated Declaration of Trust of Grace F. Brody dated June 15, 2006" ("Trust"). The Cleveland Heights Public Library and the Cleveland Public Library ("Libraries") are each named as the beneficiary of one-half (½) of the residue of the Trust.
2. Attorney James E. Spitz was appointed guardian of Grace F. Brody on June 14, 2008 (Cuyahoga County Probate Court, Case No. 2008 GRD 137572).
3. Grace F. Brody died March 12, 2014.
4. At the time of her death Ms. Brody resided at the Montefiore Home, One David Myers Pkwy., Beachwood, OH 44122. Ms. Brody had resided at Montefiore Home since at least 2008. Prior to that Grace resided at her home located at 3303 Ormond Road, Cleveland Heights, OH 44118 ("Residence").
5. Ms. Brody transferred title to the Residence to the Trust on March 26, 2009.
6. The first paragraph of Section 3.2 of the Trust provides:
 

3.2 The Successor Trustee is authorized to retain in trust any residence I may own at the time of my death (or which I may have transferred to the Trust), it being my intention that my said son shall continue to live rent-free in said residence for as long as he wishes to do so. If my son no longer desires to occupy the said residence, or if the Successor Trustee deems it to be in my son's best interest not to continue to occupy the said property as his home on account of illness or infirmity, then the residence and its contents shall be distributed to the JEWISH COMMUNITY FEDERATION OF CLEVELAND, to be added to the GRACE F. BRODY COLLEGE SCHOLARSHIP FUND, which I now maintain with the Jewish Community Federation. If the Jewish Community Federation so desires, it may instruct the Successor Trustee, in writing, to sell the said residence property and its contents upon the best terms obtainable therefore, and to distribute the net proceeds of the sale to the said Federation for addition to the said Scholarship Fund.
7. On March 11, 2014, Martin C. Boron, Managing Counsel for KeyBank, sent a letter to the Libraries explaining (i) the need to sell the Residence; (ii) that Ms. Brody's son had predeceased her; (iii) the possibility the sale of the Residence could cause an ademption of the intended gift of the Residence or its proceeds to the Jewish Federation of Cleveland ("Federation") and to the Grace F. Brody College Scholarship Fund ("Scholarship Fund"); and (iv) KeyBank's opinion that Ms. Brody intended that the Residence, or the proceeds of the sale of the Residence, should be used to benefit the Scholarship Fund.
8. As a result of Ms. Brody's death, ademption of the gift of the Residence is no longer an issue.



- 9. KeyBank's concern with regard to application of the proceeds of the sale of the Residence was because the terms of the Trust on its face provides that the Residence go to the Scholarship Fund only after Ms. Brody's death and after Ms. Brody's son had used the Residence and after her son was no longer making use of the Residence. It is KeyBank's opinion that Ms. Brody's death has substantially eliminated that concern.
- 10. It is KeyBank's opinion that Ms. Brody intended that the Residence, or the proceeds of the sale of the Residence, should be used to benefit the Scholarship Fund. It is also KeyBank's opinion that no fact or condition precedent is presented in the first paragraph of Section 3.2 of the Trust that prevents the vesting of the Residence and its contents in the Scholarship Fund.
- 11. It is KeyBank's opinion that a literal reading of the first paragraph of Section 3.2 of the Trust requires that the Residence and its contents, or their proceeds, be distributed to the Scholarship Fund.
- 12. The purpose of this agreement is to formalize the undersigned parties' agreement to KeyBank's opinion expressed in the immediately preceding paragraphs.

**NOW THEREFORE**, as an inducement to KeyBank National Association, as Trustee of the "Restated Declaration of Trust of Grace F. Brody dated June 15, 2006", to distribute Residence and its contents, or their proceeds, to the Jewish Federation of Cleveland, to be added to the Grace F. Brody College Scholarship Fund, and to avoid any further cost, expense and delay of litigation to seek a judicial interpretation authorizing the same, the undersigned, for themselves, their administrators, creditors, agents, assigns and all other persons claiming by and through them in any capacity, to the full extent of their actual or potential interests, hereby waive and release, KeyBank National Association and all of its affiliates, from any liability with regard to the distribution of the Residence and its contents or their proceeds, and consents to the distribution of the Residence and its contents or their proceeds to the Jewish Federation of Cleveland, to be added to the Grace F. Brody College Scholarship Fund.

**This request is irrevocable.**

Each of the undersigned acknowledges that this Agreement will bind his or her Represented Parties at all times after the effective date, both by reason of their mutual undertakings and by reason of the Trustee's reliance on the terms of this Agreement.

The undersigned have had the opportunity to review this Agreement with an attorney of their choice.

This agreement may be executed in several counterparts, each of which will be deemed an original, and all of which together constitute one instrument binding all signatories.

**ACCEPTED BY:** Board of Trustees of Cleveland Heights Public Library

By: \_\_\_\_\_

And: \_\_\_\_\_

**ACCEPTED BY:** Board of Trustees of the Cleveland Public Library

By: \_\_\_\_\_

And: \_\_\_\_\_

**ACCEPTED BY KeyBank National Association, as  
Successor Trustee under the Restated Declaration of  
Trust of Grace F. Brody dated June 15, 2006**

By: \_\_\_\_\_

And: \_\_\_\_\_

REPORT A

CLEVELAND PUBLIC LIBRARY  
MONTHLY FINANCIAL STATEMENT OF FISCAL OFFICER TO BOARD OF LIBRARY TRUSTEES  
FOR THE PERIOD MARCH 1 -- MARCH 31, 2014

*Carrie Krenicky*

FISCAL OFFICER, BOARD OF LIBRARY TRUSTEES

**Cleveland Public Library**  
**Revenues, Expenditures and Changes in Fund Balance**  
**For the Period Ending March 31, 2014**

|   | <u>General Fund</u>     | <u>Special Revenue</u>  | <u>Capital Projects</u> | <u>Permanent</u>       | <u>Agency</u>       | <u>Total</u>            |
|---|-------------------------|-------------------------|-------------------------|------------------------|---------------------|-------------------------|
| 41 Taxes  | 13,742,655.48           | 0.00                    | 0.00                    | 0.00                   | \$ 0.00             | 13,742,655.48           |
| 42 Intergovernmental  | 4,872,055.34            | 460,353.78              | 138,999.00              | 0.00                   | \$ 0.00             | 5,471,408.12            |
| 43 Fines & Fees   | 102,492.86              | 0.00                    | 0.00                    | 0.00                   | \$ 0.00             | 102,492.86              |
| 44 Investment Earnings  | 68,777.65               | 18,162.94               | 0.00                    | 16,573.11              | \$ 0.00             | 103,513.70              |
| 45 Charges for Services   | 743,039.42              | 0.00                    | 0.00                    | 0.00                   | \$ 0.00             | 743,039.42              |
| 46 Contributions & Donations  | 5,163.33                | 79,135.79               | 50,000.00               | 0.00                   | \$ 0.00             | 134,299.12              |
| 48 Miscellaneous Revenue  | 138,383.98              | 0.00                    | 0.00                    | 0.00                   | \$ 78.68            | 138,462.66              |
| <b>Total Revenues</b>   | <b>\$ 19,672,568.06</b> | <b>\$ 557,652.51</b>    | <b>\$ 188,999.00</b>    | <b>\$ 16,573.11</b>    | <b>\$ 78.68</b>     | <b>\$ 20,435,871.36</b> |
| 51 Salaries/Benefits  | 9,252,916.05            | 363,275.21              | 0.00                    | 0.00                   | \$ 0.00             | 9,616,191.26            |
| 52 Supplies   | 185,098.89              | 4,713.60                | 0.00                    | 0.00                   | \$ 0.00             | 189,812.49              |
| 53 Purchased/Contracted Services  | 2,401,706.56            | 174,236.22              | 0.00                    | 565.00                 | \$ 0.00             | 2,576,507.78            |
| 54 Library Materials  | 2,437,335.31            | 33,276.45               | 0.00                    | 10,519.00              | \$ 0.00             | 2,481,130.76            |
| 55 Capital Outlay   | 197,112.00              | 19,067.50               | 1,459,954.92            | 0.00                   | \$ 0.00             | 1,676,134.42            |
| 57 Miscellaneous Expenses   | 45,205.63               | 11,981.66               | 0.00                    | 0.00                   | \$ 0.00             | 57,187.29               |
| <b>Total Expenditures</b>   | <b>\$ 14,519,374.44</b> | <b>\$ 606,550.64</b>    | <b>\$ 1,459,954.92</b>  | <b>\$ 11,084.00</b>    | <b>\$ 0.00</b>      | <b>\$ 16,596,964.00</b> |
| <b>Revenue Over/(Under) Expenditures</b>                                      | <b>\$ 5,153,193.62</b>  | <b>\$(48,898.13)</b>    | <b>\$(1,270,955.92)</b> | <b>\$ 5,489.11</b>     | <b>\$ 78.68</b>     | <b>\$ 3,838,907.36</b>  |
| 91 Sale of Capital Assets   | 0.00                    | 0.00                    | 0.00                    | 0.00                   | \$ 0.00             | 0.00                    |
| 98 Advances   | (24,500.00)             | 24,500.00               | 0.00                    | 0.00                   | \$ 0.00             | 0.00                    |
| 99 Transfers  | (3,500,000.00)          | 0.00                    | 3,500,000.00            | 0.00                   | \$ 0.00             | 0.00                    |
| <b>Total Other Sources / Uses</b>   | <b>\$(3,524,500.00)</b> | <b>\$ 24,500.00</b>     | <b>\$ 3,500,000.00</b>  | <b>\$ 0.00</b>         | <b>\$ 0.00</b>      | <b>\$ 0.00</b>          |
| <b>Revenue &amp; Other Sources Over/(Under) Expenditures &amp; Other Uses</b> | <b>\$ 1,628,693.62</b>  | <b>\$(24,398.13)</b>    | <b>\$ 2,229,044.08</b>  | <b>\$ 5,489.11</b>     | <b>\$ 78.68</b>     | <b>\$ 3,838,907.36</b>  |
| <b>Beginning Year Cash Balance</b>  | <b>\$ 32,152,902.16</b> | <b>\$ 12,967,410.73</b> | <b>\$ 13,919,431.93</b> | <b>\$ 3,140,010.68</b> | <b>\$ 10,449.41</b> | <b>\$ 62,190,204.91</b> |
| <b>Current Cash Balance</b>   | <b>\$ 33,781,595.78</b> | <b>\$ 12,943,012.60</b> | <b>\$ 16,148,476.01</b> | <b>\$ 3,145,499.79</b> | <b>\$ 10,528.09</b> | <b>\$ 66,029,112.27</b> |



Cleveland Public Library  
 Certified Revenue, Appropriations and Balances  
 General Fund  
 For the period Ending March 31, 2014

|                            | Certified Revenue (1) | Income To Date       | Balance              | Percent To Date | Percent Prior Year |
|----------------------------|-----------------------|----------------------|----------------------|-----------------|--------------------|
| PLF State Income Tax       | 19,744,566            | 4,872,055            | 14,872,511           | 25%             | 24%                |
| General Property Tax       | 24,140,419            | 13,742,655           | 10,397,763           | 57%             | 53%                |
| Rollback, Homestead, CAT   | 3,375,390             | 0                    | 3,375,390            | 0%              | 0%                 |
| Federal Grants             | 0                     | 0                    | 0                    | 0%              | 0%                 |
| State Aid                  | 0                     | 0                    | 0                    | 0%              | 0%                 |
| Fines & Fees               | 370,000               | 102,493              | 267,507              | 28%             | 36%                |
| Investment Earnings        | 157,213               | 68,778               | 88,435               | 44%             | 26%                |
| Services to Others-Clevnet | 3,366,741             | 743,039              | 2,623,702            | 22%             | 22%                |
| Contributions              | 5,000                 | 5,163                | (163)                | 100%            | 100%               |
| Miscellaneous              | 544,352               | 138,384              | 405,968              | 25%             | 50%                |
| Return of Advances Out     | 0                     | 0                    | 0                    | 0%              | 0%                 |
| <b>Total</b>               | <b>\$ 51,703,681</b>  | <b>\$ 19,672,568</b> | <b>\$ 32,031,113</b> | <b>38%</b>      | <b>35%</b>         |

|                    | Appropriation(2)     | Expended/ Encumbered | Balance              | Percent To Date (3) | Percent Prior Year |
|--------------------|----------------------|----------------------|----------------------|---------------------|--------------------|
| Salaries/Benefits  | 36,251,588           | 9,362,890            | 26,888,698           | 26%                 | 28%                |
| Supplies           | 1,184,174            | 461,806              | 722,368              | 39%                 | 41%                |
| Purchased Services | 11,599,487           | 6,890,461            | 4,709,026            | 59%                 | 61%                |
| Library Materials  | 11,483,839           | 5,133,050            | 6,350,790            | 45%                 | 41%                |
| Capital Outlay     | 656,073              | 239,485              | 416,588              | 37%                 | 14%                |
| Other              | 106,296              | 85,029               | 21,267               | 80%                 | 68%                |
| <b>Sub Total</b>   | <b>\$ 61,281,458</b> | <b>\$ 22,172,721</b> | <b>\$ 39,108,737</b> | <b>36%</b>          | <b>37%</b>         |
| Advances Out       | 0                    | 24,500               | (24,500)             | 0%                  | 0%                 |
| Transfers Out      | 3,500,000            | 3,500,000            | 0                    | 100%                | 0%                 |
| <b>Total</b>       | <b>\$ 64,781,458</b> | <b>\$ 25,697,221</b> | <b>\$ 39,084,237</b> | <b>40%</b>          | <b>37%</b>         |

Note (1): Certificate from Cuyahoga County Budget Commission dated March 11, 2014.  
 Note (2): Subtotal Amended Appropriation of \$54,307,395 plus carried forward encumbrance of \$6,974,063.  
 Note (3): Subtotal includes 14% expended and 12% encumbered.

Cleveland Public Library  
 Appropriation, Expenditures and Balances  
 General Fund  
 For the Period Ending March 31, 2014

|                                 | Current<br>Year<br>Appropriation | Total<br>Appropriated<br>Funds | Current<br>Year<br>Expenditures | Encumbered<br>and<br>Unpaid | Unencumbered<br>Balance |
|---------------------------------|----------------------------------|--------------------------------|---------------------------------|-----------------------------|-------------------------|
| 51110 Professional Salaries     | 10,515,639.73                    | 10,902,927.43                  | 2,695,097.83                    | 0.00                        | 8,207,829.60            |
| 51120 Clerical Salaries         | 9,690,669.34                     | 10,065,142.68                  | 2,562,453.09                    | 0.00                        | 7,502,689.59            |
| 51130 Non-Clerical Salaries     | 1,233,085.46                     | 1,283,755.00                   | 350,591.80                      | 0.00                        | 933,163.20              |
| 51140 Buildings Salaries        | 3,601,946.88                     | 3,733,044.19                   | 905,840.01                      | 0.00                        | 2,827,204.18            |
| 51150 Other Salaries            | 998,698.74                       | 1,037,559.35                   | 270,720.96                      | 0.00                        | 766,838.39              |
| 51180 Severance Pay             | 0.00                             | 32,971.85                      | 48,589.98                       | 0.00                        | (15,618.13)             |
| 51190 Non-Base Pay              | 0.00                             | 10,353.56                      | 78,474.58                       | 0.00                        | (68,121.02)             |
| 51400 OPERS                     | 3,577,218.98                     | 3,716,837.20                   | 965,293.54                      | 0.00                        | 2,751,543.66            |
| 51610 Health Insurance          | 4,067,844.96                     | 4,234,319.35                   | 994,375.12                      | 0.00                        | 3,239,944.23            |
| 51611 Dental Insurance          | 210,956.08                       | 228,224.10                     | 50,905.64                       | 0.00                        | 177,318.46              |
| 51612 Vision Insurance          | 16,017.41                        | 16,017.41                      | 3,824.44                        | 0.00                        | 12,192.97               |
| 51620 Life Insurance            | 13,651.20                        | 14,781.00                      | 3,396.00                        | 0.00                        | 11,385.00               |
| 51630 Workers Compensation      | 263,314.07                       | 569,325.04                     | 227,659.66                      | 70,440.03                   | 271,225.35              |
| 51640 Unemployment Compensation | 40,000.00                        | 59,582.55                      | 6,181.20                        | 33,401.35                   | 20,000.00               |
| 51650 Medicare - ER             | 319,190.15                       | 331,665.96                     | 86,845.20                       | 0.00                        | 244,820.76              |
| 51900 Other Benefits            | 15,000.00                        | 15,081.50                      | 2,667.00                        | 6,133.00                    | 6,281.50                |
| <b>Salaries/Benefits</b>        | <b>\$34,563,233.00</b>           | <b>\$36,251,588.17</b>         | <b>\$9,252,916.05</b>           | <b>\$109,974.38</b>         | <b>\$26,888,697.74</b>  |
| 52110 Office Supplies           | 42,040.00                        | 43,367.51                      | 9,124.20                        | 6,730.87                    | 27,512.44               |
| 52120 Stationery                | 56,800.00                        | 64,311.30                      | 11,152.11                       | 8,550.68                    | 44,608.51               |
| 52130 Duplication Supplies      | 25,100.00                        | 27,766.40                      | 6,023.51                        | 5,752.99                    | 15,989.90               |
| 52140 Hand Tools                | 600.00                           | 600.00                         | 336.19                          | 5.50                        | 258.31                  |
| 52150 Book Repair Supplies      | 64,200.00                        | 111,787.58                     | 13,326.17                       | 8,853.75                    | 89,607.66               |
| 52210 Janitorial Supplies       | 100,972.00                       | 113,125.23                     | 31,622.97                       | 13,398.03                   | 68,104.23               |
| 52220 Electrical Supplies       | 67,000.00                        | 78,580.35                      | 21,039.09                       | 27,010.97                   | 30,530.29               |

Cleveland Public Library  
 Appropriation, Expenditures and Balances  
 General Fund  
 For the Period Ending March 31, 2014

|                 | Current<br>Year<br>Appropriation | Total<br>Appropriated<br>Funds | Current<br>Year<br>Expenditures | Encumbered<br>and<br>Unpaid | Unencumbered<br>Balance |
|-----------------|----------------------------------|--------------------------------|---------------------------------|-----------------------------|-------------------------|
| 52230           | 254,835.00                       | 274,101.20                     | 43,488.39                       | 123,538.08                  | 107,074.73              |
| 52240           | 27,100.00                        | 27,139.00                      | 0.00                            | 485.94                      | 26,653.06               |
| 52300           | 87,820.00                        | 109,437.91                     | 10,988.75                       | 38,423.20                   | 60,025.96               |
| 52900           | 319,500.00                       | 333,957.59                     | 37,997.51                       | 43,956.90                   | 252,003.18              |
| <b>Supplies</b> | <b>\$1,045,967.00</b>            | <b>\$ 1,184,174.07</b>         | <b>\$ 185,098.89</b>            | <b>\$ 276,706.91</b>        | <b>\$ 722,368.27</b>    |
| 53100           | 125,000.00                       | 131,502.95                     | 14,522.64                       | 41,980.31                   | 75,000.00               |
| 53210           | 496,187.04                       | 578,021.60                     | 114,412.44                      | 324,398.31                  | 139,210.85              |
| 53230           | 104,100.00                       | 112,986.57                     | 28,822.57                       | 71,364.00                   | 12,800.00               |
| 53240           | 148,300.00                       | 191,377.16                     | 46,923.30                       | 55,433.42                   | 89,020.44               |
| 53310           | 568,400.00                       | 649,759.50                     | 74,513.16                       | 42,624.61                   | 532,621.73              |
| 53320           | 45,219.00                        | 53,401.32                      | 1,266.22                        | 21,936.02                   | 30,199.08               |
| 53340           | 190,000.00                       | 248,603.76                     | 55,209.62                       | 78,986.40                   | 114,407.74              |
| 53350           | 296,650.00                       | 394,355.61                     | 50,005.10                       | 139,905.53                  | 204,444.98              |
| 53360           | 1,025,383.31                     | 1,085,701.37                   | 321,561.36                      | 55,171.98                   | 708,968.03              |
| 53370           | 35,000.00                        | 44,759.93                      | 6,469.41                        | 25,994.88                   | 12,295.64               |
| 53380           | 1,040,000.00                     | 1,084,574.97                   | 227,162.91                      | 342,412.06                  | 515,000.00              |
| 53390           | 30,000.00                        | 30,225.75                      | 0.00                            | 1,625.75                    | 28,600.00               |
| 53400           | 415,817.00                       | 473,067.00                     | 57,596.00                       | 0.00                        | 415,471.00              |
| 53510           | 113,200.00                       | 119,780.25                     | 35,954.09                       | 79,575.27                   | 4,250.89                |
| 53520           | 60,430.76                        | 72,420.66                      | 15,081.90                       | 5,206.51                    | 52,132.25               |
| 53610           | 1,757,100.17                     | 1,830,602.37                   | 503,624.68                      | 1,294,635.46                | 32,342.23               |
| 53620           | 171,380.00                       | 221,890.03                     | 94,228.94                       | 110,962.08                  | 16,699.01               |
| 53630           | 896,000.06                       | 971,381.10                     | 139,520.44                      | 814,133.16                  | 17,727.50               |
| 53640           | 91,828.62                        | 130,303.54                     | 14,688.90                       | 108,474.85                  | 7,139.79                |



Cleveland Public Library  
 Appropriation, Expenditures and Balances  
 General Fund  
 For the Period Ending March 31, 2014

|                                      | Current<br>Year<br>Appropriation | Total<br>Appropriated<br>Funds | Current<br>Year<br>Expenditures | Encumbered<br>and<br>Unpaid | Unencumbered<br>Balance |
|--------------------------------------|----------------------------------|--------------------------------|---------------------------------|-----------------------------|-------------------------|
| 53710 Professional Services          | 1,274,340.40                     | 1,837,053.59                   | 186,671.04                      | 689,450.15                  | 960,932.40              |
| 53720 Auditors Fees                  | 819,671.64                       | 849,171.64                     | 369,911.22                      | 29,500.00                   | 449,760.42              |
| 53730 Bank Service Charges           | 26,800.00                        | 26,800.00                      | 6,500.09                        | 0.00                        | 20,299.91               |
| 53800 Library Material Control       | 265,000.00                       | 429,249.47                     | 32,842.03                       | 129,505.44                  | 266,902.00              |
| 53900 Other Purchased Services       | 10,000.00                        | 32,496.75                      | 4,218.50                        | 25,478.25                   | 2,800.00                |
| <b>Purchased/Contracted Services</b> | <b>\$10,005,808.00</b>           | <b>\$ 11,599,486.89</b>        | <b>\$ 2,401,706.56</b>          | <b>\$ 4,488,754.44</b>      | <b>\$ 4,709,025.89</b>  |
| 54110 Books                          | 2,335,500.00                     | 2,957,497.68                   | 515,377.85                      | 556,377.65                  | 1,885,742.18            |
| 54120 Continuations                  | 432,000.00                       | 931,929.52                     | 112,824.58                      | 407,195.89                  | 411,909.05              |
| 54210 Periodicals                    | 815,000.00                       | 1,649,523.05                   | 564,849.15                      | 240,862.08                  | 843,811.82              |
| 54220 Microforms                     | 123,000.00                       | 195,750.18                     | 27,230.18                       | 47,742.68                   | 120,777.32              |
| 54310 Video Media                    | 1,354,237.00                     | 1,501,654.88                   | 244,286.86                      | 250,532.61                  | 1,006,835.41            |
| 54320 Audio Media - Spoken           | 156,000.00                       | 172,760.32                     | 26,831.90                       | 15,616.12                   | 130,312.30              |
| 54325 Audio Media - Music            | 393,000.00                       | 502,331.64                     | 51,509.15                       | 136,904.22                  | 313,918.27              |
| 54350 Computer Media                 | 0.00                             | 739.00                         | 14.00                           | 725.00                      | 0.00                    |
| 54500 Database Services              | 1,178,607.00                     | 1,568,353.74                   | 446,914.37                      | 263,543.82                  | 857,895.55              |
| 54530 eMedia                         | 1,045,858.00                     | 1,670,355.00                   | 395,306.98                      | 720,749.79                  | 554,298.23              |
| 54600 Interlibrary Loan              | 0.00                             | 1,905.00                       | 465.00                          | 1,440.00                    | 0.00                    |
| 54710 Bookbinding                    | 25,000.00                        | 52,739.47                      | 1,433.32                        | 26,306.15                   | 25,000.00               |
| 54720 Preservation Services          | 57,000.00                        | 87,893.55                      | 16,798.02                       | 6,129.27                    | 64,966.26               |
| 54730 Preservation Boxing            | 8,000.00                         | 9,001.32                       | 0.00                            | 592.63                      | 8,408.69                |
| 54790 Preservation Reformatting      | 130,000.00                       | 181,404.82                     | 33,493.95                       | 20,996.44                   | 126,914.43              |
| <b>Library Materials</b>             | <b>\$8,053,202.00</b>            | <b>\$ 11,483,839.17</b>        | <b>\$ 2,437,335.31</b>          | <b>\$ 2,695,714.35</b>      | <b>\$ 6,350,789.51</b>  |
| 55510 Furniture                      | 158,277.00                       | 212,123.63                     | 33,590.12                       | 22,237.13                   | 156,296.38              |
| 55520 Equipment                      | 161,903.00                       | 258,532.11                     | 79,652.17                       | 20,005.16                   | 158,874.78              |



