CLEVELAND PUBLIC LIBRARY

STATUS UPDATE
Board of Trustees Meeting
September 17, 2020



CLEVELAND PUBLIC LIBRARY

FINANCIAL UPDATE



FINANCIAL UPDATE General Fund Revenues

- In the General Fund, CPL updated our certificate of estimated resources as follows:
 - Reduced by \$1,804,546 million as follows:
 - PLF reduced \$1,796,146 per ODT updated entitlement for CY2020 on 6/25
 - Fines and Fees *reduced* \$165,540
 - Earned Interest *reduced* \$7,350
 - Unrestricted Gifts reduced \$1,000; and
 - Misc *increased* \$165,490
 - Primarily due to the reimbursement we received from BWC to ease financial pressures of the pandemic

CLEVELAND PUBLIC LIBRARY

 Although our certificate of estimated resources has not been updated for Property Taxes, as we are uncertain of actual collections at this time, we continue to assume a 10% reduction in property tax collections, for an estimated total revenue loss of \$5.2 million this year

FINANCIAL UPDATE - State Revenues Exceed Expectations: OBM Director Stresses Caution

- The PLF distributions for July, August and September came in above ODT's latest estimates that were just issued at the end of June. However, the PLF CY 2020 year-to-date total is below what we were anticipating pre-pandemic.
- Kim Murnieks, the state's budget director, stressed caution. In a recent interview with reporters, she stated it is a "good sign" that state coffers are in the black, but that some of the effects of the June and July stimulus efforts, including increased unemployment payments, are still driving tax receipts and expect to see a continued slowdown in the upcoming months.

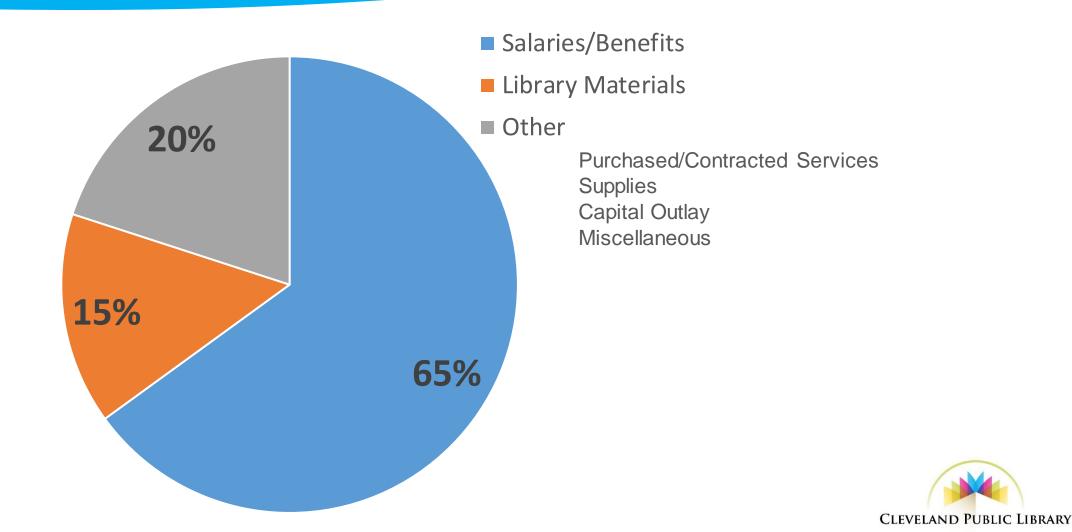


FINANCIAL UPDATE General Fund Expenditures

- We can reduce appropriations by \$4.5 million
 - SWO/Salary reductions through 7/25/20
 - · Hiring "slush"
 - Operational reductions
 - Reduction of collections budget
 - The general fund's unencumbered fund balance may be used for general operations up to \$2.5 million dollars, if needed
- Additional reductions may or may not be identified depending on COVID-19 pandemic pressures and reactions