Cleveland Public Library  
 Appropriation, Expenditures and Balances  
 General Fund  
 For the Period Ending March 31, 2014

|                               | Current<br>Year<br>Appropriation | Total<br>Appropriated<br>Funds | Current<br>Year<br>Expenditures | Encumbered<br>and<br>Unpaid | Unencumbered<br>Balance |
|-------------------------------|----------------------------------|--------------------------------|---------------------------------|-----------------------------|-------------------------|
| 55530 Computer Hardware       | 68,000.00                        | 95,133.46                      | 22,585.46                       | 0.00                        | 72,548.00               |
| 55540 Software                | 29,000.00                        | 31,446.25                      | 2,446.25                        | 130.95                      | 28,869.05               |
| 55700 Motor Vehicles          | 0.00                             | 58,838.00                      | 58,838.00                       | 0.00                        | 0.00                    |
| <b>Capital Outlay</b>         | <b>\$417,180.00</b>              | <b>\$ 656,073.45</b>           | <b>\$ 197,112.00</b>            | <b>\$ 42,373.24</b>         | <b>\$ 416,588.21</b>    |
| 57100 Memberships             | 70,584.00                        | 70,684.00                      | 41,097.05                       | 12,293.95                   | 17,293.00               |
| 57200 Taxes                   | 10,956.00                        | 11,990.74                      | 1,902.26                        | 10,011.79                   | 76.69                   |
| 57500 Refunds/Reimbursements  | 19,125.00                        | 23,621.39                      | 2,206.32                        | 17,517.53                   | 3,897.54                |
| <b>Miscellaneous Expenses</b> | <b>\$100,665.00</b>              | <b>\$ 106,296.13</b>           | <b>\$ 45,205.63</b>             | <b>\$ 39,823.27</b>         | <b>\$ 21,267.23</b>     |
| 59810 Advances Out            | 0.00                             | 0.00                           | 24,500.00                       | 0.00                        | (24,500.00)             |
| <b>Advances</b>               | <b>\$0.00</b>                    | <b>\$ 0.00</b>                 | <b>\$ 24,500.00</b>             | <b>\$ 0.00</b>              | <b>\$ (24,500.00)</b>   |
| 59900 Transfers Out           | 0.00                             | 3,500,000.00                   | 3,500,000.00                    | 0.00                        | 0.00                    |
| <b>Transfers</b>              | <b>\$0.00</b>                    | <b>\$ 3,500,000.00</b>         | <b>\$ 3,500,000.00</b>          | <b>\$ 0.00</b>              | <b>\$ 0.00</b>          |
| <b>TOTAL</b>                  | <b>\$54,186,055.00</b>           | <b>\$ 64,781,457.88</b>        | <b>\$ 18,043,874.44</b>         | <b>\$ 7,653,346.59</b>      | <b>\$ 39,084,236.85</b> |

Cleveland Public Library  
 Revenue, Expenditures and Changes in Fund Balances  
 For the Period Ending March 31, 2014

|                                    | Beginning Year<br>Balance | Year to Date<br>Receipts | Year to Date<br>Expenditures | Year to Date<br>Encumbrances | Unencumbered<br>Balance |
|------------------------------------|---------------------------|--------------------------|------------------------------|------------------------------|-------------------------|
| 101 General Fund                   | 32,152,902.16             | 19,672,568.06            | 18,043,874.44                | 7,653,346.59                 | 26,128,249.19           |
| <b>Total General Fund</b>          | <b>\$ 32,152,902.16</b>   | <b>\$ 19,672,568.06</b>  | <b>\$ 18,043,874.44</b>      | <b>\$ 7,653,346.59</b>       | <b>\$ 26,128,249.19</b> |
| 201 Anderson                       | 237,574.00                | 0.00                     | 0.00                         | 0.00                         | 237,574.00              |
| 202 Endowment for the Blind        | 1,870,632.05              | 0.00                     | 0.00                         | 0.00                         | 1,870,632.05            |
| 203 Founders                       | 5,097,795.20              | 57,340.67                | 49,478.97                    | 131,900.24                   | 4,973,756.66            |
| 204 Kaiser                         | 50,517.36                 | 0.00                     | 0.00                         | 0.00                         | 50,517.36               |
| 205 Kralley                        | 169,521.71                | 0.00                     | 0.00                         | 0.00                         | 169,521.71              |
| 206 Library                        | 181,123.56                | (7,191.17)               | 5,792.45                     | 0.00                         | 188,139.94              |
| 207 Pepke                          | 109,016.85                | (498.12)                 | 0.00                         | 0.00                         | 108,518.73              |
| 208 Wickwire                       | 1,208,349.14              | 7,903.95                 | 0.00                         | 9,070.79                     | 1,207,182.30            |
| 209 Wittke                         | 74,421.21                 | 0.00                     | 0.00                         | 0.00                         | 74,421.21               |
| 210 Young                          | 3,478,300.48              | (25,741.60)              | 2,226.75                     | 0.00                         | 3,450,332.13            |
| 225 Friends                        | 1,720.09                  | 24,500.00                | 521.75                       | 1,198.34                     | 24,500.00               |
| 226 Judd                           | 5,939.74                  | 52,697.00                | 29,728.18                    | 51,098.49                    | (22,189.93)             |
| 228 Lockwood Thompson Memorial     | 232,237.47                | 0.00                     | 15,860.65                    | 219,691.30                   | (3,314.48)              |
| 229 Ohio Center for the Book       | 75.00                     | 900.00                   | 0.00                         | 450.00                       | 525.00                  |
| 230 Schweinfurth                   | 65,651.08                 | 11,888.00                | 19,998.00                    | 0.00                         | 57,541.08               |
| 251 OLBPD-Library for the Blind    | 71,143.04                 | 377,049.00               | 412,807.25                   | 21,702.95                    | 13,681.84               |
| 252 LSTA-Know It Now               | 59,552.75                 | 40,504.78                | 56,676.64                    | 4,923.03                     | 38,457.86               |
| 254 MyCom                          | 53,840.00                 | 42,800.00                | 13,460.00                    | 58,780.00                    | 24,400.00               |
| <b>Total Special Revenue Funds</b> | <b>\$ 12,967,410.73</b>   | <b>\$ 582,152.51</b>     | <b>\$ 606,550.64</b>         | <b>\$ 498,815.14</b>         | <b>\$ 12,444,197.46</b> |
| 401 Building & Repair              | 13,919,431.93             | 3,688,999.00             | 1,459,954.92                 | 1,053,689.86                 | 15,094,786.15           |
| <b>Total Capital Project Funds</b> | <b>\$ 13,919,431.93</b>   | <b>\$ 3,688,999.00</b>   | <b>\$ 1,459,954.92</b>       | <b>\$ 1,053,689.86</b>       | <b>\$ 15,094,786.15</b> |
| 501 Abel                           | 201,652.08                | 0.00                     | 0.00                         | 0.00                         | 201,652.08              |
| 502 Ambler                         | 1,922.16                  | 0.00                     | 0.00                         | 0.00                         | 1,922.16                |

Cleveland Public Library  
 Revenue, Expenditures and Changes in Fund Balances  
 For the Period Ending March 31, 2014

|                              | Beginning Year<br>Balance | Year to Date<br>Receipts | Year to Date<br>Expenditures | Year to Date<br>Encumbrances | Unencumbered<br>Balance |
|------------------------------|---------------------------|--------------------------|------------------------------|------------------------------|-------------------------|
| 503 Beard                    | 120,547.30                | 1,490.16                 | 565.00                       | 2,479.00                     | 118,993.46              |
| 504 Klein                    | 4,551.71                  | 0.00                     | 0.00                         | 0.00                         | 4,551.71                |
| 505 Malon/Schroeder          | 251,977.23                | (37.74)                  | 0.00                         | 1,200.00                     | 250,739.49              |
| 506 McDonald                 | 157,679.29                | 1,701.47                 | 0.00                         | 0.00                         | 159,380.76              |
| 507 Ratner                   | 77,265.33                 | (265.82)                 | 0.00                         | 0.00                         | 76,999.51               |
| 508 Root                     | 33,189.92                 | 0.00                     | 0.00                         | 0.00                         | 33,189.92               |
| 509 Sugarman                 | 185,194.09                | 1,143.16                 | 0.00                         | 0.00                         | 186,337.25              |
| 510 Thompson                 | 140,936.71                | 0.00                     | 0.00                         | 0.00                         | 140,936.71              |
| 511 Weidenthal               | 5,651.24                  | 0.00                     | 0.00                         | 0.00                         | 5,651.24                |
| 512 White                    | 1,884,678.86              | 12,541.88                | 10,519.00                    | 642.90                       | 1,886,058.84            |
| 513 Beard Anna Young         | 74,764.76                 | 0.00                     | 0.00                         | 0.00                         | 74,764.76               |
| <b>Total Permanent Funds</b> | <b>\$ 3,140,010.68</b>    | <b>\$ 16,573.11</b>      | <b>\$ 11,084.00</b>          | <b>\$ 4,321.90</b>           | <b>\$ 3,141,177.89</b>  |
| 901 Unclaimed Funds          | 10,449.41                 | 78.68                    | 0.00                         | 0.00                         | 10,528.09               |
| <b>Others</b>                | <b>\$ 10,449.41</b>       | <b>\$ 78.68</b>          | <b>\$ 0.00</b>               | <b>\$ 0.00</b>               | <b>\$ 10,528.09</b>     |
| <b>Total All Funds</b>       | <b>\$ 62,190,204.91</b>   | <b>\$ 23,960,371.36</b>  | <b>\$ 20,121,464.00</b>      | <b>\$ 9,210,173.49</b>       | <b>\$ 56,818,938.78</b> |

Cleveland Public Library  
 Depository Balance Detail  
 For the Period Ending March 31, 2014

|                                  |                                       |
|----------------------------------|---------------------------------------|
| <b>Balance of All Funds</b>      | <b><u><u>\$ 66,029,112.27</u></u></b> |
| Chase-Checking                   | 6,470.76                              |
| PNC-Checking                     | 0.00                                  |
| KeyBank-Concentration Acct       | 0.00                                  |
| KeyBank-Checking (ZBA)           | 1,623,840.04                          |
| KeyBank-MC/MISA                  | 226,954.90                            |
| Fifth Third - Checking           | 249,606.61                            |
| Petty Cash                       | 330.00                                |
| Change Fund                      | 4,640.00                              |
| KeyBank-Payroll Account (ZBA)    | 255.52                                |
| KeyBank-Savings Bond Acct        | 0.00                                  |
| <b>Cash in Library Treasury</b>  | <b><u><u>\$ 2,112,097.83</u></u></b>  |
| PNC - Money Market               | 10,037.14                             |
| PNC - Investments                | 34,725,312.17                         |
| PNC/Allegiant Money Market       | 53,117.39                             |
| KeyBank - Victory Fund           | 0.00                                  |
| STAR OHIO Investment             | 29,916.07                             |
| STAR Plus Investment             | 14,029,454.58                         |
| <b>Investments</b>               | <b><u><u>\$ 48,847,837.35</u></u></b> |
| PNC Endowment Acct               | 15,069,177.09                         |
| <b>Endowment Account</b>         | <b><u><u>\$ 15,069,177.09</u></u></b> |
| <b>Cash in Banks and On Hand</b> | <b><u><u>\$ 66,029,112.27</u></u></b> |





### Total portfolio value

|                                    |                 |
|------------------------------------|-----------------|
| Total portfolio value on March 31  | \$19,849,697.93 |
| Total portfolio value on January 1 | 19,709,499.45   |
| Total change in value              | \$140,198.48    |

### Investment policy and market outlook

Investment objective: 60% Equity 40% Fixed

### Bulletin board

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DE: 2 years from receipt MI: 1 year from mailing PA: 30 months from receipt  
FL: 6 months from receipt MO: 1 year from mailing VA: 1 year from mailing  
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**CLEVE PUB LIB ENDMT    CONS**  
**INVESTMENT MANAGEMENT STATEMENT**  
 Account number 21-75-501-4453885  
 January 1, 2014 - March 31, 2014

### Summary

#### Portfolio value

|   | Principal              | Total                  |
|---|------------------------|------------------------|
| Income on March 31                        | \$154,097.16           |                        |
| Income on January 1                       | 87,284.12              |                        |
| Change in value                           | \$66,813.04            |                        |
| <b>Principal on March 31</b>              | <b>\$19,695,600.77</b> |                        |
| <b>Principal on January 1</b>             | <b>19,622,215.33</b>   |                        |
| <b>Change in value</b>                    | <b>\$73,385.44</b>     |                        |
| <b>Total portfolio value on March 31</b>  |                        | <b>\$19,849,697.93</b> |
| <b>Total portfolio value on January 1</b> |                        | <b>19,709,499.45</b>   |
| <b>Total change in value</b>              |                        | <b>\$140,198.48</b>    |

#### Portfolio value by asset class

|                           | Value Mar. 31          | Value Jan. 1           | Change in value     | Tax cost*              |
|---------------------------|------------------------|------------------------|---------------------|------------------------|
| <b>Income</b>             |                        |                        |                     |                        |
| Cash and cash equivalents | \$154,097.16           | \$87,284.12            | \$66,813.04         | \$154,097.16           |
| <b>Principal</b>          |                        |                        |                     |                        |
| Cash and cash equivalents | \$55,619.18            | \$207,768.17           | -\$152,148.99       | \$55,619.18            |
| Fixed income              | 6,324,782.58           | 6,325,935.81           | -1,153.23           | 6,352,830.52           |
| Equities                  | 13,315,199.01          | 13,088,511.35          | 226,687.66          | 8,626,874.99           |
| <b>Total</b>              | <b>\$19,849,697.93</b> | <b>\$19,709,499.45</b> | <b>\$140,198.48</b> | <b>\$15,189,421.85</b> |

\* We use tax cost to calculate the cost of your portfolio. When this information is not available for all assets, your portfolio's tax cost may be understated. To determine if we have tax cost information for all your assets, call Laura Gockel your Account Advisor.

Summary

*Change in account value*

|                                | This period     | From Jan. 1, 2014 |
|--------------------------------|-----------------|-------------------|
| Beginning account value        | \$19,751,925.74 | \$19,751,925.74   |
| Additions                      |                 |                   |
| Investment income              | \$80,041.43     | \$80,041.43       |
| Other receipts                 | 536.01          | 536.01            |
| Disbursements                  |                 |                   |
| Cash distributions             | -\$292,540.00   | -\$292,540.00     |
| Fees and charges               | - 13,228.39     | - 13,228.39       |
| Other disbursements            | - 50.00         | - 50.00           |
| Account to account transfers   | 121,940.00      | 121,940.00        |
| Change in value of investments | 243,499.43      | 243,499.43        |
| Net accrued income             | - 8,674.49      | - 8,674.49        |
| Ending account value           | \$19,883,449.73 | \$19,883,449.73   |

*Investment income summary*

|                                  | This period | From Jan. 1, 2014 |
|----------------------------------|-------------|-------------------|
| Income-cash and cash equivalents | \$12.54     | \$12.54           |
| Interest-fixed income            | 43,313.68   | 43,313.68         |
| Dividends-equities               | 36,715.21   | 36,715.21         |
| Total                            | \$80,041.43 | \$80,041.43       |

*Gain/loss summary*

|              | This period | From Jan. 1, 2014 | Net unrealized gain/loss* |
|--------------|-------------|-------------------|---------------------------|
| Fixed income | -\$2,340.63 | -\$2,340.63       | Since acquisition         |
| Equities     | 90,022.39   | 90,022.39         | - \$28,047.94             |
| Total        | \$87,681.76 | \$87,681.76       | 4,688,324.02              |
|              |             |                   | \$4,660,276.08            |

\* All unrealized gain/loss information is based on tax cost. When this information is not available for all assets, your portfolio's tax cost may be understated. To determine if we have tax cost information for all your assets, call Laura Gockel, your Account Advisor.

*Accrued income summary*

|                              |             |
|------------------------------|-------------|
| Accrued income on March 31   | \$33,751.80 |
| Accrued income on January 01 | 42,426.29   |
| Net accrued income           | -\$8,674.49 |

Summary

*Transaction summary - measured by cash balance*

|                              | Income        |                   | Principal     |                   |
|------------------------------|---------------|-------------------|---------------|-------------------|
|                              | This period   | From Jan. 1, 2014 | This period   | From Jan. 1, 2014 |
| Beginning cash balance       | -\$1,459.40   | -\$1,459.40       | \$1,459.40    | \$1,459.40        |
| <b>Additions</b>             |               |                   |               |                   |
| Investment income            | \$80,041.43   | \$80,041.43       | -             | -                 |
| Sales and maturities         | 4,976.50      | 4,976.50          | 1,655,507.66  | 1,655,507.66      |
| Other receipts               | -             | -                 | 536.01        | 536.01            |
| <b>Disbursements</b>         |               |                   |               |                   |
| Distributions                | -\$20,000.00  | -\$20,000.00      | -\$272,540.00 | -\$272,540.00     |
| Purchases                    | -70,330.14    | -70,330.14        | -1,486,853.07 | -1,486,853.07     |
| Fees and charges             | -13,228.39    | -13,228.39        | -             | -                 |
| Other disbursements          | -             | -                 | -50.00        | -50.00            |
| Account to account transfers | 20,000.00     | 20,000.00         | 101,940.00    | 101,940.00        |
| <b>Ending cash balance</b>   | <b>\$0.00</b> | <b>\$0.00</b>     | <b>\$0.00</b> | <b>\$0.00</b>     |
| Change in cash               | \$1,459.40    | \$1,459.40        | -\$1,459.40   | -\$1,459.40       |

*Transaction summary - measured by tax cost*

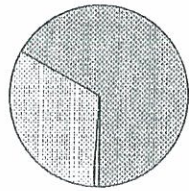
|                        | This period            | From Jan. 1, 2014      |
|------------------------|------------------------|------------------------|
| Beginning tax cost     | \$15,205,041.04        | \$15,205,041.04        |
| <b>Additions</b>       |                        |                        |
| Purchases              | \$1,557,183.21         | \$1,557,183.21         |
| <b>Disbursements</b>   |                        |                        |
| Sales                  | -\$1,572,802.40        | -\$1,572,802.40        |
| Change in cash         | -                      | -                      |
| <b>Ending tax cost</b> | <b>\$15,189,421.85</b> | <b>\$15,189,421.85</b> |



Analysis

Asset allocation

|                           | Mar. 31, 2014 |
|---------------------------|---------------|
| Cash and cash equivalents | 1.06 %        |
| Mutual funds              | 1.06 %        |
| Fixed income              | 31.86 %       |
| Corporate                 | 11.29 %       |
| US treasury               | 18.25 %       |
| Agency                    | 2.15 %        |
| Other                     | 0.18 %        |
| Equities                  | 67.08 %       |
| Stock                     | 35.62 %       |
| Etf's                     | 9.59 %        |
| Mutual funds              | 21.87 %       |



Equity sectors

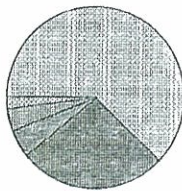
|                            | Market value          | % of equities   | % of total portfolio |
|----------------------------|-----------------------|-----------------|----------------------|
| Industrials                | \$916,798.56          | 12.97 %         | 4.62 %               |
| Consumer discretionary     | 992,862.10            | 14.04 %         | 5.00 %               |
| Consumer staples           | 668,880.70            | 9.46 %          | 3.37 %               |
| Energy                     | 691,341.20            | 9.78 %          | 3.48 %               |
| Financial                  | 1,185,843.65          | 16.77 %         | 5.97 %               |
| Materials                  | 182,415.20            | 2.58 %          | 0.92 %               |
| Information technology     | 1,194,546.50          | 16.89 %         | 6.02 %               |
| Utilities                  | 125,685.00            | 1.78 %          | 0.63 %               |
| Health care                | 1,019,184.09          | 14.41 %         | 5.13 %               |
| Telecommunication services | 93,237.20             | 1.32 %          | 0.47 %               |
| <b>Total</b>               | <b>\$7,070,794.20</b> | <b>100.00 %</b> | <b>35.61 %</b>       |

*Analysis*

*Bond analysis*

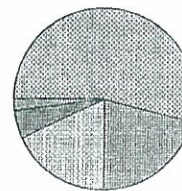
Bond rating

|             | Market Value   | % of bonds | % of total portfolio |
|-------------|----------------|------------|----------------------|
| Moody's Aaa | \$3,936,701.80 | 62.24 %    | 19.83 %              |
| Moody's Aa1 | 99,784.25      | 1.58 %     | 0.50 %               |
| Moody's Aa2 | 260,130.93     | 4.11 %     | 1.31 %               |
| Moody's Aa3 | 314,126.35     | 4.97 %     | 1.58 %               |
| Other       | 1,714,039.25   | 27.10 %    | 8.64 %               |



Maturity schedule

| Market value<br>(% of bonds maturing in) | % of bonds | Corporate              | US treasury<br>and agency | Municipal | Other              |
|--|------------|------------------------|---------------------------|-----------|--------------------|
| Less than 1 year                         | 17.79 %    | \$136,368.75 (12.12 %) | \$988,713.30 (87.88 %)    | -         | -                  |
| 1 - 5 years                              | 54.98 %    | 972,073.90 (27.95 %)   | 2,469,168.15 (71.01 %)    | -         | 36,093.78 (1.04 %) |
| 6 - 10 years                             | 20.93 %    | 1,132,271.75 (85.53 %) | 191,578.65 (14.47 %)      | -         | -                  |
| 11 - 15 years                            | 1.55 %     | -                      | 98,171.34 (100.00 %)      | -         | -                  |
| 16 or more years                         | 4.75 %     | -                      | 300,342.96 (100.00 %)     | -         | -                  |





Detail

Portfolio - income

Cash and cash equivalents  
 Mutual funds - money market

| Description                              | Market value last period |                | Current market value | % of total portfolio | Total tax cost      | Current yield | Estimated annual income | Accrued income |
|--|--------------------------|----------------|----------------------|----------------------|---------------------|---------------|-------------------------|----------------|
|  | Quantity                 | price per unit |                      |                      |                     |               |                         |                |
| PNC TREASURY MONEY MARKET FUND #431      | \$88,743.52              | \$99,052.09    | \$99,052.09          | 0.50 %               | \$99,052.09         | 0.02 %        | \$9.91                  | \$0.87         |
| PNC ADVANTAGE PORTFOLIO                  |                          |                | \$1.00               |                      |                     |               |                         |                |
| PNC TREASURY MONEY MARKET FUND #431      | 11,726.910               | 11,726.91      | 11,726.91            | 0.06 %               | 11,726.91           | 0.01 %        | 1.17                    | 0.01           |
| 21-75-073-4453885                        |                          |                | 1.00                 |                      |                     |               |                         |                |
| PNC TREASURY MONEY MARKET FUND #431      | 43,318.160               | 43,318.16      | 43,318.16            | 0.22 %               | 43,318.16           | 0.01 %        | 4.33                    | 0.27           |
| PNC CAPITAL ADVISORS                     |                          |                | 1.00                 |                      |                     |               |                         |                |
| <b>Total mutual funds - money market</b> |                          |                | <b>\$154,097.16</b>  | <b>0.78 %</b>        | <b>\$154,097.16</b> | <b>0.01 %</b> | <b>\$15.41</b>          | <b>\$1.15</b>  |
| <b>Total cash and cash equivalents</b>   |                          |                | <b>\$154,097.16</b>  | <b>0.78 %</b>        | <b>\$154,097.16</b> | <b>0.01 %</b> | <b>\$15.41</b>          | <b>\$1.15</b>  |



Detail

Portfolio - principal

Cash and cash equivalents  
 Mutual funds - money market

| Description  | Market value last period |                | Current market value | % of total portfolio | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|--|--------------------------|----------------|----------------------|----------------------|----------------------|---------------|-------------------------|----------------|
|  | Quantity                 | price per unit |                      |                      |                      |               |                         |                |
| PNC TREASURY MONEY MARKET FUND #431                      | \$111,809.48             | \$33,699.60    | \$1,000.00           | 0.17%                | \$33,699.60          | 0.02%         | \$3.37                  | \$0.28         |
| PNC CAPITAL ADVISORS PNC TREASURY MONEY MARKET FUND #431 | 68,660.87                | 1,946.28       | 1,000.00             | 0.01%                | 1,946.28             | 0.01%         | 0.19                    | 0.01           |
| PNC TREASURY MONEY MARKET FUND #431                      | 25,838.42                | 19,973.30      | 1,000.00             | 0.11%                | 19,973.30            | 0.02%         | 2.00                    | 0.22           |
| PCA ADVANTAGE PORTFOLIO                                  |                          |                |                      |                      |                      |               |                         |                |
| <b>Total mutual funds - money market</b>                 |                          |                | <b>\$55,619.18</b>   | <b>0.28%</b>         | <b>\$55,619.18</b>   | <b>0.01%</b>  | <b>\$5.56</b>           | <b>\$0.51</b>  |
| <b>Total cash and cash equivalents</b>                   |                          |                | <b>\$55,619.18</b>   | <b>0.28%</b>         | <b>\$55,619.18</b>   | <b>0.01%</b>  | <b>\$5.56</b>           | <b>\$0.51</b>  |





Detail

Fixed income  
 Corporate bonds

| Description (Cusip)      | Market value last period |                | Current market value   |                      | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|--------------------------|--------------------------|----------------|------------------------|----------------------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|----------------|
|                          | Quantity                 | price per unit | Current price per unit | Current market value |                      |                        |                |                      |               |                         |                |
| AT & T INC               | 42,113.20                | \$43,226.40    | \$43,226.40            |                      | 0.22%                | \$44,586.20            | \$111.47       | -\$1,359.80          | 4.12%         | \$1,780.00              | \$672.44       |
| SR UNSEC                 | 40,000                   |                | \$108,0660             |                      |                      |                        |                |                      |               |                         |                |
| 04.450% DUE 05/15/2021   |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| RATING: A3               |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| (00206RAX0)              |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS     |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| ABBEY NATL TREASURY SERV | 30,825.90                | 30,887.10      | 30,887.10              |                      | 0.16%                | 30,170.30              |                | 716.80               | 2.97%         | 915.00                  | 96.58          |
| SEDOL ISIN US002799AL89  | 30,000                   | 102,9570       | 102,9570               |                      |                      |                        |                |                      |               |                         |                |
| 03.050% DUE 08/23/2018   |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| RATING: A2               |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| (002799AL8)              |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS     |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| ACE INA HOLDINGS         | 15,518.40                | 15,448.65      | 15,448.65              |                      | 0.08%                | 14,986.05              |                | 462.60               | 2.53%         | 390.00                  | 138.67         |
| COM GTS                  | 15,000                   | 102,9910       | 102,9910               |                      |                      |                        |                |                      |               |                         |                |
| 02.600% DUE 11/23/2015   |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| RATING: A3               |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| (00440EAN7)              |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS     |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| AMERICAN EXPRESS CREDIT  | 20,097.20                | 20,134.20      | 20,134.20              |                      | 0.11%                | 20,000.00              |                | 134.20               | 0.76%         | 151.10                  | 26.02          |
| UNSC                     | 20,000                   | 100,6710       | 100,6710               |                      |                      |                        |                |                      |               |                         |                |
| VAR % DUE 07/29/2016     |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| RATING: A2               |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| (0258M0DH9)              |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS     |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| AMERICAN HONDA FINANCE   | 25,130.00                | 25,199.75      | 25,199.75              |                      | 0.13%                | 25,000.00              |                | 199.75               | 0.73%         | 182.33                  | 42.54          |
| UNSC                     | 25,000                   | 100,7990       | 100,7990               |                      |                      |                        |                |                      |               |                         |                |
| VAR % DUE 10/07/2016     |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| RATING: A1               |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| (02665WAA9)              |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS     |                          |                |                        |                      |                      |                        |                |                      |               |                         |                |





**CLEVE PUB LIB ENDMT CONS**  
**INVESTMENT MANAGEMENT STATEMENT**  
 Account number 21-75-501-4453885  
 January 1, 2014 - March 31, 2014

*Detail*

**Fixed income**  
**Corporate bonds**

| Description (Cusip )                                      | Market value last period | Quantity | Current market value |                | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|---|--------------------------|----------|----------------------|----------------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|----------------|
|   |                          |          | Current              | price per unit |                      |                        |                |                      |               |                         |                |
| ANHEUSER-BUSCH INBEV FIN COGT                             | 20,000                   | 20,000   | 20,205.80            | 101.0290       | 0.11 %               | 20,034.15              | 100.17         | 171.65               | 3.67 %        | 740.00                  | 131.56         |
| 03.700% DUE 02/01/2024<br>RATING: A2<br>(03524BAE6)       |                          |          |                      |                |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS                                      |                          |          |                      |                |                      |                        |                |                      |               |                         |                |
| APPLE INC<br>UNSC   | 62,944.70                | 70,000   | 64,909.60            | 92.7280        | 0.33 %               | 68,534.70              | 97.91          | -3,625.10            | 2.59 %        | 1,680.00                | 690.67         |
| 02.400% DUE 05/03/2023<br>RATING: AA1<br>(037833AK6)      |                          |          |                      |                |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS                                      |                          |          |                      |                |                      |                        |                |                      |               |                         |                |
| BB&T CORPORATION<br>SR UNSEC                              | 24,050.40                | 20,000   | 24,173.40            | 120.8670       | 0.13 %               | 24,791.00              | -123.96        | -617.60              | 5.67 %        | 1,370.00                | 574.64         |
| 06.850% DUE 04/30/2019<br>RATING: A2<br>(05531FAB9)       |                          |          |                      |                |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS                                      |                          |          |                      |                |                      |                        |                |                      |               |                         |                |
| BP CAPITAL MARKETS PLC<br>ISIN US05565QBZ00 SEDOL B87XBL5 | 9,692.60                 | 10,000   | 9,915.80             | 99.1580        | 0.05 %               | 9,705.40               | 97.05          | 210.40               | 3.28 %        | 324.50                  | 130.70         |
| 03.245% DUE 05/06/2022<br>RATING: A2<br>(05565QBZ0)       |                          |          |                      |                |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS                                      |                          |          |                      |                |                      |                        |                |                      |               |                         |                |
| BP CAPITAL MARKETS PLC<br>SEDOL ISIN US05565QCE61         | 19,411.00                | 20,000   | 19,578.40            | 97.8920        | 0.10 %               | 19,944.20              | 99.72          | -365.80              | 1.41 %        | 275.00                  | 107.71         |
| 01.375% DUE 05/10/2018<br>RATING: A2<br>(05565QCE6)       |                          |          |                      |                |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS                                      |                          |          |                      |                |                      |                        |                |                      |               |                         |                |

Detail

**Fixed income  
Corporate bonds**

| Description (Cusip )  | Market value last period |                | Current market value |                | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|---|--------------------------|----------------|----------------------|----------------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|----------------|
|   | Quantity                 | price per unit | Current              | price per unit |                      |                        |                |                      |               |                         |                |
| BNP PARIBAS<br>SEDOL ISIN US05574LPT97<br>02.700% DUE 08/20/2018<br>RATING: A1<br>(05574LPT9)<br>PNC CAPITAL ADVISORS                 | 25,468.75                | 25,496.50      | 101,986.00           | 101,986.00     | 0.13 %               | 24,953.50              | 99.81          | 543.00               | 2.65 %        | 675.00                  | 76.88          |
| BANK OF MONTREAL<br>ISIN US06366RHB42 NOTES<br>VAR % DUE 09/11/2015<br>RATING: AA3<br>(06366RHB4)<br>PNC CAPITAL ADVISORS             | 30,139.80                | 30,147.00      | 100,490.00           | 100,490.00     | 0.16 %               | 30,000.00              | 100.00         | 147.00               | 0.72 %        | 216.72                  | 12.64          |
| BANK OF NEW YORK MELLON<br>SR UNSEC CALL 8/23/21 @100<br>03.550% DUE 09/23/2021<br>RATING: A1<br>(06406HBY4)<br>PNC CAPITAL ADVISORS  | 30,694.20                | 25,898.00      | 103,592.00           | 103,592.00     | 0.14 %               | 26,652.25              | 106.61         | -754.25              | 3.43 %        | 887.50                  | 19.72          |
| BANK OF NOVA SCOTIA<br>CALL 11/18/2017 @ 100.000 UNSC<br>01.375% DUE 12/18/2017<br>RATING: AA2<br>(064159BE5)<br>PNC CAPITAL ADVISORS | 24,533.50                | 24,745.50      | 98,982.00            | 98,982.00      | 0.13 %               | 24,972.25              | 99.89          | -226.75              | 1.39 %        | 343.75                  | 98.35          |
| BAXTER INTERNATIONAL INC<br>SR UNSEC<br>02.400% DUE 08/15/2022<br>RATING: A3<br>(071813BF5)<br>PNC CAPITAL ADVISORS                   | 18,129.80                | 18,561.60      | 92,808.00            | 92,808.00      | 0.10 %               | 19,203.00              | 96.02          | -641.40              | 2.59 %        | 460.00                  | 61.33          |

Detail

Fixed income  
Corporate bonds

| Description (Cusip)             | Market value last period | Quantity | Current market value | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|---------------------------------|--------------------------|----------|----------------------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|----------------|
| BERKSHIRE HATHAWAY INC          | 25,775.75                | 25,000   | 26,494.50            | 0.14 %               | 25,834.05              | 103.34         | 658.45               | 3.54 %        | 937.50                  | 119.79         |
| SR UNSEC 03.750% DUE 08/15/2021 |                          |          | 105.9780             |                      |                        |                |                      |               |                         |                |
| RATING: AA2                     |                          |          |                      |                      |                        |                |                      |               |                         |                |
| (084670BC1)                     |                          |          |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |          |                      |                      |                        |                |                      |               |                         |                |
| BOEING CAPITAL CORP             | 20,804.20                | 20,000   | 20,910.00            | 0.11 %               | 19,901.40              | 99.51          | 1,008.60             | 2.78 %        | 580.00                  | 74.11          |
| SR UNSEC CALL 7/15/18 @100      |                          |          | 104.5500             |                      |                        |                |                      |               |                         |                |
| RATING: A2                      |                          |          |                      |                      |                        |                |                      |               |                         |                |
| (097014AM6)                     |                          |          |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |          |                      |                      |                        |                |                      |               |                         |                |
| CANADIAN IMPERIAL BANK          | 10,040.40                | 10,000   | 10,054.80            | 0.06 %               | 10,000.00              | 100.00         | 54.80                | 0.79 %        | 78.60                   | 15.94          |
| UNSC ISIN US136069FV81          |                          |          | 100.5480             |                      |                        |                |                      |               |                         |                |
| VAR % DUE 07/18/2016            |                          |          |                      |                      |                        |                |                      |               |                         |                |
| RATING: AA3                     |                          |          |                      |                      |                        |                |                      |               |                         |                |
| (136069FV8)                     |                          |          |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |          |                      |                      |                        |                |                      |               |                         |                |
| PROGRESS ENERGY CAROLINA        | 22,748.40                | 20,000   | 22,749.40            | 0.12 %               | 19,981.60              | 99.91          | 2,767.80             | 4.66 %        | 1,060.00                | 223.78         |
| 1ST MTG 05.300% DUE 01/15/2019  |                          |          | 113.7470             |                      |                        |                |                      |               |                         |                |
| RATING: AA2                     |                          |          |                      |                      |                        |                |                      |               |                         |                |
| (144141CZ9)                     |                          |          |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |          |                      |                      |                        |                |                      |               |                         |                |
| CATERPILLAR INC                 | 25,967.50                | 25,000   | 26,579.25            | 0.14 %               | 26,025.25              | 104.10         | 554.00               | 3.67 %        | 975.00                  | 335.83         |
| SR UNSEC 03.900% DUE 05/27/2021 |                          |          | 106.3170             |                      |                        |                |                      |               |                         |                |
| RATING: A2                      |                          |          |                      |                      |                        |                |                      |               |                         |                |
| (149123BV2)                     |                          |          |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |          |                      |                      |                        |                |                      |               |                         |                |





Detail

**Fixed income bonds**  
**Corporate bonds**

| Description (Cusip)   | Market value last period | Quantity | Current market value  | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|---|--------------------------|----------|-----------------------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|----------------|
| CONNECTICUT LIGHT & PWR<br>CALL 10/15/2022 @ 100,000 MORT<br>02.500% DUE 01/15/2023<br>RATING: A2<br>(207597EF8)    | 18,278.60                | 20,000   | 18,767.00<br>93.8350  | 0.10 %               | 19,870.20              | 99.35          | -1,103.20            | 2.67 %        | 500.00                  | 105.56         |
| PNC CAPITAL ADVISORS  |                          |          |                       |                      |                        |                |                      |               |                         |                |
| CONOCOPHILLIPS<br>NTS<br>06.000% DUE 01/15/2020<br>RATING: A1<br>(20825CAU8)  | 29,328.00                | 25,000   | 29,592.50<br>118.3700 | 0.15 %               | 29,793.90              | 119.18         | -201.40              | 5.07 %        | 1,500.00                | 316.67         |
| PNC CAPITAL ADVISORS  |                          |          |                       |                      |                        |                |                      |               |                         |                |
| RABOBANK NEDERLAND UTREC<br>ISIN US21686CAD20 SEDOL B5MKX70<br>03.375% DUE 01/19/2017<br>RATING: AAZ<br>(21686CAD2) | 31,586.70                | 15,000   | 15,902.70<br>106.0180 | 0.09 %               | 15,478.90              | 103.19         | 423.80               | 3.19 %        | 506.25                  | 101.25         |
| PNC CAPITAL ADVISORS  |                          |          |                       |                      |                        |                |                      |               |                         |                |
| CORNING INC<br>SR UNSEC<br>04.250% DUE 08/15/2020<br>RATING: A3<br>(219350AU9)                                      | 20,000                   |          | 21,702.40<br>108.5120 | 0.11 %               | 21,868.00              | 109.29         | -155.60              | 3.92 %        | 850.00                  | 108.61         |
| PNC CAPITAL ADVISORS  |                          |          |                       |                      |                        |                |                      |               |                         |                |
| JOHN DEERE CAPITAL CORP<br>SR UNSECURED SER MTN<br>05.350% DUE 04/03/2018<br>RATING: A2<br>(24422EQR3)              | 28,323.00                | 25,000   | 28,274.50<br>113.0980 | 0.15 %               | 24,923.50              | 99.69          | 3,351.00             | 4.74 %        | 1,337.50                | 661.32         |
| PNC CAPITAL ADVISORS  |                          |          |                       |                      |                        |                |                      |               |                         |                |



*Detail*

**Fixed income  
Corporate bonds**

| Description (Cusip)   | Market value last period |                | Current market value |                | % of total portfolio | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|---|--------------------------|----------------|----------------------|----------------|----------------------|----------------------|---------------|-------------------------|----------------|
|   | Quantity                 | price per unit | Current              | price per unit |                      |                      |               |                         |                |
| EMC CORP<br>UNSC  | 24,484.50                | 24,884.75      | 24,909.00            | 99.64          | 0.13 %               | - 24.25              | 2.67 %        | 662.50                  | 220.83         |
| 02.650% DUE 06/01/2020<br>RATING: A1<br>(268648AQ5)                                 | 25,000                   | 24,884.75      | 99,5390              |                |                      |                      |               |                         |                |
| PNC CAPITAL ADVISORS  |                          |                |                      |                |                      |                      |               |                         |                |
| EBAY INC<br>SR UNSEC  | 22,993.25                | 23,732.25      | 23,732.25            | 94,9290        | 0.12 %               | - 664.25             | 2.74 %        | 650.00                  | 137.22         |
| 02.600% DUE 07/15/2022<br>RATING: A2<br>(278642AE3)                                 | 25,000                   | 23,732.25      | 94,9290              |                |                      |                      |               |                         |                |
| PNC CAPITAL ADVISORS  |                          |                |                      |                |                      |                      |               |                         |                |
| EXXON MOBIL CORPORATION<br>UNSC   | 90,000                   | 90,026.10      | 100,0290             |                | 0.46 %               | 26.10                | 0.28 %        | 243.92                  | 8.13           |
| VAR % DUE 08/15/2017<br>RATING: AAA<br>(30231GAB8)                                  |                          |                |                      |                |                      |                      |               |                         |                |
| PNC CAPITAL ADVISORS  |                          |                |                      |                |                      |                      |               |                         |                |
| FLORIDA POWER & LIGHT<br>CALL 12/01/2022 @ 100,000 MORT                             | 23,400.25                | 24,142.50      | 23,932.70            | 95.73          | 0.13 %               | 209.80               | 2.85 %        | 687.50                  | 229.17         |
| 02.750% DUE 06/01/2023<br>RATING: AA2<br>(34T081FJ1)                                | 25,000                   | 24,142.50      | 96,5700              |                |                      |                      |               |                         |                |
| PNC CAPITAL ADVISORS  |                          |                |                      |                |                      |                      |               |                         |                |
| GE CAPITAL CREDIT CARD MASTER<br>SERIES 2012-6 CLASS A<br>NOT RATED<br>(361159JDH1) | 98,528.00                | 98,659.00      | 99,961.14            | 99.96          | 0.50 %               | - 1,302.14           | 1.38 %        | 1,360.00                | 60.44          |
| 01.360% DUE 08/17/2020<br>PNC CAPITAL ADVISORS                                      | 100,000                  | 98,659.00      | 99,961.14            | 99.96          |                      |                      |               |                         |                |





INSTITUTIONAL  
INVESTMENTS

CLEVE PUB LIB ENDMT CONS  
INVESTMENT MANAGEMENT STATEMENT

Account number 21-75-501-4453885

January 1, 2014 - March 31, 2014

Detail

Fixed income  
Corporate bonds

| Description [Cusip]           | Market value last period | Current market value |                | % of total portfolio | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|-------------------------------|--------------------------|----------------------|----------------|----------------------|----------------|----------------------|---------------|-------------------------|----------------|
|                               |                          | Quantity             | price per unit |                      |                |                      |               |                         |                |
| GENERAL ELECTRIC CO           |                          |                      |                |                      |                |                      |               |                         |                |
| SR UNSEC                      | 25,000                   | 24,230.25            | 96.9210        | 0.13%                | 23,972.25      | 258.00               | 2.79%         | 675.00                  | 322.50         |
| 02.700% DUE 10/09/2022        |                          |                      |                |                      | 95.89          |                      |               |                         |                |
| RATING: AA3                   |                          |                      |                |                      |                |                      |               |                         |                |
| (369404BD4)                   |                          |                      |                |                      |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS          |                          |                      |                |                      |                |                      |               |                         |                |
| GENERAL ELEC CAP CORP         |                          |                      |                |                      |                |                      |               |                         |                |
| SR UNSEC                      | 22,903.20                | 23,014.00            | 115.0700       | 0.12%                | 21,452.30      | 1,361.70             | 4.78%         | 1,100.00                | 253.61         |
| 05.500% DUE 01/08/2020        | 20,000                   |                      |                |                      | 108.26         |                      |               |                         |                |
| RATING: A1                    |                          |                      |                |                      |                |                      |               |                         |                |
| (3696294J0)                   |                          |                      |                |                      |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS          |                          |                      |                |                      |                |                      |               |                         |                |
| GEORGIA POWER COMPANY         |                          |                      |                |                      |                |                      |               |                         |                |
| NOTES                         | 22,553.80                | 22,691.60            | 113.4580       | 0.12%                | 22,065.80      | 625.80               | 4.76%         | 1,080.00                | 360.00         |
| 05.400% DUE 06/01/2018        | 20,000                   |                      |                |                      | 110.33         |                      |               |                         |                |
| RATING: A3                    |                          |                      |                |                      |                |                      |               |                         |                |
| (373334JK8)                   |                          |                      |                |                      |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS          |                          |                      |                |                      |                |                      |               |                         |                |
| GLAXOSMITHKLINE CAPITAL       |                          |                      |                |                      |                |                      |               |                         |                |
| ISIN US3773AD71 SEDOL B8460G5 | 23,578.75                | 24,407.00            | 97.6280        | 0.13%                | 24,679.25      | - 272.25             | 2.92%         | 712.50                  | 283.02         |
| 02.850% DUE 05/08/2022        | 25,000                   |                      |                |                      | 98.72          |                      |               |                         |                |
| RATING: A1                    |                          |                      |                |                      |                |                      |               |                         |                |
| (377373AD7)                   |                          |                      |                |                      |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS          |                          |                      |                |                      |                |                      |               |                         |                |
| GOOGLE INC                    |                          |                      |                |                      |                |                      |               |                         |                |
| SR UNSEC                      | 31,281.00                | 31,738.80            | 105.7960       | 0.16%                | 33,118.00      | - 1,379.20           | 3.43%         | 1,087.50                | 398.75         |
| 03.425% DUE 05/19/2021        | 30,000                   |                      |                |                      | 110.39         |                      |               |                         |                |
| RATING: AA2                   |                          |                      |                |                      |                |                      |               |                         |                |
| (38259PAB8)                   |                          |                      |                |                      |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS          |                          |                      |                |                      |                |                      |               |                         |                |



INSTITUTIONAL  
INVESTMENTS

CLEVE PUB LIB ENDMT CONS  
INVESTMENT MANAGEMENT STATEMENT

Account number 21-75-501-4453885

January 1, 2014 - March 31, 2014

Detail

Fixed income  
Corporate bonds

| Description (Cusip)             | Market value last period |                | Quantity | Current market value   |                      | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|---------------------------------|--------------------------|----------------|----------|------------------------|----------------------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|----------------|
|                                 | Quantity                 | price per unit |          | Current price per unit | Current market value |                      |                        |                |                      |               |                         |                |
| HSBC HOLDINGS PLC SR UNSEC      | 22,229                   | 22,229.00      | 20,000   | 22,362.00              | 111,810.00           | 0.12 %               | 21,112.40              | 1,249.60       | 1,020.00             | 4.57 %        | 1,020.00                | 498.67         |
| ISIN US404280AK50 SEDOL B61GQ88 |                          |                |          |                        |                      |                      | 105.56                 |                |                      |               |                         |                |
| RATING: AA3                     |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| (404280AK5)                     |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| HOME DEPOT INC                  | 21,599                   | 40             | 20,000   | 21,987.40              | 109,937.00           | 0.12 %               | 22,619.15              | -631.75        | 880.00               | 4.01 %        | 880.00                  | 440.00         |
| SR UNSEC ST CONVENTION          |                          |                |          |                        |                      |                      | 113.10                 |                |                      |               |                         |                |
| 04.400% DUE 04/01/2021          |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| RATING: A2                      |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| (437076AW2)                     |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| HONDA AUTO RECEIVABLES OWNER T  | 10,033                   | 70             | 10,000   | 10,037.60              | 100,376.00           | 0.06 %               | 9,998.38               | 39.22          | 77.00                | 0.77 %        | 77.00                   | 3.42           |
| SERIES 2013 3 CLASS A3          |                          |                |          |                        |                      |                      | 99.98                  |                |                      |               |                         |                |
| 00.770% DUE 05/15/2017          |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| RATING: AAA                     |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| (43812XAC9)                     |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| INTEL CORP                      | 30,000                   |                | 30,000   | 28,638.00              | 95,460.00            | 0.15 %               | 28,404.00              | 234.00         | 810.00               | 2.83 %        | 810.00                  | 238.50         |
| SR UNSEC                        |                          |                |          |                        |                      |                      | 94.68                  |                |                      |               |                         |                |
| 02.700% DUE 12/15/2022          |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| RATING: A1                      |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| (458140AM2)                     |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| JPMORGAN CHASE & CO             | 43,120                   | 00             | 40,000   | 43,609.60              | 109,024.00           | 0.22 %               | 45,404.20              | -1,794.60      | 1,850.00             | 4.25 %        | 1,850.00                | 724.58         |
| NOTES                           |                          |                |          |                        |                      |                      | 113.51                 |                |                      |               |                         |                |
| 04.625% DUE 05/10/2021          |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| RATING: A3                      |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| (46625HHZ6)                     |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |                |          |                        |                      |                      |                        |                |                      |               |                         |                |



INSTITUTIONAL  
INVESTMENTS

CLEVE PUB LIB ENDMT CONS  
INVESTMENT MANAGEMENT STATEMENT  
Account number 21-75-501-4453885  
January 1, 2014 - March 31, 2014

Detail

Fixed income  
Corporate bonds

| Description (Cusip)                                   | Market value last period |                | Quantity | Current market value |                | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|---|--------------------------|----------------|----------|----------------------|----------------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|----------------|
|   | Quantity                 | price per unit |          | Current              | price per unit |                      |                        |                |                      |               |                         |                |
| JOHNSON & JOHNSON SR NTS                              | 51,205.50                | 51.363.00      | 45,000   | 114,140.00           | 114.77         | 0.26 %               | 51,646.05              | -283.05        | 4.52 %               | 2,317.50      | 489.25                  |                |
| 05.150% DUE 07/15/2018<br>RATING: AAA<br>(478160AU8)  |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS                                  |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                |
| MCDONALDS CORP SR UNSEC SERIES MTN                    | 33,805.20                | 33,897.60      | 30,000   | 112,992.00           | 111.94         | 0.18 %               | 33,582.75              | 314.85         | 4.43 %               | 1,500.00      | 250.00                  |                |
| 05.000% DUE 02/01/2019<br>RATING: A2<br>(58013MEG5)   |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS                                  |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                |
| MEDTRONIC INC UNSC                                    | 24,541.25                | 24,581.25      | 25,000   | 98,325.00            | 99.21          | 0.13 %               | 24,803.20              | -221.95        | 1.40 %               | 343.75        | 171.87                  |                |
| 01.375% DUE 04/01/2018<br>RATING: A2<br>(585058BA3)   |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS                                  |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                |
| MERRILL LYNCH & CO NOTES SERIES MTN                   | 17,735.55                | 17,689.65      | 15,000   | 117,931.00           | 108.50         | 0.09 %               | 16,275.00              | 1,414.65       | 5.83 %               | 1,031.25      | 446.87                  |                |
| 06.875% DUE 04/25/2018<br>RATING: BAA2<br>(59018YN64) |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS                                  |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                |
| METLIFE INC SER D UNSC                                | 20,000                   | 21,301.00      | 20,000   | 106,505.00           | 104.01         | 0.11 %               | 20,802.00              | 499.00         | 4.11 %               | 873.60        | 38.83                   |                |
| 04.368% DUE 09/15/2023<br>RATING: A3<br>(59156RBB3)   |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS                                  |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                |



INSTITUTIONAL INVESTMENTS

CLEVE PUB LIB ENDMT CONS  
 INVESTMENT MANAGEMENT STATEMENT  
 Account number 21-75-501-4453885  
 January 1, 2014 - March 31, 2014

Detail

Fixed income  
 Corporate bonds

| Description (Cusip)   | Market value last period | Current market value |                | Quantity | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|---|--------------------------|----------------------|----------------|----------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|----------------|
|   |                          | Current              | price per unit |          |                      |                        |                |                      |               |                         |                |
| MICROSOFT CORP  | 35,673.40                | 36,039.85            | 102.9710       | 35,000   | 0.19 %               | 34,697.60              | 99.14          | 1,342.25             | 2.92 %        | 1,050.00                | 525.00         |
| 03.000% DUE 10/01/2020<br>RATING: AAA<br>(594918AH7)                          |                          |                      |                |          |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS  |                          |                      |                |          |                      |                        |                |                      |               |                         |                |
| MONSANTO CO   | 20,850.60                | 20,793.20            | 103.9660       | 20,000   | 0.11 %               | 19,957.40              | 99.79          | 835.80               | 2.65 %        | 550.00                  | 253.61         |
| SR UNSEC ST CONVENTION<br>02.750% DUE 04/15/2016<br>RATING: A1<br>(611662BM8) |                          |                      |                |          |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS  |                          |                      |                |          |                      |                        |                |                      |               |                         |                |
| MORGAN STANLEY  | 25,323.75                | 25,179.50            | 100.7180       | 25,000   | 0.13 %               | 24,022.45              | 96.09          | 1,157.05             | 2.86 %        | 718.75                  | 125.78         |
| SR UNSEC<br>02.875% DUE 07/28/2014<br>RATING: BAA2<br>(61747WAK5)             |                          |                      |                |          |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS  |                          |                      |                |          |                      |                        |                |                      |               |                         |                |
| NBCUNIVERSAL MEDIA LLC  | 27,130.75                | 26,912.50            | 107.65         | 25,000   | 0.14 %               | 26,912.50              | 107.65         | 218.25               | 4.04 %        | 1,093.75                | 546.87         |
| WI SR UNSEC<br>04.375% DUE 04/01/2021<br>RATING: A3<br>(63946BAE0)            |                          |                      |                |          |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS  |                          |                      |                |          |                      |                        |                |                      |               |                         |                |
| NEXEN INC   | 17,292.15                | 17,360.10            | 115.7340       | 15,000   | 0.09 %               | 18,672.75              | 124.49         | - 1,312.65           | 5.36 %        | 930.00                  | 157.58         |
| ISIN US65334HAK86<br>06.200% DUE 07/30/2019<br>RATING: AA3<br>(65334HAK8)     |                          |                      |                |          |                      |                        |                |                      |               |                         |                |
| PNC CAPITAL ADVISORS  |                          |                      |                |          |                      |                        |                |                      |               |                         |                |