APPROPRIATIONS/BUDGETS Rule of Thumb to Follow

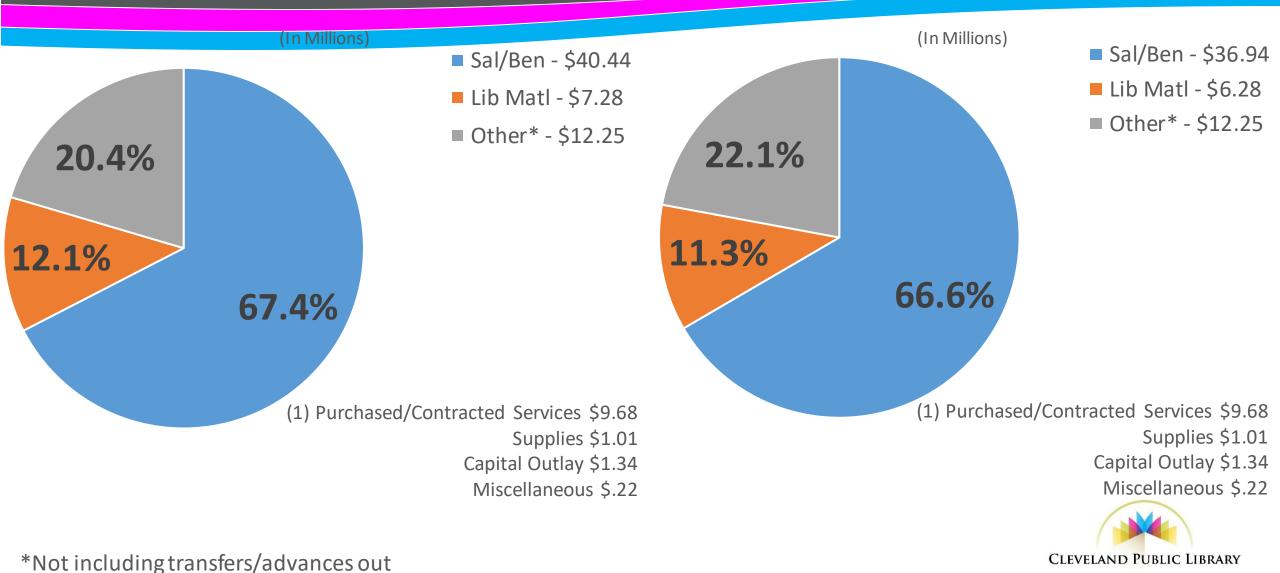


GENERAL FUND-2020 APPROPRIATIONS

7th Amendment - \$55.47m*

Presenting for Board approval September 17, 2020

6th Amendment -\$59.97m*



FINANCIAL UPDATE Coronavirus Relief Funding

- Ohio's public libraries were invited to apply for the \$18.3 million in CARES Act funds that were approved by the Ohio Controlling Board at the end of July
- This program provides funding of \$25,000 to each Ohio public library and branch location
- CPL applied for CARES Act funds and received \$700,000 on August 28, 2020
- The funds can be used towards increased sanitation of public library buildings and the purchase of PPE, including hand sanitizer, face masks, gloves, thermometers, plexiglass barriers, large bins to quarantine returned library materials and to cover FFCRA leave
- CPL has already committed to just over \$405k in COVID-19 related purchases and has expended \$70k to cover FFCRA leaves

CLEVELAND PUBLIC LIBRARY

RE-OPENING OUR LIBRARIES UPDATE



PUBLIC SERVICES REOPENING UPDATE

- Effective August 24,2020, The Cleveland Public Library opened ALL buildings to the public.
- Hours of Operation: Monday Saturday 10:00-6:00 PM
- 10-11 hour each day for immune compromise individuals
- Curbside and walk-up services continue
- Patron visits are limited to one hour and fifteen minutes, per day. Computer experience
 was originally in one-hour increments with 30 minutes allotted for cleaning. After
 listening to our patrons and obtaining feedback from staff, our committee modified
 computer time to allow for immediate, efficient patron access.
- Greeters are stationed at our Main and Branch locations to enhance the patron experience and explain our new process
- Patrons are always encouraged to wear their masks. However, if a patron is adamant of not wearing mask, we invite them to utilize the curbside and walk-up services we maintain.