*Detail*

**Fixed income  
Corporate bonds**

| Description (Cusip)             | Market value last period |                | Quantity  | Current market value |                | % of total portfolio | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|---------------------------------|--------------------------|----------------|-----------|----------------------|----------------|----------------------|----------------------|---------------|-------------------------|----------------|
|                                 | Quantity                 | price per unit |           | Current              | price per unit |                      |                      |               |                         |                |
| PEPSICO INC                     | 33,253.50                | 33,966.10      | 33,253.50 | 33,966.10            | 0.18 %         | -853.45              | 2.84 %               | 962.50        | 69.51                   |                |
| SR UNSECD                       | 35,000                   | 97,046.0       | 35,000    | 97,046.0             |                |                      |                      |               |                         |                |
| RATING: A1                      |                          |                |           |                      |                |                      |                      |               |                         |                |
| [713448BY3]                     |                          |                |           |                      |                |                      |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |                |           |                      |                |                      |                      |               |                         |                |
| PROCTER & GAMBLE CO             | 54,079.00                | 53,562.00      | 54,079.00 | 53,562.00            | 0.27 %         | -3,503.00            | 4.53 %               | 2,425.00      | 714.03                  |                |
| BDS                             | 50,000                   | 107,124.0      | 50,000    | 107,124.0            |                |                      |                      |               |                         |                |
| 04.850% DUE 12/15/2015          |                          |                |           |                      |                |                      |                      |               |                         |                |
| RATING: AA3                     |                          |                |           |                      |                |                      |                      |               |                         |                |
| [742718BZ1]                     |                          |                |           |                      |                |                      |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |                |           |                      |                |                      |                      |               |                         |                |
| ROYAL BANK OF CANADA            | 35,289.80                | 35,282.80      | 35,289.80 | 35,282.80            | 0.18 %         | 199.10               | 1.15 %               | 402.50        | 20.12                   |                |
| SER MTN ISIN US78008T2C70       | 35,000                   | 100,808.0      | 35,000    | 100,808.0            |                |                      |                      |               |                         |                |
| 01.150% DUE 03/13/2015          |                          |                |           |                      |                |                      |                      |               |                         |                |
| RATING: AA3                     |                          |                |           |                      |                |                      |                      |               |                         |                |
| [78008T2C7]                     |                          |                |           |                      |                |                      |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |                |           |                      |                |                      |                      |               |                         |                |
| ROYAL BANK OF CANADA            | 54,495.65                | 54,615.00      | 54,495.65 | 54,615.00            | 0.28 %         | -379.50              | 1.21 %               | 660.00        | 22.00                   |                |
| ISIN US78011DAC83 SEDOL B6W2NM8 | 55,000                   | 99,300.0       | 55,000    | 99,300.0             |                |                      |                      |               |                         |                |
| 01.200% DUE 09/19/2017          |                          |                |           |                      |                |                      |                      |               |                         |                |
| RATING: AAA                     |                          |                |           |                      |                |                      |                      |               |                         |                |
| [78011DAC8]                     |                          |                |           |                      |                |                      |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |                |           |                      |                |                      |                      |               |                         |                |
| SANOFI-AVENTIS                  | 15,714.15                | 10,734.30      | 15,714.15 | 10,734.30            | 0.06 %         | 666.10               | 3.73 %               | 400.00        | 2.22                    |                |
| ISIN US80105NAG07 SEDOL B5NP244 | 10,000                   | 107,343.0      | 10,000    | 107,343.0            |                |                      |                      |               |                         |                |
| 04.000% DUE 03/29/2021          |                          |                |           |                      |                |                      |                      |               |                         |                |
| RATING: A1                      |                          |                |           |                      |                |                      |                      |               |                         |                |
| [80105NAG0]                     |                          |                |           |                      |                |                      |                      |               |                         |                |
| PNC CAPITAL ADVISORS            |                          |                |           |                      |                |                      |                      |               |                         |                |

*Detail*

**Fixed income  
Corporate bonds**

| Description (Cusip)  | Market value last period | Quantity | Current price per unit | Current market value | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|--|--------------------------|----------|------------------------|----------------------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|----------------|
| SIMON PROPERTY GROUP LP<br>SR UNSEC<br>04.375% DUE 03/01/2021<br>RATING: A2<br>(828807CF2)   | 31,720.20                | 30,000   | 32,635.80              | 108,786.00           | 0.17%                | 33,058.60              | 110.20         | -422.80              | 4.03%         | 1,312.50                | 109.37         |
| PNC CAPITAL ADVISORS<br>SOUTHERN CAL EDISON<br>SER C CALL 07/01/23 @100 MORT<br>03.500% DUE 10/01/2023<br>RATING: AA3<br>(842400FY4)     | 29,401.50                | 30,000   | 30,279.60              | 100,932.00           | 0.16%                | 30,138.10              | 100.46         | 141.50               | 3.47%         | 1,050.00                | 522.08         |
| PNC CAPITAL ADVISORS<br>TARGET CORP<br>SR UNSEC<br>VAR % DUE 07/18/2014<br>RATING: A2<br>(87612EAX4)                                     | 20,020.20                | 20,000   | 20,011.20              | 100,056.00           | 0.11%                | 19,983.52              | 99.92          | 27.68                | 0.44%         | 87.10                   | 17.66          |
| PNC CAPITAL ADVISORS<br>TORONTO DOMINION BANK<br>ISIN US89114QAA67 SEDOL B523H44<br>01.375% DUE 07/14/2014<br>RATING: AA1<br>(89114QAA6) | 15,091.95                | 15,000   | 15,049.65              | 100,331.00           | 0.08%                | 15,034.65              | 100.23         | 15.00                | 1.38%         | 206.25                  | 44.11          |
| PNC CAPITAL ADVISORS<br>TOYOTA MTR CREDIT CORP<br>SER MTN SR UNSEC<br>03.400% DUE 09/15/2021<br>RATING: AA3<br>(89233P5F9)               | 20,303.60                | 20,000   | 20,578.40              | 102,892.00           | 0.11%                | 20,082.40              | 100.41         | 496.00               | 3.31%         | 680.00                  | 30.22          |
| PNC CAPITAL ADVISORS   |                          |          |                        |                      |                      |                        |                |                      |               |                         |                |





**CLEVE PUB LIB ENDMT CONS**  
**INVESTMENT MANAGEMENT STATEMENT**  
 Account number 21-75-501-4453885  
 January 1, 2014 - March 31, 2014

*Detail*

**Fixed income bonds**  
**Corporate bonds**

| Description (Cusip)   | Market value last period | Current market value |                | % of total portfolio | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|---|--------------------------|----------------------|----------------|----------------------|----------------------|---------------|-------------------------|----------------|
|   |                          | Quantity             | price per unit |                      |                      |               |                         |                |
| TOYOTA AUTO RECEIVABLES OWNER<br>SERIES 2013 B CLASS A3<br>00.890% DUE 07/17/2017<br>RATING: AAA<br>(8923AVAC4)         | 20,093.00                | 20,121.40            | 100.6070       | 0.11%                | 122.35               | 0.89%         | 178.00                  | 7.91           |
| PNC CAPITAL ADVISORS<br>UNITED PARCELL SERVICE<br>SR NOTES<br>05.500% DUE 01/15/2018<br>RATING: AA3<br>(911312AH9)      | 28,597.50                | 28,464.50            | 113.8580       | 0.15%                | 181.25               | 4.84%         | 1,375.00                | 290.28         |
| PNC CAPITAL ADVISORS<br>US BANCORP<br>SER MTN CALL 06/15/22 @100<br>02.950% DUE 07/15/2022<br>RATING: A2<br>(91159JAA4) | 23,228.25                | 28,854.00            | 96.1800        | 0.15%                | -477.00              | 3.07%         | 885.00                  | 186.83         |
| PNC CAPITAL ADVISORS<br>VERIZON COMMUNICATIONS<br>SR UNSEC<br>04.600% DUE 04/01/2021<br>RATING: BAA1<br>(92343VAX2)     | 26,407.75                | 27,105.50            | 108.4220       | 0.14%                | -1,712.00            | 4.25%         | 1,150.00                | 575.00         |
| PNC CAPITAL ADVISORS<br>VIRGINIA ELEC & POWER CO<br>SR UNSECURED<br>05.400% DUE 04/30/2018<br>RATING: A2<br>(927804FF6) | 17,025.15                | 17,016.60            | 113.4440       | 0.09%                | 313.05               | 4.77%         | 810.00                  | 339.75         |
| PNC CAPITAL ADVISORS  |                          |                      |                |                      |                      |               |                         |                |



CLEVE PUB LIB ENDMT CONS  
INVESTMENT MANAGEMENT STATEMENT

Account number 21-75-501-4453885  
January 1, 2014 - March 31, 2014

Detail

Fixed income  
Corporate bonds

| Description [Cusip]             | Market value last period | Quantity | Current price per unit | Current market value  | % of total portfolio | Avg. tax cost per unit | Total tax cost        | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income     |
|---------------------------------|--------------------------|----------|------------------------|-----------------------|----------------------|------------------------|-----------------------|----------------------|---------------|-------------------------|--------------------|
| WAL-MART STORES INC             | 36,674.75                | 35,000   | 36,829.45              | 105,227.0             | 0.19 %               | 38,042.10              | 108.69                | - 1,212.65           | 3.45 %        | 1,268.75                | 292.52             |
| SR UNSEC                        |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| 03.625% DUE 07/08/2020          |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| RATING: AA2                     |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| [931142CU5]                     |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| PNC CAPITAL ADVISORS            |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| WELLS FARGO COMPANY             | 17,193.00                | 15,000   | 17,109.45              | 114,063.0             | 0.09 %               | 17,391.30              | 115.94                | - 281.85             | 4.94 %        | 843.75                  | 257.81             |
| SR UNSEC                        |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| 05.625% DUE 12/11/2017          |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| RATING: A2                      |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| [949746NX5]                     |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| PNC CAPITAL ADVISORS            |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| WESTPAC BANKING CORP            | 30,108.90                | 30,000   | 30,182.70              | 100,609.0             | 0.16 %               | 30,020.80              | 100.07                | 161.90               | 2.24 %        | 675.00                  | 114.38             |
| SEDOL BCJ52J2 ISIN US961214CC58 |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| 02.250% DUE 07/30/2018          |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| RATING: AA2                     |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| [961214CC5]                     |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| PNC CAPITAL ADVISORS            |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| WISCONSIN ELEC PWR              | 20,267.60                | 20,000   | 20,000.00              | 100,000.0             | 0.11 %               | 19,961.20              | 99.81                 | 38.80                | 6.01 %        | 1,200.00                | 600.00             |
| NOTES                           |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| 06.000% DUE 04/01/2014          |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| RATING: A1                      |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| [976656CA4]                     |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| PNC CAPITAL ADVISORS            |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| XILINX INC                      | 14,874.75                | 15,000   | 99.1650                | 14,874.75             | 0.08 %               | 14,893.40              | 99.29                 | - 18.65              | 3.03 %        | 450.00                  | 23.75              |
| UNSC                            |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| 03.000% DUE 03/15/2021          |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| RATING: A3                      |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| [983919AH4]                     |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| PNC CAPITAL ADVISORS            |                          |          |                        |                       |                      |                        |                       |                      |               |                         |                    |
| <b>Total corporate bonds</b>    |                          |          |                        | <b>\$2,240,714.40</b> | <b>11.29 %</b>       |                        | <b>\$2,246,861.43</b> | <b>- \$6,147.03</b>  | <b>2.98 %</b> | <b>\$66,651.00</b>      | <b>\$18,198.78</b> |

Detail

Treasury bonds

| Description (Cusip )   | Market value last period |                | Quantity | Current market value |                | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|--|--------------------------|----------------|----------|----------------------|----------------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|----------------|
|  | Quantity                 | price per unit |          | Current              | price per unit |                      |                        |                |                      |               |                         |                |
| USA TREASURY NOTE<br>02.375% DUE 08/31/2014<br>RATING: AAA<br>(912828LK4)<br>PNC CAPITAL ADVISORS  | 140,000                  | \$141,317.40   | 140,000  | \$100.9410           | 0.72 %         | \$142,805.47         | \$102.00               | - \$1,488.07   | 2.36 %               | \$3,325.00    | \$289.13                |                |
| USA TREASURY NOTES<br>03.000% DUE 09/30/2016<br>RATING: AAA<br>(912828LP3)<br>PNC CAPITAL ADVISORS | 542,033.10               | 539,646.30     | 510,000  | 105.8130             | 2.72 %         | 547,281.85           | 107.31                 | - 7,635.55     | 2.84 %               | 15,300.00     | 41.80                   |                |
| USA TREASURY NOTES<br>02.250% DUE 01/31/2015<br>RATING: AAA<br>(912828MH0)<br>PNC CAPITAL ADVISORS | 398,685.30               | 396,887.40     | 390,000  | 101.7660             | 2.00 %         | 402,068.37           | 103.09                 | - 5,180.97     | 2.22 %               | 8,775.00      | 1,454.42                |                |
| USA TREASURY NOTES<br>01.250% DUE 08/31/2015<br>RATING: AAA<br>(912828NV8)<br>PNC CAPITAL ADVISORS | 269,213.50               | 268,932.60     | 265,000  | 101.4840             | 1.36 %         | 270,549.41           | 102.09                 | - 1,616.81     | 1.24 %               | 3,312.50      | 288.04                  |                |
| USA TREASURY NOTES<br>02.625% DUE 11/15/2020<br>RATING: AAA<br>(912828PC8)<br>PNC CAPITAL ADVISORS | 116,868.75               | 97,449.10      | 95,000   | 102.5780             | 0.50 %         | 98,283.21            | 103.46                 | - 834.11       | 2.56 %               | 2,493.75      | 943.77                  |                |
| USA TREASURY NOTES<br>01.250% DUE 10/31/2015<br>RATING: AAA<br>(912828PE4)<br>PNC CAPITAL ADVISORS | 142,318.40               | 142,165.80     | 140,000  | 101.5470             | 0.72 %         | 140,335.94           | 100.24                 | 1,829.86       | 1.24 %               | 1,750.00      | 734.81                  |                |
| USA TREASURY NOTES<br>02.125% DUE 08/15/2021<br>RATING: AAA<br>(912828RC6)<br>PNC CAPITAL ADVISORS | 72,656.25                | 24,568.25      | 25,000   | 98.2730              | 0.13 %         | 24,308.06            | 97.23                  | 260.19         | 2.17 %               | 531.25        | 66.04                   |                |



Detail

Treasury bonds

| Description (Cusip)  | Market value last period |                | Current market value |                | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|--|--------------------------|----------------|----------------------|----------------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|----------------|
|  | Quantity                 | price per unit | Current              | price per unit |                      |                        |                |                      |               |                         |                |
| USA TREASURY NOTE<br>01.500% DUE 08/31/2018<br>RATING: AAA<br>(912828RE2)  | 492,485.40               | 494,074.35     | 99,8130              | 494,074.35     | 2.49 %               | 500,658.79             | 101.14         | -6,584.44            | 1.51 %        | 7,425.00                | 645.65         |
| PNC CAPITAL ADVISORS   |                          |                |                      |                |                      |                        |                |                      |               |                         |                |
| USA TREASURY NOTES<br>00.875% DUE 12/31/2016<br>RATING: AAA<br>(912828RX0) | 355,777.45               | 355,830.70     | 100,2340             | 355,830.70     | 1.80 %               | 356,775.00             | 100.50         | -944.30              | 0.88 %        | 3,106.25                | 785.10         |
| PNC CAPITAL ADVISORS   |                          |                |                      |                |                      |                        |                |                      |               |                         |                |
| USA TREASURY NOTES<br>01.375% DUE 01/31/2019<br>RATING: AAA<br>(912828SD3) | 97,523.00                | 97,969.00      | 97,9690              | 97,969.00      | 0.50 %               | 98,347.66              | 98.35          | -378.66              | 1.28 %        | 1,250.00                | 207.16         |
| PNC CAPITAL ADVISORS   |                          |                |                      |                |                      |                        |                |                      |               |                         |                |
| USA TREASURY NOTES<br>01.000% DUE 03/31/2017<br>RATING: AAA<br>(912828SM3) | 105,229.95               | 130,325.00     | 100,2500             | 130,325.00     | 0.66 %               | 130,603.71             | 100.46         | -278.71              | 1.00 %        | 1,300.00                | 7.07           |
| PNC CAPITAL ADVISORS   |                          |                |                      |                |                      |                        |                |                      |               |                         |                |
| USA TREASURY NOTES<br>01.625% DUE 08/15/2022<br>RATING: AAA<br>(912828TJ9) | 45,000                   | 41,842.80      | 92,9840              | 42,224.41      | 0.22 %               | 42,224.41              | 93.83          | -381.61              | 1.75 %        | 731.25                  | 90.90          |
| PNC CAPITAL ADVISORS   |                          |                |                      |                |                      |                        |                |                      |               |                         |                |
| USA TREASURY NOTES<br>00.375% DUE 01/15/2016<br>RATING: AAA<br>(912828UG3) | 439,828.40               | 440,224.40     | 100,0510             | 439,690.64     | 2.22 %               | 439,690.64             | 99.93          | 533.76               | 0.38 %        | 1,650.00                | 343.56         |
| PNC CAPITAL ADVISORS   |                          |                |                      |                |                      |                        |                |                      |               |                         |                |

Detail

**Treasury bonds**

| Description (Cusip )        | Market value last period | Quantity | Current market value  | Current price per unit | % of total portfolio | Total tax cost        | Avg. tax cost per unit | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income    |
|-----------------------------|--------------------------|----------|-----------------------|------------------------|----------------------|-----------------------|------------------------|----------------------|---------------|-------------------------|-------------------|
| USA TREASURY NOTES          | 540,442.80               | 450,000  | 450,508.50            | 100.1130               | 2.27 %               | 450,000.00            | 100.00                 | 508.50               | 0.25 %        | 1,125.00                |                   |
| 00.250% DUE 01/31/2015      |                          |          |                       |                        |                      |                       |                        |                      |               |                         |                   |
| RATING: AAA                 |                          |          |                       |                        |                      |                       |                        |                      |               |                         |                   |
| (912828UK4)                 |                          |          |                       |                        |                      |                       |                        |                      |               |                         |                   |
| PNC CAPITAL ADVISORS        |                          |          |                       |                        |                      |                       |                        |                      |               |                         |                   |
| <b>Total treasury bonds</b> |                          |          | <b>\$3,621,741.60</b> |                        | <b>18.25 %</b>       | <b>\$3,643,932.52</b> |                        | <b>-\$22,190.92</b>  | <b>1.44 %</b> | <b>\$52,075.00</b>      | <b>\$5,897.47</b> |

**Agency bonds**

| Description (Cusip )   | Market value last period | Quantity  | Current market value | Current price per unit | % of total portfolio | Total tax cost | Avg. tax cost per unit | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|------------------------|--------------------------|-----------|----------------------|------------------------|----------------------|----------------|------------------------|----------------------|---------------|-------------------------|----------------|
| FEDERAL HOME LN BANK   | \$27,432.25              | 25,000    | \$27,718.50          | \$110.8740             | 0.14 %               | \$27,620.00    | \$110.48               | \$98.50              | 3.73 %        | \$1,031.25              | \$309.37       |
| BND5                   |                          |           |                      |                        |                      |                |                        |                      |               |                         |                |
| 04.125% DUE 12/13/2019 |                          |           |                      |                        |                      |                |                        |                      |               |                         |                |
| RATING: AAA            |                          |           |                      |                        |                      |                |                        |                      |               |                         |                |
| (3133XVRK9)            |                          |           |                      |                        |                      |                |                        |                      |               |                         |                |
| PNC CAPITAL ADVISORS   |                          |           |                      |                        |                      |                |                        |                      |               |                         |                |
| FEDERAL NATL MTG ASSN  | 50,111.13                | 49,480.75 | 49,480.75            | 103.9640               | 0.25 %               | 50,977.76      | 107.11                 | -1,497.01            | 3.85 %        | 1,903.76                | 163.94         |
| POOL #AH3765           | 47,594.120               |           |                      |                        |                      |                |                        |                      |               |                         |                |
| 04.000% DUE 01/01/2041 |                          |           |                      |                        |                      |                |                        |                      |               |                         |                |
| RATING: N/A            |                          |           |                      |                        |                      |                |                        |                      |               |                         |                |
| (3138A5FF4)            |                          |           |                      |                        |                      |                |                        |                      |               |                         |                |
| PNC CAPITAL ADVISORS   |                          |           |                      |                        |                      |                |                        |                      |               |                         |                |
| FEDERAL NATL MTG ASSN  | 35,833.63                | 34,414.65 | 34,414.65            | 104.8970               | 0.18 %               | 34,945.69      | 106.52                 | -531.04              | 3.34 %        | 1,148.28                | 98.88          |
| POOL #AL0578           | 32,808.041               |           |                      |                        |                      |                |                        |                      |               |                         |                |
| 03.500% DUE 08/01/2026 |                          |           |                      |                        |                      |                |                        |                      |               |                         |                |
| RATING: N/A            |                          |           |                      |                        |                      |                |                        |                      |               |                         |                |
| (3138EGUC6)            |                          |           |                      |                        |                      |                |                        |                      |               |                         |                |
| PNC CAPITAL ADVISORS   |                          |           |                      |                        |                      |                |                        |                      |               |                         |                |

Detail

Agency bonds

| Description (Cusip)  | Market value last period  |                        | Current market value   |                       | % of total portfolio | Avg. tax cost per unit | Total tax cost  | Unrealized gain/loss | Current yield      | Estimated annual income | Accrued income |
|--|---------------------------|------------------------|------------------------|-----------------------|----------------------|------------------------|-----------------|----------------------|--------------------|-------------------------|----------------|
|  | Quantity                  | price per unit         | Current                | price per unit        |                      |                        |                 |                      |                    |                         |                |
| FEDERAL NATL MTG ASSN<br>POOL AQ4804<br>03.500% DUE 11/01/2042<br>RATING: N/A<br>(3138MLKS2)<br>PNC CAPITAL ADVISORS   | 44,094.20<br>43,507.731   | 43,802.28<br>100.6770  | 43,802.28<br>100.6770  | 43,802.28<br>100.6770 | 0.23 %               | 46,335.73<br>106.50    | -2,533.45       | 3.48 %               | 1,522.77           | 131.13                  |                |
| FEDERAL NATL MTG ASSN<br>POOL #AB2077<br>04.000% DUE 01/01/2041<br>RATING: N/A<br>(31416JX91)<br>PNC CAPITAL ADVISORS  | 114,653.25<br>108,617.844 | 113,167.85<br>104.1890 | 113,167.85<br>104.1890 | 107,234.65<br>98.73   | 0.58 %               | 107,234.65<br>98.73    | 5,933.20        | 3.84 %               | 4,344.71           | 374.13                  |                |
| FEDERAL NATL MTG ASSN<br>POOL # AB2275<br>04.500% DUE 02/01/2041<br>RATING: N/A<br>(31416XQ52)<br>PNC CAPITAL ADVISORS | 32,705.49<br>30,450.790   | 32,638.68<br>107.1850  | 32,638.68<br>107.1850  | 31,178.75<br>102.39   | 0.17 %               | 31,178.75<br>102.39    | 1,459.93        | 4.20 %               | 1,370.29           | 118.00                  |                |
| FEDERAL NATL MTG ASSN<br>POOL #AB6373<br>03.000% DUE 10/01/2027<br>RATING: N/A<br>(31417DC71)<br>PNC CAPITAL ADVISORS  | 64,763.50<br>61,999.018   | 63,756.69<br>102.8350  | 63,756.69<br>102.8350  | 65,721.40<br>106.00   | 0.33 %               | 65,721.40<br>106.00    | -1,964.71       | 2.92 %               | 1,859.97           | 160.16                  |                |
| FEDERAL NATL MTG ASSN<br>POOL #MA1003<br>03.500% DUE 03/01/2042<br>RATING: N/A<br>(31418ADH8)<br>PNC CAPITAL ADVISORS  | 61,614.30<br>60,841.506   | 61,253.40<br>100.6770  | 61,253.40<br>100.6770  | 61,915.74<br>101.77   | 0.31 %               | 61,915.74<br>101.77    | -662.34         | 3.48 %               | 2,129.45           | 183.37                  |                |
| <b>Total agency bonds</b>  |                           |                        | <b>\$426,232.80</b>    | <b>\$425,929.72</b>   | <b>2.15 %</b>        |                        | <b>\$303.08</b> | <b>3.59 %</b>        | <b>\$15,310.48</b> | <b>\$1,538.98</b>       |                |



*Detail*

**Other fixed income assets**

| Description (Cusip)                    | Market value last period |                | Quantity | Current market value |                | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income  |
|--|--------------------------|----------------|----------|----------------------|----------------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|-----------------|
|  | Current                  | price per unit |          | Current              | price per unit |                      |                        |                |                      |               |                         |                 |
| ONTARIO (PROVINCE OF)                  | \$20,992.00              | \$20.992       | 20,000   | \$20,983.00          | \$1.049150     | 0.11 %               | \$21,110.00            | \$105.55       | -\$127.00            | 2.86 %        | \$600.00                | \$125.00        |
| ISIN US68323AAU88 SEDOL B556FM4        |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                 |
| 03.000% DUE 07/16/2018                 |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                 |
| RATING: AA2                            |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                 |
| (68323AAU8)                            |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                 |
| PNC CAPITAL ADVISORS                   |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                 |
| ONTARIO (PROVINCE OF)                  | 15,115.31                |                | 15,000   | 15,110.78            | 100.7385       | 0.08 %               | 14,996.85              | 99.98          | 113.93               | 0.95 %        | 142.50                  | 49.48           |
| SR UNSEC ISIN US68323ABJ25             |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                 |
| 00.950% DUE 05/26/2015                 |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                 |
| RATING: AA2                            |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                 |
| (68323ABJ2)                            |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                 |
| PNC CAPITAL ADVISORS                   |                          |                |          |                      |                |                      |                        |                |                      |               |                         |                 |
| <b>Total other fixed income assets</b> |                          |                |          | <b>\$36,093.78</b>   |                | <b>0.18 %</b>        | <b>\$36,106.85</b>     |                | <b>-\$13.07</b>      | <b>2.06 %</b> | <b>\$742.50</b>         | <b>\$174.48</b> |

**Total fixed income**

|                           |                       |                |                       |                     |               |                     |                    |
|---------------------------|-----------------------|----------------|-----------------------|---------------------|---------------|---------------------|--------------------|
| <b>Total fixed income</b> | <b>\$6,324,782.58</b> | <b>31.86 %</b> | <b>\$6,352,830.52</b> | <b>-\$28,047.94</b> | <b>2.13 %</b> | <b>\$134,778.38</b> | <b>\$25,809.71</b> |
|---------------------------|-----------------------|----------------|-----------------------|---------------------|---------------|---------------------|--------------------|

**Equities**

**Consumer discretionary**

| Description (Symbol)             | Market value last period |                | Quantity | Current market value  |                | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss  | Current yield | Estimated annual income | Accrued income        |
|----------------------------------|--------------------------|----------------|----------|-----------------------|----------------|----------------------|------------------------|----------------|-----------------------|---------------|-------------------------|-----------------------|
|                                  | Current                  | price per unit |          | Current               | price per unit |                      |                        |                |                       |               |                         |                       |
| CBS CORP CLASS B WI (CBS)        | \$87,961.20              | \$85.284       | 1,380    | \$85,284.00           | \$61.8000      | 0.43 %               | \$69,342.23            | \$50.25        | \$15,941.77           | 0.78 %        | \$662.40                | \$165.60              |
| PCA ADVANTAGE PORTFOLIO          |                          |                |          |                       |                |                      |                        |                |                       |               |                         |                       |
| COMCAST CORPORATION CL A (CMCSA) | 112,244.40               | 108.086        | 2,160    | 108,086.40            | 50.0400        | 0.55 %               | 51,160.25              | 23.69          | 56,926.15             | 1.80 %        | 1,944.00                | 486.00                |
| PCA ADVANTAGE PORTFOLIO          |                          |                |          |                       |                |                      |                        |                |                       |               |                         |                       |
| DISNEY WALT CO (DIS)             | 88,624.00                | 166.545        | 2,080    | 80,070.00             | 59.50          | 0.84 %               | 123,748.70             | 59.50          | 42,796.90             | 1.08 %        | 1,788.80                |                       |
| PCA ADVANTAGE PORTFOLIO          |                          |                |          |                       |                |                      |                        |                |                       |               |                         |                       |
| HANESBRANDS INC - WI (HBI)       |                          |                |          |                       |                |                      |                        |                |                       |               |                         |                       |
| PCA ADVANTAGE PORTFOLIO          |                          |                |          |                       |                |                      |                        |                |                       |               |                         |                       |
| HOME DEPOT INC (HD)              | 96,457.00                | 83.086         | 1,050    | 79,130.00             | 74.8000        | 0.41 %               | 78,442.45              | 74.00          | 2,626.35              | 1.57 %        | 1,272.00                |                       |
| PCA ADVANTAGE PORTFOLIO          |                          |                |          |                       |                |                      |                        |                |                       |               |                         |                       |
| <b>Total equities</b>            |                          |                |          | <b>\$1,724,782.58</b> |                | <b>27.12 %</b>       | <b>\$1,724,782.58</b>  |                | <b>\$1,724,782.58</b> | <b>1.57 %</b> | <b>\$1,724,782.58</b>   | <b>\$1,724,782.58</b> |



Detail

Equities

Stocks  
 Consumer discretionary

| Description (Symbol)                | Market value last period |                     | Current market value | % of total portfolio | Total tax cost         |                     | Unrealized gain/loss | Current yield      | Estimated annual income | Accrued income  |
|-------------------------------------|--------------------------|---------------------|----------------------|----------------------|------------------------|---------------------|----------------------|--------------------|-------------------------|-----------------|
|                                     | Quantity                 | price per unit      |                      |                      | Avg. tax cost per unit | price per unit      |                      |                    |                         |                 |
| LAS VEGAS SANDS CORP (LVS)          | 73,349.10                | 75,125.40           | 5,507,49             | 0.38 %               | 67,507.49              | 7,617.91            | 2.48 %               | 1,860.00           |                         |                 |
| PCA ADVANTAGE PORTFOLIO             | 930                      | 80,7800             | 72.59                |                      |                        |                     |                      |                    |                         |                 |
| MAGNA INTERNATIONAL (MGA)           | 1,200                    | 115,572.00          | 97,369.53            | 0.59 %               | 81.14                  | 18,202.47           | 1.58 %               | 1,824.00           |                         |                 |
| ISIN CA592224011 SEDOL 2934549      |                          |                     |                      |                      |                        |                     |                      |                    |                         |                 |
| PCA ADVANTAGE PORTFOLIO             | 84,931.20                | 79,768.80           | 59,016.60            | 0.41 %               | 54.65                  | 20,752.20           | 1.30 %               | 1,036.80           |                         | 259.20          |
| NIKE INC (NIKE)                     | 1,080                    | 73,8600             |                      |                      |                        |                     |                      |                    |                         |                 |
| PCA ADVANTAGE PORTFOLIO             |                          |                     |                      |                      |                        |                     |                      |                    |                         |                 |
| POLARIS INDS INC (PII)              | 97,578.80                | 93,605.70           | 55,237.12            | 0.48 %               | 82.44                  | 38,368.58           | 1.38 %               | 1,286.40           |                         |                 |
| PCA ADVANTAGE PORTFOLIO             | 670                      | 139,7100            |                      |                      |                        |                     |                      |                    |                         |                 |
| WYNDHAM WORLDWIDE CORP (WYN)        | 84,743.50                | 104,718.90          | 92,729.38            | 0.53 %               | 64.85                  | 11,989.52           | 1.92 %               | 2,002.00           |                         |                 |
| PCA ADVANTAGE PORTFOLIO             | 1,430                    | 73,2300             |                      |                      |                        |                     |                      |                    |                         |                 |
| <b>Total consumer discretionary</b> |                          | <b>\$992,862.10</b> | <b>\$739,914.70</b>  | <b>5.00 %</b>        |                        | <b>\$252,947.40</b> | <b>1.58 %</b>        | <b>\$15,650.40</b> |                         | <b>\$910.80</b> |

463

Consumer staples

| Description (Symbol)           | Market value last period |                     | Current market value | % of total portfolio | Total tax cost         |                     | Unrealized gain/loss | Current yield      | Estimated annual income | Accrued income    |
|--------------------------------|--------------------------|---------------------|----------------------|----------------------|------------------------|---------------------|----------------------|--------------------|-------------------------|-------------------|
|                                | Quantity                 | price per unit      |                      |                      | Avg. tax cost per unit | price per unit      |                      |                    |                         |                   |
| ALTRIA GROUP INC (MO)          | \$97,126.70              | \$94,697.90         | \$93,560.75          | 0.48 %               | \$36.98                | \$1,137.15          | 5.13 %               | \$4,857.60         |                         | \$1,214.40        |
| PCA ADVANTAGE PORTFOLIO        | 2,530                    | \$37,4300           |                      |                      |                        |                     |                      |                    |                         |                   |
| CVS CAREMARK CORPORATION (CVS) | 120,237.60               | 125,764.80          | 87,092.75            | 0.64 %               | 51.84                  | 38,672.05           | 1.47 %               | 1,848.00           |                         |                   |
| PCA ADVANTAGE PORTFOLIO        | 1,680                    | 74,8600             |                      |                      |                        |                     |                      |                    |                         |                   |
| COCA COLA CO (KO)              | 99,970.20                | 93,557.20           | 68,777.62            | 0.48 %               | 28.42                  | 24,779.58           | 3.16 %               | 2,952.40           |                         | 738.10            |
| PCA ADVANTAGE PORTFOLIO        | 2,420                    | 38,6600             |                      |                      |                        |                     |                      |                    |                         |                   |
| COCA COLA ENTERPRISES (CCE)    |                          |                     |                      |                      |                        |                     |                      |                    |                         |                   |
| PCA ADVANTAGE PORTFOLIO        | 1,930                    | 92,176.80           | 91,648.87            | 0.47 %               | 47.49                  | 527.93              | 2.10 %               | 1,930.00           |                         |                   |
| THE HERSHEY COMPANY (HSY)      | 121,537.50               | 130,500.00          | 58,784.95            | 0.66 %               | 47.03                  | 71,715.05           | 1.86 %               | 2,425.00           |                         |                   |
| PCA ADVANTAGE PORTFOLIO        | 1,250                    | 104,4000            |                      |                      |                        |                     |                      |                    |                         |                   |
| PROCTER & GAMBLE CO (PG)       | 189,685.30               | 132,194.00          | 92,859.50            | 0.67 %               | 56.62                  | 39,324.50           | 2.99 %               | 3,945.84           |                         |                   |
| PCA ADVANTAGE PORTFOLIO        | 1,640                    | 80,6000             |                      |                      |                        |                     |                      |                    |                         |                   |
| <b>Total consumer staples</b>  |                          | <b>\$668,880.70</b> | <b>\$492,724.44</b>  | <b>3.37 %</b>        |                        | <b>\$176,156.26</b> | <b>2.69 %</b>        | <b>\$17,958.84</b> |                         | <b>\$1,952.50</b> |



CLEVE PUB LIB ENDMT CONS  
INVESTMENT MANAGEMENT STATEMENT  
Account number 21-75-501-4453885  
January 1, 2014 - March 31, 2014

*Detail*

**Energy**

| Description (Symbol)       | Market value last period |                | Quantity   | Current market value |                | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield |               | Estimated annual income | Accrued income  |
|----------------------------|--------------------------|----------------|------------|----------------------|----------------|----------------------|------------------------|----------------|----------------------|---------------|---------------|-------------------------|-----------------|
|                            | Quantity                 | Price per unit |            | Current              | Price per unit |                      |                        |                |                      | Yield         | Income        |                         |                 |
| CHEVRON CORPORATION (CVX)  | 800                      | \$99,928.00    | 800        | \$118,910.00         | 0.48 %         | \$57,401.60          | \$37,726.40            | 3.37 %         | \$3,200.00           |               |               |                         |                 |
| PCA ADVANTAGE PORTFOLIO    | 84,780.00                |                | 84,780.00  |                      | 0.43 %         | 79,540.32            | 4,879.68               | 3.93 %         | 3,312.00             |               |               |                         |                 |
| CONOCOPHILLIPS (COP)       | 1,200                    |                | 1,200      | 70,350.00            | 0.50 %         | 73,394.40            | 24,690.60              | 0.26 %         | 250.00               |               |               |                         |                 |
| EOG RES INC (EOG)          | 83,920.00                |                | 83,920.00  |                      | 0.42 %         | 166.79               | 24,698.54              | 2.58 %         | 2,116.80             |               |               |                         |                 |
| PCA ADVANTAGE PORTFOLIO    | 500                      |                | 500        | 196,170.00           | 0.47 %         | 57,352.66            | 68.28                  | 1.02 %         | 936.00               |               |               |                         |                 |
| EXXON MOBIL CORP (XOM)     | 85,008.00                |                | 85,008.00  | 97,680.00            | 0.58 %         | 65,664.24            | 26,204.16              | 2.33 %         | 2,650.00             |               |               |                         |                 |
| PCA ADVANTAGE PORTFOLIO    | 840                      |                | 840        | 97,680.00            | 0.64 %         | 42.09                | 14,876.93              | 1.65 %         | 2,064.00             |               |               |                         |                 |
| HALLIBURTON CO (HAL)       | 79,170.00                |                | 79,170.00  | 91,868.40            |                | 68,162.18            | 45,851.42              |                |                      |               |               |                         |                 |
| PCA ADVANTAGE PORTFOLIO    | 1,560                    |                | 1,560      | 58,890.00            |                | 64.30                |                        |                |                      |               |               |                         |                 |
| HELMERICH & PAYNE INC (HP) | 89,124.80                |                | 89,124.80  | 114,013.60           |                | 110,898.07           |                        |                |                      |               |               |                         |                 |
| PCA ADVANTAGE PORTFOLIO    | 1,060                    |                | 1,060      | 107,560.00           |                | 85.97                |                        |                |                      |               |               |                         |                 |
| SCHLUMBERGER LTD (SLB)     | 116,241.90               |                | 116,241.90 | 125,775.00           |                |                      |                        |                |                      |               |               |                         |                 |
| SEDOL 2779201              | 1,290                    |                | 1,290      | 97,500.00            |                |                      |                        |                |                      |               |               |                         |                 |
| ISIN AN8068571086          |                          |                |            |                      |                |                      |                        |                |                      |               |               |                         |                 |
| PCA ADVANTAGE PORTFOLIO    |                          |                |            |                      |                |                      |                        |                |                      |               |               |                         |                 |
| <b>Total energy</b>        |                          |                |            | <b>\$691,341.20</b>  |                |                      | <b>\$512,413.47</b>    |                | <b>\$178,927.73</b>  |               | <b>2.10 %</b> | <b>\$14,528.80</b>      | <b>\$516.00</b> |

**Financial**

| Description (Symbol)         | Market value last period |                | Quantity   | Current market value |                | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield |        | Estimated annual income | Accrued income |
|------------------------------|--------------------------|----------------|------------|----------------------|----------------|----------------------|------------------------|----------------|----------------------|---------------|--------|-------------------------|----------------|
|                              | Quantity                 | Price per unit |            | Current              | Price per unit |                      |                        |                |                      | Yield         | Income |                         |                |
| INVESCO LTD (IVZ)            | 2,250                    | \$81,900.00    | 2,250      | \$37,000.00          | 0.42 %         | \$74,154.69          | \$9,095.31             | 2.44 %         | \$2,025.00           |               |        |                         |                |
| PCA ADVANTAGE PORTFOLIO      | 108,225.60               |                | 108,225.60 |                      | 0.52 %         | 47,266.45            | 55,367.75              | 1.03 %         | 1,048.80             |               |        |                         |                |
| AMERICAN EXPRESS CO (AXP)    | 1,140                    |                | 1,140      | 90,030.00            | 0.01 %         | 41.46                |                        |                |                      |               |        |                         |                |
| PCA ADVANTAGE PORTFOLIO      | 89,300.00                |                | 89,300.00  |                      | 0.43 %         | 50,938.91            | 32,854.69              | 1.38 %         | 1,152.00             |               |        |                         |                |
| DISCOVER FINANCIAL W/I (DFS) | 80,568.00                |                | 80,568.00  | 83,793.60            | 0.54 %         | 66,167.66            | 40,802.64              | 2.10 %         | 2,236.80             |               |        |                         |                |
| PCA ADVANTAGE PORTFOLIO      | 1,440                    |                | 1,440      | 58,190.00            |                | 35.37                |                        |                |                      |               |        |                         |                |
| FIFTH THIRD BANCORP (FITB)   | 97,999.80                |                | 97,999.80  | 106,970.30           |                | 14.20                |                        |                |                      |               |        |                         |                |
| PCA ADVANTAGE PORTFOLIO      | 4,660                    |                | 4,660      | 22,950.00            |                |                      |                        |                |                      |               |        |                         |                |





**CLEVE PUB LIB ENDMT CONS**  
**INVESTMENT MANAGEMENT STATEMENT**  
 Account number 21-75-501-4453885  
 January 1, 2014 - March 31, 2014

*Detail*

**Financial**

| Description (Symbol)         | Market value last period |                       | Current market value |                        | % of total portfolio | Avg. tax cost per unit | Total tax cost      | Unrealized gain/loss | Current yield      | Estimated annual income | Accrued income |
|------------------------------|--------------------------|-----------------------|----------------------|------------------------|----------------------|------------------------|---------------------|----------------------|--------------------|-------------------------|----------------|
|                              | Quantity                 | price per unit        | Current quantity     | Current price per unit |                      |                        |                     |                      |                    |                         |                |
| FRANKLIN RESOURCES INC (BEN) | 92,945.30                | 87,229.80             | 54,180.00            | 82,715.36              | 0.44 %               | 82,715.36              | 4,514.44            | 0.89 %               | 772.80             | 193.20                  |                |
| PCA ADVANTAGE PORTFOLIO      | 1,610                    | 54,180.00             | 83,563.50            | 74,426.18              | 0.43 %               | 74,426.18              | 9,137.32            | 1.35 %               | 1,122.00           |                         |                |
| GOLDMAN SACHS GROUP INC (GS) | 510                      | 163,850.00            | 163,850.00           | 145.93                 | 0.82 %               | 70,190.22              | 91,601.93           | 2.64 %               | 4,264.00           |                         |                |
| JPMORGAN CHASE & CO (JPM)    | 2,665                    | 60,710.00             | 60,710.00            | 26.34                  | 0.43 %               | 81,197.83              | 2,914.37            | 1.27 %               | 1,062.40           |                         |                |
| PCA ADVANTAGE PORTFOLIO      | 85,689.20                | 84,112.20             | 50,670.00            | 48.91                  | 0.35 %               | 60,987.35              | 8,227.95            | 1.09 %               | 747.60             | 186.90                  |                |
| LINGOLN NATIONAL CORP (LNC)  | 1,660                    | 69,215.30             | 11,100.00            | 9.79                   | 0.36 %               | 67,475.06              | 3,351.14            | 1.01 %               | 712.00             |                         |                |
| REGIONS FINANCIAL CORP (RF)  | 61,614.70                | 73,392.40             | 39,790.00            | 37.91                  | 0.37 %               | 53,571.49              | 19,820.91           | 0.75 %               | 544.00             |                         |                |
| PCA ADVANTAGE PORTFOLIO      | 6,230                    | 215.8600              | 179,064.00           | 157.56                 | 0.91 %               | 95,889.16              | 83,174.84           | 2.42 %               | 4,320.00           |                         |                |
| SUNTRUST BANKS INC (STI)     | 1,780                    | 70,826.20             | 49,740.00            | 26.64                  |                      |                        |                     |                      |                    |                         |                |
| VISA INC (V)                 | 75,711.20                | 39,790.00             |                      |                        |                      |                        |                     |                      |                    |                         |                |
| CLASS A SHARES               | 340                      | 73,392.40             |                      |                        |                      |                        |                     |                      |                    |                         |                |
| PCA ADVANTAGE PORTFOLIO      |                          | 215.8600              |                      |                        |                      |                        |                     |                      |                    |                         |                |
| WELLS FARGO & COMPANY (WFC)  | 163,440.00               | 179,064.00            |                      |                        |                      |                        |                     |                      |                    |                         |                |
| PCA ADVANTAGE PORTFOLIO      | 3,600                    | 49,740.00             |                      |                        |                      |                        |                     |                      |                    |                         |                |
| <b>Total financial</b>       |                          | <b>\$1,185,843.65</b> |                      | <b>\$824,980.36</b>    | <b>5.97 %</b>        |                        | <b>\$360,863.29</b> | <b>1.69 %</b>        | <b>\$20,007.40</b> | <b>\$1,499.30</b>       |                |

**Health care**

| Description (Symbol)            | Market value last period |                | Current market value |                        | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|---------------------------------|--------------------------|----------------|----------------------|------------------------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|----------------|
|                                 | Quantity                 | price per unit | Current quantity     | Current price per unit |                      |                        |                |                      |               |                         |                |
| JAZZ PHARMACEUTICALS PLC (JAZZ) | \$88,592.00              | \$54,085.20    |                      | \$87.74                | 0.28 %               | \$34,216.96            | \$19,868.24    |                      |               |                         |                |
| SEDOL B4Q5ZN4                   | 390                      | \$138.6800     |                      |                        |                      |                        |                |                      |               |                         |                |
| ISIN IE00B4Q5ZN47               |                          |                |                      |                        |                      |                        |                |                      |               |                         |                |
| PCA ADVANTAGE PORTFOLIO         |                          |                |                      |                        |                      |                        |                |                      |               |                         |                |
| AETNA INC NEW (AET)             | 118,660.70               | 129,698.10     |                      |                        | 0.66 %               | 107,059.94             | 22,638.16      | 1.21 %               | 1,557.00      |                         |                |
| PCA ADVANTAGE PORTFOLIO         | 1,730                    | 74,970.00      |                      |                        |                      | 61.88                  |                |                      |               |                         |                |
| ALLERGAN INC (AGN)              | 82,199.20                | 91,834.00      |                      |                        | 0.47 %               | 33,943.88              | 58,490.12      | 0.17 %               | 148.00        |                         |                |
| PCA ADVANTAGE PORTFOLIO         | 740                      | 124,100.00     |                      |                        |                      | 45.06                  |                |                      |               |                         |                |
| AMGEN INC (AMGN)                |                          | 106,072.40     |                      |                        | 0.54 %               | 100,144.72             | 5,927.68       | 1.98 %               | 2,098.40      |                         |                |
| PCA ADVANTAGE PORTFOLIO         | 860                      | 123,340.00     |                      |                        |                      | 116.45                 |                |                      |               |                         |                |

*Detail*

**Health care**

| Description (Symbol)        | Market value last period |                | Current market value  |                        | % of total portfolio | Avg. tax cost per unit | Total tax cost      | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income    |
|-----------------------------|--------------------------|----------------|-----------------------|------------------------|----------------------|------------------------|---------------------|----------------------|---------------|-------------------------|-------------------|
|                             | Quantity                 | price per unit | Current quantity      | Current price per unit |                      |                        |                     |                      |               |                         |                   |
| BECTON DICKINSON & CO (BDX) | 74,028.30                | 78,443.60      | 158,150.30            | 60.38                  | 0.40 %               | 60,780.86              | 90.72               | 17,662.74            | 1.87 %        | 1,460.60                |                   |
| PCA ADVANTAGE PORTFOLIO     | 670                      | 117,080.00     | 98,230.00             | 60.38                  | 0.80 %               | 97,209.56              | 60,940.74           | 60,940.74            | 2.69 %        | 4,250.40                |                   |
| JOHNSON & JOHNSON (JNJ)     | 147,459.90               | 158,150.30     | 118,301.90            | 154.52                 | 0.60 %               | 103,527.11             | 14,774.79           | 14,774.79            | 0.55 %        | 643.20                  | 160.80            |
| PCA ADVANTAGE PORTFOLIO     | 1,610                    | 98,230.00      | 176,570.00            | 67.75                  | 0.40 %               | 80,620.68              | 67.75               | - 2,806.58           | 1.66 %        | 1,285.20                | 321.30            |
| MCKESSON CORPORATION (MCK)  | 108,138.00               | 118,301.90     | 131,823.57            | 138,578.49             | 0.70 %               | 69,253.18              | 74.23               | 69,325.31            | 0.41 %        | 557.93                  | 473.87            |
| PCA ADVANTAGE PORTFOLIO     | 670                      | 176,570.00     | 148,530.00            | 74.23                  |                      |                        |                     |                      |               |                         |                   |
| ST JUDE MEDICAL INC (STJ)   | 1,190                    | 77,814.10      | 65,390.00             | 66,206.00              | 0.34 %               | 67,840.66              | 66,206.00           | - 1,654.66           | 0.94 %        | 616.00                  | 154.00            |
| PCA ADVANTAGE PORTFOLIO     | 933                      | 138,578.49     | 148,530.00            | 94,580.00              |                      |                        |                     |                      |               |                         |                   |
| SHIRE PLC (SHPG)            | 700                      | 66,206.00      | 94,580.00             | 96.94                  |                      |                        |                     |                      |               |                         |                   |
| PCA ADVANTAGE PORTFOLIO     | 700                      | 66,206.00      | 94,580.00             | 96.94                  |                      |                        |                     |                      |               |                         |                   |
| ZIMMER HOLDINGS INC (ZMH)   | 700                      | 66,206.00      | 94,580.00             | 96.94                  |                      |                        |                     |                      |               |                         |                   |
| PCA ADVANTAGE PORTFOLIO     | 700                      | 66,206.00      | 94,580.00             | 96.94                  |                      |                        |                     |                      |               |                         |                   |
| <b>Total health care</b>    |                          |                | <b>\$1,019,184.09</b> |                        | <b>5.14 %</b>        | <b>\$754,017.55</b>    | <b>\$265,166.54</b> | <b>\$265,166.54</b>  | <b>1.24 %</b> | <b>\$12,616.73</b>      | <b>\$1,109.97</b> |

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**Industrials**

| Description (Symbol)       | Market value last period |                | Current market value |                        | % of total portfolio | Avg. tax cost per unit | Total tax cost | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|----------------------------|--------------------------|----------------|----------------------|------------------------|----------------------|------------------------|----------------|----------------------|---------------|-------------------------|----------------|
|                            | Quantity                 | price per unit | Current quantity     | Current price per unit |                      |                        |                |                      |               |                         |                |
| B/E AEROSPACE INC (BEAV)   | \$89,640.90              | \$89,393.70    | 123,354.00           | 34,650.00              | 0.46 %               | \$64,964.21            | \$63.07        | \$24,429.49          |               |                         |                |
| PCA ADVANTAGE PORTFOLIO    | 1,030                    | \$86,790.00    | 34,650.00            | 21.39                  |                      |                        |                |                      |               |                         |                |
| BOEING CO (BA)             | 107,827.10               | 99,137.10      | 184,077.90           | 25,890.00              | 0.50 %               | 56,354.67              | 42,782.43      | 42,782.43            | 2.33 %        | 2,306.80                |                |
| PCA ADVANTAGE PORTFOLIO    | 790                      | 125,490.00     | 78,789.80            | 86,517.20              | 0.63 %               | 76,141.18              | 71.34          | 47,212.82            | 0.70 %        | 854.40                  |                |
| DELTA AIR LINES INC (DAL)  | 97,793.20                | 123,354.00     | 184,077.90           | 25,890.00              | 0.93 %               | 132,851.29             | 18.69          | 51,226.61            | 3.40 %        | 6,256.80                | 1,564.20       |
| PCA ADVANTAGE PORTFOLIO    | 3,560                    | 34,650.00      | 25,890.00            | 163,240.00             | 0.44 %               | 74,939.23              | 141.40         | 11,577.97            | 3.26 %        | 2,819.60                |                |
| GENERAL ELECTRIC CO (GE)   | 199,293.30               | 184,077.90     | 78,789.80            | 86,517.20              | 0.39 %               | 78,190.70              | 78,190.70      | - 1,725.60           | 1.17 %        | 892.40                  |                |
| PCA ADVANTAGE PORTFOLIO    | 7,110                    | 25,890.00      | 83,284.20            | 78,830.00              |                      |                        |                |                      |               |                         |                |
| LOCKHEED MARTIN CORP (LMT) | 78,789.80                | 86,517.20      | 78,830.00            | 80.61                  |                      |                        |                |                      |               |                         |                |
| PCA ADVANTAGE PORTFOLIO    | 530                      | 163,240.00     | 78,830.00            | 80.61                  |                      |                        |                |                      |               |                         |                |
| MANPOWER GROUP INC (MAN)   | 83,284.20                | 76,445.10      | 71,586.00            | 36,900.00              | 0.37 %               | 71,318.87              | 267.13         | 267.13               |               |                         |                |
| PCA ADVANTAGE PORTFOLIO    | 970                      | 78,830.00      | 71,586.00            | 36,900.00              |                      |                        |                |                      |               |                         |                |
| QUANTA SVCS INC (PWR)      | 1,940                    | 71,586.00      | 36,900.00            | 36.76                  |                      |                        |                |                      |               |                         |                |
| PCA ADVANTAGE PORTFOLIO    | 1,940                    | 71,586.00      | 36,900.00            | 36.76                  |                      |                        |                |                      |               |                         |                |