PUBLIC SERVICES REOPENING UPDATE

Challenges

- Staffing due to various leaves
- Mask compliance of patrons
- Extending patron's time in locations without increasing capacity
- Maintaining a safe social distance while providing technology service to patrons
- Time compliance of patrons in branches and Main library
- Process for quarantining materials length of time

Opportunities

- Computer screensharing
- Laptops for all Library Assistant Computer Emphasis team members
- Homebound Program Expansion
- Enhanced services to youth



PUBLIC SERVICES REOPENING UPDATE

Statistical Update

- Since March, 2020 there has been a 43% increase in WIFi usage
- Reinstituted the lending of 900 hotspots across the system
- Since March, we have seen a 28% increase in the use of Digital Downloads
- We have seen a 34% increase in the issuing of library e-cards

Statistical Update cont.

- We have assisted 20,943 patrons through our curbside pickup services
- Over 10,468 patrons have participated in live and recorded story times
- We have assisted close to 10,000 patrons in answering reference questions through phone, chat, and email reference services
- Reopening committee is capturing data weekly to return to the Director for next steps and possible changes to operations

PUBLIC SERVICES REOPENING UPDATE Monthly Activity Report: Aug 2020

CIRCULATION	Monthly To	tal	Average Ho	urly	Year-to-Dat	e	YTD
ACTIVITY*	2020	2019	2020	2019	2020	2019	Gain/Loss
Main Library	86,753	143,544	1,549	690	502,704	699,758	-28.2%
Branches	103,232	257,021	1,843	1,169	810,083	1,204,064	-32.7%
Mobile Units	154	2,549			1,273	15,259	-91.7%
Library for the Blind	34,557	40,478			185,795	195,998	-5.2%
OLBPD BARD	13,453	11,330			86,896	61,070	42.3%
eMedia	65,181	51,390			499,311	244,537	104.2%
TOTAL CIRCULATION	303,330	506,312			2,086,062	2,420,686	-14%

ELECTRONIC MEDIA	Monthly Total		Year-to-Date		YTD	
CIRCULATION*	2020	2019	2020	2019	Gain/Loss	
eBook	34,303	25,649	256,068	122,540	109.0%	
eAudiobook	19,959	17,908	158,935	85,600	85.7%	
eMusic	5,129	4,555	38,651	23,474	64.7%	
eVideo	4,431	1,642	33,704	4,344	675.9%	
eMagazines	1,359	1,636	11,953	8,579	39.3%	
TOTAL eCIRCULATION	65,181	51,390	499,311	244,537	104.2%	

- * Service Changes:
- March 13, 2020: Library closed due to COVID-19 pandemic.
- Jun 8, 2020: Curbside and Walk-up Services began

CLEVELAND PUBLIC LIBRARY

 August 24, 2020: Reopened to the public.

PUBLIC SERVICES REOPENING UPDATE Monthly Activity Report: Aug 2020

	Month	YTD
eCARDS ISSUED	412	2,397
eMEDIA NEW USERS	3,498	22,871
CURBSIDE SERVICES	9,994	20,943

WIRELESS SESSIONS	Monthly	Monthly Total		Year-to-Date	
	2020	2019	2020	2019	Gain/Loss
TOTAL SESSIONS	20,532	67,052	220,677	306,332	-28%

*Computer usage and attendance were not available at the time of reporting.

VIRTUAL REFERENCE	Month	YTD
Email/LibAnswers	211	1,289
ASK CPL Live Chat	817	4,599
FAQ Views	1,130	3,684
TOTAL VIRTUAL REFERENCE	2,158	9,572

ASK CPL LibAnswers and LibChat virtual reference service launched on April 20, 2020.



PROGRAMMING UPDATE

Education

Kindergarten Readiness

STEM

Photography – SEL

Violin – Math

Tutoring

Art – SEL/Creative

Dial-A-Story – Reading/Vocabulary

Gaming - Production

Workforce

Job Readiness

Career/Job Resources

OMJ

Coaching/Production

Social Services

211

MetroHealth

Legal Aid



MARKETING UPDATE







Cleveland Public Library received nearly **200 mentions** in the news reaching an audience of **20,403,290**, Jun-Aug 2020.

+8.5% increase in engagement, over 33k engagements, and +2% increase, nearly 40k followers, in total audience social media platforms compared to the previous quarter (March-May).