Detail

**Industrials**

| Description (Symbol)           | Quantity   | Market value last period | Current market value | % of total portfolio | Total tax cost      | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income    |
|--------------------------------|------------|--------------------------|----------------------|----------------------|---------------------|----------------------|---------------|-------------------------|-------------------|
| UNION PACIFIC CORP (UNP)       | 71,568.00  |                          | 79,943.16            | 0.41 %               | 31,397.60           | 48,545.56            | 1.94 %        | 1,550.64                | 387.66            |
| PCA ADVANTAGE PORTFOLIO        | 426        |                          | 187.6600             |                      | 73.70               |                      |               |                         |                   |
| UNITED TECHNOLOGIES CORP (UTX) | 103,558.00 |                          | 106,324.40           | 0.54 %               | 40,911.11           | 65,413.29            | 2.02 %        | 2,147.60                |                   |
| PCA ADVANTAGE PORTFOLIO        | 910        |                          | 116.8400             |                      | 44.96               |                      |               |                         |                   |
| <b>Total Industrials</b>       |            |                          | <b>\$916,798.56</b>  | <b>4.62 %</b>        | <b>\$627,068.86</b> | <b>\$289,729.70</b>  | <b>1.84 %</b> | <b>\$16,828.24</b>      | <b>\$1,951.86</b> |

**Information technology**

| Description (Symbol)                | Quantity   | Market value last period | Current market value  | % of total portfolio | Total tax cost      | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|-------------------------------------|------------|--------------------------|-----------------------|----------------------|---------------------|----------------------|---------------|-------------------------|----------------|
| TE CONNECTIVITY LTD (TEL)           |            |                          |                       | 0.41 %               | \$74,998.03         | \$4,479.17           | 1.67 %        | \$1,320.00              |                |
| SEDOL B62B7C3 ISIN CH0102993182     | 1,320      |                          | \$60.2100             |                      | \$56.82             |                      |               |                         |                |
| PCA ADVANTAGE PORTFOLIO             |            |                          | \$60.2100             |                      |                     |                      |               |                         |                |
| NXP SEMICONDUCTORS (NXPI)           | 77,621.70  |                          | 99,388.90             | 0.51 %               | 71,822.25           | 27,566.65            |               |                         |                |
| ISIN NL0009538784 SEDOL B505PN7     | 1,690      |                          | 98.8100               |                      | 42.50               |                      |               |                         |                |
| PCA ADVANTAGE PORTFOLIO             |            |                          | 98.8100               |                      |                     |                      |               |                         |                |
| APPLE INC (AAPL)                    | 286,120.20 |                          | 273,737.40            | 1.38 %               | 141,863.96          | 131,873.44           | 2.28 %        | 6,222.00                |                |
| PCA ADVANTAGE PORTFOLIO             | 510        |                          | 536.7600              |                      | 278.17              |                      |               |                         |                |
| CISCO SYSTEMS INC (CSCO)            | 73,794.70  |                          | 73,745.35             | 0.38 %               | 62,397.30           | 11,348.05            | 3.40 %        | 2,500.40                |                |
| PCA ADVANTAGE PORTFOLIO             | 3,290      |                          | 22.4150               |                      | 18.97               |                      |               |                         |                |
| GOOGLE INC-CL A (GOOGL)             | 156,899.40 |                          | 156,031.40            | 0.79 %               | 66,880.65           | 89,150.75            |               |                         |                |
| PCA ADVANTAGE PORTFOLIO             | 140        |                          | 1,114.5100            |                      | 477.72              |                      |               |                         |                |
| MICROSOFT CORP (MSFT)               | 61,539.45  |                          | 92,022.55             | 0.47 %               | 36,058.84           | 55,963.71            | 2.74 %        | 2,514.40                |                |
| PCA ADVANTAGE PORTFOLIO             | 2,245      |                          | 40.9900               |                      | 16.06               |                      |               |                         |                |
| ORACLE CORP (ORCL)                  | 132,762.20 |                          | 141,957.70            | 0.72 %               | 84,524.27           | 57,433.43            | 1.18 %        | 1,665.60                |                |
| PCA ADVANTAGE PORTFOLIO             | 3,470      |                          | 40.9100               |                      | 24.36               |                      |               |                         |                |
| QUALCOMM (QCOM)                     | 100,980.00 |                          | 107,249.60            | 0.55 %               | 70,690.26           | 36,559.34            | 1.78 %        | 1,906.00                |                |
| PCA ADVANTAGE PORTFOLIO             | 1,360      |                          | 78.8600               |                      | 51.98               |                      |               |                         |                |
| SKWORKS SOLUTIONS INC (SWKS)        | 2,470      |                          | 92,674.40             | 0.47 %               | 95,628.66           | -2,954.26            |               |                         |                |
| PCA ADVANTAGE PORTFOLIO             | 37,520     |                          | 37.5200               |                      | 38.72               |                      |               |                         |                |
| YAHOO INC (YHOO)                    | 88,159.20  |                          | 78,262.00             | 0.40 %               | 61,033.46           | 17,228.54            |               |                         |                |
| PCA ADVANTAGE PORTFOLIO             | 2,180      |                          | 35.9000               |                      | 28.00               |                      |               |                         |                |
| <b>Total information technology</b> |            |                          | <b>\$1,194,546.50</b> | <b>6.02 %</b>        | <b>\$765,897.68</b> | <b>\$428,648.82</b>  | <b>1.35 %</b> | <b>\$16,126.40</b>      |                |

*Detail*

**Materials**

| Description (Symbol)     | Market value last period | Quantity | Current market value | Current price per unit | % of total portfolio | Total tax cost | Avg. tax cost per unit | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|--------------------------|--------------------------|----------|----------------------|------------------------|----------------------|----------------|------------------------|----------------------|---------------|-------------------------|----------------|
| METHANEX CORP (MEOH)     | \$63,386.80              | 1,070    | \$68,415.80          | \$63.9400              | 0.35 %               | \$68,877.50    | \$64.37                | -\$461.70            | 1.26 %        | \$656.00                |                |
| PCA ADVANTAGE PORTFOLIO  |                          |          | 113,999.40           |                        | 0.58 %               | 115,991.58     |                        | -1,992.18            | 2.28 %        | 2,592.00                |                |
| PACKAGING CORP PKG (PKG) |                          | 1,620    | 70,370.00            |                        |                      | 71.60          |                        |                      |               |                         |                |
| PCA ADVANTAGE PORTFOLIO  |                          |          | \$182,415.20         |                        | 0.92 %               | \$184,869.08   |                        | -\$2,453.88          | 1.89 %        | \$3,448.00              |                |

**Telecommunication services**

| Description (Symbol)            | Market value last period | Quantity | Current market value | Current price per unit | % of total portfolio | Total tax cost | Avg. tax cost per unit | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|---------------------------------|--------------------------|----------|----------------------|------------------------|----------------------|----------------|------------------------|----------------------|---------------|-------------------------|----------------|
| VERIZON COMMUNICATIONS INC (VZ) | \$96,314.40              | 1,940    | \$93,237.20          | \$47.5700              | 0.47 %               | \$104,810.80   | \$53.48                | -\$11,573.60         | 4.46 %        | \$4,155.20              |                |
| PCA ADVANTAGE PORTFOLIO         |                          |          | \$47,570.00          |                        |                      |                |                        |                      |               |                         |                |
| Total stocks                    |                          |          | \$7,070,794.20       |                        | 35.62 %              | \$5,061,182.31 |                        | \$2,009,611.89       | 1.78 %        | \$125,532.01            | \$7,940.43     |

**Utilities**

| Description (Symbol)        | Market value last period | Quantity | Current market value | Current price per unit | % of total portfolio | Total tax cost | Avg. tax cost per unit | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|-----------------------------|--------------------------|----------|----------------------|------------------------|----------------------|----------------|------------------------|----------------------|---------------|-------------------------|----------------|
| WISCONSIN ENERGY CORP (WEC) | \$111,618.00             | 2,700    | \$125,685.00         | \$46.5500              | 0.64 %               | \$64,485.37    | \$23.87                | \$71,199.63          | 3.36 %        | \$4,212.00              |                |
| PCA ADVANTAGE PORTFOLIO     |                          |          | \$46,550.00          |                        |                      | \$20.18        |                        |                      |               |                         |                |
| Total stocks                |                          |          | \$7,070,794.20       |                        | 35.62 %              | \$5,061,182.31 |                        | \$2,009,611.89       | 1.78 %        | \$125,532.01            | \$7,940.43     |

**Elf - equity**

| Description (Symbol)              | Market value last period | Quantity | Current market value | Current price per unit | % of total portfolio | Total tax cost | Avg. tax cost per unit | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|-----------------------------------|--------------------------|----------|----------------------|------------------------|----------------------|----------------|------------------------|----------------------|---------------|-------------------------|----------------|
| ISHARES RUSSELL MID-CAP (IWR) ETF | \$1,845,353.92           | 12,304   | \$1,904,167.04       | \$154.7600             | 9.60 %               | \$1,535,467.73 | \$124.79               | \$368,699.31         | 1.35 %        | \$25,703.06             |                |
| 21-75-073-4453885                 |                          |          | \$154,760.00         |                        |                      |                |                        |                      |               |                         |                |





*Detail*

**Mutual funds - equity**

| Description (Symbol)                                     | Market value last period |                | Current market value  |                | % of total portfolio | Avg. tax cost per unit | Total tax cost        | Unrealized gain/loss | Current yield | Estimated annual income | Accrued income |
|--|--------------------------|----------------|-----------------------|----------------|----------------------|------------------------|-----------------------|----------------------|---------------|-------------------------|----------------|
|  | Quantity                 | price per unit | Current               | price per unit |                      |                        |                       |                      |               |                         |                |
| PNC INTERNATIONAL EQUITY FUND (PIUX)<br>CLASS I FUND 409 | 2,691,278.59             | \$1,610,531.85 | 2,695,165.84          | \$1,645,071.93 | 8.29 %               | \$948,138.46           | \$696,933.47          | \$23,615.78          | 1.44 %        |                         |                |
| 21-75-073-4453885  | 80,325.778               |                | \$20,480.00           |                |                      | \$11.80                |                       |                      |               |                         |                |
| PNC SMALL CAP FUND (PPCIX)<br>CLASS I<br>FUND #426       | 129,575.281              |                | 20,800.00             |                | 13.58 %              | 1,082,086.49           | 1,613,079.35          |                      |               |                         |                |
| 21-75-073-4453885  |                          |                |                       |                |                      | 8.35                   |                       |                      |               |                         |                |
| <b>Total mutual funds - equity</b>                       |                          |                | <b>\$4,340,237.77</b> |                | <b>21.87 %</b>       | <b>\$2,030,224.95</b>  | <b>\$2,310,012.82</b> | <b>\$23,615.78</b>   | <b>0.54 %</b> |                         |                |

**Total equities**

|                       |                 |                |                |        |              |            |
|-----------------------|-----------------|----------------|----------------|--------|--------------|------------|
| <b>Total equities</b> | \$13,315,199.01 | \$8,626,874.99 | \$4,688,324.02 | 1.31 % | \$174,850.85 | \$7,940.43 |
|-----------------------|-----------------|----------------|----------------|--------|--------------|------------|

**Total portfolio**

|                        |                 |                 |                |        |              |             |
|------------------------|-----------------|-----------------|----------------|--------|--------------|-------------|
| <b>Total portfolio</b> | \$19,849,697.93 | \$15,189,421.85 | \$4,660,273.08 | 1.56 % | \$309,650.80 | \$33,751.80 |
|------------------------|-----------------|-----------------|----------------|--------|--------------|-------------|

*Pending Trades*

**Purchases**

| Description  | Trade date | Settle date | Quantity | Price per unit | Cash         |
|--|------------|-------------|----------|----------------|--------------|
| EOG RES INC  | 03/31/14   | 04/03/14    | 100      | \$196.1160     | -\$19,612.60 |
| MICROSOFT CORP   | 03/31/14   | 04/03/14    | 860      | 41.3082        | -35,559.45   |
| SCHLUMBERGER LTD<br>SEDOL 2779201<br>ISIN AN8068571086 | 03/31/14   | 04/03/14    | 340      | 97.6380        | -33,205.42   |

**Total pending purchases**

|                                |  |  |  |  |                     |
|--------------------------------|--|--|--|--|---------------------|
| <b>Total pending purchases</b> |  |  |  |  | <b>-\$88,377.47</b> |
|--------------------------------|--|--|--|--|---------------------|

CLEVELAND PUBLIC LIBRARY

Finance Committee

REPORT ON INVESTMENTS – March 2014

1. INTERIM DEPOSITS

In accordance with Ohio Revised Code Section 135.14, funds that become available periodically throughout the fiscal year are invested in short term investments known as interim deposits. The investments are in securities that provide the highest interest rate consistent with the highest degree of safety. Other balances are invested in US Treasury and Agency issues as managed by United American Capital Corporation, STAR Ohio, STAR Plus, and a federal money market fund.

Following is a description of interim deposit earnings for the period March 1, 2014 through March 31, 2014.

| Investment Period   | No. of Days | Amount    | Bank                             | Interest Rate | Investment Income | Investment Form    |
|---------------------|-------------|-----------|----------------------------------|---------------|-------------------|--------------------|
| 03/01/14 - 03/31/14 | 31          | Various   | STAR Ohio                        | Various       | 20.81             | Investment Pool    |
| 03/01/14 - 03/31/14 | 31          | Various   | STAR Plus                        | Various       | 1,580.90          | Investment Pool    |
| 03/01/14 - 03/31/14 | 31          | Various   | PNC                              | Various       | 3.84              | Sweep Money Market |
| 03/01/14 - 03/31/14 | 31          | Various   | PNC                              | Various       | 0.64              | Money Market       |
| 09/19/13 - 03/19/14 | 182         | 1,500,000 | Federal Home Loan Mortgage Corp. | 0.500%        | 3,750.00          | Federal Agency     |
| 09/16/13 - 03/16/14 | 182         | 2,500,000 | Federal National Mortgage Assn.  | 0.375%        | 4,687.50          | Federal Agency     |
| 09/13/13 - 03/13/14 | 182         | 2,000,000 | Federal Home Loan Bank           | 0.375%        | 3,750.00          | Federal Agency     |
| 12/30/13 - 03/17/14 | 78          | 1,000,000 | Federal National Mortgage Assn.  | 0.550%        | 1,576.39          | Federal Agency     |
| 09/25/13 - 03/25/14 | 182         | 2,000,000 | Federal Home Loan Mortgage Corp. | 0.500%        | 5,000.00          | Federal Agency     |
| 09/25/13 - 03/25/14 | 182         | 2,000,000 | Federal Farm Credit Bank         | 0.400%        | 4,000.00          | Federal Agency     |
| 09/28/13 - 03/28/14 | 182         | 850,000   | Federal National Mortgage Assn.  | 0.500%        | 2,125.00          | Federal Agency     |
| 09/18/13 - 03/18/14 | 182         | 1,000,000 | Federal Home Loan Bank           | 0.450%        | 2,250.00          | Federal Agency     |
| 01/24/14 - 02/19/14 | 27          | 1,000,000 | Federal Home Loan Bank           | 0.375%        | (260.41)          | Federal Agency     |
| 01/24/14 - 02/19/14 | 27          | 1,000,000 | Federal Home Loan Bank           | 0.375%        | 260.42            | Federal Agency     |

Earned Interest March 2014 \$ 28,745.09  
 Earned Interest Year To Date \$ 68,777.65

## CLEVELAND PUBLIC LIBRARY

REPORT C

## Finance Committee

April 15, 2014

## REPORT ON CONFERENCE AND TRAVEL EXPENDITURES FOR MARCH 2014

In accordance with Board Policy adopted by resolution on November 29, 1972,  
a description of Conference and Travel Expenditures is submitted.

| ITEM   | DATE              | TRUSTEE/STAFF<br>MEMBER | AMOUNT   |
|--|-------------------|-------------------------|----------|
| OPLIN<br>Advisory Committee Meeting<br>Columbus, Ohio  | 2/19/14 & 2/26/14 | Don Boozer              | 305.20   |
| Cleveland State University<br>Learn and Understand Chinese Language<br>Beijing and Shanghai, China | 6/20/14 - 7/2/14  | Thomas Corrigan         | 500.00   |
| Public Library Association<br>Annual Conference<br>Indianapolis, Indiana                           | 3/11/14 - 3/14/14 | Anastasia Diamond-Ortiz | 1,200.00 |
| Public Library Association<br>Annual Conference<br>Indianapolis, Indiana                           | 3/11/14 - 3/15/14 | Roderick Houpe          | 1,154.69 |
| Public Library Association<br>Annual Conference<br>Indianapolis, Indiana                           | 3/12/14 - 3/15/14 | Annisha Jeffries        | 958.32   |
| Public Library Association<br>Annual Conference<br>Indianapolis, Indiana                           | 3/12/14 - 3/14/14 | Brian Leszcz            | 1,042.64 |
| Public Library Association<br>Annual Conference<br>Indianapolis, Indiana                           | 3/12/14 - 3/15/14 | Aaron Mason             | 974.04   |
| Public Library Association<br>Annual Conference<br>Indianapolis, Indiana                           | 3/12/14 - 3/15/14 | Toni Parker             | 1,200.00 |
| Ohio Educational Library Media Association<br>Midwinter Conference<br>Kent, Ohio                   | 3/8/14            | Nichole Shabazz         | 75.00    |

| ITEM   | DATE              | TRUSTEE/STAFF<br>MEMBER | AMOUNT             |
|--|-------------------|-------------------------|--------------------|
| Public Library Association<br>Annual Conference<br>Indianapolis, Indiana             | 3/12/14 - 3/15/14 | John Skrtic             | 647.83             |
| Public Library Association<br>Annual Conference<br>Indianapolis, Indiana             | 3/12/14 - 3/15/14 | Felton Thomas           | 1,200.00           |
| Northeast Ohio Regional Library System<br>Strngthen you Core Seminar<br>Hudson, Ohio | 3/18/2014         | Natasha Wells           | 25.00              |
| Public Library Association<br>Annual Conference<br>Indianapolis, Indiana             | 3/11/14 - 3/15/14 | Marcie Williams         | 1,173.29           |
| <b>TOTAL</b>   |                   |                         | <b>\$10,456.01</b> |

**SUMMARY**

| FUND                 | MARCH              | YEAR TO DATE       |
|----------------------|--------------------|--------------------|
| General              | \$10,150.81        | \$14,522.64        |
| Judd Fund            | 0.00               | 0.00               |
| Lockwood Thompson    | 0.00               | 2,582.20           |
| Metlife-Fit for Life | 0.00               | 0.00               |
| OLBPD                | 0.00               | 136.64             |
| LSTA - Know it Know  | 305.20             | 305.20             |
| <b>TOTAL</b>         | <b>\$10,456.01</b> | <b>\$17,546.68</b> |



REPORT D

## CLEVELAND PUBLIC LIBRARY

Finance Committee  
April 15, 2014

PURCHASES FROM \$5,000.00 TO \$25,000.00 FOR THE PERIOD  
JANUARY 1 THROUGH MARCH 31, 2014

In accordance with Board Policy amended by resolution on April 18, 1996, a description of expenditures exceeding \$5,000.00 to \$25,000.00 for library supplies and equipment is therefore submitted.

| <u>DATE</u> | <u>ITEM DESCRIPTION</u> | <u>AGENCY</u>  | <u>SUPPLIER</u>          | <u>AMOUNT</u> |
|-------------|-------------------------|----------------|--------------------------|---------------|
| 01/16/14    | Computer Equipment      | IT/CLEVNET     | Business Smarts          | 6,772.89      |
| 01/16/14    | Post Lift               | Prop Mgmt      | Lakefront Automotive     | 8,597.00      |
| 01/16/14    | Furniture               | Youth Services | Demco                    | 10,078.94     |
| 01/16/14    | Lift Truck              | Prop Mgmt.     | Allied Lift              | 10,500.00     |
| 01/16/14    | Projector               | Auditorium     | MCPC Technology          | 11,946.18     |
| 01/16/14    | Security Strips         | Stockroom      | OHIONET                  | 14,090.00     |
| 01/16/14    | Computer Equipment      | IT/CLEVNET     | Business Smarts          | 14,978.80     |
| 01/16/14    | Computer Equipment      | IT/CLEVNET     | Business Smarts          | 14,978.80     |
| 01/16/14    | Computer Equipment      | IT/CLEVNET     | Audio Visual Innovations | 15,081.00     |
| 01/16/14    | Laser Engraver          | Main Library   | Fairway Laser Systems    | 18,810.00     |
| 01/16/14    | Computer Equipment      | IT/CLEVNET     | Business Smarts          | 19,960.00     |
| 01/16/14    | Computer Equip/Software | IT/CLEVNET     | Business Smarts          | 21,993.52     |
| 01/23/14    | Sewing Machines         | Branches       | Cindy's Sew Easy Shop    | 5,499.00      |
| 01/23/14    | Solar Compactors        | Prop Mgmt      | Big Belly Solar          | 15,637.26     |
| 01/30/14    | Furniture               | Branches       | Ohio Desk                | 7,853.80      |
| 02/13/14    | Equipment               | Main Library   | Go Charge                | 12,163.00     |
| 02/27/14    | AED Kits                | Safety & Prot  | AED People               | 19,960.00     |
| 03/13/14    | Air Handler Parts       | Prop Mgmt      | National Energy          | 6,264.22      |
| 03/13/14    | Security Strips         | Stockroom      | OHIONET                  | \$ 7,501.42   |
| 03/27/14    | Software Licenses       | IT/CLEVNET     | MCPC Technology          | 7,540.00      |
| 03/27/14    | Software Licenses       | IT/CLEVNET     | MCPC Technology          | 8,680.00      |
| 03/27/14    | Furniture               | Branches       | Ohio Desk                | 9,510.84      |
| 03/27/14    | Computer Equipment      | IT/CLEVNET     | MCPC Technology          | 21,095.70     |

Above vendors are in compliance with Cleveland Public Library's Equal Opportunity Guidelines as adopted on May 19, 1977.



REPORT ECLEVELAND PUBLIC LIBRARY

Finance Committee  
April 15, 2014

PURCHASES EXCEEDING \$25,000.00 FOR THE PERIOD  
JANUARY 1 THROUGH MARCH 31, 2014

In accordance with Board Policy adopted by resolution on May 16, 2002, a description of expenditures exceeding \$25,000.00 for library service materials and for CLEVNET-related goods and services is submitted.

LIBRARY SERVICES MATERIALS

| <u>Date</u> | <u>Description</u> | <u>Agency</u> | <u>Supplier</u>                 | <u>Amount</u> |
|-------------|--------------------|---------------|---------------------------------|---------------|
| 01/30/14    | Database Services  | CLEVNET       | Ohionet                         | \$39,278.47   |
| 02/06/14    | Database Services  | CPL           | Standard & Poor's               | 26,739.80     |
| 02/13/14    | Periodicals        | CPL/CLEVNET   | Recorded Books                  | 206,944.58    |
| 02/20/14    | Database Services  | CPL           | Proquest Information & Learning | 38,900.00     |
| 02/24/14    | Database Services  | CLEVNET       | OCLC                            | 133,302.27    |
| 02/27/14    | eMedia (Freegal)   | CPL/CLEVNET   | Library Ideas LLC               | 242,858.00    |
| 03/06/14    | Periodicals        | CPL           | EBSCO Subscription Services     | 241,451.50    |

CLEVNET-RELATED GOOD AND SERVICES

| <u>Date</u> | <u>Description</u>   | <u>Agency</u> | <u>Supplier</u> | <u>Amount</u> |
|-------------|----------------------|---------------|-----------------|---------------|
| 01/16/14    | Computer Equipment   | CLEVNET       | Business Smarts | \$27,925.44   |
| 03/13/14    | Support Renewal      | CLEVNET       | DLT Solutions   | 27,882.10     |
| 03/13/14    | Server Maintenance   | CLEVNET       | Business Smarts | 162,864.51    |
| 03/27/14    | Deep Freeze Software | CLEVNET       | Faronics        | 25,580.00     |
| 03/27/14    | Computer Equipment   | CLEVNET       | MCPC Technology | 35,907.15     |
| 03/27/14    | Access Points        | CLEVNET       | MCPC Technology | 43,813.60     |

Above vendors are in compliance with Cleveland Public Library's Equal Opportunity Guidelines as adopted on May 19, 1977.

REPORT FCLEVELAND PUBLIC LIBRARY**Finance Committee**

April 15, 2014

**FEES PAID FOR LEGAL ADVICE AND SERVICES TO OGLETREE, DEAKINS,  
NASH, SMOAK & STEWART, PC. ("Ogletree")  
JANUARY 1 THROUGH MARCH 31, 2014**

In accordance with the Board resolution adopted on October 18, 2012, quarterly fees paid for legal advice and services from Ogletree for labor and employment matters are submitted.

|                                       |                            |
|---------------------------------------|----------------------------|
| Collective Bargaining                 | \$ 10,010.00               |
| General Labor & Miscellaneous Matters | 715.00                     |
| FMLA Compliance                       | 1,350.00                   |
| EEOC                                  | 0.00                       |
| 1st Quarter Total                     | <u>\$ 12,075.00</u>        |
| Year to Date Total                    | <u><u>\$ 12,075.00</u></u> |

4/8  
**CLEVELAND PUBLIC LIBRARY  
BOARD OF TRUSTEES MEETING  
TERMINATION REPORT  
3/01/2014 THROUGH 3/31/2014**

EXHIBIT 7

**Human Resources Committee Report**

April 17, 2014

| <b>NAME</b>   | <b>DEPARTMENT</b> | <b>JOB TITLE</b> | <b>DATE</b> | <b>REASON</b>    |
|---------------|-------------------|------------------|-------------|------------------|
| PASTARD, OCIE | SOCIAL SCIENCE    | PAGE             | 3/22/2014   | PERSONAL REASONS |
| SMITH, DONALD | HOUGH             | LA-COMP-EMPHASIS | 3/7/2014    | PERSONAL REASONS |

**RETIREMENT**

**OTHER TERMINATIONS**

|                |            |      |           |                  |
|----------------|------------|------|-----------|------------------|
| COLEY, CYNTHIA | LITERATURE | PAGE | 3/21/2014 | TERM INVOLUNTARY |
|----------------|------------|------|-----------|------------------|

477  
**CLEVELAND PUBLIC LIBRARY  
 SALARY CHANGES REPORT  
 FROM 03/01/2014 TO 03/31/2014**

**Human Resources Committee Report  
 April 17, 2014**

**EMPLOYEE:** CAMPBELL, TAWANA  
**JOB TITLE:** LIBRARY ASST SUB

**CURRENT GRADE:** F **EFFEC DATE** 03/09/2014  
**CURRENT STEP:** 1 **FOR GRADE/STEP**

| TYPE OF CHANGE           | PREVIOUS VALUE | CURRENT VALUE | REASON FOR CHANGE |
|--------------------------|----------------|---------------|-------------------|
| SALARY AFFECTS BASE WAGE | 9.15           | 20,091.76     | PROMOTION         |

**EMPLOYEE:** GARCIA, ADELA I  
**JOB TITLE:** CHILDRENS LIBRARIAN

**CURRENT GRADE:** H **EFFEC DATE** 03/13/2014  
**CURRENT STEP:** 1 **FOR GRADE/STEP**

| TYPE OF CHANGE           | PREVIOUS VALUE | CURRENT VALUE | REASON FOR CHANGE |
|--------------------------|----------------|---------------|-------------------|
| SALARY AFFECTS BASE WAGE | 36,171.46      | 50,998.74     | PROMOTION         |

**EMPLOYEE:** BROWN, DERRICK  
**JOB TITLE:** MAINTENANCE MECHANIC

**CURRENT GRADE:** F **EFFEC DATE** 03/16/2014  
**CURRENT STEP:** 10 **FOR GRADE/STEP**

| TYPE OF CHANGE           | PREVIOUS VALUE | CURRENT VALUE | REASON FOR CHANGE |
|--------------------------|----------------|---------------|-------------------|
| SALARY AFFECTS BASE WAGE | 0.00           | 55,619.72     | NEW HIRE          |

**EMPLOYEE:** UCIC, MIKE  
**JOB TITLE:** MAINTENANCE MECHANIC

**CURRENT GRADE:** F **EFFEC DATE** 03/16/2014  
**CURRENT STEP:** 10 **FOR GRADE/STEP**

| TYPE OF CHANGE           | PREVIOUS VALUE | CURRENT VALUE | REASON FOR CHANGE |
|--------------------------|----------------|---------------|-------------------|
| SALARY AFFECTS BASE WAGE | 0.00           | 55,619.72     | NEW HIRE          |

**EMPLOYEE:** FULEIHAN, LAYAN  
**JOB TITLE:** LA - SUBSTITUTE

**CURRENT GRADE:** F **EFFEC DATE** 03/23/2014  
**CURRENT STEP:** 1 **FOR GRADE/STEP**

| TYPE OF CHANGE           | PREVIOUS VALUE | CURRENT VALUE | REASON FOR CHANGE |
|--------------------------|----------------|---------------|-------------------|
| SALARY AFFECTS BASE WAGE | 0.00           | 20,091.76     | NEW HIRE          |

**EMPLOYEE:** KATZIN, JEFFREY  
**JOB TITLE:** LA - SUBSTITUTE

**CURRENT GRADE:** F **EFFEC DATE** 03/23/2014  
**CURRENT STEP:** 1 **FOR GRADE/STEP**

| TYPE OF CHANGE           | PREVIOUS VALUE | CURRENT VALUE | REASON FOR CHANGE |
|--------------------------|----------------|---------------|-------------------|
| SALARY AFFECTS BASE WAGE | 0.00           | 20,091.76     | NEW HIRE          |

478  
**CLEVELAND PUBLIC LIBRARY  
SALARY CHANGES REPORT  
FROM 03/01/2014 TO 03/31/2014**

**EMPLOYEE:** SANCHEZ, LISA  
**JOB TITLE:** LA - SUBSTITUTE

**CURRENT GRADE:** F **EFFEC DATE** 03/23/2014  
**CURRENT STEP:** 1 **FOR GRADE/STEP**

| <b>TYPE OF CHANGE</b>    | <b>PREVIOUS<br/>VALUE</b> | <b>CURRENT<br/>VALUE</b> | <b>REASON FOR CHANGE</b> |
|--------------------------|---------------------------|--------------------------|--------------------------|
| SALARY AFFECTS BASE WAGE | 0.00                      | 20,091.76                | NEW HIRE                 |

**EMPLOYEE:** ALLEN, KIMBERLIE  
**JOB TITLE:** ADMINISTRATIVE ASSISTANT

**CURRENT GRADE:** F **EFFEC DATE** 03/23/2014  
**CURRENT STEP:** 1 **FOR GRADE/STEP**

| <b>TYPE OF CHANGE</b>    | <b>PREVIOUS<br/>VALUE</b> | <b>CURRENT<br/>VALUE</b> | <b>REASON FOR CHANGE</b> |
|--------------------------|---------------------------|--------------------------|--------------------------|
| SALARY AFFECTS BASE WAGE | 0.00                      | 41,003.82                | NEW HIRE                 |



**Human Resources Committee Report**

Meeting Date: March 20, 2014

Report Period: February 2014

**Report on Paid Sick Time Used by the Month  
Hours Used Per Each Two Pay Periods**

| <b>MONTH</b> | <b>2013<br/>SICK LEAVE<br/>HOURS USED</b> | <b>2014<br/>SICK LEAVE<br/>HOURS USED</b> | <b>2014<br/>TOTAL HOURS</b> |
|--------------|---|---|-----------------------------|
| January      | 3,655.75                                  | 4,933.14                                  | 132,056.58                  |
| February     | 4,261.02                                  | 4,259.31                                  | 87,450.76                   |
| March        | *5,244.17                                 | 4,679.66                                  | 87,286.69                   |
| April        | 3,614.65                                  |   |                             |
| May          | 3,910.47                                  |   |                             |
| June         | 2,895.01                                  |   |                             |
| July         | 3,272.87                                  |   |                             |
| August       | *4,570.23                                 |   |                             |
| September    | 3,414.33                                  |   |                             |
| October      | 4,081.30                                  |   |                             |
| November     | 3,591.42                                  |   |                             |
| December     | 4,130.37                                  |   |                             |
|              |   |   |                             |
|              |   |   |                             |
|              |   |   |                             |
|              |   |   |                             |

\*Covers three pay dates

**CLEVELAND PUBLIC LIBRARY**  
**MAR 1, 2014- MAR 31, 2014 EE0-4 REPORT**  
**FULL/PART-TIME EMPLOYEES**

**Human Resources Committee Report**

April 17, 2014

| Totals<br>Job Category   | Male       |            |            |           |          |          | Female     |            |           |          |          |
|--------------------------|------------|------------|------------|-----------|----------|----------|------------|------------|-----------|----------|----------|
|                          | A          | B          | C          | D         | E        | F        | G          | H          | I         | J        | K        |
| Officials/Administrators | 82         | 20         | 11         | 1         |          |          | 30         | 19         | 1         |          |          |
| Professionals            | 72         | 11         | 3          |           |          | 1        | 36         | 13         | 5         | 3        |          |
| Technicians              | 21         | 11         | 2          | 1         |          |          | 6          | 1          |           |          |          |
| Protective Service       | 21         | 8          | 11         |           |          |          |            | 2          |           |          |          |
| Para-Professionals       | 144        | 32         | 30         | 2         | 2        |          | 36         | 31         | 9         | 2        |          |
| Administrative Support   | 307        | 30         | 65         | 7         | 3        |          | 52         | 129        | 18        | 3        |          |
| Skilled Craft            | 11         | 7          | 2          |           | 1        |          |            | 1          |           |          |          |
| Service Maintenance      | 48         | 7          | 33         | 2         |          |          | 2          | 3          | 1         |          |          |
| <b>Grand Total</b>       | <b>706</b> | <b>126</b> | <b>157</b> | <b>13</b> | <b>7</b> | <b>0</b> | <b>162</b> | <b>199</b> | <b>34</b> | <b>8</b> | <b>0</b> |

A= Total Column

B= White

C=Black

D=Hispanic

E=Asian/Pacific

G=White

H=Black

I=Hispanic

J=Asian/Pacific

F= American Indian/Alaskan Native

K=American Indian/Alaskan Native

**INSURANCE REPORT  
FOR THE MONTH OF  
MARCH  
2014**

REPORT I

Human Resources Committee Report  
APRIL 17, 2014

**Staff Enrollments-Health Care/Dental**

|   | Single               | Family                | Total  |
|---|----------------------|-----------------------|--|
| <b>Med Mutual Silver</b>                          | 21                   | 10                    | 31   |
| <b>Med Mutual Gold</b>                            | 257                  | 147                   | 404  |
| <b>Delta Dental</b>                               | 278                  | 176                   | 454  |
| <b>Vision</b>                                     | 240                  | 163                   | 403  |
| <b>Workers' Compensation<br/>Lost Time Report</b> |                      |                       |  |
| <i>Classification</i>                             | <i>Dept/Location</i> | <i>Date of Injury</i> | <i>Total days<br/>missed<br/>during report<br/>month</i> |
| LIBRARIAN   | FULTON               | 12/19/2012            | 31   |



**CLEVELAND PUBLIC LIBRARY  
MONTHLY ACTIVITY REPORT FOR MARCH 2014**

**REPORT J**

| CIRCULATION ACTIVITY     | Monthly Total  |                | Average Hourly |       | Year-to-Date     |                  | YTD Gain/Loss |
|--------------------------|----------------|----------------|----------------|-------|------------------|------------------|---------------|
|                          | 2014           | 2013           | 2014           | 2013  | 2014             | 2013             |               |
| Main Library             | 144,536        | 145,757        | 695            | 701   | 402,827          | 422,853          | -4.7%         |
| Branches                 | 325,352        | 337,116        | 1,472          | 1,491 | 933,844          | 993,736          | -6.0%         |
| Mobile Units             | 6,833          | 5,581          |                |       | 18,620           | 16,021           | 16.2%         |
| Library for the Blind    | 54,600         | 52,162         |                |       | 153,300          | 163,867          | -6.4%         |
| OLBPD BARD               | 11,659         | 13,908         |                |       | 34,221           | 38,234           | -10.5%        |
| eMedia                   | 19,812         | 15,463         |                |       | 58,401           | 44,869           | 30.2%         |
| <b>TOTAL CIRCULATION</b> | <b>562,792</b> | <b>569,987</b> |                |       | <b>1,601,213</b> | <b>1,679,580</b> | <b>-4.7%</b>  |

| ELECTRONIC MEDIA CIRCULATION | Monthly Total |               | Year-to-Date  |               | YTD Gain/Loss |
|------------------------------|---------------|---------------|---------------|---------------|---------------|
|                              | 2014          | 2013          | 2014          | 2013          |               |
| eBook                        | 14,275        | 11,969        | 43,279        | 34,590        | 25.1%         |
| eAudioBook                   | 4,535         | 3,357         | 12,988        | 9,775         | 32.9%         |
| eMusic                       | 21            | 54            | 78            | 204           | -61.8%        |
| eVideo                       | 203           | 83            | 500           | 300           | 66.7%         |
| Zinio                        | 778           | 0             | 1,556         | 0             | N/A           |
| <b>TOTAL eCIRCULATION</b>    | <b>19,812</b> | <b>15,463</b> | <b>58,401</b> | <b>44,869</b> | <b>30.2%</b>  |

Included in circulation activity.

| OHIO BRAILLE & AUDIO READING DOWNLOAD (BARD) | Monthly Total |        | Year-to-Date |        | YTD Gain/Loss |
|--|---------------|--------|--------------|--------|---------------|
|  | 2014          | 2013   | 2014         | 2013   |               |
| Downloads                                    | 11,659        | 13,908 | 34,221       | 38,234 | -10.5%        |
| Users  | 680           | 608    | 2,018        | 1,843  | 9.5%          |

Included in circulation activity

| COMPUTER USAGE     | Number of Computers | Average Session | Number of Sessions |                | Hours in Use  |               | YTD Gain/Loss |
|--------------------|---------------------|-----------------|--------------------|----------------|---------------|---------------|---------------|
|                    |                     |                 | 2014               | 2013           | 2014          | 2013          |               |
| Main Library       | 94                  | 45 minutes      | 14,022             | 14,774         | 12,692        | 11,365        | 11.7%         |
| Branches           | 546                 | 40 minutes      | 84,775             | 86,389         | 56,859        | 58,164        | -2.2%         |
| <b>TOTAL USAGE</b> | <b>640</b>          |                 | <b>98,797</b>      | <b>101,163</b> | <b>69,551</b> | <b>69,529</b> | <b>0.0%</b>   |

Sessions less than 5 minutes excluded. Hours in use does not include grace periods computers are held for patrons.

| WALK-IN COUNT       | Monthly Total  |                | Average Hourly |       | Year-to-Date   |                | YTD Gain/Loss |
|---------------------|----------------|----------------|----------------|-------|----------------|----------------|---------------|
|                     | 2014           | 2013           | 2014           | 2013  | 2014           | 2013           |               |
| Main Library        | 48,439         | 47,843         | 219            | 212   | 119,087        | 135,579        | -12.2%        |
| Branches            | 241,125        | 243,940        | 1,091          | 1,079 | 647,746        | 712,727        | -9.1%         |
| Mobile Unit         | 599            | 637            |                |       | 1,644          | 1,893          | -13.2%        |
| <b>TOTAL VISITS</b> | <b>290,163</b> | <b>292,420</b> |                |       | <b>768,477</b> | <b>850,199</b> | <b>-9.6%</b>  |

CLEVELAND PUBLIC LIBRARY  
BRANCH TOTAL CIRCULATION FOR MARCH 2014

| BRANCH                  | a<br>Branch<br>Circulation | b<br>Sent<br>from Other<br>Branches | c<br>Sent from<br>Main | d<br>Sent from<br>Other<br>CLEVNET<br>Systems | e<br>Total Direct<br>Circulation<br>(a+b+c+d) | f<br>Sent to<br>Other<br>CLEVNET<br>Systems | g<br>Total<br>Circulation<br>(e+f) |
|-------------------------|----------------------------|-------------------------------------|------------------------|---|---|---|------------------------------------|
| Addison                 | 8,478                      | 824                                 | 715                    | 1,360   | 11,377  | 909   | 12,286                             |
| Brooklyn                | 4,617                      | 446                                 | 511                    | 789   | 6,363   | 567   | 6,930                              |
| Carnegie West           | 8,851                      | 986                                 | 1,429                  | 1,961   | 13,227  | 1,143                                       | 14,370                             |
| Collinwood              | 5,834                      | 608                                 | 763                    | 1,094   | 8,299   | 729   | 9,028                              |
| East 131st              | 3,582                      | 312                                 | 387                    | 441   | 4,722   | 416   | 5,138                              |
| Eastman                 | 13,949                     | 1,409                               | 1,708                  | 2,536   | 19,602  | 2,373                                       | 21,975                             |
| Fleet*                  | 9,590                      | 961                                 | 1,093                  | 1,955   | 13,599  | 1,029                                       | 14,628                             |
| Fulton                  | 13,095                     | 765                                 | 663                    | 1,339   | 15,862  | 919   | 16,781                             |
| Garden Valley           | 3,102                      | 218                                 | 141                    | 270   | 3,731   | 296   | 4,027                              |
| Glenville               | 6,044                      | 549                                 | 569                    | 1,156   | 8,318   | 557   | 8,875                              |
| Harvard-Lee             | 6,541                      | 648                                 | 742                    | 1,426   | 9,357   | 795   | 10,152                             |
| Hough                   | 3,629                      | 334                                 | 324                    | 508   | 4,795   | 326   | 5,121                              |
| Jefferson               | 5,899                      | 683                                 | 970                    | 1,367   | 8,919   | 801   | 9,720                              |
| Langston Hughes         | 4,595                      | 507                                 | 499                    | 1,097   | 6,698   | 538   | 7,236                              |
| Lorain                  | 8,179                      | 798                                 | 874                    | 1,703   | 11,554  | 828   | 12,382                             |
| Martin Luther King, Jr. | 7,961                      | 569                                 | 832                    | 1,033   | 10,395  | 975   | 11,370                             |
| Memorial-Nottingham     | 9,479                      | 739                                 | 1,336                  | 2,460   | 14,014  | 1,451                                       | 15,465                             |
| Mt. Pleasant            | 4,371                      | 458                                 | 487                    | 673   | 5,989   | 433   | 6,422                              |
| Rice                    | 9,049                      | 643                                 | 932                    | 1,314   | 11,938  | 993   | 12,931                             |
| Rockport                | 13,772                     | 1,275                               | 1,673                  | 2,940   | 19,660  | 1,993                                       | 21,653                             |
| South                   | 6,373                      | 724                                 | 624                    | 1,261   | 8,982   | 615   | 9,597                              |
| South Brooklyn          | 14,332                     | 1,221                               | 1,876                  | 3,383   | 20,812  | 2,147                                       | 22,959                             |
| Sterling                | 4,134                      | 310                                 | 403                    | 739   | 5,586   | 418   | 6,004                              |
| Union                   | 5,810                      | 676                                 | 730                    | 1,033   | 8,249   | 554   | 8,803                              |
| Walz                    | 12,017                     | 905                                 | 1,378                  | 2,000   | 16,300  | 1,423                                       | 17,723                             |
| West Park               | 11,985                     | 1,463                               | 2,847                  | 4,220   | 20,515  | 2,658                                       | 23,173                             |
| Woodland                | 7,715                      | 621                                 | 534                    | 1,081   | 9,951   | 652   | 10,603                             |
| <b>TOTAL</b>            | <b>212,983</b>             | <b>19,652</b>                       | <b>25,040</b>          | <b>41,139</b>                                 | <b>298,814</b>                                | <b>26,538</b>                               | <b>325,352</b>                     |

\*Fleet branch circulation includes remaining circulation generated by Broadway branch items



CLEVELAND PUBLIC LIBRARY  
BRANCH TOTAL CIRCULATION COMPARATIVE FOR MARCH 2014

| BRANCH                  | Monthly Total  |                |                | Year-to-Date   |                | YTD<br>Gain/Loss | YTD<br>%G/L |
|-------------------------|----------------|----------------|----------------|----------------|----------------|------------------|-------------|
|                         | 2014           | 2013           | 2014           | 2013           |                |                  |             |
| Addison                 | 12,286         | 11,089         | 36,381         | 31,623         | 4,758          | 15.0%            |             |
| Brooklyn                | 6,930          | 7,940          | 19,632         | 24,442         | -4,810         | -19.7%           |             |
| Carnegie West           | 14,370         | 14,768         | 39,907         | 41,582         | -1,675         | -4.0%            |             |
| Collinwood              | 9,028          | 10,268         | 27,118         | 30,812         | -3,694         | -12.0%           |             |
| East 131st              | 5,138          | 5,571          | 16,499         | 16,005         | 494            | 3.1%             |             |
| Eastman                 | 21,975         | 21,187         | 63,183         | 60,886         | 2,297          | 3.8%             |             |
| Fleet*                  | 14,628         | 16,928         | 43,321         | 50,058         | -6,737         | -13.5%           |             |
| Fulton                  | 16,781         | 15,240         | 48,376         | 44,791         | 3,585          | 8.0%             |             |
| Garden Valley           | 4,027          | 4,574          | 10,873         | 14,283         | -3,410         | -23.9%           |             |
| Glenville               | 8,875          | 9,120          | 25,710         | 27,882         | -2,172         | -7.8%            |             |
| Harvard-Lee             | 10,152         | 10,819         | 27,024         | 32,103         | -5,079         | -15.8%           |             |
| Hough                   | 5,121          | 5,138          | 15,102         | 15,251         | -149           | -1.0%            |             |
| Jefferson               | 9,720          | 9,220          | 26,329         | 27,552         | -1,223         | -4.4%            |             |
| Langston Hughes         | 7,236          | 8,467          | 20,813         | 24,996         | -4,183         | -16.7%           |             |
| Lorain                  | 12,382         | 12,852         | 32,759         | 38,082         | -5,323         | -14.0%           |             |
| Martin Luther King, Jr. | 11,370         | 8,866          | 33,888         | 25,500         | 8,388          | 32.9%            |             |
| Memorial-Nottingham     | 15,465         | 16,920         | 44,026         | 47,639         | -3,613         | -7.6%            |             |
| Mt. Pleasant            | 6,422          | 7,000          | 18,860         | 19,976         | -1,116         | -5.6%            |             |
| Rice                    | 12,931         | 13,975         | 36,963         | 41,208         | -4,245         | -10.3%           |             |
| Rockport                | 21,653         | 23,048         | 61,831         | 67,708         | -5,877         | -8.7%            |             |
| South                   | 9,597          | 7,633          | 29,041         | 26,569         | 2,472          | 9.3%             |             |
| South Brooklyn          | 22,959         | 23,759         | 63,857         | 68,898         | -5,041         | -7.3%            |             |
| Sterling                | 6,004          | 6,782          | 18,183         | 23,282         | -5,099         | -21.9%           |             |
| Union                   | 8,803          | 9,438          | 25,625         | 26,877         | -1,252         | -4.7%            |             |
| Walz                    | 17,723         | 19,385         | 51,038         | 57,142         | -6,104         | -10.7%           |             |
| West Park               | 23,173         | 24,899         | 65,797         | 70,882         | -5,085         | -7.2%            |             |
| Woodland                | 10,603         | 12,230         | 31,708         | 37,707         | -5,999         | -15.9%           |             |
| <b>TOTAL</b>            | <b>325,352</b> | <b>337,116</b> | <b>933,844</b> | <b>993,736</b> | <b>-59,892</b> | <b>-6.0%</b>     |             |

\*Fleet branch circulation includes remaining circulation generated by Broadway branch items

**CLEVELAND PUBLIC LIBRARY  
BRANCH ATTENDANCE MARCH 2014**

| BRANCH                  | Monthly Total  |                |                | Year-to-Date   |                | YTD<br>Gain/Loss | YTD<br>%G/L |
|-------------------------|----------------|----------------|----------------|----------------|----------------|------------------|-------------|
|                         | 2014           | 2013           | 2014           | 2013           |                |                  |             |
| Addison                 | 6,027          | 6,741          | 16,443         | 19,564         | -3,121         | -16.0%           |             |
| Brooklyn                | 4,028          | 5,074          | 10,902         | 13,288         | -2,386         | -18.0%           |             |
| Carnegie West           | 15,513         | 17,237         | 42,158         | 49,536         | -7,378         | -14.9%           |             |
| Collinwood              | 7,500          | 7,291          | 19,432         | 21,500         | -2,068         | -9.6%            |             |
| East 131st              | 7,499          | 7,796          | 20,000         | 22,914         | -2,914         | -12.7%           |             |
| Eastman                 | 12,575         | 12,671         | 34,558         | 37,600         | -3,042         | -8.1%            |             |
| Fleet                   | 11,277         | 12,987         | 30,460         | 35,489         | -5,029         | -14.2%           |             |
| Fulton                  | 7,521          | 9,526          | 20,392         | 25,646         | -5,254         | -20.5%           |             |
| Garden Valley           | 4,907          | 4,100          | 12,250         | 12,557         | -307           | -2.4%            |             |
| Glennville              | 6,863          | 7,288          | 18,278         | 21,839         | -3,561         | -16.3%           |             |
| Harvard-Lee             | 10,182         | 8,885          | 28,123         | 27,065         | 1,058          | 3.9%             |             |
| Hough                   | 10,263         | 9,921          | 27,208         | 28,225         | -1,017         | -3.6%            |             |
| Jefferson               | 8,308          | 8,010          | 22,514         | 23,555         | -1,041         | -4.4%            |             |
| Langston Hughes         | 7,418          | 6,606          | 18,820         | 19,688         | -868           | -4.4%            |             |
| Lorain                  | 8,188          | 8,240          | 21,998         | 23,863         | -1,865         | -7.8%            |             |
| Martin Luther King, Jr. | 6,623          | 6,050          | 18,024         | 17,443         | 581            | 3.3%             |             |
| Memorial-Nottingham     | 5,807          | 7,580          | 15,926         | 22,251         | -6,325         | -28.4%           |             |
| Mt. Pleasant            | 7,131          | 6,558          | 19,171         | 19,633         | -462           | -2.4%            |             |
| Rice                    | 13,960         | 13,849         | 38,452         | 42,355         | -3,903         | -9.2%            |             |
| Rockport                | 13,991         | 11,046         | 35,661         | 32,760         | 2,901          | 8.9%             |             |
| South                   | 8,276          | 4,635          | 23,556         | 20,209         | 3,347          | 16.6%            |             |
| South Brooklyn          | 13,323         | 15,530         | 34,362         | 43,244         | -8,882         | -20.5%           |             |
| Sterling                | 10,168         | 12,787         | 28,415         | 37,332         | -8,917         | -23.9%           |             |
| Union                   | 6,162          | 6,015          | 15,635         | 16,280         | -645           | -4.0%            |             |
| Waiz                    | 9,333          | 9,949          | 25,248         | 29,330         | -4,082         | -13.9%           |             |
| West Park               | 10,659         | 10,348         | 29,251         | 29,978         | -727           | -2.4%            |             |
| Woodland                | 7,623          | 7,210          | 20,509         | 21,467         | -958           | -4.5%            |             |
| <b>TOTAL</b>            | <b>241,125</b> | <b>243,930</b> | <b>647,746</b> | <b>714,611</b> | <b>-66,865</b> | <b>-9.4%</b>     |             |



**CLEVELAND PUBLIC LIBRARY  
BRANCH RANKINGS MARCH 2014**

| Branch                     | Total Circulation | Branch                     | Attendance | Branch                     | Population |
|----------------------------|-------------------|----------------------------|------------|----------------------------|------------|
| 1 West Park                | 23,173            | 1 Carnegie West            | 15,513     | 1 South Brooklyn           | 2010       |
| 2 South Brooklyn           | 22,959            | 2 Rockport                 | 13,991     | 2 West Park                | 32,043     |
| 3 Eastman                  | 21,975            | 3 Rice                     | 13,960     | 3 Fleet**                  | 27,814     |
| 4 Rockport                 | 21,653            | 4 South Brooklyn           | 13,323     | 4 Eastman                  | 26,727     |
| 5 Walz                     | 17,723            | 5 Eastman                  | 12,575     | 5 Rockport                 | 23,674     |
| 6 Fulton                   | 16,781            | 6 Fleet                    | 11,277     | 6 Fulton                   | 19,896     |
| 7 Memorial-Nottingham      | 15,465            | 7 West Park                | 10,659     | 7 Rice                     | 19,647     |
| 8 Fleet*                   | 14,628            | 8 Hough                    | 10,263     | 8 Memorial-Nottingham      | 19,462     |
| 9 Carnegie West            | 14,370            | 9 Harvard-Lee              | 10,182     | 9 Harvard-Lee              | 19,271     |
| 10 Rice                    | 12,931            | 10 Sterling                | 10,168     | 10 Walz                    | 17,655     |
| 11 Lorain                  | 12,382            | 11 Walz                    | 9,333      | 11 Collinwood              | 16,063     |
| 12 Addison                 | 12,286            | 12 Jefferson               | 8,308      | 12 Langston Hughes         | 14,769     |
| 13 Martin Luther King, Jr. | 11,370            | 13 South                   | 8,276      | 13 Glenville               | 14,439     |
| 14 Woodland                | 10,603            | 14 Lorain                  | 8,188      | 14 Addison                 | 14,006     |
| 15 Harvard-Lee             | 10,152            | 15 Woodland                | 7,623      | 15 East 131st              | 13,503     |
| 16 Jefferson               | 9,720             | 16 Fulton                  | 7,521      | 16 Mt. Pleasant            | 13,025     |
| 17 South                   | 9,597             | 17 Collinwood              | 7,500      | 17 Lorain                  | 12,792     |
| 18 Collinwood              | 9,028             | 18 East 131st              | 7,499      | 18 Martin Luther King, Jr. | 12,588     |
| 19 Glenville               | 8,875             | 19 Langston Hughes         | 7,418      | 19 Carnegie West           | 12,392     |
| 20 Union                   | 8,803             | 20 Mt. Pleasant            | 7,131      | 20 Union                   | 10,487     |
| 21 Langston Hughes         | 7,236             | 21 Glenville               | 6,863      | 21 Sterling                | 8,416      |
| 22 Brooklyn                | 6,930             | 22 Martin Luther King, Jr. | 6,623      | 22 Woodland                | 8,267      |
| 23 Mt. Pleasant            | 6,422             | 23 Union                   | 6,162      | 23 South                   | 7,946      |
| 24 Sterling                | 6,004             | 24 Addison                 | 6,027      | 24 Hough                   | 6,325      |
| 25 East 131st              | 5,138             | 25 Memorial-Nottingham     | 5,807      | 25 Brooklyn                | 5,667      |
| 26 Hough                   | 5,121             | 26 Garden Valley           | 4,907      | 26 Jefferson               | 5,524      |
| 27 Garden Valley           | 4,027             | 27 Brooklyn                | 4,028      | 27 Garden Valley           | 3,515      |
|                            | 325,352           |                            | 241,125    | 28 Broadway**              | 2,310      |
|                            |                   |                            |            |                            | 3,220      |
|                            |                   |                            |            |                            | 1,966      |
|                            |                   |                            |            |                            | 388,323    |
|                            |                   |                            |            |                            | 473,177    |

\*\*Broadway and Fleet services areas merged

Prepared By: Northern Ohio Data and Information Service -  
NODIS, Maxine Goodman Levin College of Urban Affairs,  
Cleveland State University

**CLEVELAND PUBLIC LIBRARY  
MONTHLY ACTIVITY REPORT FOR MARCH 2014**

**OTHER TRANSACTIONS**  
Loans\* to:

|                        | Monthly Total |        | Year-to-Date |         | YTD Gain/Loss |
|------------------------|---------------|--------|--------------|---------|---------------|
|                        | 2014          | 2013   | 2014         | 2013    |               |
| <b>CLEVNET MORE</b>    | 81,918        | 81,053 | 231,988      | 231,622 | 0.2%          |
| <b>Other Libraries</b> | 1,206         | 734    | 2,308        | 2,316   | -0.3%         |
| <b>TOTAL</b>           | 1,088         | 600    | 2,345        | 2,108   | 11.2%         |
|                        | 84,212        | 82,387 | 236,641      | 236,046 | 0.3%          |

\*Totals included in Main Library and Branch circulation counts.