- Mentions by Month: <u>June</u>, <u>July</u> & <u>August</u> on all major news outlets (Ch19, Ch5, Fox8, Ch3) as well as radio, print, or digital outlets like 90.3 WCPN ideastream and <u>cleveland.com</u>
- Reopening: <u>Phases</u>, <u>Preparation</u> & <u>Summer Meals</u>
 - Nearly 100 mentions with an audience reach of 15.6 million readers and viewers
 - Over 4,000 views for reopening videos (featured by Urban Library Council)
- Established resources to start the conversation and healing for <u>Black Lives Matter</u>
- Democracy 2020
 - Facebook Live discussions with community guests about the Census and election

CLEVELAND PUBLIC LIBRARY

Promotional posts highlight collection during Democratic & GOP Conventions

CLEVELAND PUBLIC LIBRARY

FACILITIES MASTER PLAN UPDATE

Our Future is Building



FACILITIES MASTER PLAN GOALS

REBALANCING of spaces from collections to community oriented

REMOVING barriers between patrons and staff

REORGANIZING center on public core gathering space

RECONFIGURING collection, technology, gathering

REVEALING a shift from opaque to transparency and accessibility



MARTIN LUTHER KING JR. BRANCH



WORKING IMAGE, DESIGN NOT FINALIZED

Budget: \$19.3 mil budget

(Plus \$3,000,000 shared cost)

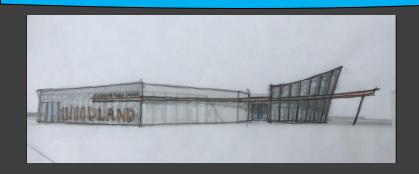
Architect: JKURTZ/SO-IL

Phase: Schematic Design

Update:

Midwest Development Partners gets approval from planning commission

https://www.cleveland.com/realestatenews/2020/09/construction-on-circle-squaredevelopment-in-clevelands-university-circle-tohopefully-start-in-march-developer-says.html



WOODLAND BRANCH CENTRAL DISTRIBUTION FACILITY



• Budget: \$14.8mil

• Architect: Bostwick / Ubiquitous Design

• Phase: Schematic Design

• **Update:** Remove book storage facility from scope. Plan to add compact shelving to floors 7 and 9 of LSW to house Lake Shore materials and Main Library materials

WALZ BRANCH



WORKING IMAGE, DESIGN NOT FINALIZED

Budget: \$6.9 mil

Architect: Bialosky / Robert P. Madison

Phase: Schematic Design

Status: Project is on hold due to lack of funding for apartments. CPL exploring

options to move forward

Update: Presentation to Landmarks

Commission

https://www.cleveland.com/news/2 020/08/cleveland-landmarkscommission-approves-demolitionof-detroit-chateau-apartmentspaving-way-for-new-jointapartment-library-project.html

HOUGH BRANCH



WORKING IMAGE, DESIGN NOT FINALIZED

Budget: \$4.9 mil

Architect: Moody Nolan

Phase: Design Development

Update: Concept approved by planning

commission

https://www.cleveland.com/news/202 0/09/cleveland-planning-commission-approves-design-concept-for-cleveland-public-librarys-proposed-hough-branch.html

Internal article

https://cpl.org/hough-branch-looking-back-moving-forward/

WEST PARK BRANCH



Budget: \$4.7 mil

Architect: Vocon

Phase: Schematic Design

Status: Focus on activating lower

level

Update:

WORKING IMAGE, DESIGN NOT FINALIZED



JEFFERSON BRANCH



Budget: \$2.0 mil

Architect: Wanix/Williams Architects

Phase: Schematic Design

Update: Working with architects to improve partnership communication

WORKING IMAGE, DESIGN NOT FINALIZED



Lakeshore Property

Examples of Ideas

 Keep property. Refresh or renovate Memorial Nottingham branch. Demolish Technical Services, OLPD, rest of building and build outdoor all-season amphitheater (might be able to incorporate existing auditorium into amphitheater), and beautify and connect remaining greenspace to existing park.

Status

- Felton started conversation with MetroParks
- Jean working with Regency to determine feasibility of demolishing building except the branch



PHASE 1-B

The Board of Library Trustees approved the selection of the following branches for Group 1- B of the Facilities Master Plan:

- Brooklyn
- Eastman
- Lorain
- Memorial-Nottingham
- Rockport
- Sterling