**ANALYSIS OF MAIN LIBRARY REFERENCE QUESTION LOAD**

|                            | Monthly Total |        | Year-to-Date |        | YTD Gain/Loss |
|----------------------------|---------------|--------|--------------|--------|---------------|
|                            | 2014          | 2013   | 2014         | 2013   |               |
| Projected                  | 31,018        | 27,558 | 86,227       | 73,918 | 16.7%         |
| KnowitNow Web Reference*   | 356           | 723    | 1,105        | 1,989  | -44.4%        |
| Interlibrary Loan Requests | 2,294         | 4,659  | 6,543        | 14,719 | -55.5%        |
| <b>TOTAL</b>               | 33,668        | 32,940 | 93,875       | 90,626 | 3.6%          |

\*Questions taken by CPL staff only. As more partner libraries throughout Ohio sign on to provide the service, what had been CPL's disproportionate share as a provider will continue to diminish.

**CHANGES IN PERMANENT COLLECTION**

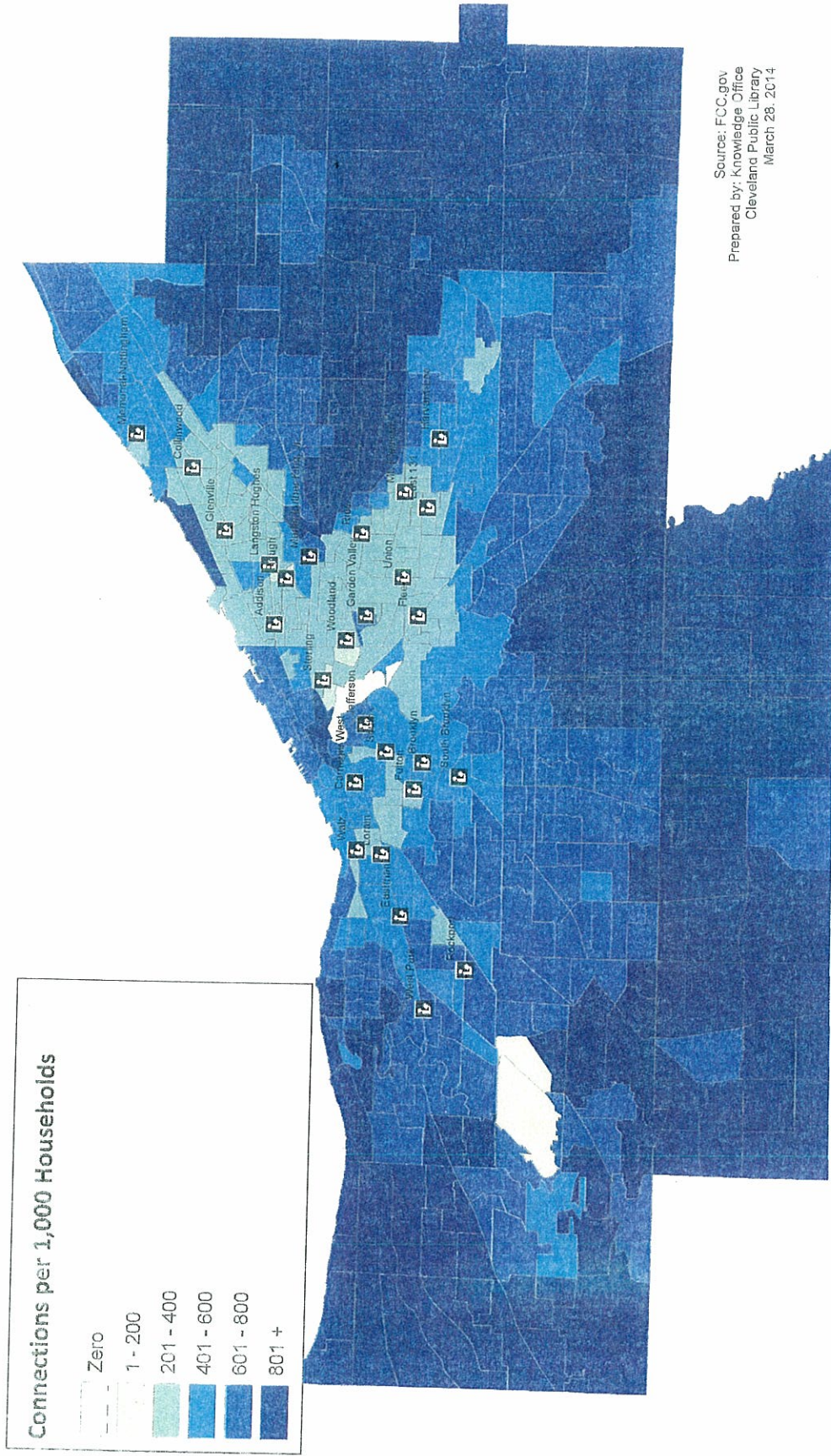
|                   | Monthly Total |        | Year-to-Date |        | YTD Gain/Loss |
|-------------------|---------------|--------|--------------|--------|---------------|
|                   | 2014          | 2013   | 2014         | 2013   |               |
| New Titles Added  | 5,497         | 5,570  | 16,771       | 15,175 | 10.5%         |
| Total Items Added | 17,869        | 22,935 | 53,427       | 62,948 | -15.1%        |

**HOURS OPEN**

|              | Monthly Total |       | Year-to-Date |        | YTD Gain/Loss |
|--------------|---------------|-------|--------------|--------|---------------|
|              | 2014          | 2013  | 2014         | 2013   |               |
| Main Library | 208           | 208   | 574          | 592    | -3.0%         |
| Branches     | 5,967         | 6,105 | 16,399       | 16,869 | -2.8%         |



# Residential Fixed High-Speed Connections per 1,000 Households in Cuyahoga County



Source: FCC.gov  
Prepared by: Knowledge Office  
Cleveland Public Library  
March 28, 2014



CLEVELAND PUBLIC LIBRARY  
COMPARATIVE STATEMENT OF ANNUAL STATISTICS 2013

| CIRCULATION<br>ACTIVITY                                   | 2013             | 2012             | Change         | %Change        |
|---|------------------|------------------|----------------|----------------|
| Main Library  | 1,726,353        | 1,852,676        | -126,323       | -6.8%          |
| Branches  | 4,083,224        | 4,041,206        | 42,018         | 1.0%           |
| Mobile Units  | 64,243           | 64,286           | -43            | -0.1%          |
| Library for the Blind                                     | 636,095          | 728,233          | -92,138        | -12.7%         |
| OLBPD BARD  | 135,233          | 95,701           | 39,532         | 41.3%          |
| eMedia  | 195,757          | 144,015          | 51,742         | 35.9%          |
| <b>TOTAL CIRCULATION</b>                                  | <b>6,840,905</b> | <b>6,926,117</b> | <b>-85,212</b> | <b>-1.2%</b>   |
| <b>REFERENCE<br/>TRANSACTIONS</b>                         | <b>2013</b>      | <b>2012</b>      | <b>Change</b>  | <b>%Change</b> |
| Main Library  | 333,948          | 351,594          | -17,646        | -5.0%          |
| Branches & Mobile Unit*                                   | 832,728          | 588,120          | 244,608        | 41.6%          |
| Library for the Blind                                     | 32,422           | 30,038           | 2,384          | 7.9%           |
| <b>TOTAL QUESTIONS</b>                                    | <b>1,199,098</b> | <b>969,752</b>   | <b>229,346</b> | <b>23.6%</b>   |
| *Increase due to a better reporting process used in 2013. |                  |                  |                |                |
| <b>COMPUTER<br/>SESSIONS</b>                              | <b>2013</b>      | <b>2012</b>      | <b>Change</b>  | <b>%Change</b> |
| Main Library  | 162,773          | 143,996          | 18,777         | 13.0%          |
| Branches  | 1,091,363        | 827,168          | 264,195        | 31.9%          |
| <b>TOTAL USAGE</b>  | <b>1,254,136</b> | <b>971,164</b>   | <b>282,972</b> | <b>29.1%</b>   |
| <b>WALK-IN COUNT</b>                                      | <b>2013</b>      | <b>2012</b>      | <b>Change</b>  | <b>%Change</b> |
| Main Library  | 548,562          | 559,239          | -10,677        | -1.9%          |
| Branches  | 2,989,800        | 2,936,963        | 52,837         | 1.8%           |
| Mobile Unit   | 7,343            | 9,415            | -2,072         | -22.0%         |
| <b>TOTAL VISITS</b>                                       | <b>3,545,705</b> | <b>3,505,617</b> | <b>40,088</b>  | <b>1.1%</b>    |

CLEVELAND PUBLIC LIBRARY  
CIRCULATION ANALYSIS FOR 2013

AUTOMATED CIRCULATION OF THE COLLECTION BY FORMAT

Ranked by percentage of circulation

| FORMAT           | MAIN             | BRANCHES         | TOTAL            | % CIRC |
|------------------|------------------|------------------|------------------|--------|
| Videos           | 391,814          | 1,912,094        | 2,303,908        | 43.3%  |
| Books            | 1,000,334        | 1,085,379        | 2,085,713        | 39.2%  |
| Sound Recordings | 163,401          | 443,299          | 606,700          | 11.4%  |
| Magazines        | 60,734           | 119,079          | 179,813          | 3.4%   |
| eMedia           |                  |                  | 144,015          | 2.7%   |
| Other            | 1,441            | 4,614            | 6,055            | 0.1%   |
| <b>TOTAL</b>     | <b>1,617,724</b> | <b>3,564,465</b> | <b>5,326,204</b> |        |

INTERLIBRARY LOAN

|                 | 2013             | 2012           | Change        | % Change    |
|-----------------|------------------|----------------|---------------|-------------|
| CLEVNET         | 993,049          | 982,475        | 10,574        | 1.1%        |
| MORE            | 8,436            | 9,971          | -1,535        | -15.4%      |
| Other Libraries | 8021             | 6614           | 1,407         | 21.3%       |
| <b>TOTAL</b>    | <b>1,009,506</b> | <b>999,060</b> | <b>10,446</b> | <b>1.0%</b> |

CHANGES IN PERMANENT COLLECTION

|                       | 2013    | 2012    | Change  | % Change |
|-----------------------|---------|---------|---------|----------|
| New Titles Added      | 71,378  | 88,414  | -17,036 | -19.3%   |
| Total Items Added     | 279,072 | 315,628 | -36,556 | -11.6%   |
| Total Items Withdrawn | 451,278 | 537,762 | -86,484 | -16.1%   |

LIBRARY CARDS ISSUED

|  |        |                       |           |       |
|--|--------|-----------------------|-----------|-------|
|  | 25,800 | LIBRARY FOR THE BLIND | New Users | 1,619 |
|--|--------|-----------------------|-----------|-------|

REGISTERED BORROWERS

|              |                |
|--------------|----------------|
| Adult        | 350,094        |
| Juvenile     | 66,868         |
| <b>TOTAL</b> | <b>416,962</b> |

CLEVELAND PUBLIC LIBRARY  
ATTENDANCE AT MAIN LIBRARY FOR 2013

| MONTH        | MAIN           | L. S. WING     | TOTAL ATTENDANCE |                | Gain/Loss      | DAYS OPEN    |              | DAILY AVG    |              |
|--------------|----------------|----------------|------------------|----------------|----------------|--------------|--------------|--------------|--------------|
|              |                |                | 2013             | 2012           |                | 2013         | 2012         | 2013         | 2012         |
| January      | 14,572         | 30,637         | 45,209           | 43,588         | 1,621          | 25.0         | 24.0         | 1,808        | 1,816        |
| February     | 13,571         | 28,956         | 42,527           | 41,487         | 1,040          | 23.0         | 24.0         | 1,849        | 1,729        |
| March        | 15,943         | 31,900         | 47,843           | 51,644         | -3,801         | 26.0         | 27.0         | 1,840        | 1,913        |
| April        | 17,476         | 33,425         | 50,901           | 44,631         | 6,270          | 26.0         | 25.0         | 1,958        | 1,785        |
| May          | 14,297         | 31,592         | 45,889           | 51,214         | -5,325         | 26.0         | 26.0         | 1,765        | 1,970        |
| June         | 14,061         | 28,763         | 42,824           | 44,021         | -1,197         | 24.0         | 25.0         | 1,784        | 1,761        |
| July         | 17,517         | 32,154         | 49,671           | 47,833         | 1,838          | 26.0         | 25.0         | 1,910        | 1,913        |
| August       | 17,383         | 29,893         | 47,276           | 51,942         | -4,666         | 27.0         | 27.0         | 1,751        | 1,924        |
| September    | 15,557         | 28,528         | 44,085           | 49,429         | -5,344         | 24.0         | 24.0         | 1,837        | 2,060        |
| October      | 16,080         | 33,728         | 49,808           | 49,335         | 473            | 26.0         | 26.0         | 1,916        | 1,898        |
| November     | 15,365         | 28,098         | 43,463           | 44,751         | -1,288         | 24.0         | 24.0         | 1,811        | 1,865        |
| December     | 13,633         | 25,433         | 39,066           | 39,364         | -298           | 24.0         | 24.0         | 1,628        | 1,640        |
| <b>TOTAL</b> | <b>185,455</b> | <b>363,107</b> | <b>548,562</b>   | <b>559,239</b> | <b>-10,677</b> | <b>301.0</b> | <b>301.0</b> | <b>1,822</b> | <b>1,858</b> |

**CLEVELAND PUBLIC LIBRARY  
BRANCH ATTENDANCE FOR 2013**

| BRANCH                  | 2013             | 2012             | Change        | % Change    |
|-------------------------|------------------|------------------|---------------|-------------|
| Addison                 | 87,776           | 83,010           | 4,766         | 5.7%        |
| Broadway*               | 0                | 18,421           | -18,421       | -100.0%     |
| Brooklyn                | 57,609           | 55,694           | 1,915         | 3.4%        |
| Carnegie West           | 195,576          | 205,429          | -9,853        | -4.8%       |
| Collinwood              | 90,422           | 83,473           | 6,949         | 8.3%        |
| East 131st              | 93,792           | 89,047           | 4,745         | 5.3%        |
| Eastman                 | 154,703          | 146,598          | 8,105         | 5.5%        |
| Fleet                   | 148,426          | 132,180          | 16,246        | 12.3%       |
| Fulton                  | 108,588          | 95,501           | 13,087        | 13.7%       |
| Garden Valley           | 57,048           | 57,209           | -161          | -0.3%       |
| Glenville               | 90,166           | 98,117           | -7,951        | -8.1%       |
| Harvard-Lee             | 114,108          | 101,518          | 12,590        | 12.4%       |
| Hough                   | 129,082          | 141,340          | -12,258       | -8.7%       |
| Jefferson               | 96,000           | 102,675          | -6,675        | -6.5%       |
| Langston Hughes         | 87,610           | 79,427           | 8,183         | 10.3%       |
| Lorain                  | 108,090          | 95,338           | 12,752        | 13.4%       |
| Martin Luther King, Jr. | 75,843           | 98,491           | -22,648       | -23.0%      |
| Memorial-Nottingham     | 102,043          | 66,561           | 35,482        | 53.3%       |
| Mt. Pleasant            | 76,344           | 74,666           | 1,678         | 2.2%        |
| Rice                    | 172,424          | 154,018          | 18,406        | 12.0%       |
| Rockport                | 126,890          | 133,446          | -6,556        | -4.9%       |
| South                   | 93,752           | 100,919          | -7,167        | -7.1%       |
| South Brooklyn          | 160,347          | 160,946          | -599          | -0.4%       |
| Sterling                | 150,035          | 145,837          | 4,198         | 2.9%        |
| Union                   | 72,932           | 86,900           | -13,968       | -16.1%      |
| Walz                    | 125,542          | 112,276          | 13,266        | 11.8%       |
| West Park               | 120,237          | 127,672          | -7,435        | -5.8%       |
| Woodland                | 94,415           | 90,254           | 4,161         | 4.6%        |
| <b>BRANCH TOTAL</b>     | <b>2,989,800</b> | <b>2,936,963</b> | <b>52,837</b> | <b>1.8%</b> |

\* Broadway Branch Library permanently closed its doors to the public on November 16, 2012.



**CLEVELAND PUBLIC LIBRARY  
BRANCH CIRCULATION TRANSACTIONS FOR 2013**

| BRANCH                  | 2013             | 2012             | Change        | % Change    |
|-------------------------|------------------|------------------|---------------|-------------|
| Addison                 | 148,587          | 152,724          | -4,137        | -2.7%       |
| Broadway*               | 867              | 35,715           | -34,848       | -97.6%      |
| Brooklyn                | 93,016           | 109,167          | -16,151       | -14.8%      |
| Carnegie West           | 176,688          | 172,840          | 3,848         | 2.2%        |
| Collinwood              | 121,966          | 127,053          | -5,087        | -4.0%       |
| East 131st              | 66,903           | 69,715           | -2,812        | -4.0%       |
| Eastman                 | 275,432          | 237,030          | 38,402        | 16.2%       |
| Fleet                   | 202,290          | 189,166          | 13,124        | 6.9%        |
| Fulton                  | 168,345          | 146,168          | 22,177        | 15.2%       |
| Garden Valley           | 59,956           | 65,016           | -5,060        | -7.8%       |
| Glenville               | 110,936          | 114,105          | -3,169        | -2.8%       |
| Harvard-Lee             | 126,524          | 122,280          | 4,244         | 3.5%        |
| Hough                   | 64,411           | 75,257           | -10,846       | -14.4%      |
| Jefferson               | 108,194          | 119,097          | -10,903       | -9.2%       |
| Langston Hughes         | 100,666          | 93,989           | 6,677         | 7.1%        |
| Lorain                  | 155,842          | 150,836          | 5,006         | 3.3%        |
| Martin Luther King, Jr. | 121,465          | 102,324          | 19,141        | 18.7%       |
| Memorial-Nottingham     | 192,810          | 202,561          | -9,751        | -4.8%       |
| Mt. Pleasant            | 86,345           | 88,262           | -1,917        | -2.2%       |
| Rice                    | 172,793          | 167,245          | 5,548         | 3.3%        |
| Rockport                | 270,933          | 285,134          | -14,201       | -5.0%       |
| South                   | 116,207          | 111,598          | 4,609         | 4.1%        |
| South Brooklyn          | 281,803          | 268,634          | 13,169        | 4.9%        |
| Sterling                | 87,722           | 88,728           | -1,006        | -1.1%       |
| Union                   | 106,419          | 100,938          | 5,481         | 5.4%        |
| Walz                    | 230,606          | 215,055          | 15,551        | 7.2%        |
| West Park               | 283,683          | 296,712          | -13,029       | -4.4%       |
| Woodland                | 151,815          | 133,857          | 17,958        | 13.4%       |
| <b>BRANCH TOTAL</b>     | <b>4,083,224</b> | <b>4,041,206</b> | <b>42,018</b> | <b>1.0%</b> |

\* Broadway Branch Library permanently closed its doors to the public on November 16, 2012.



**CLEVELAND PUBLIC LIBRARY  
BRANCH COLLECTION COUNT**

| BRANCH                  | 2013           | 2012           | Change          | % Change      |
|-------------------------|----------------|----------------|-----------------|---------------|
| Addison                 | 23,561         | 25,497         | -1,936          | -7.6%         |
| Broadway*               | 0              | 7,048          | -7,048          | -100.0%       |
| Brooklyn                | 20,200         | 22,776         | -2,576          | -11.3%        |
| Carnegie West           | 29,823         | 34,866         | -5,043          | -14.5%        |
| Collinwood              | 20,800         | 23,148         | -2,348          | -10.1%        |
| East 131st              | 15,299         | 15,635         | -336            | -2.1%         |
| Eastman                 | 45,974         | 48,870         | -2,896          | -5.9%         |
| Fleet                   | 33,306         | 38,144         | -4,838          | -12.7%        |
| Fulton                  | 30,972         | 34,575         | -3,603          | -10.4%        |
| Garden Valley           | 13,888         | 15,753         | -1,865          | -11.8%        |
| Glenville               | 24,067         | 25,550         | -1,483          | -5.8%         |
| Harvard-Lee             | 24,408         | 27,090         | -2,682          | -9.9%         |
| Hough                   | 18,993         | 20,601         | -1,608          | -7.8%         |
| Jefferson               | 22,451         | 25,490         | -3,039          | -11.9%        |
| Langston Hughes         | 29,231         | 32,661         | -3,430          | -10.5%        |
| Lorain                  | 24,946         | 31,120         | -6,174          | -19.8%        |
| Martin Luther King, Jr. | 30,197         | 35,268         | -5,071          | -14.4%        |
| Memorial-Nottingham     | 35,501         | 41,315         | -5,814          | -14.1%        |
| Mt. Pleasant            | 16,684         | 18,693         | -2,009          | -10.7%        |
| Rice                    | 35,447         | 37,940         | -2,493          | -6.6%         |
| Rockport                | 50,013         | 55,824         | -5,811          | -10.4%        |
| South                   | 24,643         | 28,361         | -3,718          | -13.1%        |
| South Brooklyn          | 44,421         | 47,523         | -3,102          | -6.5%         |
| Sterling                | 17,962         | 20,247         | -2,285          | -11.3%        |
| Union                   | 23,698         | 26,685         | -2,987          | -11.2%        |
| Walz                    | 38,555         | 43,779         | -5,224          | -11.9%        |
| West Park               | 47,567         | 59,470         | -11,903         | -20.0%        |
| Woodland                | 24,098         | 26,181         | -2,083          | -8.0%         |
| Mobile Unit             | 26,789         | 23,467         | 3,322           | 14.2%         |
| <b>TOTALS</b>           | <b>793,494</b> | <b>893,577</b> | <b>-100,083</b> | <b>-11.2%</b> |

\* Broadway Branch Library permanently closed its doors to the public on November 16, 2012.

CLEVELAND PUBLIC LIBRARY  
2013 COLLECTION STATISTICS

| FORMAT                | MAIN COLLECTION  | BRANCH COLLECTION | TOTAL COLLECTION  |
|-----------------------|------------------|-------------------|-------------------|
| Books                 | 2,741,959        | 531,465           | 3,273,424         |
| Bound Periodicals     | 268,390          | 0                 | 268,390           |
| Computer Media        | 1,909            | 382               | 2,291             |
| Government Documents  | 591,982          | 0                 | 591,982           |
| Maps                  | 54,435           | 0                 | 54,435            |
| Microforms            | 4,607,611        | 0                 | 4,607,611         |
| Photographs, Pictures | 1,384,268        | 0                 | 1,384,268         |
| Sheet Music           | 18,000           | 0                 | 18,000            |
| Sound Recordings      | 54,998           | 95,366            | 150,364           |
| Video                 | 61,448           | 124,948           | 186,396           |
| <b>TOTAL ITEMS</b>    | <b>9,785,000</b> | <b>752,161</b>    | <b>10,537,161</b> |

TOTAL SYSTEM TITLES: 2,462,958